

Quoted for: Village of Orland Park

Customer Contact:

Phone: /Fax: /Email:

Quoted by: John Onders

Phone: /Fax: /Email:

Altec Account Manager: Clay Graves

REFERENCE ALTEC MODEL

AT37-G	Articulating Telescopic Aerial Device (Insulated)	\$86,068
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Per NJPA Specifications plus Options below

(A.) NJPA OPTIONS ON CONTRACT (Unit)

1	AT37-G-GAS	Gas Engine	-\$4,508
2			
3			
4			

(A1.) NJPA OPTIONS ON CONTRACT (General)

1	RW	Rear Window Guard	\$231
2	RL	COMPARTMENT LIGHTS in Body Compartments (Rope Style) (Per Compartment)	\$85
3	CH	Cone Holder, Fold Over Post Style	\$236
4	FE	FORD POWER EQUIPMENT (Power Locks and Power Windows)	\$945
5	RM3	MOTORIZED SIDE MIRRORS	\$458
6	TBE	ELECTRIC TRAILER BRAKE CONTROLLER. Controls Trailers with Electric Brakes, Wired to 7-Way Pl	\$224
7	PDOT	Custom color chassis with approved Ford code for quantities greater than five	\$770
8	HRS	HOSE REEL. Spring Loaded for Mounting 25' Conductive Hoses with HTMA Quick Couplings that Come	\$1,135

NJPA OPTIONS TOTAL: \$85,643

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	Custom unit options.	\$803
2	UNIT & HYDRAULIC ACC		
3	BODY	Predesigned with option Altec body ILO of stock	\$9,980
4	BODY & CHASSIS ACC	Additional body and chassis accessories.	\$2,392
5	ELECTRICAL		
6	FINISHING		
7	CHASSIS	Chassis going from 60 to 84	\$390
8	OTHER		

OPEN MARKET OPTIONS TOTAL: \$13,565

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$99,208

Delivery to Customer: \$430

TOTAL FOR UNIT/BODY/CHASSIS: \$99,638

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

TO ORDER: To order, please contact the Altec Inside Sales Representative listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 3000-330 days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Indianapolis FA