



March 10, 2014

Dennis Wokurka
Village of Orland Park
14700 S. Ravinia Way
Orland Park, IL 60462

Dear Dennis:

Thank you for the opportunity to provide this revised proposal on upgrading audio system in the Boardroom.

We identified the following requirements;

- Install audio conference system, with wireless dialer, so participants can call into meetings
- Install a digital audio recorder with network access
- Replace existing Board member gooseneck microphones
- We will also replace the Graphic equalizer with a new Sabine feedback controller/equalizer

Audio Conference System

We will rack mount a ClearOne equipment and system will be controlled via wireless dialer.

<u>Item</u>	<u>Qty</u>	<u>Description</u>
1	1	ClearOne InterAct Pro Mixer
2	1	ClearOne InterAct 8i Expansion Unit
3	1	ClearOne COM-W Wireless Communication Module
4	1	ClearOne Wireless Dialer

<u>Audio Conference Equipment Cost</u>	<u>\$5,190</u>
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Digital Audio Recorder

The Marantz PMD580, solid state recorder will be used for recording Board meetings. This digital recorder that offers advanced network control, automatic archiving, and high-resolution recording.

<u>Item</u>	<u>Qty</u>	<u>Description</u>
1	1	Marantz PMD Digital Recorder

<u>Digital Audio Recorder Cost</u>	<u>\$1,225</u>
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Replacement Equipment

We will replace existing Board members gooseneck microphones and the GRO-3102S equalizer.

<u>Item</u>	<u>Qty</u>	<u>Description</u>
1	8	Shure MX415LP/C Gooseneck Microphone
2	8	Shure MX400DP Desktop Base/Pre-Amplifier
3	1	Sabine FBX-1210 Feedback Eliminator

<u>Replacement Equipment Cost</u>	<u>\$3,474</u>
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<u>Total Equipment Cost</u>	<u>\$9,889</u>
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Technical Services

We will install/program/test and train new system.

AV TechSource System Parts	\$300
AV TechSource Installation	\$3,040
AV TechSource Programming	\$1,000

<u>Technical Services Cost</u>	<u>\$4,340</u>
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<u>Total System Cost</u>	<u>\$14,229</u>
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Pricing excludes applicable sales tax and freight. Terms are net 15 days. Please allow 2-3 weeks for installation upon receipt of P.O.

We will need analog phone line and network connection at rack install for your new system.

Thanks for the opportunity.

Sincerely,

Scott A. Tholl

Scott A. Tholl
System Specialist
AV TechSource, Inc.
847-471-8450



Terms and Conditions

This proposal includes installation, set-up, and checkout of all equipment with the EXCEPTION of AC power, network cabling, floor box, table hole cutting and conduit. Installations of these exceptions are the responsibility of owner and/or the site electrical contractor. AV TechSource will honor all manufacturers' warranties from date of invoice. Lighting fixtures, light dimming system, high voltage wiring of light dimmers, carpeting, painting, and equipment cabinets except where specifically listed are the responsibility of the owner.

Terms on invoices are net 15 days. Labor is quoted on an "as normal" basis. Our quote does not allow for delays in construction or imposed deadlines which require overtime. Approved overtime will be billed in addition to quoted labor charges.

The prices in this recommendation report will be honored for a minimum of 30 days after which they are subject to any manufacturer's price increases. Freight charges are FOB shipping point and are additional. Applicable taxes will be added to the prices shown in the proposal.

If this proposal meets with your approval please sign as indicated below;

Date: _____

Approved By: _____

Signature: _____

P.O. #: _____