

Village of Orland Park

Competitive Analysis Worksheet

Project Title and Brief Description
Purchase of one (1) F350 4wd truck with plow and service body
Lead Department
Director: John J. Ingram
Department: Public Works
Division: 5006/Vehicles & Equipment
Program/Service: Replacement truck for Parks Department of the Village
Strategic Analysis
What Strategic Pillar does this expenditure support? Quality of life.
What is the desired outcome of making this expenditure? Replace an 11 year old pickup truck that the division utilizes daily for maintenance of Village owned properties. The proposed truck will provide greater reliability, improving staff efforts in day to day operations.
How does this expenditure enable the Village to serve residents at current or improved service levels? The new truck will improve the staff's ability to haul material, allowing greater maintenance of Village owned parks, buildings and job sites. It will be used for irrigation maintenance, which will enhance the aesthetics of village sites.

Alternatives Analysis

Is this a replacement of an existing product/service or a proposal for new product/service?

Replacement ☒

New ☐

Describe the impact if the proposed new/replacement product/service is not made?

The current truck in service requires replacement and the proposed unit would increase staff's productivity in day to day operations. Replacement will provide greater mobility and needed secured storage of materials and tools for sprinkler maintenance.

Is there an alternative to purchasing this product/service, such as leasing, outsourcing, etc.? If yes, please provide a detailed description of alternatives.

Yes ☒

No ☐

The TCO form is attached to the committee action. Purchasing the truck outright is in the Village's best interest.

Is there a competitor that offers the same product/service that can deliver the same expected outcome? If yes, please provide an explanation as to why this competitor is not being considered.

Yes ☒

No ☐

The Suburban Purchasing Cooperative is recommended as the best course of acquisition.

Is a Total Cost of Ownership (TCO) Analysis applicable to this proposed expenditure?

Yes ☒

No ☐

Please see attached.

If yes, please attach TCO Analysis to this worksheet.

If no, please provide an explanation as to why a TCO Analysis does not apply.

Additional Comments/Background Information

Attach additional documentation if necessary.

