

## Comparison Summary

*Based on initial item costs submitted by Unique Apparel Solutions*

<b>Vendor Comparison</b>	<b>*Full Allotment Cost</b>	<b>**High Allotment</b>	<b>***Normal Allotment</b>
Current Vendor	\$904.32	\$525.67	\$374.47
Unique Apparel Solutions (UAS)	\$944.50	\$559.50	\$389.00
<i>Cost Difference between vendors</i>	<b>\$40.19</b>	<b>\$33.83</b>	<b>\$14.53</b>

*Based on request to reduce per item costs submitted by UAS*

<b>Vendor Comparison</b>	<b>*Full Allotment Cost</b>	<b>**High Allotment</b>	<b>***Normal Allotment</b>
Current Vendor	\$904.32	\$525.67	\$374.47
Unique Apparel Solutions (UAS)	\$924.00	\$546.00	\$381.50
<i>Cost Difference between vendors</i>	<b>\$19.69</b>	<b>\$20.33</b>	<b>\$7.03</b>

*\*Assumes a staff person returns and purchases every highest value article of uniform*

*\*\*Only a handful of staff members utilize the program to this degree of returns/purchases*

*\*\*\*This level of program activity is commonly seen across the PW divisions*

## Recommendations

There is a program variables that we are unable to cost. One cost variable is the time incurred by the Village to manage the uniform program. A significant amount of time is spent on coordination and management of the uniform program. Utilizing a third-party should reduce the number of supervisory hours spent on managing, monitoring and overseeing the program.

