

Comparison Summary

Based on initial item costs submitted by Unique Apparel Solutions

Vendor Comparison	*Full Allotment Cost	**High Allotment	***Normal Allotment
Current Vendor	\$904.32	\$525.67	\$374.47
Unique Apparel Solutions (UAS)	\$944.50	\$559.50	\$389.00
<i>Cost Difference between vendors</i>	\$40.19	\$33.83	\$14.53

Based on request to reduce per item costs submitted by UAS

Vendor Comparison	*Full Allotment Cost	**High Allotment	***Normal Allotment
Current Vendor	\$904.32	\$525.67	\$374.47
Unique Apparel Solutions (UAS)	\$924.00	\$546.00	\$381.50
<i>Cost Difference between vendors</i>	\$19.69	\$20.33	\$7.03

**Assumes a staff person returns and purchases every highest value article of uniform*

***Only a handful of staff members utilize the program to this degree of returns/purchases*

****This level of program activity is commonly seen across the PW divisions*

Recommendations

There is a program variables that we are unable to cost. One cost variable is the time incurred by the Village to manage the uniform program. A significant amount of time is spent on coordination and management of the uniform program. Utilizing a third-party should reduce the number of supervisory hours spent on managing, monitoring and overseeing the program.

