

# Village of Orland Park

## Competitive Analysis Worksheet

Project Title and Brief Description
<b>One (1) replacement Compact SUV for Development Services</b>
Lead Department
Director: John J. Ingram
Department: Public Works
Division: 5006/Vehicles & Equipment
Program/Service: Development Services/Health & Code Inspectors
Strategic Analysis
What Strategic Pillar does this expenditure support?  Quality of life , High Performing Organization
What is the desired outcome of making this expenditure?  Replace one previously owned village vehicle that was involved in an accident resulting in the total loss of asset #2009 in October of 2015. The Village was reimbursed for the vehicle loss thru the at fault driver's insurance company.
How does this expenditure enable the Village to serve residents at current or improved service levels?  Provide quality/professional transportation for Village staff to perform essential job related duties and various tasks.

Alternatives Analysis
<p>Is this a replacement of an existing product/service or a proposal for new product/service?</p> <p>Replacement <input checked="" type="checkbox"/> New <input type="checkbox"/></p>
<p>Describe the impact if the proposed new/replacement product/service is not made?</p> <p>The health inspector is using a vehicle coming out of service this fall in the interim. Development Services has requested a permanent replacement vehicle.</p>
<p>Is there an alternative to purchasing this product/service, such as leasing, outsourcing, etc.? If yes, please provide a detailed description of alternatives.</p> <p>Yes <input checked="" type="checkbox"/> No <input type="checkbox"/></p> <p>Lease options exist however not as cost effective, in previous year's the Village purchase of this same compact SUV typically exceed ownership for ten or more years.</p>
<p>Is there a competitor that offers the same product/service that can deliver the same expected outcome? If yes, please provide an explanation as to why this competitor is not being considered.</p> <p>Yes <input checked="" type="checkbox"/> No <input type="checkbox"/></p> <p>Our experience and cost of ownership with this brand/model has been very good thus far. It continues to be the only compact SUV offered on the suburban purchasing cooperative.</p>
<p>Is a Total Cost of Ownership (TCO) Analysis applicable to this proposed expenditure?</p> <p>Yes <input checked="" type="checkbox"/> No <input type="checkbox"/></p> <p>If yes, please attach TCO Analysis to this worksheet. If no, please provide an explanation as to why a TCO Analysis does not apply.</p>
Additional Comments/Background Information
<p>Attach additional documentation if necessary.</p>