

Village of Orland Park  
Sportsplex Revenue  
Pilates-Personal Training

| Pilates        |                    |
|----------------|--------------------|
| Fiscal Year    | Classes & Privates |
| 2007           | \$ 37,620          |
| 2008           | \$ 48,846          |
| 2009           | \$ 36,507          |
| 2010           | \$ 44,608          |
| 2011           | \$ 33,140          |
| 2012           | \$ 41,803          |
| 2013           | \$ 46,076          |
| <b>Totals:</b> | <b>\$ 288,600</b>  |

**2013 Pilates Class Revenue and Expenses:**

| Class Name                        | Revenue          | Expense          | Net              |
|-----------------------------------|------------------|------------------|------------------|
| Pilates Group - Winter            | \$ 7,324         | \$ 2,520         | \$ 4,804         |
| Pilates Group - Spring/ Summer    | \$ 9,357         | \$ 3,510         | \$ 5,847         |
| Pilates Group - Fall              | \$ 7,928         | \$ 3,150         | \$ 4,778         |
| Pilates Privates- Winter          | \$ 2,730         | \$ 2,408         | \$ 322           |
| Pilates Privates - Spring/ Summer | \$ 5,609         | \$ 4,900         | \$ 709           |
| Pilates Privates - Fall           | \$ 5,650         | \$ 5,096         | \$ 554           |
| Pilates Jump- Winter              | \$ 980           | \$ 540           | \$ 440           |
| Pilates Jump- Spring/Summer       | \$ 1,719         | \$ 990           | \$ 729           |
| Pilates Jump-Fall                 | \$ 1,809         | \$ 810           | \$ 999           |
| Pilates Circuit- Winter           | \$ 1,020         | \$ 360           | \$ 660           |
| Pilates Circuit-Spring/ Summer    | \$ 1,950         | \$ 900           | \$ 1,050         |
| <b>Net Gain:</b>                  | <b>\$ 46,076</b> | <b>\$ 25,184</b> | <b>\$ 20,892</b> |