

Hometown Suburban

Vending & Foodservice

5530 W. 110th St
Oak Lawn, Illinois 60453
(708) 423-5161

www.hometownsuburbanvending.com

11/8/13

Village of Orland Park
Village Clerks Office
14700 Ravinia Avenue
Orland Park, IL 60462

Dear Sirs,

Thank you for the opportunity to present you with our proposal to completely upgrade your employee refreshment program. We look forward to servicing Village of Orland Park and their hard working staff for many years to come. As you know, we service the area daily as we have several clients locally.

After reviewing the account, it's very clear that an upgrade is in order. We feel a more convenient, value driven program is in order, and we are very anxious to meet your employees needs, and surpass their expectations.

On my visit to the Village facilities I was able to witness firsthand the level of commitment you and your staff place on providing quality services to your customers. At Hometown, we vow to match that same level of commitment while increasing service and customer satisfaction.

With that, I have come up with some alternatives to increase overall satisfaction and coverage at the Village of Orland Park.

Thank You
Colin Walsh
Marketing Manager
Hometown Vending and Foodservice
(708)774-9716



Independent Distributor



BUSINESS CHAMPION AWARD
Small Business
Entrepreneur of the Year



"We make it EASY to change!"



See how we vend at:

www.hometownsuburbanvending.com
www.tricityvending.com



See
Us
on:



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ABOUT HOMETOWN VENDING & FOODSERVICE

Hometown is a 45 year old vending and foodservice company serving over 300 local factories, medical facilities, schools and offices in the Chicagoland area. We are supporting members of several local Chambers of Commerce. In addition we are members in good standing of the Illinois Automatic Merchandising Association (IAMC) of which our Marketing Manager, Colin Walsh was recently President and chairs the Public Relations Committee for the State of Illinois. We are also members of the National Automatic Merchandising Association (NAMA) and the Better Vendors Association (BVA).

Hometown boasts a rich tradition as one of the oldest and most experienced vending company serving the region.

WE'RE LOCAL

Our Offices are located in Oak lawn Illinois and our owners as well as our employees reside in the Community they service. We have grown our business significantly by providing the quality of service our customers demand and continuing to monitor their needs-long after the sale.

COMPLIANCE

We are in compliance with all necessary business requirements for the State of Illinois and all local governments and will provide records to that effect. In addition, all sales tax due to the State are paid in full and current. All applicable local licenses are the responsibility of and are paid by Hometown. Our Liability, Workers Compensation and Unemployment Compensation Insurance certificates can be forwarded to you upon your request.

THE BEST ROUTESERVICEMEN AROUND:



The key to our great success in this industry is the Hometown route staff and his support staff. He will report to your account every day to fill, clean and maintain the account. In addition, he will be on hand to field any suggestions or comments your employees and visitors may have.

Like all of our routemen and on-site attendants, he is paid a fixed percentage of all of the sales at his accounts. Therefore, he has a vested interest in providing great service and keeping his machines **"FILLED, CLEAN AND WORKING."**

MECHANICAL STAFF AND SUPPORT

Service Calls can be frustrating-so we try to make it simple. Just call us 7 days a week, 24 hours per day and we'll dispatch the call immediately to your Service Staff. Our technologically advanced TRAK-IT service call system, starts the clock ticking. We track the time the call is reported, dispatched, taken and completed. We are then able to zero in on service issues by customer, machine type, and track troublesome machines or schedule preventative maintenance programs as well.

We're proud to say our Mechanical staff has a combined 75 years of mechanical training and service behind them. We boast one of the lowest downtime service records in the Industry, and since we're local-we'll be there quick! We are also responsible for balancing a refund bank at the account should any money be lost in the machines.



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SPECIALS AND PROMOTIONS:

ON SITE PROMOTIONS:

If you have a Special Event we would like to be a part of it, just let us know!

Need a few cases of pop for a retirement party, Christmas party in need of some Fritos? We'd be happy to show our support -because we appreciate your business!

CUSTOMER CONTACT:

Hometown will be committed to overseeing the continued success at the your account. Therefore Customer Relations visits and Performance Reviews will be made on a routine basis. In addition, constant review is made by our staff. Always remember, communication is appreciated.

WE LOOK FORWARD TO GETTING STARTED!!!

So, again, Thank you for considering Hometown to upgrade your Employee Refreshment Program at Village of Orland Park

Everyone here looks forward to working with you for many years to come.

Thanks for your consideration!

Sincerely,

Colin Walsh
Marketing Manager
Hometown Vending & Foodservice
(708)774-9716
colin@hometownsuburbanvending.com



See how we vend at:
www.hometownsuburbanvending.com
www.tricityvending.com

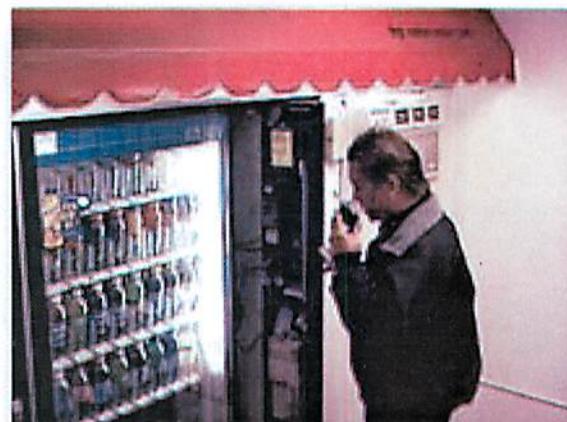


"For Innovative Community and Economic Growth"



BUSINESS CHAMPION AWARD
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Hometown Vending was named "Business of the Year" by the Economic Development Council at Moraine Valley College



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Review your current vending program, then....

Make the **BEST** Selection for your employees!



Hometown and Village of Orland Park

In addition to the service listed above, we propose the following services to increase satisfaction and revenues at Village of Orland Park..



DAILY SERVICE GUARANTEED! Hometown knows how important the Village of Orland Park employees are to your operation-therefore, we propose to service the account on a **daily basis**, **including weekends** if needed, to provide the attention you deserve!



FRESH (not shelf stable) FOOD: As a Hometown account, Village of Orland Park is important to us. Our **fresh daily program** will offer a wide variety of fresh and healthy snacks from our menu of over 1000 items. You deserve it! We receive our fresh product daily and get it to you the same day!



WE SUPPORT HEALTHY EATING AT the VILLAGE: Let's face it-we need to help our employees eat right-that's why-we provide the exclusive Hometown Vending **"Good For You"** program that provides items low in fat, sugar or calories-or naturally good for you. All healthy alternatives are highlighted in the machines, too! **A FREE, BUILT- IN WELLNESS PROGRAM.** Check out our line of low carb, high protein snacks, too!



"WE CARE" attitude!-it builds great Companies: the Village has built its strong industry-leading reputation by staying on top of its game and relentless customer satisfaction-Your Vending Company needs to mirror that same ideal in serving your employees. Hometown pledges to provide the type of service you can relate to **because we're local!!**



ASK OUR CUSTOMERS ABOUT OUR SUPER FAST SERVICE: Our dedicated service team is focused on providing you prompt service including service usually within an hour! Company wide Track-it reports) Please contact our customers, our most objective sale tools!



PROMOTIONS AND DONATIONS: We propose to run Vending promotions free of charge and donate to your Company's functions, just ask!



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refreshments by
Hometown

Hometown

Vending & Foodservice
Oak Lawn, Illinois
(708) 423-5161



We search far and wide to bring you items that are:

♥ Low Calories ♥ Low Fat ♥ Low Sugar ♥ Nutritious

and all of our items are marked with the "Good 4 You" Seal so you know where to look when you're looking to Snack healthy!

Check out our "Good 4 You" Healthy Snacks program-alternative selections are a priority and products are identified as such. Just a few examples:

SNACKS:

Baked Chips

Baked Cheetos
Baked Hot Cheetos
Baked BBQ Lays
Baked Lays
Baked Doritos
Baked Ruffles

Healthy Chips

Sun Chips Salsa
Sun Chips Cheddar
Sun Chips Harvest
Rold Gold Pretzels
Sourdough Pretzels
Cheezits
Cheezits White Chdr

Healthy Snacks

100 Cal Chips Ahoy
Wheat Thins
Kars Trail Mix
Kars Sweet n Salty
Chex Mix
Animal Crackers
100% Fruit Snax

Healthy Bars

Strw Yogurt Granola
Oats Honey Granola
Nutrigrain Strwbry
Nutrigrain Bluebry
Nutrigrain AppleCin
Snackwells
Fig Newtons

FRESH DAILY FOOD :

Garden Salads
Turkey Breast
Veggie Burgers

Chef Salads
Low Fat Milk
Cereal

Homemade Soups
Pasta Salads

Chicken Breast
Lean Ham

COLD DRINKS-CANS AND BOTTLES: (In addition to low calorie Diet Drinks)

Waters

Aquafina
Nestles
Aquafina Splash
Vitamin Waters
Propel

Fruit Juice

Orange Juice
Apple Juice
Ruby Red
Kiwi Strawberry
Cranberry

Energy Drinks

Monster
Red Bull
Amp
Sobe Naturals
Gatorade
Starbucks Frapucino

Here's to your Health!

Tri-City

IVAC

Vending & Foodservice

"Locally Owned and Operated"

Peru, Illinois

(815) 223-0472

Exclusive
FLAVIA
Independent Distributor

IAMC
ILLINOIS AUTOMOTIVE MANUFACTURERS COUNCIL

NAMA

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ECONOMIC DEVELOPMENT COUNCIL
THE CHAMBER OF COMMERCE

See Us on:
YouTube

See how we vend at:
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www.tricityvending.com

Looking to eat Healthy today?

well....

good 4 you

Hometown Vending is pleased to announce it's
EXCLUSIVE Healthy Snack alternative program for those
customers looking to choose healthy Today or any Day!



HEART

REFERENCES

(Please Print or Type)

ORGANIZATION	Little Company of Mary Hospital
ADDRESS	2800 West 95th Street
CITY, STATE, ZIP	Evergreen Park, Illinois 608
PHONE NUMBER	708-229-6870
CONTACT PERSON	Joe Miller
DATE OF PROJECT	Since 1989
ORGANIZATION	MetroSouth Hospital Healthcare
ADDRESS	12935 Gregory
CITY, STATE, ZIP	Blue Island, Illinois 60406
PHONE NUMBER	708-824-4653
CONTACT PERSON	Elcee Burke
DATE OF PROJECT	Since 1987
ORGANIZATION	Joliet Junior College
ADDRESS	1215 Houbolt
CITY, STATE, ZIP	Joliet, Illinois 60431
PHONE NUMBER	815-280-2338
CONTACT PERSON	Terry Pagoria
DATE OF PROJECT	Since 2008

References cont'd

(Please Print or Type)

ORGANIZATION	Dominican University
ADDRESS	7900 Division Street
CITY, STATE, ZIP	River Forest, IL 60305
PHONE NUMBER	708-714-9006
CONTACT PERSON	Debra Kash
DATE OF PROJECT	Since 2009
ORGANIZATION	Bolingbrook Park District
ADDRESS	201 Recreation Drive
CITY, STATE, ZIP	Bolingbrook, Illinois 60440
PHONE NUMBER	630-739-0272
CONTACT PERSON	Nick Baird
DATE OF PROJECT	Since 2004
ORGANIZATION	Midlothian Park District
ADDRESS	14500 Kostner
CITY, STATE, ZIP	Midlothian, Illinois 60445
PHONE NUMBER	708-371-6191
CONTACT PERSON	Debbie
DATE OF PROJECT	Since 2003

References cont'd
(Please Print or Type)

ORGANIZATION	District 210 Lincolnway High Schools (4 High Schools)
ADDRESS	1801 East Lincoln Highway
CITY, STATE, ZIP	New Lenox, Illinois
PHONE NUMBER	815-378-3986
CONTACT PERSON	Ron Sawin
DATE OF PROJECT	Since 2006
ORGANIZATION	District 218 High Schools (5 High Schools)
ADDRESS	10701 S. Kilpatrick
CITY, STATE, ZIP	Oak Lawn, Illinois 60453
PHONE NUMBER	708-912-1947
CONTACT PERSON	Joe Daley
DATE OF PROJECT	Since 1999
ORGANIZATION	Executive Mailing Services
ADDRESS	7855 West 111th Street
CITY, STATE, ZIP	Palos Hills, Illinois 60465
PHONE NUMBER	708-974-0100
CONTACT PERSON	Dave Deuser
DATE OF PROJECT	Since 2010

Personal Reference:

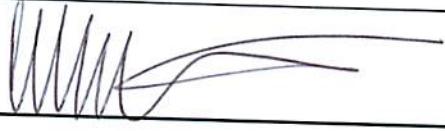
Keloryn Putnam, Orland Park Area Chamber of Commerce
 708-224-1350

(Please Print or Type)

References cont'd



ORGANIZATION Allied Tube and Conduit
ADDRESS 16100 S. Lathrop
CITY, STATE, ZIP Harvey, Illinois 60426
PHONE NUMBER 708-225-2454
CONTACT PERSON Georgeann Rodgers
DATE OF PROJECT Since 2010

Signature of Authorized Signee: 

Title: Colin Walsh, Marketing Manager
Date: 11/8/13

SCHEDULE C

SNACK VENDING QUESTIONNAIRE

Please provide a list of the brands of snacks that your company can supply. Please use the price sheet below to list prices.

We carry only the best selling brand name items on our menu Frito Lay, Hersheys, Nestles, Mars, Hostess, Dolly Madison, Quaker Oats, Nabisco, Snyders, Jays, and many more.

Does your company offer healthy snack options? Please explain and/or include a list of options.

Hometown is the leader in Healthy alternative Snacking. Our "Good 4 You" Healthy Snack program has been in the Illinois Market for over 15 years and featured in national media. "Good 4 You" provides the latest in healthy alternatives as well as a complete program that can be customized for VOP

How often does your company refill snack machines?

Snack machines are filled based on volume, but we anticipate daily service.

Do your snack machines have bill changers?

Yes, we will provide Dollar Changers as well as Credit Card acceptance on high volume locations

How soon could your service be implemented?

We would like a 30 day lead time based on our growth in the market

Does your company impose a fuel surcharge for delivery? If so, how much? No

Please provide any additional information which you feel would help to clarify any of the above information or that you feel would help us to make an informed decision (additional sheets may be attached, if necessary):

We have attached additional information regarding our Company and services



Schedule D
Snack Vending Pricing

**21% Profit Sharing Paid
Monthly on Gross Sales**

Product	Vending Machine Pricing
1. Chips	1 oz Sm .75/ 2 oz LSS 1.00
2. Gum	.75
3. Lifesavers	.75
4. Cookies	.90
5. Candy Bars	1.00
6. Healthy Snacks	1.00
7. Popcorn	1.00
8. Fresh Pastry	1.25
9.	
10.	
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18.	
19.	
20.	

(+) Brands and package formats subject to availability and change during the Term.

(*) Please identify any rebates or discounts