



April 6, 2026

Multi-Site Proposal

Mike Mazza  
Village of Orland Park  
Natural Resources and Facilities  
14700 Ravinia Avenue  
Orland Park, Illinois 60462  
708-403-6108  
mmazza@orlandpark.org

Project: Central Station Monitoring of Village Buildings  
Subject: Intrusion Monitoring

Enclosed please find Sound Incorporated's proposal response which includes the following information:

- Project Highlights and Equipment / Solution(s) Proposed
- Total Investment & Any Applicable Options or Alternates
- Proposed Payment Terms
- Warranty & Maintenance Information
- Project Clarifications & Qualifications
- Network Readiness
- [Additional Information on our Security Solutions](#)

Based on the information provided to Sound, we feel we have provided the most thorough solution. If you have any questions regarding this proposal and any of the items contained within, please feel free to contact me to schedule a meeting to review and/or introduce you to the team of professionals assisting in the design, implementation, and on-going support. We look forward to building a partnership with you to assist with your security and technology needs. I can easily be reached on my cell at (630) 200-3914 or via email at [afisher@soundinc.com](mailto:afisher@soundinc.com).

Thank you for considering our proposal.

Aaron Fisher  
Account Executive – Security



### Project Highlights:

Sound Inc. proposes to provide and install the following equipment for Intrusion Alarm Communications at Village buildings. system. Where possible, existing equipment will be redeployed. All Intrusion Systems will receive an LTE Cellular Communicator which will report signals to the extent the control panel is capable of. All alarm signals will be tested with the monitoring center. No troubleshooting or repairs are included in this proposal but can be done on T&M tickets as necessary.

Alarm signals will be monitored by a UL Monitoring Center and provide notification to personnel and/or Authorities based on an established call-list.

### Village Hall

**14700 S. Ravinia Ave, Orland Park IL 60462**

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Remove End of Life Bosch D8112 and (2) Keypads, Replace with the following:

- 1 Honeywell VISTA-128BPT VISTA Turbo-Series Commercial Burglary Alarm
- 1 Yuasa NP 7-12 12V, 7Ah Rechargeable SLA Battery
- 1 Resideo LTEM-XV LTE Cat M1 Communicator for VISTA, Verizon
- 2 Honeywell 6160 32-Character Alpha Display Keypad for VISTA Systems
- 2 Honeywell 4208U V-Plex Universal 8-Zone Remote Point Module

**TOTAL INVESTMENT, INSTALLED** **\$ 9,607.00\***

*\*Monitoring not included in installation price.*

Monitoring: Under Separate Agreement

### Centennial Park Concessions and Offices

**15600 S. West Ave, Orland Park IL 60462**

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Takeover of Existing Honeywell Vista 128 and (1) Keypad in the Garage/Office and Takeover of Existing Honeywell Vista 15P and (1) Keypad in the Concessions area:

- 2 Resideo LTEM-XV LTE Cat M1 Communicator for VISTA, Verizon

**TOTAL INVESTMENT, INSTALLED** **\$ 2,907.00\***

*\*Monitoring not included in installation price.*

Monitoring: Under Separate Agreement



**Athletic Operations Maintenance Facility**  
**14673 S. West Ave, Orland Park IL 60462**

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Install (2) Doors of Access Control and an Intrusion System with door contacts and motion detection. Lift Included. Locks and lock work for access control excluded.

**Lenel Access Control**

- 1 LenelS2 LNL-AL600ULX-4CB6 UL Listed Power Supply – 12VDC 10A output, 115VAC
- 1 LenelS2 LNL-X2220 Intelligent Dual Reader Controller – powered by 12 or 24 VDC @
- 2 LenelS2 LNL-1320-S3 Dual Reader Interface Module (Series 3 –Supports OSDP Readers)
- 2 LenelS2 LNL-CK Command Display terminal Lenel Command Keypad- 32-character
- 4 HID 40TKS-00-000000 Signo 40 Wall Mount Reader, Black with Silver Trim
- 1 Altronics AL600ULACM 6A Power Supply/Charger, ACM8, Large Cabinet & Transformer
- 3 Yuasa 12V 7AH SLA BATTERY

**Honeywell Intrusion**

- 1 Honeywell VISTA-21IPLTE VISTA Security Control Panel
- 1 Resideo LTEM-XV LTE Cat M1 Communicator for VISTA, Verizon
- 1 Yuasa NP 7-12 12V, 7Ah Rechargeable SLA Battery, A/D Terminals
- 1 Honeywell 6160 32-Character Alpha Display Keypad for VISTA Systems
- 1 Honeywell 4229 Wired 8-Zone Expander Relay Board
- 5 Nascom N505AS/ST Man Door Surface Mount Aluminum/Steel Door Switch
- 2 Nascom 2.25" Rail Mount Overhead Door Contact SPST
- 4 Bosch ISC-CDL1-W15G Commercial Series TriTech Motion Detector, 50'
- 1 Potter RTS-O RTS Series Normally Open Room Temperature Switch (40-deg)
- 1 Connect to AED cabinet alarm point

**TOTAL INVESTMENT, INSTALLED** **\$ 27,767.00\***

*\*Monitoring not included in installation price.*

Monitoring: Under Separate Agreement

**Investment Recap:**

Location	Address	Install \$
Village Hall	14700 S. Ravinia Ave	\$ 9,607.00
Centennial Park Concessions and Offices	15600 S. West Ave	\$ 2,907.00
Athletic Operations Maintenance Facility	14673 S. West Ave	\$ 27,767.00
		<b>\$ 40,281.00</b>

**Contingency: \$2,000.00****Grand Total: \$42,281.00****Tariff Adjustment Clause:**

In the event that any tariffs, taxes, or duties are imposed by any government authority after the date of this agreement, the parties agree that the cost of such tariffs, taxes, or duties will be borne by the customer and will be added to the final cost of the products or services provided. Any increase in the cost of materials, products, or services due to tariffs will be subject to adjustment.

**Warranty and Maintenance:**

In the Total Investment Pricing listed and approved within this proposal, the equipment furnished and installed by Sound shall be warranted for one (1) year from substantial completion. Any exceptions to this are listed in clarifications and qualifications.

**Work to be completed by 12/31/2026**



### Clarifications & Qualifications:

- All work to be completed during normal business hours (7:00AM to 3:30PM, Monday thru Friday excluding holidays)
- It is assumed all work can be done in a continuous manner unless otherwise noted.
- Man lifts or hoists are excluded except as noted.
- Client responsible to provide any site-specific rules, guidelines, parameters, or training prior to start. Any additional expense not outlined in this proposal are not included and will be at additional expense to the Client.
- Please allow 4-6 weeks for equipment, engineering, scheduling, and coordination.
- Sound Inc will need free access to all areas related to the work.
- Scope of work does not include any applicable local licensing or permit fees except as noted.
- Installation based on typical building construction that allows for standard wiring accessibility and equipment mounting.
- The proposal does not include any raceway, conduit, sleeves, coring, back boxes or 120 VAC power, where required.
- Electric Strike, Electrified locking hardware, Electrified Panic hardware, Door Operators and Overhead Doors are to be provided by others or existing. Please note that we will need the door hardware schedule to verify functionality of the system.
- All card reader data entry and issuance of badges by others.
- All painting and patching, if required, done by others.
- Owner to provide all the necessary IP addresses for the network devices.
- Should any existing equipment, or communications media (i.e. cables, fiber optics, etc.) be used on this contract Sound Incorporated does not warrant the operation of said equipment, and as such should any faults be found with existing equipment we reserve the right to make additional charges to rectify such faults. All such faults will be reported to the client prior to rectification.
- Surge Suppressors are required to be working and in place for system components where applicable.
- Thermal management by owner as required for air flow on proposed equipment.
- Racks, Patch Panels, POE Network Switches and other networking equipment to be provided by others except as noted.
- Sound Inc. cannot be held responsible for project delays due to inclement weather or factors outside our control.
- No As-Built Drawings included.
- Owner to provide us with a list of contacts, phone numbers and e-mail addresses for the individuals that will be involved in the project and training session. One up to one-hour training class has been allocated for new systems. Any supplemental training will require additional cost, of which is not included in this proposal.
- Due to the volatile market, this proposal can only be valid for a maximum of **thirty days** and may be subject to cost adjustment resulting from manufacture component shortages, international production crises, market equipment values, etc...

### Network Readiness:

With our diverse portfolio of solutions, Sound offers network readiness assessments and connectivity plans to assist clients implementing new IP solutions. We follow strict cyber hygiene procedures and have access to industry leading providers of network, cyber, and colocation services to ensure the greatest functionality of your solution without negative impact to existing platforms. Please let me know if we can assist you with those services.



## TERMS AND CONDITIONS

1. Creation of a Security Interest.  
Until such time as Buyer has paid the agreed purchase price, Seller hereby retains, and Buyer hereby grants a purchase money security interest in the described equipment. In connection therewith, Buyer agrees to execute all instruments (including financing statements) deemed necessary by Seller under applicable law to establish, maintain and continue perfected Seller's purchase money security interest in the equipment or otherwise protect its rights in and to said equipment. Buyer hereby authorizes Seller as its attorney-in-fact to execute and file, on Buyer's behalf, any such UCC Financing Statement.
2. Limitation and Exclusion of Warranties.  
Seller Hereby warrants the described equipment against defective parts for a period of one (1) year from the date of installation and warrants that the installation of said equipment shall be performed in a workmanlike manner. Buyer's exclusive remedy under these warranties shall be the repair and replacement by Seller at Seller's expense of nonconforming equipment of parts thereof.  
The Warranty does not extend to any equipment which has been (1) subject to misuse, neglect, accident or abuse, (b) damaged by acts of God, exposure to elements of weather, inadequate or surplus utility power, power surges, insufficient heating/ventilating/air conditioning (HVAC), HVAC failure or causes other than ordinary use (It is the buyer's responsibility to regulate and filter any and all necessary power requirements and to supply and maintain a static free environment to insure system integrity), (c) wired, repaired or altered by anyone other than Seller without Seller's express and prior approval, (d) improperly installed by someone other than Seller, its subcontractors or affiliates, (e) used in violation of instructions furnished by Seller. In no event shall Seller be liable for consequential or incidental damages arising out of a breach of any warranty or any other provision contained herein. Seller may suspend warranty work if the purchase price is not paid in full when due and shall not be required to recommence warranty work until all obligations of Buyer under this Agreement are satisfied in full; provided, however, that nothing hereunder shall extend in the warranty period beyond one (1) year from the date of installation.  
THIS WARRANTY IS THE ONLY WARRANTY GIVEN BY SELLER, AND ALL OTHER WARRANTIES EXPRESS OR IMPLIED ARE EXCLUDED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR ANY IMPLIED WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE. THERE ARE NO WARRANTIES WHICH EXTEND BEYOND THE FACE HEREOF.
3. Waiver, Amendment, Notice, Termination.  
Any waiver of rights hereunder or any amendment or requirement of notice or termination hereof shall not be effective unless made in writing and signed by the party against whom such waiver, amendment, notice or termination is sought to be enforced.
4. Risk of Loss.  
Upon identification of the described equipment to the contract, Buyer shall bear the risk of loss and it shall remain on Buyer regardless of any breach by Seller of any provisions hereof.
5. Tax Obligation.  
Buyer will pay promptly when due all taxes, assessments and other charges levied or assessed by any governments or governmental agency upon the sale of the described equipment.
6. Assignment.  
Buyer may not delegate its performance or assign its rights under this Agreement except upon the express written consent of Seller which consent may be withheld in Seller's sole discretion.
7. Benefit.  
This Agreement shall be binding upon, shall inure to the benefit of, and shall be enforceable by, each of the parties hereto, its successors and assigns.
8. Limitation of Liability  
Client understands that: a) Sound is not an insurer of Client's property or the personal safety of persons at said location b) Client will provide any insurance on said location and its contents c) the amount Client pays to Sound is based solely on the value of the system and service Sound provides and not on the value of Client's location or its contents d) security systems, alarm systems and Sound monitoring may not always operate properly for various reasons e) it is difficult to determine in advance the value of Client's property that might be lost, stolen or destroyed if the system or Sound service fails to operate properly f) it is difficult to determine how fast the police; fire department or others would respond to an alarm signal g) it is difficult to determine what portion, if any, of any property loss, personal injury or death would be proximately caused by Sound's failure to perform, negligence, or a failure of the system.  
Therefore, Client agrees that, even if a court decided that a failure of the system, Sound's negligence, monitoring, repair or service caused or allowed any harm of damage, whether property damage, personal injury or death to Client or anyone at Client's location, Sound's liability shall be limited to six (6) times the monthly service fee, and this shall be Client's only remedy, regardless of what legal theory is used to determine that Sound was liable for the injury or loss.
9. Third Party Indemnification and Subrogation  
If anyone other than Client asks Sound to pay for any harm and/or damages, including property damage, personal injury or death, connected with or resulting from a) a failure of the security/alarm services b) Sound's negligence c) any other improper or careless activity of Sound in providing the system or services or d) a claim for indemnification or contribution, Client will repay to Sound any amount which a court orders Sound to pay or which Sound reasonably agrees to pay and



amount of Sound’s reasonable attorney’s fees and any other losses and costs that Sound may incur in connection with the harm and/or damages. Client’s obligation to repay Sound for such harm and/or damages shall not apply if the harm and/or damages occurs while one of Sound’s employees or subcontractors is in or about said location, and such harm and/or damages is solely caused by the employee or subcontractor. Unless prohibited by Client’s insurance policy, Client agrees to release Sound from any claims of parties suing through Client’s authority or in Client’s name, such as Client’s insurance company, and Client agrees to defend Sound against such claim. Client will notify its insurance company of this release.

**10. Construction**

This writing constitutes the final expression of the agreement between the parties and is intended as a complete statement of the terms of the agreement. No course of prior dealings between the parties and no trade usage shall be relevant to supplement or explain any term used in this Agreement. This Agreement has been finally accepted in the State of Illinois and shall be governed by the laws of the State of Illinois including the Uniform Commercial Code and its amendments as effective in the State of Illinois.

**11. Attorney’s Fees/Interest.**

Buyer shall pay to Seller all attorney’s fees, court costs, and all other expenses which may be incurred by Seller in enforcing, or attempting to enforce, any of its rights under this Agreement, or against any guarantors hereof, or with respect to any matters connected with the subject matter hereof.

**12. Interest/Late Charges.**

Buyer agrees to pay 1 ½% per month FINANCE CHARGE (18% PER ANNUM) if the purchase price it is not paid in full when due.

**13. Severability.**

This Agreement and all provisions hereof are intended to be severable, and this Agreement shall remain enforceable in the event any provision thereof is declared invalid.

**14. Authority.**

Buyer represents, covenants and warrants to Seller that Buyer has corporate or other power to make and perform this Sales Agreement and that the making and performance of the Sales Agreement by Buyer, and the financing hereunder, have been duly authorized by all necessary corporate or other action of the Buyer and will not violate any provision of law or of its Articles of Incorporation or By Laws, Articles of Organization, Certificate of Formation or other charter, or Operating Agreement or result in the breach of any agreement to which Buyer is a party or by which it is bound.

Sound Incorporated is licensed by the State of Illinois to act as a private alarm contractor. All Sound employees involved in the engineering, design, sale, installation, documentation and maintenance of the proposed system hold Permanent Employee Registration Cards (PERC) as required by the state (225 ILCS 446/80).

Respectfully submitted by:   
 \_\_\_\_\_  
 Aaron Fisher

Account Executive, Security Group

**Acceptance of Proposal:** The above specifications, terms and conditions are satisfactory. You are authorized to do the work as specified

**Buyer’s Acceptance:**

**Sound Incorporated’s Acceptance:**

Accepted by: \_\_\_\_\_  
 (Printed name)

Accepted by: \_\_\_\_\_  
 (Printed name)

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_ at Naperville, IL