



ORLAND PARK

RFP Tabulation

RFP Number: 21-023
RFP Issue: 9/20/201
RFP Opening: 10/7/2021

Project Title: Gasoline and Diesel Fuel
Department: Public Works
Addenda: No. 1 9/27/2021

PROPOSER	PROPOSAL PRICE	CONTACT INFORMATION
Avalon Petroleum Company Inc. (Paper Submittal)	See Proposal	Willaim Katzenberger 200 E. Court St. Suite 720 Kankakee, IL 60901 P: 708-227-7756 /F: 815-939-6215 Email: billkatzenberger1@gmail.com
Al Warren Oil Co. Inc. (Electronic Submittal)	See Proposal	Arnie Berg 1646 Summer St. Hammond, IN 46320 P: 630-484-4368 /F: 630-971-8301 Email: aberg@alwarrenoil.com
Petroleum Traders Corporation (Electronic Submittal)	See Proposal	Gayle Newton 7120 Pointe Inverness Way PO Box 2357 Fort Wayne, IN 46801 P: 888-637-7661 /F: 260-203-3820 Email: gnewton@petroleumtraders.com

Bids are subject to review for completeness, accuracy, and compliance with all terms and conditions of the bid specifications
Prepared by: Nicole Merced, Management Analyst - Village of Orland Park

Village of Orland Park RFP Responsiveness Check

RFP No. 21-023

Project Title: Gasoline and Diesel Fuel

RFP Requirement	Avalon Petroleum Company Inc. (Paper Submittal)	Al Warren Oil Co. Inc. (Electronic Submittal)	Petroleum Traders Corporation (Electronic Submittal)	
Submitted a Technical Proposal	√	√	√	
Submitted a completed Proposal Summary Sheet	√	√	√	
Submitted a completed Certificate of Compliance	√	√	√	
Submitted three (3) references	√	√	√	
Submitted signed Insurance Requirements form	√	√	√	
Acknowledgement of Addenda: No. 1	√	√	√	

**A check mark in the box indicates inclusion of the required form with the proposal package.*

A "V#" indicates a variance that will be explained below.

Prepared by: Nicole Merced, Management Analyst - Village of Orland Park



ORLAND PARK

Unit Price Sheet

RFP 21-023

Gasoline and Diesel Fuel

1 of 3

INDEX PRICE SHOWN BELOW IS FROM OPIS FOR SEPTEMBER 15, 2021

USE THAT FIGURE FOR CALCULATING YOUR PRICE.

INCLUDE SERVICES SUCH AS: TANK BOTTOM SAMPLING, WATER REMOVAL LAB ANALYSIS, ETC., IN THE MARK-UP PRICE.

INSTRUCTIONS FOR BIDDERS: PLEASE FILL OUT THE YELLOW HIGHLIGHTED BOXES BELOW FOR YOUR MARK-UP AND YOUR TOTAL COST

ITEM	DESCRIPTION	MID-GRADE LEAD)	(NO 89 OCTANE	ULTRA LOW SULFUR B5 DIESEL 5% BIO DIESEL	#2 w/
1	TANK SIZE IN GALLONS	10000		10000	
2	INDEX PRICE FROM OPIS (9-15-21) <i>Chicago CONT. AVG-9/15</i>	2.443		2.2427	
3	MARK-UP PER GALLON	-0.03		-0.01	
4	ILLINOIS MOTOR FUEL TAX	0.392		0.467	
5	ILLINOIS UNDERGROUND STORAGE TAX	0.003		0.003	
6	ENVIRONMENTAL IMPACT FEE	0.008		0.008	
7	COOK COUNTY TAX	0.06		0.06	
8	TYPE AND BRAND OF ADDITIVE (DIESEL)	N/A		ADDITIVE: <i>Valvetest Diesel Guard</i>	
	TOTAL COST	\$ 2.876		\$ 2.7707	

*70% #2 (2.2427) +30% #1 (\$3.0232) = \$2.4768 Winter Blend

Proposer:

William L. Katzerberger

Firm Name:

Avalon Petroleum Company

Signed:

W. Katzerberger

Title:

Vice President of Sales.

Dated:

10/4/2021

2 of 3

* FOR EACH TYPE OF FUEL.

ULTRA LOW SULFUR B5 DIESEL Winter Blend 70/30
SAME AS DIESEL
2.4768*
-0.01
0.467
0.003
0.008
0.06
ADDITIVE: ValvTECT Diesel Guard
\$ 3.0048

WJ Kitting
10/4/21

RED DYED ULTRA LOW SULFUR DIESEL
SAME AS DIESEL
2.2391
+ 0.101
0.467
0.003
0.008
0.06
ADDITIVE: Valutect
\$2,878.1

Diesel Guard

W2. Kathryn
10/4/21



ORLAND PARK
Unit Price Sheet
RFP 21-023
Gasoline and Diesel Fuel

INDEX PRICE SHOWN BELOW IS FROM OPIS FOR SEPTEMBER 15, 2021

USE THAT FIGURE FOR CALCULATING YOUR PRICE.

INCLUDE SERVICES SUCH AS: TANK BOTTOM SAMPLING, WATER REMOVAL LAB ANALYSIS, ETC., IN THE MARK-UP PRICE.

INSTRUCTIONS FOR BIDDERS: PLEASE FILL OUT THE YELLOW HIGHLIGHTED BOXES BELOW FOR YOUR MARK-UP AND YOUR TOTAL COST FOR EACH TYPE OF FUEL.

ITEM	DESCRIPTION	MID-GRADE LEAD) OCTANE	(NO 89	ULTRA LOW SULFUR B5 DIESEL 5% BIO DIESEL	#2 w/ ULTRA LOW SULFUR B5 DIESEL Winter Blend 70/30	RED DYED ULTRA LOW SULFUR DIESEL
1	TANK SIZE IN GALLONS	10000		10000	SAME AS DIESEL	SAME AS DIESEL
2	INDEX PRICE FROM OPIS (9-15-21) <i>Chicago CONT. AVG-9/15</i>	2.443		2.2427	2.4768*	2.2391
3	MARK-UP PER GALLON	-0.0511		0.0122	0.0122	0.35
4	ILLINOIS MOTOR FUEL TAX	0.392		0.467	0.467	0.467
5	ILLINOIS UNDERGROUND STORAGE TAX	0.003		0.003	0.003	0.003
6	ENVIRONMENTAL IMPACT FEE	0.008		0.008	0.008	0.008
7	COOK COUNTY TAX	0.06		0.06	0.06	0.06
8	TYPE AND BRAND OF ADDITIVE (DIESEL)	N/A		ADDITIVE: Valvtect	ADDITIVE: Valvtect	ADDITIVE: Valvtect
	TOTAL COST	2.8549		2.7929	3.027	3.1271

*70% #2 (2.2427) +30% #1 (\$3.0232) = \$2.4768 Winter Blend

*** Additive is priced at +.0300 per gallon

Proposer: Gayle Newton

Firm Name: Petroleum Traders Corporation

Signed: Gayle Newton

Title: Contract Sales Manager

Dated: 10/6/2021

ITEM	DESCRIPTION	MID-GRADE LEAD)	(NO 89 OCTANE	ULTRA LOW SULFUR B5 DIESEL 5% BIO DIESEL	#2 w/ ULTRA LOW SULFUR B5 DIESEL Winter Blend 70/30	RED DYED ULTRA LOW SULFUR DIESEL
1	TANK SIZE IN GALLONS	10000		10000	SAME AS DIESEL	SAME AS DIESEL
2	INDEX PRICE FROM OPIS (9-15-21) Chicago CONT. AVG-9/15	2.443		2.2427	2.4768*	2.2391
3	MARK-UP PER GALLON	<0.375>		0.0000	0.0000	1.5000
4	ILLINOIS MOTOR FUEL TAX	0.392		0.467	0.467	0
5	ILLINOIS UNDERGROUND STORAGE TAX	0.003		0.003	0.003	0.003
6	ENVIRONMENTAL IMPACT FEE	0.008		0.008	0.008	0.008
7	COOK COUNTY TAX	0.06		0.06	0.06	0.06
8	TYPE AND BRAND OF ADDITIVE (DIESEL)	N/A		ADDITIVE: INNOSPEC	ADDITIVE: INNOSPEC	ADDITIVE: INNOSPEC
	TOTAL COST	2.8683		2.7807	3.0148	2.8101

*70% #2 (2.2427) +30% #1 (\$3.0232)=\$2.4768 Winter Blend

Proposer: _____ Arnie Berg

Firm Name: _____ Al Warren Oil Co. Inc

Signed: _____

Title: _____ CFO

Dated: _____ 9/29/2021