

10/27/2016

Re: Sole Source Justification for WOODWAY Treadmills
Deborah Geghen
Village of Orland Park
4700 RAVINIA
ORLAND PARK IL 60462

Dear Deborah,

Please accept this letter as sole source documentation for products manufactured by WOODWAY USA, Inc.

Woodway treadmills utilize an internationally patented slat-belt system that was designed by specialists from the Institute of Cardiovascular and Sports Medicine in Cologne, Germany. Due to patents held by Woodway USA, Inc, no other company can offer a comparable running surface or system on their treadmills.

Featuring 3/8" thick vulcanized rubber slats as well as a ball-bearing transportation system featuring ABEC 1 rated ball bearings, the design of a Woodway treadmill is unlike the traditional belt-deck design found on most conventional treadmills. These design features of a Woodway treadmill make it the most sustainable, cost-effective treadmill on the market today.

Woodway USA, Inc is the only manufacturer and distributor of the Woodway treadmill. No other distributor has access to sell Woodway in the United States without the written consent of Woodway USA, Inc. determining what specific markets that distributor has access to.

If you would like further information on WOODWAY treadmills and how they can positively impact your facility, please call 1-800-WOODWAY or visit www.woodway.com

Sincerely,

Douglas G. Bayerlein, President
WOODWAY USA, Inc