

VILLAGE OF ORLAND PARK

*14700 Ravinia Avenue
Orland Park, IL 60462
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Meeting Minutes

Monday, November 4, 2013

6:00 PM

Village Hall

Parks and Recreation Committee

*Chairman Patricia A. Gira
Trustee James V. Dodge
Village Clerk John C. Mehalek*

CALL TO ORDER/ROLL CALL

The meeting was called to order at 6:03 PM. Trustee Daniel Calandriello was present.

Present: 1 - Trustee Dodge

APPROVAL OF MINUTES

2013-0633 Approval of the October 7, 2013 Parks and Recreation Minutes

I move to approve the Minutes of the Regular Meeting of the Parks and Recreation Committee of October 7, 2013.

A motion was made by Trustee Dodge, seconded by Chairman Gira, that this matter be APPROVED. The motion carried by the following vote:

Aye: 2 - Gira, and Trustee Dodge

Nay: 0

ITEMS FOR SEPARATE ACTION

2013-0594 Strength Equipment Upgrade Purchase

Recreation Division Director Nancy Flores reported that the Village continually replaces and updates aging fitness equipment at the Sportsplex to stay competitive in the fitness market and to offer members reliable, high performing equipment to meet their fitness needs. In the FY2013 budget, the Village Board approved the replacement of the twenty-four pieces of strength selectorized fitness equipment purchased with the original opening of the Sportsplex in 2002 and allocated \$50,000 to the expense based on estimates received by staff through vendors dealing in this type of equipment.

The "selectorized" equipment is used for strength training and provides a level of resistance that can be adjusted by moving a pin or lever. The existing Life Fitness selectorized equipment has been very durable, performing nearly flawlessly over the past 12 years. This equipment was originally selected because it was a high-end brand designed for lasting durability and ease of use. Sportsplex members appreciate the high quality of the existing equipment and that it intuitively simplifies the instruction and reduces any intimidation a new user may have. The replacement of the existing equipment was necessitated by significant technology advancements in this type of equipment in recent years.

As part of the planning process for overall equipment replacement, the Recreation Director and two members of the Sportsplex management staff have attended the Club Industry Show at McCormick Place in Chicago for the last three years. The equipment replacements are an important investment in maintaining the high-quality fitness experience at Sportsplex. The selectorized equipment is one

of most visible and highly utilized areas of the fitness floor. A wide-range of vendors provide this type of equipment and the options range from the very basic to higher-end equipment. Some equipment is made of less durable materials and others have sturdier more innovative features such as the "motion technology" which provides a smoother performance and better variety in the fitness experience.

This summer, a Request for Proposals (RFP) was issued to replace the twenty-four piece "selectorized" strength training equipment. On September 18, 2013, eight proposals from six different vendors were submitted and reviewed by a Recreation Department review team. The Sportsplex Manager contacted many area facilities to test out the equipment and see pieces in person. He also spoke with managers of other facilities to better understand their experiences with a variety of vendors' equipment. Feedback from these other facilities was extremely valuable in preparing to make a recommendation to the Village Board.

An overview of the RFP responses is attached to the Committee Packet and an analysis recap is provided for your review. Upon review, staff is recommending staying with a Tier 1 type of equipment offered by most of the vendors responding. Although the higher tier equipment is priced higher than the budgeted amount, to purchase a lower quality system would not be desirable. Staff considered rebudgeting for the replacement and making the purchase in 2014, however the entire project would need to be rebid and we risk having the price increase from year to year.

Of the four high-grade equipment lines, staff is recommending approval of the proposal from Life Fitness for the purchase of new strength/selectorized machines. It is mid-price cost and is second lowest of the four high-grade lines submitted in the RFP response. Life Fitness equipment would provide a seamless changeover for members and is by far the most durable and dependable of all the equipment that was reviewed. Life Fitness offers the best biomechanics in the field with more natural designed motions. The company is located in Schiller Park, Illinois which would give us the capability of same day parts if any of the equipment breaks down. The existing equipment is high-grade and staff feels it would be prudent to maintain that standard. Life Fitness will also help Sportsplex stay competitive in the fitness market in our area.

The equipment purchase recommendation is for the Life Fitness Strength Signature Series which includes: Leg Press, Lat Raise, Leg Curl, Chest Press, Leg extension, Triceps Press, Abdominal, Lower Back, Pec Rear, Row/Rear Delt, Incline Chest, Arm Curl, Seated Dip, Shoulder, Hip Abductor, Shoulder Press, Lat Pull down, Biceps Curl, Glute, Torso, Fly /Rear Deltoid, Assisted dip, cable motion dual adjustable.

Staff is requesting a budget adjustment in the amount of \$25,000. The proposed purchase would include all the equipment (attached to the Committee Packet) for

the price of \$73,685.68, which includes the cost of Freight/Fuel/Installation (\$7,233.02) and also the deduction of (-\$7,299.84) for the trade-in value of the existing equipment.

Trustee Dodge asked why Life Fitness was chosen.

Director Flores responded saying that Life Fitness came second to the bottom in the Tier 1 Levels, they have their own branding, from a customer's perspective they are top of line equipment and the members are very comfortable with their machines.

Chairman Gira asked what the response time is when a machine needs to be serviced.

Director Flores responded that it is usually same day service. She added that issues have been rare and the equipment has been very durable.

Assistant Village Manager Ellen Baer clarified that Life Fitness is second to the bottom in cost in the Tier 1 Levels.

Trustee Dodge commented that he is not necessary a fan of Life Fitness and that he is underwhelmed by the decision. He added that one issue is that it is \$25,000 more that wasn't anticipated to be sent from a contingency fund. He noted that he does not mind sending it to the Board for consideration, however he has mixed feelings about the item.

Assistant Manager Baer commented that one Life Fitness really specializes in the selectorize equipment.

I move to recommend approval of a budget adjustment of \$25,000.00;

And

to recommend to the Village Board to approve accepting the proposal for strength/selectorized equipment from Life Fitness of Schiller Park, IL for a cost not to exceed \$75,000.00

A motion was made by Trustee Dodge, seconded by Chairman Gira, that this matter be REFERRED WITHOUT RECOMMENDATION to the Board of Trustees. The motion carried by the following vote:

Aye: 2 - Gira, and Trustee Dodge

Nay: 0

ADJOURNMENT: 6:08 PM

A motion was made by Trustee Dodge, seconded by Chairman Gira, that this matter be ADJOURNED. The motion carried by the following vote:

Aye: 2 - Gira, and Trustee Dodge

Nay: 0

/AJ

Approved: December 2, 2013*

*Committee's and Members were reassigned at the 12/2/13 Meeting.

Respectfully Submitted,

/s/ John C. Mehalek

John C. Mehalek, Village Clerk