

PROPOSAL SUMMARY SHEET
RFP # 17-011
Village of Orland Park Periodicals

- ORIGINAL -

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: ACTION PRINTING

Street Address: P.O. Box 1955 (N6637 ROLLING MEADOWS DR.)

City, State, Zip: FOND DU LAC, WI 54937

Contact Name: PAUL KRASIN

Phone: 920-907-7840 Fax: 920-922-2454

E-Mail address: pkrasin@actionprinting.com

Signature of Authorized Signee: Paul K

Title: REPRESENTATIVE - ACCOUNT MANAGER

Date: 2/14/17

ACCEPTANCE: This proposal is valid for ninety (90) calendar days from the date of submittal.

Proposer Summary – Action Printing

(For Village Of Orland Park RFP #17-011)

EXPERIENCE:

Action Printing currently provides printing and delivery services for numerous park districts and municipalities of varying sizes in the Chicago area. We have earned an exceptional reputation for quality, customer service and timely delivery (a partial list of park district references is attached). Because of our considerable experience working with park districts and municipalities, we are very familiar with the challenges faced with regard to deadlines, finalizing content and on-time delivery dates.

OPERATING HISTORY:

Founded in 1973, Action Printing is located in Fond du Lac, WI and currently employs approximately 75 full and part-time associates. In 2002 Action Printing was acquired by the Gannett Company, Inc., a publicly traded international media company with assets exceeding \$2 billion. Today Action Printing serves clients in 44 states with a product mix that includes magazines, books, catalogs, directories, educational curriculum materials, and of course, park district periodicals.

QUALIFICATIONS:

The staff at Action Printing is experienced, dedicated and client focused – many of our associates have been with the company 20 years or more – bringing a high level of expertise to every printing project. Park district and municipality printing is coordinated as follows:

Paul Krasin, park district account manager.....30+ years experience

Sarah Birthman and Kathy Hahn, client services.....20+ years experience

Sandy Starks, pre-press manager.....30+ years experience

Greg Baker, press and production manager.....20+ years experience

Brian Wix, bindery and mailing/shipping manager.....20+ years experience

All have worked on multiple park district and municipal printing projects. They are the primary reason Action Printing has been repeatedly recommended and referred to for all types of printing throughout the Chicago area.



ACTION PRINTING

Publications, Books, Manuals, Catalogs, Directories and More

N6637 Rolling Meadows Drive
PO Box 1955
Fond du Lac, WI 54936-1955
Phone: 920.922.8650
Sales FAX: 920.907.7996
Toll Free: 800.472.0337
www.actionprinting.com

Park District References...

Kari Felkamp
BATAVIA PARK DISTRICT
630-879-5235

Sameera Luthman
NAPERVILLE PARK DISTRICT
630-848-5000 Ext. 3570

Kathy Kohler
LINDENHURST PARK DISTRICT
847-356-6011

Katie Hughes
CARY PARK DISTRICT
847-639-6100

Kimberly Smith
BOLINGBROOK PARK DISTRICT
630-739-0272

Diane Hilgers
SALT CREEK PARK DISTRICT
847-259-6890

Bob Birgel
HOMEWOOD-FLOSSMOOR PARK DISTRICT
708-957-0300

Geri Johnson
BENSENVILLE PARK DISTRICT
630-238-4921

Traci Wicks
GENEVA PARK DISTRICT
630-262-2204

Joy Stuart
NORTHBROOK PARK DISTRICT
847-897-6128

Brad Staab
JOLIET PARK DISTRICT
815-741-7275 (Ext. 119)

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover	\$ <u>19,136</u>	\$ <u>19,136</u>	\$ <u>19,518</u>
Price per additional 1,000 guides	\$ <u>587</u>	\$ <u>587</u>	\$ <u>599</u>
92-page body, 4-page insert & cover	\$ <u>19,895</u>	\$ <u>19,895</u>	\$ <u>20,293</u>
Price per additional 1,000 guides	\$ <u>614</u>	\$ <u>614</u>	\$ <u>627</u>
100-page body, 4-page insert & cover	\$ <u>21,742</u>	\$ <u>21,742</u>	\$ <u>22,177</u>
Price per additional 1,000 guides	\$ <u>669</u>	\$ <u>669</u>	\$ <u>683</u>
108-page body, 4-page insert & cover	\$ <u>22,434</u>	\$ <u>22,434</u>	\$ <u>22,883</u>
Price per additional 1,000 guides	\$ <u>693</u>	\$ <u>693</u>	\$ <u>707</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☒ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: SHEET-FED FOR COVERS, WEB FOR TEXT PAGES

Maximum number of pages for saddle-stitching: 112 PAGES 6 INSERT + Cvr.

Company Name: ACTION PRINTING

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1	Year 2	Year 3
	Summer 2017 thru Winter/Spring 2018	Summer 2018 thru Winter/Spring 2019	Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover (SS)	\$ <u>19,136</u>	\$ <u>19,136</u>	\$ <u>19,518</u>
Price per additional 1,000 guides	\$ <u>587</u>	\$ <u>587</u>	\$ <u>599</u>
92-page body, 4-page insert & cover	\$ <u>20,670</u>	\$ <u>20,670</u>	\$ <u>21,083</u>
Price per additional 1,000 guides	\$ <u>714</u>	\$ <u>714</u>	\$ <u>750</u>
100-page body, 4-page insert & cover	\$ <u>22,517</u>	\$ <u>22,517</u>	\$ <u>22,967</u>
Price per additional 1,000 guides	\$ <u>769</u>	\$ <u>769</u>	\$ <u>789</u>
108-page body, 4-page insert & cover	\$ <u>23,209</u>	\$ <u>23,209</u>	\$ <u>23,673</u>
Price per additional 1,000 guides	\$ <u>793</u>	\$ <u>793</u>	\$ <u>850</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☒ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: SHEET-FED FOR COVERS, WEB FOR TEXT PAGES

Company Name: ACTION PRINTING

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$ <u>19,627</u>	\$ <u>19,627</u>	\$ <u>20,020</u>
Price per additional 1,000 guides	\$ <u>607</u>	\$ <u>607</u>	\$ <u>619</u>
88-page body, 8-page insert & cover	\$ <u>21,062</u>	\$ <u>21,062</u>	\$ <u>21,483</u>
Price per additional 1,000 guides	\$ <u>651</u>	\$ <u>651</u>	\$ <u>664</u>
96-page body, 8-page insert & cover	\$ <u>21,168</u>	\$ <u>21,168</u>	\$ <u>21,591</u>
Price per additional 1,000 guides	\$ <u>658</u>	\$ <u>658</u>	\$ <u>671</u>
104-page body, 8-page insert & cover	\$ <u>23,632</u>	\$ <u>23,632</u>	\$ <u>24,105</u>
Price per additional 1,000 guides	\$ <u>731</u>	\$ <u>731</u>	\$ <u>746</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☒ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: SHEET-FED FOR COVERS, WEB FOR TEXT PAGES

Maximum number of pages for saddle-stitching: 112 PAGES + INSERT + CVR.

Company Name: ACTION PRINTING

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$ <u>20,402</u>	\$ <u>20,402</u>	\$ <u>20,810</u>
Price per additional 1,000 guides	\$ <u>707</u>	\$ <u>707</u>	\$ <u>727</u>
88-page body, 8-page insert & cover	\$ <u>21,837</u>	\$ <u>21,837</u>	\$ <u>22,274</u>
Price per additional 1,000 guides	\$ <u>750</u>	\$ <u>750</u>	\$ <u>770</u>
96-page body, 8-page insert & cover	\$ <u>21,943</u>	\$ <u>21,943</u>	\$ <u>22,382</u>
Price per additional 1,000 guides	\$ <u>758</u>	\$ <u>758</u>	\$ <u>778</u>
104-page body, 8-page insert & cover	\$ <u>24,407</u>	\$ <u>24,407</u>	\$ <u>24,895</u>
Price per additional 1,000 guides	\$ <u>831</u>	\$ <u>831</u>	\$ <u>851</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☒ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: SHEET-FED FOR COVERS, WEB FOR TEXT PAGES

Company Name: ACTION PRINTING

Price Proposal
RFP #17-011
Orland Park Senior Program Guide

Each edition will require approximately 10,000 copies to be printed. Please list prices based on the stated specifications for 10,000 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: 2017 shall only have one edition (Summer/Fall 2017) printed; 2018 and 2019 shall have both editions printed.

Finished book size will be 8.125" x 10.58" with SADDLE STITCH bindery.

COVER— 4-page cover

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1	Year 2	Year 3
	Summer/Fall 2017	Winter/Spring 2018 Summer/Fall 2018	Winter/Spring 2019 Summer/Fall 2019
36-page body, 8-page insert & cover	\$ <u>5,763</u>	\$ <u>5,763</u>	\$ <u>5,878</u>
Price per additional 1,000 guides	\$ <u>396</u>	\$ <u>396</u>	\$ <u>404</u>
40-page body, 8-page insert & cover	\$ <u>5,838</u>	\$ <u>5,838</u>	\$ <u>5,955</u>
Price per additional 1,000 guides	\$ <u>402</u>	\$ <u>402</u>	\$ <u>410</u>
44-page body, 8-page insert & cover	\$ <u>6,034</u>	\$ <u>6,034</u>	\$ <u>6,156</u>
Price per additional 1,000 guides	\$ <u>422</u>	\$ <u>422</u>	\$ <u>430</u>
48-page body, 8-page insert & cover	\$ <u>6,109</u>	\$ <u>6,109</u>	\$ <u>6,231</u>
Price per additional 1,000 guides	\$ <u>429</u>	\$ <u>429</u>	\$ <u>438</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☒ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: SHEET-FED FOR COVERS, WEB FOR TEXT PAGES

Company Name: ACTION PRINTING

Price Proposal
RFP #17-011
Orland Park Public Newsletter

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: Each year may have 2 or 3 editions printed.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Gloss cover—coated stock

Color: 4/4, full bleed

BODY

Stock: 70# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition		
	Year 1	Year 2	Year 3
	May/June 2017 thru Nov/Dec 2017	May/June 2018 thru Nov/Dec 2018	May/June 2019 thru Nov/Dec 2019
32-page body plus cover	\$ <u>13,570</u>	\$ <u>13,570</u>	\$ <u>13,841</u>
Price per additional 1,000 guides	\$ <u>429</u>	\$ <u>429</u>	\$ <u>438</u>
36-page body plus cover	\$ <u>15,909</u>	\$ <u>15,909</u>	\$ <u>16,227</u>
Price per additional 1,000 guides	\$ <u>567</u>	\$ <u>567</u>	\$ <u>517</u>
40-page body plus cover	\$ <u>17,764</u>	\$ <u>17,764</u>	\$ <u>18,119</u>
Price per additional 1,000 guides	\$ <u>569</u>	\$ <u>569</u>	\$ <u>580</u>
44-page body plus cover	\$ <u>18,827</u>	\$ <u>18,827</u>	\$ <u>19,204</u>
Price per additional 1,000 guides	\$ <u>603</u>	\$ <u>603</u>	\$ <u>615</u>
48-page body plus cover	\$ <u>17,158</u>	\$ <u>17,158</u>	\$ <u>17,501</u>
Price per additional 1,000 guides	\$ <u>548</u>	\$ <u>548</u>	\$ <u>559</u>
52-page body plus cover	\$ <u>19,722</u>	\$ <u>19,722</u>	\$ <u>20,116</u>
Price per additional 1,000 guides	\$ <u>633</u>	\$ <u>633</u>	\$ <u>646</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☒ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: SHEET-FED FOR COVERS, HEAT-SET FOR TEXT

Company Name: ACTION PRINTING

Price Proposal
RFP #17-011
Village of Orland Park Annual Report

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Dull Cover (or matte cover)—coated stock

Color: 4/4, full bleed

Finishing: Soft Touch coating, outside front & back cover

BODY

Stock: 80# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition	
	Year 1 Feb/March 2018	Year 2 Feb/March 2019
40-page body plus cover	\$ <u>17,957</u>	\$ <u>17,957</u>
Price per additional 1,000 guides	\$ <u>573</u>	\$ <u>573</u>
44-page body plus cover	\$ <u>20,052</u>	\$ <u>20,052</u>
Price per additional 1,000 guides	\$ <u>643</u>	\$ <u>643</u>
48-page body plus cover	\$ <u>18,311</u>	\$ <u>18,311</u>
Price per additional 1,000 guides	\$ <u>585</u>	\$ <u>585</u>
52-page body plus cover	\$ <u>20,874</u>	\$ <u>20,874</u>
Price per additional 1,000 guides	\$ <u>670</u>	\$ <u>670</u>
56-page body plus cover	\$ <u>21,950</u>	\$ <u>21,950</u>
Price per additional 1,000 guides	\$ <u>705</u>	\$ <u>705</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☒ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: SHEET-FED FOR COVERS, HEAT-SET FOR TEXT PAGES

Company Name: ACTION PRINTING

PROPOSAL SUMMARY SHEET
RFP # 17-011
Village of Orland Park Periodicals

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: CONTINENTAL WEB PRESS

Street Address: 1430 INDUSTRIAL DRIVE

City, State, Zip: ITASCA IL 60143

Contact Name: ROBERT AUERS

Phone: 630 775 2915 Fax: _____

E-Mail address: RAUER@CONTINENTALWEB.COM

Signature of Authorized Signee: 

Title: VICE PRESIDENT OF SALES

Date: 2-23-2017

ACCEPTANCE: This proposal is valid for ninety (90) calendar days from the date of submittal.

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover	\$40,060.	\$40,060. ⁰⁰	\$40,060. ⁻
Price per additional 1,000 guides	\$633. ⁰²	\$633. ⁰²	\$633. ⁰²
92-page body, 4-page insert & cover	\$42,009.	\$42,009.	\$42,009. ⁻
Price per additional 1,000 guides	\$780.	\$780. ⁰⁰	\$780. ⁰⁰
100-page body, 4-page insert & cover	\$42,778	\$42,778	\$42,778. ⁰⁰
Price per additional 1,000 guides	\$810. ⁰⁰	\$810. ⁰⁰	\$810. ⁰⁰
108-page body, 4-page insert & cover	\$43,570	\$43,570.	\$43,570. ⁻
Price per additional 1,000 guides	\$820.	\$820.	\$820. ⁻

Please indicate what print method would be used to create this periodical? (Check one or more)

☒ Heatset Web-fed offset ☐ Coldset Web-fed offset ☐ Sheet-fed offset

Please explain if using more than one type: _____

Maximum number of pages for saddle-stitching: 128

Company Name: CONTINENTAL WEB PRESS

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)
Stock: 80# Dull cover (or matte cover)—coated stock
Color: 4/4, full bleed
4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"
Stock: 80# dull text (or matte text)—coated stock
Color: 4/4, full bleed

BODY
Stock: 50# white offset/92-bright minimum
Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover	\$ 45321.	\$ 45321.	\$ 45321.
Price per additional 1,000 guides	\$ 822.	\$ 822.	\$ 822.
92-page body, 4-page insert & cover	\$ 47624.	\$ 47624.	\$ 47624.
Price per additional 1,000 guides	\$ 891.	\$ 891.	\$ 891.
100-page body, 4-page insert & cover	\$ 50311.	\$ 50311.	\$ 50311.
Price per additional 1,000 guides	\$ 909.	\$ 909.	\$ 909.
108-page body, 4-page insert & cover	\$ 52842.	\$ 52842.	\$ 52842.
Price per additional 1,000 guides	\$ 986.	\$ 986.	\$ 986.

Please indicate what print method would be used to create this periodical? (Check one or more)
☒ Heatset Web-fed offset ☐ Coldset Web-fed offset ☒ Sheet-fed offset

Please explain if using more than one type: CONTINENTAL WEB PRESS

Company Name: CONTINENTAL WEB PRESS

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)
Stock: 80# Dull cover (or matte cover)—coated stock
Color: 4/4, full bleed
8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"
Stock: 80# dull text (or matte text)—coated stock
Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum
Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$ <u>40360.</u>	\$ <u>40360.</u>	\$ <u>40360.</u>
Price per additional 1,000 guides	\$ <u>765.</u>	\$ <u>765.</u>	\$ <u>765.</u>
88-page body, 8-page insert & cover	\$ <u>42309</u>	\$ <u>42309.</u>	\$ <u>42309.</u>
Price per additional 1,000 guides	\$ <u>801.</u>	\$ <u>801</u>	\$ <u>801.</u>
96-page body, 8-page insert & cover	\$ <u>43078</u>	\$ <u>43078.</u>	\$ <u>43078.</u>
Price per additional 1,000 guides	\$ <u>816</u>	\$ <u>816</u>	\$ <u>816.</u>
104-page body, 8-page insert & cover	\$ <u>43800</u>	\$ <u>43800</u>	\$ <u>43800.</u>
Price per additional 1,000 guides	\$ <u>830.</u>	\$ <u>830.</u>	\$ <u>830.</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☒ Heatset Web-fed offset ☐ Coldset Web-fed offset ☐ Sheet-fed offset

Please explain if using more than one type: _____

Maximum number of pages for saddle-stitching: 128

Company Name: CONTINENTAL WEB PRESS

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$ 45,000	\$ 45,000	\$ 45,000.
Price per additional 1,000 guides	\$ 853	\$ 853.	\$ 853.
88-page body, 8-page insert & cover	\$ 46,038	\$ 46,038.	\$ 46,038.
Price per additional 1,000 guides	\$ 872	\$ 872	\$ 872
96-page body, 8-page insert & cover	\$ 46,770	\$ 46,770	\$ 46,770.
Price per additional 1,000 guides	\$ 886.	\$ 886	\$ 886.
104-page body, 8-page insert & cover	\$ 51,028.	\$ 51,028	\$ 51,028
Price per additional 1,000 guides	\$ 967.	\$ 967.	\$ 967

Please indicate what print method would be used to create this periodical? (Check one or more)

☒ Heatset Web-fed offset ☐ Coldset Web-fed offset ☐ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: CONTINENTAL WEB PRESS

Price Proposal
RFP #17-011
Orland Park Senior Program Guide

Each edition will require approximately 10,000 copies to be printed. Please list prices based on the stated specifications for 10,000 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: 2017 shall only have one edition (Summer/Fall 2017) printed; 2018 and 2019 shall have both editions printed.

Finished book size will be 8.125" x 10.58" with SADDLE STITCH bindery.

COVER— 4-page cover

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1	Year 2	Year 3
	Summer/Fall 2017	Winter/Spring 2018 Summer/Fall 2018	Winter/Spring 2019 Summer/Fall 2019
36-page body, 8-page insert & cover	\$ _____	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____	\$ _____
40-page body, 8-page insert & cover	\$ _____	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____	\$ _____
44-page body, 8-page insert & cover	\$ _____	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____	\$ _____
48-page body, 8-page insert & cover	\$ _____	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____	\$ _____

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☐ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: _____

Price Proposal
RFP #17-011
Orland Park Public Newsletter

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: Each year may have 2 or 3 editions printed.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Gloss cover—coated stock

Color: 4/4, full bleed

BODY

Stock: 70# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition		
	Year 1	Year 2	Year 3
	May/June 2017 thru Nov/Dec 2017	May/June 2018 thru Nov/Dec 2018	May/June 2019 thru Nov/Dec 2019
32-page body plus cover	\$ 19672.	\$ 19672.	\$ 19672
Price per additional 1,000 guides	\$ 337.	\$ 337.	\$ 337.
36-page body plus cover	\$ 23589	\$ 23589.	\$ 23589.
Price per additional 1,000 guides	\$ 381	\$ 381	\$ 381.
40-page body plus cover	\$ 24473.	\$ 24473	\$ 24473.
Price per additional 1,000 guides	\$ 403	\$ 403.	\$ 403.
44-page body plus cover	\$ 25100	\$ 25100.	\$ 25100.
Price per additional 1,000 guides	\$ 439.	\$ 439.	\$ 439
48-page body plus cover	\$ 25740.	\$ 25740.	\$ 25740.
Price per additional 1,000 guides	\$ 453.	\$ 453.	\$ 453.
52-page body plus cover	\$ 29679.	\$ 29679.	\$ 29679.
Price per additional 1,000 guides	\$ 498.	\$ 498.	\$ 498.

Please indicate what print method would be used to create this periodical? (Check one or more)

☒ Heatset Web-fed offset ☐ Coldset Web-fed offset ☐ Sheet-fed offset

Please explain if using more than one type: _____

Company Name:

CONTINENTAL WEB PRESS

Price Proposal
RFP #17-011
Village of Orland Park Annual Report

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Dull Cover (or matte cover)—coated stock

Color: 4/4, full bleed

Finishing: Soft Touch coating, outside front & back cover

BODY

Stock: 80# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition	
	Year 1 Feb/March 2018	Year 2 Feb/March 2019
40-page body plus cover	\$ <u>25473.</u>	\$ <u>25473.</u>
Price per additional 1,000 guides	\$ <u>466.</u>	\$ <u>466.</u>
44-page body plus cover	\$ <u>26100.</u>	\$ <u>26100.</u>
Price per additional 1,000 guides	\$ <u>478.</u>	\$ <u>478.</u>
48-page body plus cover	\$ <u>26700.</u>	\$ <u>26700.</u>
Price per additional 1,000 guides	\$ <u>489.</u>	\$ <u>489.</u>
52-page body plus cover	\$ <u>30600.</u>	\$ <u>30600.</u>
Price per additional 1,000 guides	\$ <u>561.</u>	\$ <u>561.</u>
56-page body plus cover	\$ <u>32200.</u>	\$ <u>32200.</u>
Price per additional 1,000 guides	\$ <u>590.</u>	\$ <u>590.</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☒ Heatset Web-fed offset ☐ Coldset Web-fed offset ☐ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: CONTINENTAL WEB PRESS

"Original"

Village of Orland Park

**Request for Qualification
For
Proposals
#17-011**

**Issue Date: February 9, 2017
Proposal Due: February 24, 2017 @ 11:00am**

Experience

EP Graphics has been operating as a full service web printer since 1925. During that time, our CSR staff has managed over 200 different projects. EP Graphics is a commercial web printer with complete in-house prepress, press, bindery and mailing operations in one location. We evaluate and process mailing lists in conjunction with the printed piece to determine the most cost effective means for distribution. Archiving of production files and mail files for a period of two years is a standard policy. Direct communication (phone) and email will be the primary methods of communicating with our customers.

Throughout the entire process, our goal is to provide assistance and recommendations to expedite schedules and remove unnecessary expenses that can occur. EP Graphics is committed to being a strong partner that provides exceptional value not only from a product standpoint but also service.

References:

1. Butler University Alumni Magazine
Butler University
Sheryl Rogers, Editor of Butler Magazine
4600 Sunset Ave.
Indianapolis, IN 46208
317-940-9742
2. The Collegian
University of Alabama
Stephanie Kirkland
Arts & Sciences Dean's Office
712 Capstone Dr., 400 Clark Hall
Tuscaloosa, AL 35487
205-348-8539
3. Harper College Class Schedules
Harper College
Mike McCandless
1200 West Algonquin Road
Palatine, IL 60067
847-925-6593

Operation History:

EP Graphics has been in business since 1925 and we are still owned by the Musclemann family. We continue to learn and grow our business. 4 years ago, EP Graphics purchased Mignone Communications and moved all operations and employees to Berne, IN. We currently employ 130 people. We work around the clock Monday – Friday and an occasional Saturday to meet our customer's deadlines. EP

Graphics is among the top 400 printers in the United States coming in at #204 and a \$25,000,000 printing company.

Qualifications:

Each project awarded to EP Graphics. is assigned a specific customer service representative (CSR). All communications relevant to this specific project will channel through this individual (CSR) and the team leader of Orland Park. Throughout the entire process, our goal is to provide assistance and recommendations to expedite schedules and remove unnecessary expenses that can occur. EP Graphics is committed to being a strong partner that provides exceptional value not only from a product standpoint but also service.

A list of our capabilities is included in this bid package.

Capabilities

EP GRAPHICS

Pre-Press

Software Accepted (MAC)

- MAC and Kodak Insight
- Password protected FTP site
- Please see "File requirements" for specific software and media transfer applications

Digital Printing

- Konica Bizhub 1200 (BW)
- Konica Minolta Bizhub 6500 (4c)

Press - Web Offset

Commercial Web Offset Printing

- Goss Sunday 2000 Heatset Web Press with 5 units, Combination Folder and Sheeter. 57" maximum web width and 22-1/4" cut-off length.
- 4 Color Toshiba OA 1400 Heatset Web with 36" Width & 8 Units. DF/Sheet Folder
- Goss Mark 16 5 Color Heatset - 38" width & Cut off 22-3/4"- max image
- Heidelberg Mini web 6 color - Heatset - 22-3/4" cut off, maximum web width 20" combination folder, Vitts sheeter, and Scheffer perforation/scoring unit
- Dauphin Graphics Machine 430 - Coldset - 8 unit 35" width & Cut off 22-3/4".

Bindery and Distribution

Saddle Stitching

- Goss 870 12 pocket, 3 knife trimmer, cover feeder, blow-in inserts
- Harris FG 12 pocket, 3 knife trimmer, blow-in inserts
- Harris FG 10 pocket, 3 and 5 knife trimmer trimmer
- Heidelberg 855 10 pocket, 3 knife trimmer, blow-in inserts
- Mueller Bravo, 8 pocket, 3 and 5 knife trimmer

Perfect Binding

- Kolbus 32 pocket, splitter saw, card feeder
- Heidelberg Universal Binder 124 19 pocket

Mailing/Shipping - Complete Postal Services

- Video Jet in-line inkjet system for mailing saddle stitched and perfect bound
- Domino and Kodak inkjet
- In-plant postal substation
- Mailing list processing
- In-line tab, sort, tray for DP and Slim Jim
- Destination entry mailing, co-mail & Co-palletization available
- Ideal newsstand shipping configuration
- Polybagging - USPS approved
- Tipping - sections or cover - fugitive glue

Miscellaneous

- Cutting
- Folding
- Drilling

Our clients are involved in their projects from initial planning to completed work. You will be too!



PROPOSAL SUMMARY SHEET
RFP # 17-011
Village of Orland Park Periodicals

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: EP Graphics

Street Address: 169 S. Jefferson St.

City, State, Zip: Berne, IL 46711

Contact Name: LORI Schoenlein

Phone: 877-589-2145 x4754 Fax: 260-589-2810

E-Mail address: LORI_Schoenlein@epgraphics.com

Signature of Authorized Signee: 

Title: Sales Representative

Date: 2/20/17

ACCEPTANCE: This proposal is valid for ninety (90) calendar days from the date of submittal.

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover Price per additional 1,000 guides	\$17,635.00 \$495.69/m	\$ Same	\$ Same
92-page body, 4-page insert & cover Price per additional 1,000 guides	\$18,431.00 \$520.25/m	\$	\$
100-page body, 4-page insert & cover Price per additional 1,000 guides	\$19,448.00 \$533.87/m	\$	\$
108-page body, 4-page insert & cover Price per additional 1,000 guides	\$20,771.00 \$588.99/m	\$	\$

Please indicate what print method would be used to create this periodical? (Check one or more)

☒ Heatset Web-fed offset

☒ Coldset Web-fed offset

☐ Sheet-fed offset

Please explain if using more than one type: Cover + 4pg insert on heat-set web
Text on cold-set web

Maximum number of pages for saddle-stitching: 128pg text + cover

Company Name: EP Graphics

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)
Stock: 80# Dull cover (or matte cover)—coated stock
Color: 4/4, full bleed
4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"
Stock: 80# dull text (or matte text)—coated stock
Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum
Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover Price per additional 1,000 guides	\$18,652.00 \$523.16/m	\$ Same	\$ Same
92-page body, 4-page insert & cover Price per additional 1,000 guides	\$19,582.00 \$551.81/m	\$	\$
100-page body, 4-page insert & cover Price per additional 1,000 guides	\$21,041.00 \$582.90/m	\$	\$
108-page body, 4-page insert & cover Price per additional 1,000 guides	\$21,647.00 \$612.88/m	\$	\$

Please indicate what print method would be used to create this periodical? (Check one or more)

☒ Heatset Web-fed offset

☒ Coldset Web-fed offset

☐ Sheet-fed offset

Please explain if using more than one type:

Cover + insert on heat-set web
Text on Cold-set web

Company Name:

EP Graphics

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$17,597.00	\$ Same	\$ Same
Price per additional 1,000 guides	\$564.95/m		
88-page body, 8-page insert & cover	\$18,606.00		
Price per additional 1,000 guides	\$573.68/m		
96-page body, 8-page insert & cover	\$19,513.00		
Price per additional 1,000 guides	\$559.69/m		
104-page body, 8-page insert & cover	\$20,674.00		
Price per additional 1,000 guides	\$591.80/m	✓	✓

Please indicate what print method would be used to create this periodical? (Check one or more)

☒ Heatset Web-fed offset

☒ Coldset Web-fed offset

☐ Sheet-fed offset

Please explain if using more than one type: Cover + insert on heat-set web
Text on Cold-set web

Maximum number of pages for saddle-stitching: 128pg text + cover

Company Name: EP Graphics

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$ 18,434.00	\$ Same	\$ Same
Price per additional 1,000 guides	\$ 526.97/m	\$	\$
88-page body, 8-page insert & cover	\$ 19,459.00	\$	\$
Price per additional 1,000 guides	\$ 554.30/m	\$	\$
96-page body, 8-page insert & cover	\$ 20,390.00	\$	\$
Price per additional 1,000 guides	\$ 582.99/m	\$	\$
104-page body, 8-page insert & cover	\$ 21,572.00	\$	\$
Price per additional 1,000 guides	\$ 615.84/m	\$	\$

Please indicate what print method would be used to create this periodical? (Check one or more)

☒ Heatset Web-fed offset

☒ Coldset Web-fed offset

☐ Sheet-fed offset

Please explain if using more than one type:

Cover + insert on heat-set web
Text on cold-set web

Company Name:

EP Graphics

Price Proposal
RFP #17-011
Orland Park Senior Program Guide

Each edition will require approximately 10,000 copies to be printed. Please list prices based on the stated specifications for 10,000 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: 2017 shall only have one edition (Summer/Fall 2017) printed; 2018 and 2019 shall have both editions printed.

Finished book size will be 8.125" x 10.58" with SADDLE STITCH bindery.

COVER— 4-page cover

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1	Year 2	Year 3
	Summer/Fall 2017	Winter/Spring 2018 Summer/Fall 2018	Winter/Spring 2019 Summer/Fall 2019
36-page body, 8-page insert & cover	\$ <u>7,036.00</u>	\$ <u>Same</u>	\$ <u>Same</u>
Price per additional 1,000 guides	\$ <u>469.08/m</u>		
40-page body, 8-page insert & cover	\$ <u>6,831.00</u>	\$	\$
Price per additional 1,000 guides	\$ <u>438.98/m</u>		
44-page body, 8-page insert & cover	\$ <u>7,050.00</u>	\$	\$
Price per additional 1,000 guides	\$ <u>456.08/m</u>		
48-page body, 8-page insert & cover	\$ <u>7,269.00</u>	\$	\$
Price per additional 1,000 guides	\$ <u>473.18/m</u>	\$ <u>✓</u>	\$ <u>✓</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☒ Heatset Web-fed offset

☒ Coldset Web-fed offset

☐ Sheet-fed offset

Please explain if using more than one type:

Lower + insert on heat-set web
Text on cold-set web

Company Name: EP Graphics

Price Proposal
RFP #17-011
Orland Park Public Newsletter

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: Each year may have 2 or 3 editions printed.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Gloss cover—coated stock

Color: 4/4, full bleed

BODY

Stock: 70# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition		
	Year 1	Year 2	Year 3
	May/June 2017 thru Nov/Dec 2017	May/June 2018 thru Nov/Dec 2018	May/June 2019 thru Nov/Dec 2019
32-page body plus cover	\$ 9,172.00	\$ Same	\$ Same
Price per additional 1,000 guides	\$ 269.24/m		
36-page body plus cover	\$ 11,098.00		
Price per additional 1,000 guides	\$ 296.77/m		
40-page body plus cover	\$ 11,346.00		
Price per additional 1,000 guides	\$ 308.03/m		
44-page body plus cover	\$ 13,054.00		
Price per additional 1,000 guides	\$ 353.80/m		
48-page body plus cover	\$ 12,333.00		
Price per additional 1,000 guides	\$ 348.89/m		
52-page body plus cover	\$ 13,661.00		
Price per additional 1,000 guides	\$ 370.84/m		

Please indicate what print method would be used to create this periodical? (Check one or more)

☒ Heatset Web-fed offset ☐ Coldset Web-fed offset ☐ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: EP Graphics

No Bid

Price Proposal
RFP #17-011
Village of Orland Park Annual Report

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Dull Cover (or matte cover)—coated stock

Color: 4/4, full bleed

Finishing: Soft Touch coating, outside front & back cover

BODY

Stock: 80# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition	
	Year 1 Feb/March 2018	Year 2 Feb/March 2019
40-page body plus cover	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____
44-page body plus cover	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____
48-page body plus cover	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____
52-page body plus cover	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____
56-page body plus cover	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☐ Sheet-fed offset

Please explain if using more than one type:

No Bid due to the Soft Touch
Coating.

Company Name: EP Graphics

Price Proposal
RFP # 17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover	\$ <u>24,229.⁰⁰</u>	\$ <u>24,229.⁰⁰</u>	\$ <u>24,593.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>669.⁰⁰</u>	\$ <u>669.⁰⁰</u>	\$ <u>679.⁰⁰</u>
92-page body, 4-page insert & cover	\$ <u>25,819.⁰⁰</u>	\$ <u>25,819.⁰⁰</u>	\$ <u>26,207.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>749.⁰⁰</u>	\$ <u>749.⁰⁰</u>	\$ <u>761.⁰⁰</u>
100-page body, 4-page insert & cover	\$ <u>25,521.⁰⁰</u>	\$ <u>25,521.⁰⁰</u>	\$ <u>25,942.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>818.⁰⁰</u>	\$ <u>818.⁰⁰</u>	\$ <u>830.⁰⁰</u>
108-page body, 4-page insert & cover	\$ <u>30,107.⁰⁰</u>	\$ <u>30,107.⁰⁰</u>	\$ <u>30,559.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>873.⁰⁰</u>	\$ <u>873.⁰⁰</u>	\$ <u>887.⁰⁰</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Maximum number of pages for saddle-stitching: 108



Company Name: Hass Press, Inc.



Price Proposal
RFP # 17-011
Orland Park Recreation Program Guides



Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover	\$ <u>29,391.⁰⁰</u>	\$ <u>29,391.⁰⁰</u>	\$ <u>29,832.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>860.⁰⁰</u>	\$ <u>860.⁰⁰</u>	\$ <u>873.⁰⁰</u>
92-page body, 4-page insert & cover	\$ <u>31,097.⁰⁰</u>	\$ <u>31,097.⁰⁰</u>	\$ <u>31,564.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>909.⁰⁰</u>	\$ <u>909.⁰⁰</u>	\$ <u>923.⁰⁰</u>
100-page body, 4-page insert & cover	\$ <u>31,665.⁰⁰</u>	\$ <u>31,665.⁰⁰</u>	\$ <u>32,140.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>925.⁰⁰</u>	\$ <u>925.⁰⁰</u>	\$ <u>939.⁰⁰</u>
108-page body, 4-page insert & cover	\$ <u>34,779.⁰⁰</u>	\$ <u>34,779.⁰⁰</u>	\$ <u>35,360.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>1,015.⁰⁰</u>	\$ <u>1,015.⁰⁰</u>	\$ <u>1,030.⁰⁰</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____



Company Name: HAS Press, Inc.

Price Proposal
RFP # 17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * — Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/ Spring 2018	Year 2 Summer 2018 thru Winter/ Spring 2019	Year 3 Summer 2019 thru Winter/ Spring 2020
80-page body, 8-page insert & cover	\$ <u>24,005.⁰⁰</u>	\$ <u>24,005.⁰⁰</u>	\$ <u>24,366.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>703.⁰⁰</u>	\$ <u>703.⁰⁰</u>	\$ <u>714.⁰⁰</u>
88-page body, 8-page insert & cover	\$ <u>26,095.⁰⁰</u>	\$ <u>26,095.⁰⁰</u>	\$ <u>26,487.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>755.⁰⁰</u>	\$ <u>755.⁰⁰</u>	\$ <u>767.⁰⁰</u>
96-page body, 8-page insert & cover	\$ <u>27,449.⁰⁰</u>	\$ <u>27,449.⁰⁰</u>	\$ <u>27,866.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>802.⁰⁰</u>	\$ <u>802.⁰⁰</u>	\$ <u>814.⁰⁰</u>
104-page body, 8-page insert & cover	\$ <u>29,417.⁰⁰</u>	\$ <u>29,417.⁰⁰</u>	\$ <u>29,858.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>859.⁰⁰</u>	\$ <u>859.⁰⁰</u>	\$ <u>872.⁰⁰</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Maximum number of pages for saddle-stitching: 112

☐ 51

Company Name:

HMS Press, Inc.

Price Proposal
RFP # 17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/ Spring 2018	Year 2 Summer 2018 thru Winter/ Spring 2019	Year 3 Summer 2019 thru Winter/ Spring 2020
80-page body, 8-page insert & cover	\$ <u>29,181.⁰⁰</u>	\$ <u>29,181.⁰⁰</u>	\$ <u>29,619.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>863.⁰⁰</u>	\$ <u>863.⁰⁰</u>	\$ <u>876.⁰⁰</u>
88-page body, 8-page insert & cover	\$ <u>31,257.⁰⁰</u>	\$ <u>31,257.⁰⁰</u>	\$ <u>31,726.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>916.⁰⁰</u>	\$ <u>916.⁰⁰</u>	\$ <u>930.⁰⁰</u>
96-page body, 8-page insert & cover	\$ <u>32,611.⁰⁰</u>	\$ <u>32,611.⁰⁰</u>	\$ <u>33,100.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>962.⁰⁰</u>	\$ <u>962.⁰⁰</u>	\$ <u>977.⁰⁰</u>
104-page body, 8-page insert & cover	\$ <u>34,574.⁰⁰</u>	\$ <u>34,574.⁰⁰</u>	\$ <u>35,092.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>1,019.⁰⁰</u>	\$ <u>1,019.⁰⁰</u>	\$ <u>1,035.⁰⁰</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____



Company Name: HASS Press, INC.



Price Proposal
RFP # 17-011
Orland Park Senior Program Guide

Each edition will require approximately 10,000 copies to be printed. Please list prices based on the stated specifications for 10,000 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE 2017 shall only have one edition (Summer/Fall 2017) printed; 2018 and 2019 shall have both editions printed.

Finished book size will be 8.125" x 10.58" with SADDLE STITCH bindery.

COVER— 4-page cover

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTERSPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1	Year 2	Year 3
	Summer/Fall 2017	Winter/Spring 2018 Summer/Fall 2018	Winter/Spring 2019 Summer/Fall 2019
36-page body, 8-page insert & cover	\$ 7,127. ⁰⁰	\$ 7,127. ⁰⁰	\$ 7,234. ⁰⁰
Price per additional 1,000 guides	\$ 409. ⁰⁰	\$ 409. ⁰⁰	\$ 415. ⁰⁰
40-page body, 8-page insert & cover	\$ 7,376. ⁰⁰	\$ 7,376. ⁰⁰	\$ 7,482. ⁰⁰
Price per additional 1,000 guides	\$ 424. ⁰⁰	\$ 424. ⁰⁰	\$ 430. ⁰⁰
44-page body, 8-page insert & cover	\$ 7,686. ⁰⁰	\$ 7,686. ⁰⁰	\$ 7,802. ⁰⁰
Price per additional 1,000 guides	\$ 449. ⁰⁰	\$ 449. ⁰⁰	\$ 456. ⁰⁰
48-page body, 8-page insert & cover	\$ 7,863. ⁰⁰	\$ 7,863. ⁰⁰	\$ 7,981. ⁰⁰
Price per additional 1,000 guides	\$ 469. ⁰⁰	\$ 469. ⁰⁰	\$ 476. ⁰⁰

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____



Company Name: Hass Press, Inc

Price Proposal
RFP # 17-011
Orland Park Public Newsletter

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE Each year may have 2 or 3 editions printed.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Gloss cover—coated stock

Color: 4/4, full bleed

BODY

Stock: 70# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition		
	Year 1 May/June 2017 thru Nov/Dec 2017	Year 2 May/June 2018 thru Nov/Dec 2018	Year 3 May/June 2019 thru Nov/Dec 2019
32-page body plus cover	\$ 11,363. ⁰⁰	\$ 11,363. ⁰⁰	\$ 11,534. ⁰⁰
Price per additional 1,000 guides	\$ 281. ⁰⁰	\$ 281. ⁰⁰	\$ 286. ⁰⁰
36-page body plus cover	\$ 12,695. ⁰⁰	\$ 12,695. ⁰⁰	\$ 12,885. ⁰⁰
Price per additional 1,000 guides	\$ 307. ⁰⁰	\$ 307. ⁰⁰	\$ 312. ⁰⁰
40-page body plus cover	\$ 13,592. ⁰⁰	\$ 13,592. ⁰⁰	\$ 13,796. ⁰⁰
Price per additional 1,000 guides	\$ 342. ⁰⁰	\$ 342. ⁰⁰	\$ 347. ⁰⁰
44-page body plus cover	\$ 15,146. ⁰⁰	\$ 15,146. ⁰⁰	\$ 15,373. ⁰⁰
Price per additional 1,000 guides	\$ 392. ⁰⁰	\$ 392. ⁰⁰	\$ 395. ⁰⁰
48-page body plus cover	\$ 15,184. ⁰⁰	\$ 15,184. ⁰⁰	\$ 15,412. ⁰⁰
Price per additional 1,000 guides	\$ 394. ⁰⁰	\$ 394. ⁰⁰	\$ 400. ⁰⁰
52-page body plus cover	\$ 16,813. ⁰⁰	\$ 16,813. ⁰⁰	\$ 17,066. ⁰⁰
Price per additional 1,000 guides	\$ 421. ⁰⁰	\$ 421. ⁰⁰	\$ 425. ⁰⁰

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____



Company Name: Hays Press, Inc

Price Proposal
RFP # 17-011
Village of Orland Park Annual Report

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Dull Cover (or matte cover)—coated stock

Color: 4/4, full bleed

Finishing: Soft Touch coating, outside front & back cover

BODY

Stock: 80# dull text (or matte text) — coated stock

Color: 4/4, full bleed

	Cost per Edition	
	Year 1 Feb/ March 2018	Year 2 Feb/ March 2019
40-page body plus cover	\$ <u>15,115.⁰⁰</u>	\$ <u>15,115.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>379.⁰⁰</u>	\$ <u>379.⁰⁰</u>
44-page body plus cover	\$ <u>16,860.⁰⁰</u>	\$ <u>16,860.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>427.⁰⁰</u>	\$ <u>427.⁰⁰</u>
48-page body plus cover	\$ <u>16,920.⁰⁰</u>	\$ <u>16,920.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>439.⁰⁰</u>	\$ <u>439.⁰⁰</u>
52-page body plus cover	\$ <u>18,368.⁰⁰</u>	\$ <u>18,368.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>465.⁰⁰</u>	\$ <u>465.⁰⁰</u>
56-page body plus cover	\$ <u>19,372.⁰⁰</u>	\$ <u>19,372.⁰⁰</u>
Price per additional 1,000 guides	\$ <u>510.⁰⁰</u>	\$ <u>510.⁰⁰</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

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Company Name: Hess Press, Inc.

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11

PROPOSAL SUMMARY SHEET
RFP # 17-011
Village of Orland Park Periodicals

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: Paulson Press, Inc.

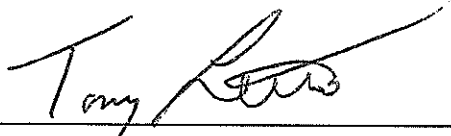
Street Address: 904 Cambridge Dr.

City, State, Zip: Elk Grove Village, IL 60007

Contact Name: Tony Letto

Phone: 847-290-0080 Fax: 847-290-0140

E-Mail address: +letto@paulsonpress.net

Signature of Authorized Signee: 

Title: owner/sales

Date: 2/22/17

ACCEPTANCE: This proposal is valid for ninety (90) calendar days from the date of submittal.

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1	Year 2	Year 3
	Summer 2017 thru Winter/Spring 2018	Summer 2018 thru Winter/Spring 2019	Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover	\$ 20,950.00	\$ 21,450.00	\$ 21,950.00
Price per additional 1,000 guides	\$ 700.00	\$ 700.00	\$ 700.00
92-page body, 4-page insert & cover	\$ 22,800.00	\$ 23,300.00	\$ 23,800.00
Price per additional 1,000 guides	\$ 800.00	\$ 800.00	\$ 800.00
100-page body, 4-page insert & cover	\$ 23,800.00	\$ 24,300.00	\$ 24,800.00
Price per additional 1,000 guides	\$ 800.00	\$ 800.00	\$ 800.00
108-page body, 4-page insert & cover	\$ 25,650.00	\$ 26,150.00	\$ 26,650.00
Price per additional 1,000 guides	\$ 900.00	\$ 900.00	\$ 900.00

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Maximum number of pages for saddle-stitching: 112

Company Name: Paulson Press, Inc.

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover	\$ <u>25,000.00</u>	\$ <u>25,500.00</u>	\$ <u>26,000.00</u>
Price per additional 1,000 guides	\$ <u>850.00</u>	\$ <u>900.00</u>	\$ <u>900.00</u>
92-page body, 4-page insert & cover	\$ <u>27,000.00</u>	\$ <u>27,500.00</u>	\$ <u>28,000.00</u>
Price per additional 1,000 guides	\$ <u>900.00</u>	\$ <u>900.00</u>	\$ <u>900.00</u>
100-page body, 4-page insert & cover	\$ <u>29,000.00</u>	\$ <u>29,500.00</u>	\$ <u>30,000.00</u>
Price per additional 1,000 guides	\$ <u>1,000.00</u>	\$ <u>1,000.00</u>	\$ <u>1,000.00</u>
108-page body, 4-page insert & cover	\$ <u>31,000.00</u>	\$ <u>31,500.00</u>	\$ <u>32,000.00</u>
Price per additional 1,000 guides	\$ <u>1,000.00</u>	\$ <u>1,000.00</u>	\$ <u>1,000.00</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: Pawlsen Press, Inc.

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$ <u>20,950.00</u>	\$ <u>21,450.00</u>	\$ <u>21,950.00</u>
Price per additional 1,000 guides	\$ <u>700.00</u>	\$ <u>700.00</u>	\$ <u>700.00</u>
88-page body, 8-page insert & cover	\$ <u>22,800.00</u>	\$ <u>23,300.00</u>	\$ <u>23,800.00</u>
Price per additional 1,000 guides	\$ <u>800.00</u>	\$ <u>800.00</u>	\$ <u>800.00</u>
96-page body, 8-page insert & cover	\$ <u>23,800.00</u>	\$ <u>24,300.00</u>	\$ <u>24,800.00</u>
Price per additional 1,000 guides	\$ <u>800.00</u>	\$ <u>800.00</u>	\$ <u>800.00</u>
104-page body, 8-page insert & cover	\$ <u>25,650.00</u>	\$ <u>26,150.00</u>	\$ <u>26,650.00</u>
Price per additional 1,000 guides	\$ <u>900.00</u>	\$ <u>900.00</u>	\$ <u>900.00</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Maximum number of pages for saddle-stitching: 112

Company Name: Paulson Press, Inc.

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$ <u>25,000.00</u>	\$ <u>25,500.00</u>	\$ <u>26,000.00</u>
Price per additional 1,000 guides	\$ <u>850.00</u>	\$ <u>900.00</u>	\$ <u>900.00</u>
88-page body, 8-page insert & cover	\$ <u>27,000.00</u>	\$ <u>27,500.00</u>	\$ <u>28,000.00</u>
Price per additional 1,000 guides	\$ <u>900.00</u>	\$ <u>900.00</u>	\$ <u>900.00</u>
96-page body, 8-page insert & cover	\$ <u>29,000.00</u>	\$ <u>29,500.00</u>	\$ <u>30,000.00</u>
Price per additional 1,000 guides	\$ <u>1,000.00</u>	\$ <u>1,000.00</u>	\$ <u>1,000.00</u>
104-page body, 8-page insert & cover	\$ <u>31,000.00</u>	\$ <u>31,500.00</u>	\$ <u>32,000.00</u>
Price per additional 1,000 guides	\$ <u>1,000.00</u>	\$ <u>1,000.00</u>	\$ <u>1,000.00</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: Pawlsen Press, Inc.

Price Proposal
RFP #17-011
Orland Park Senior Program Guide

Each edition will require approximately 10,000 copies to be printed. Please list prices based on the stated specifications for 10,000 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: 2017 shall only have one edition (Summer/Fall 2017) printed; 2018 and 2019 shall have both editions printed.

Finished book size will be 8.125" x 10.58" with SADDLE STITCH bindery.

COVER— 4-page cover

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1	Year 2	Year 3
	Summer/Fall 2017	Winter/Spring 2018 Summer/Fall 2018	Winter/Spring 2019 Summer/Fall 2019
36-page body, 8-page insert & cover	\$ <u>6500.00</u>	\$ <u>6700.00</u>	\$ <u>6900.00</u>
Price per additional 1,000 guides	\$ <u>650.00</u>	\$ <u>650.00</u>	\$ <u>650.00</u>
40-page body, 8-page insert & cover	\$ <u>7000.00</u>	\$ <u>7200.00</u>	\$ <u>7400.00</u>
Price per additional 1,000 guides	\$ <u>700.00</u>	\$ <u>700.00</u>	\$ <u>700.00</u>
44-page body, 8-page insert & cover	\$ <u>7500.00</u>	\$ <u>7700.00</u>	\$ <u>7900.00</u>
Price per additional 1,000 guides	\$ <u>750.00</u>	\$ <u>750.00</u>	\$ <u>750.00</u>
48-page body, 8-page insert & cover	\$ <u>8000.00</u>	\$ <u>8200.00</u>	\$ <u>8400.00</u>
Price per additional 1,000 guides	\$ <u>800.00</u>	\$ <u>800.00</u>	\$ <u>800.00</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: Paulson Press, Inc.

Price Proposal
RFP #17-011
Orland Park Public Newsletter

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: Each year may have 2 or 3 editions printed.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Gloss cover—coated stock

Color: 4/4, full bleed

BODY

Stock: 70# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition		
	Year 1 May/June 2017 thru Nov/Dec 2017	Year 2 May/June 2018 thru Nov/Dec 2018	Year 3 May/June 2019 thru Nov/Dec 2019
32-page body plus cover	\$ <u>9,900.00</u>	\$ <u>10,100.00</u>	\$ <u>10,300.00</u>
Price per additional 1,000 guides	\$ <u>300.00</u>	\$ <u>300.00</u>	\$ <u>300.00</u>
36-page body plus cover	\$ <u>10,900.00</u>	\$ <u>11,100.00</u>	\$ <u>11,300.00</u>
Price per additional 1,000 guides	\$ <u>300.00</u>	\$ <u>300.00</u>	\$ <u>300.00</u>
40-page body plus cover	\$ <u>11,700.00</u>	\$ <u>11,900.00</u>	\$ <u>12,100.00</u>
Price per additional 1,000 guides	\$ <u>350.00</u>	\$ <u>350.00</u>	\$ <u>350.00</u>
44-page body plus cover	\$ <u>12,750.00</u>	\$ <u>13,000.00</u>	\$ <u>13,250.00</u>
Price per additional 1,000 guides	\$ <u>400.00</u>	\$ <u>400.00</u>	\$ <u>400.00</u>
48-page body plus cover	\$ <u>13,250.00</u>	\$ <u>13,500.00</u>	\$ <u>13,750.00</u>
Price per additional 1,000 guides	\$ <u>400.00</u>	\$ <u>400.00</u>	\$ <u>400.00</u>
52-page body plus cover	\$ <u>14,250.00</u>	\$ <u>14,500.00</u>	\$ <u>14,750.00</u>
Price per additional 1,000 guides	\$ <u>450.00</u>	\$ <u>450.00</u>	\$ <u>450.00</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: Paulson Press, Inc.

Price Proposal
RFP #17-011
Village of Orland Park Annual Report

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Dull Cover (or matte cover)—coated stock

Color: 4/4, full bleed

Finishing: Soft Touch coating, outside front & back cover

BODY

Stock: 80# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition	
	Year 1 Feb/March 2018	Year 2 Feb/March 2019
40-page body plus cover	\$ <u>12,500.00</u>	\$ <u>12,750.00</u>
Price per additional 1,000 guides	\$ <u>400.00</u>	\$ <u>400.00</u>
44-page body plus cover	\$ <u>14,500.00</u>	\$ <u>14,800.00</u>
Price per additional 1,000 guides	\$ <u>450.00</u>	\$ <u>450.00</u>
48-page body plus cover	\$ <u>15,500.00</u>	\$ <u>15,800.00</u>
Price per additional 1,000 guides	\$ <u>500.00</u>	\$ <u>500.00</u>
52-page body plus cover	\$ <u>16,500.00</u>	\$ <u>16,850.00</u>
Price per additional 1,000 guides	\$ <u>500.00</u>	\$ <u>500.00</u>
56-page body plus cover	\$ <u>17,500.00</u>	\$ <u>17,850.00</u>
Price per additional 1,000 guides	\$ <u>500.00</u>	\$ <u>500.00</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

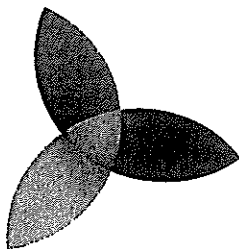
☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: Pawlson Press, Inc.



Technical Proposal

Experience and Operating History

Personalized Printing & Mailing, Inc. Since 2004, PPM has been a leading direct mail and commercial print distributor, providing sales representation and contract management to 15 plants in the Chicago and Minneapolis markets. In that role, PPM serves state government contracts (see sample), Fortune 500 companies and smaller mailers. See: www.personalizedpm.com

American Litho. As the 43rd largest printer in America with annual sales over \$106 million, American Litho is well qualified to provide the formats, quantities and customer service required by Orland Park. Begun in 1994, American Litho is based in Carol Stream, IL, which will allow for prompt product delivery and responsive customer service to Orland Park. We employ over 520 full time staff. See: www.alitho.com.

Qualifications, Sample Guide and Proposed Fee

Direct contact and support for this contract will be provided at two levels, available to the Village at your discretion:

Grady Hauser. Personalized Printing & Mailing bears account management responsibility. Contact: ghauser@personalizedpm.com 847-441-2955. Mr. Hauser has 34 years of print and direct mail production experience.

American Litho customer service rep.---to be assigned. A single CSR will stay with each job for the duration of the contract. 630-472-1700.

The samples provided are marked with details of the projects, in order to demonstrate our production abilities which far exceed the demands of this commercial print contract. Plant capabilities include web, sheetfed, digital, large format signage, complete pre-press and plate making, personalization/imaging, data programming, bindery, mailing and distribution/freight logistics. The proposal is offered in accordance with the "Proposed Fee" specifications.

PROPOSAL SUMMARY SHEET
RFP # 17-003
Village of Orland Park Periodicals

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: PERSONALIZED PRINTING & MAILING, INC

Street Address: ONE NORTHFIELD PLAZA

City, State, Zip: NORTHFIELD, IL 60093

Contact Name: GRAYDON J. HAUSER

Phone: 847-441-2955 Fax: —

E-Mail address: GHAUSER@PERSONALIZEDPM.COM

Signature of Authorized Signee: Graydon J. Hauser

Title: PRINCIPAL

Date: 1-25-17

ACCEPTANCE: This proposal is valid for ninety (90) calendar days from the date of submittal.

SIGNATURE: Ann Porster

TITLE: Sales Manager AMERICAN LITHO / PRODUCTION PLANT

DATE: January 23, 2017

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover	\$ <u>28,900⁻</u>	\$ <u>29,800⁻</u>	\$ <u>30,700⁻</u>
Price per additional 1,000 guides	\$ <u>1,750⁻</u>	\$ <u>1,780⁻</u>	\$ <u>810⁻</u>
92-page body, 4-page insert & cover	\$ <u>30,900⁻</u>	\$ <u>31,850⁻</u>	\$ <u>32,800⁻</u>
Price per additional 1,000 guides	\$ <u>810⁻</u>	\$ <u>830⁻</u>	\$ <u>855⁻</u>
100-page body, 4-page insert & cover	\$ <u>32,700⁻</u>	\$ <u>33,600⁻</u>	\$ <u>34,500⁻</u>
Price per additional 1,000 guides	\$ <u>830⁻</u>	\$ <u>845⁻</u>	\$ <u>860⁻</u>
108-page body, 4-page insert & cover	\$ <u>34,100⁻</u>	\$ <u>35,300⁻</u>	\$ <u>36,200⁻</u>
Price per additional 1,000 guides	\$ <u>850⁻</u>	\$ <u>870⁻</u>	\$ <u>890⁻</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Maximum number of pages for saddle-stitching: 108

Company Name: PERSONALIZED PRINTING / AM LITHO

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover	\$ 29,900 ⁻	\$ 30,800 ⁻	\$ 31,700 ⁻
Price per additional 1,000 guides	\$ 750 ⁻	\$ 780 ⁻	\$ 805 ⁻
92-page body, 4-page insert & cover	\$ 31,880 ⁻	\$ 32,700 ⁻	\$ 33,500 ⁻
Price per additional 1,000 guides	\$ 805 ⁻	\$ 830 ⁻	\$ 855 ⁻
100-page body, 4-page insert & cover	\$ 33,200 ⁻	\$ 34,150 ⁻	\$ 35,200 ⁻
Price per additional 1,000 guides	\$ 835 ⁻	\$ 865 ⁻	\$ 880 ⁻
108-page body, 4-page insert & cover	\$ 35,400 ⁻	\$ 36,200 ⁻	\$ 37,100 ⁻
Price per additional 1,000 guides	\$ 855 ⁻	\$ 880 ⁻	\$ 900 ⁻

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: PERSONALIZED PRINTING / AM. LITTO

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for **28,500** copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$ <u>29,300⁻</u>	\$ <u>30,100⁻</u>	\$ <u>31,050⁻</u>
Price per additional 1,000 guides	\$ <u>760⁻</u>	\$ <u>790⁻</u>	\$ <u>810⁻</u>
88-page body, 8-page insert & cover	\$ <u>30,900⁻</u>	\$ <u>31,890⁻</u>	\$ <u>32,700⁻</u>
Price per additional 1,000 guides	\$ <u>810⁻</u>	\$ <u>835⁻</u>	\$ <u>860⁻</u>
96-page body, 8-page insert & cover	\$ <u>32,500⁻</u>	\$ <u>33,600⁻</u>	\$ <u>35,500⁻</u>
Price per additional 1,000 guides	\$ <u>840⁻</u>	\$ <u>865⁻</u>	\$ <u>890⁻</u>
104-page body, 8-page insert & cover	\$ <u>33,900⁻</u>	\$ <u>35,100⁻</u>	\$ <u>36,000⁻</u>
Price per additional 1,000 guides	\$ <u>880⁻</u>	\$ <u>910⁻</u>	\$ <u>950⁻</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Maximum number of pages for saddle-stitching: 104

Company Name: PERSONALIZED PRINTING / AM - Litho

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$ 30,200 ⁻	\$ 31,100 ⁻	\$ 32,050 ⁻
Price per additional 1,000 guides	\$ 760 ⁻	\$ 790 ⁻	\$ 810 ⁻
88-page body, 8-page insert & cover	\$ 31,900 ⁻	\$ 32,800 ⁻	\$ 33,700 ⁻
Price per additional 1,000 guides	\$ 810 ⁻	\$ 830 ⁻	\$ 860 ⁻
96-page body, 8-page insert & cover	\$ 33,400 ⁻	\$ 34,500 ⁻	\$ 35,550 ⁻
Price per additional 1,000 guides	\$ 845 ⁻	\$ 860 ⁻	\$ 890 ⁻
104-page body, 8-page insert & cover	\$ 34,900 ⁻	\$ 36,100 ⁻	\$ 37,050 ⁻
Price per additional 1,000 guides	\$ 890 ⁻	\$ 910 ⁻	\$ 930 ⁻

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: PERSONALIZED PRINTING / AM LITHO

Price Proposal
RFP #17-011
Orland Park Senior Program Guide

Each edition will require approximately 10,000 copies to be printed. Please list prices based on the stated specifications for 10,000 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: 2017 shall only have one edition (Summer/Fall 2017) printed; 2018 and 2019 shall have both editions printed.

Finished book size will be 8.125" x 10.58" with SADDLE STITCH bindery.

COVER— 4-page cover

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1	Year 2	Year 3
	Summer/Fall 2017	Winter/Spring 2018 Summer/Fall 2018	Winter/Spring 2019 Summer/Fall 2019
36-page body, 8-page insert & cover	\$ <u>9250⁻</u>	\$ <u>9500⁻</u>	\$ <u>9780⁻</u>
Price per additional 1,000 guides	\$ <u>700⁻</u>	\$ <u>720⁻</u>	\$ <u>740⁻</u>
40-page body, 8-page insert & cover	\$ <u>9650⁻</u>	\$ <u>9980⁻</u>	\$ <u>10,200⁻</u>
Price per additional 1,000 guides	\$ <u>730⁻</u>	\$ <u>750⁻</u>	\$ <u>770⁻</u>
44-page body, 8-page insert & cover	\$ <u>10,000⁻</u>	\$ <u>10,300⁻</u>	\$ <u>10,700⁻</u>
Price per additional 1,000 guides	\$ <u>760⁻</u>	\$ <u>780⁻</u>	\$ <u>795⁻</u>
48-page body, 8-page insert & cover	\$ <u>10,400⁻</u>	\$ <u>10,700⁻</u>	\$ <u>10,980⁻</u>
Price per additional 1,000 guides	\$ <u>790⁻</u>	\$ <u>810⁻</u>	\$ <u>830⁻</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: PERSONALIZED PRINTING / AM LITTE

Price Proposal
RFP #17-011
Orland Park Public Newsletter

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: Each year may have 2 or 3 editions printed.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Gloss cover—coated stock

Color: 4/4, full bleed

BODY

Stock: 70# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition		
	Year 1 May/June 2017 thru Nov/Dec 2017	Year 2 May/June 2018 thru Nov/Dec 2018	Year 3 May/June 2019 thru Nov/Dec 2019
32-page body plus cover	\$ 13,900	\$ 14,400	\$ 15,000
Price per additional 1,000 guides	\$ 355	\$ 370	\$ 388
36-page body plus cover	\$ 16,950	\$ 17,500	\$ 18,000
Price per additional 1,000 guides	\$ 430	\$ 445	\$ 460
40-page body plus cover	\$ 17,400	\$ 18,000	\$ 18,600
Price per additional 1,000 guides	\$ 440	\$ 455	\$ 470
44-page body plus cover	\$ 20,500	\$ 21,200	\$ 22,000
Price per additional 1,000 guides	\$ 515	\$ 530	\$ 545
48-page body plus cover	\$ 19,100	\$ 19,800	\$ 20,300
Price per additional 1,000 guides	\$ 480	\$ 495	\$ 508
52-page body plus cover	\$ 22,000	\$ 22,800	\$ 23,900
Price per additional 1,000 guides	\$ 550	\$ 565	\$ 580

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: PERSONALIZED PRINTING / AM LITTO

Price Proposal
RFP #17-011
Village of Orland Park Annual Report

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Dull Cover (or matte cover)—coated stock

Color: 4/4, full bleed

Finishing: Soft Touch coating, outside front & back cover

BODY

Stock: 80# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition	
	Year 1 Feb/March 2018	Year 2 Feb/March 2019
40-page body plus cover	\$ <u>18,000.-</u>	\$ <u>19,300.-</u>
Price per additional 1,000 guides	\$ <u>482.-</u>	\$ <u>497.-</u>
44-page body plus cover	\$ <u>21,100.-</u>	\$ <u>22,200.-</u>
Price per additional 1,000 guides	\$ <u>540.-</u>	\$ <u>558.-</u>
48-page body plus cover	\$ <u>20,400.-</u>	\$ <u>21,100.-</u>
Price per additional 1,000 guides	\$ <u>520.-</u>	\$ <u>535.-</u>
52-page body plus cover	\$ <u>23,200.-</u>	\$ <u>24,070.-</u>
Price per additional 1,000 guides	\$ <u>580.-</u>	\$ <u>595.-</u>
56-page body plus cover	\$ <u>23,900.-</u>	\$ <u>24,740.-</u>
Price per additional 1,000 guides	\$ <u>592.-</u>	\$ <u>608.-</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

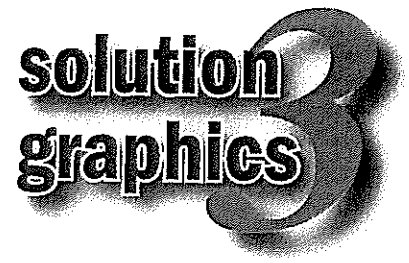
☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: PERSONALIZED PRINTING / AM. LITHO



February 23, 2017

Village of Orland Park / Recreation Dept.
Attn: Jennifer Medema
14650 S. Ravinia Ave.
Orland Park, IL 60462

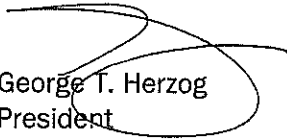
Thank you for the opportunity to quote the Village of Orland Park's Periodicals.

Solution 3 Graphics is a complete printing company with vast knowledge of the graphics industry, utilizing conventional and digital equipment. Services and capabilities are endless and include promotional products, diecutting, foil stamping, embossing, mailing services and much more. Our staff of over 18 prides themselves in offering suggestions and processes that will make our customers look the best at economical prices.

Solution 3 Graphics services many customers, with a few noted as references, that utilize Solution 3 Graphics with projects similar to Orland Park's publications.

Please feel free to contact us with any clarifications or questions.

Again thank you for the opportunity!


George T. Herzog
President


Kathy Dreschel
Sales Representative

Solution 3 Graphics, Inc.

10547 S. Western Ave.

Chicago, IL 60643

[773] 233-3600 phone

[773] 233-8381 fax

2/23/17

The printing & promotion solution.
www.solution3graphics.com

PROPOSAL SUMMARY SHEET
RFP # 17-011
Village of Orland Park Periodicals

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: **Solution 3 Graphics**

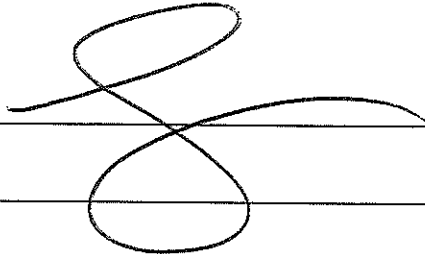
Street Address: **10547 S. Western Ave.**

City, State, Zip: **Chicago, IL 60643**

Contact Name: **George T. Herzog**

Phone: **773-233-3600** Fax: **773-233-8381**

E-Mail address: **gtherzog@solution3graphics.com**

Signature of Authorized Signee:  _____

Title: **President**

Date: **2/23/17**

ACCEPTANCE: This proposal is valid for ninety (90) calendar days from the date of submittal.

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover	\$ NO QUOTE	\$ _____	\$ _____
Price per additional 1,000 guides	\$ MUST PERFECT BIND	\$ _____	\$ _____
92-page body, 4-page insert & cover	\$ _____	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____	\$ _____
100-page body, 4-page insert & cover	\$ _____	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____	\$ _____
108-page body, 4-page insert & cover	\$ _____	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____	\$ _____

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☐ Sheet-fed offset

Please explain if using more than one type: _____

Maximum number of pages for saddle-stitching: _____

Company Name: Solution 3 Graphics

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for **28,500 copies** of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover	\$ 28,381.88 - per edition	\$ 29,259.67 - per edition	\$ 30,193.50 - per edition
Price per additional 1,000 guides	\$ 731.59	\$ 754.22	\$ 778.29
92-page body, 4-page insert & cover	\$ 30,206.88 - per issue	\$ 31,141.11 - per edition	\$ 32,134.98 - per edition
Price per additional 1,000 guides	\$ 776.03	\$ 800.03	\$ 825.56
100-page body, 4-page insert & cover	\$ 31,333.13 - per edition	\$ 32,302.20 - per edition	\$ 33,333.12 - per edition
Price per additional 1,000 guides	\$ 807.68	\$ 832.66	\$ 859.23
108-page body, 4-page insert & cover	\$ 33,158.13 - per edition	\$ 34,183.64 - per edition	\$ 35,274.61 - per edition
Price per additional 1,000 guides	\$ 852.11	\$ 878.46	\$ 906.50

Please indicate what print method would be used to create this periodical? (Check one or more)



Heatset Web-fed offset

☐ Coldset Web-fed offset



Sheet-fed offset

Please explain if using more than one type: Cover - Sheetfed / Pages - Heatset Web

***PLEASE NOTE - MAILING SIMPLIFIED - POSTAGE ADDITIONAL

Company Name: Solution 3 Graphics

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for 28,500 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$ NO QUOTE	\$ _____	\$ _____
Price per additional 1,000 guides	\$ MUST PERFECT BIND	\$ _____	\$ _____
88-page body, 8-page insert & cover	\$ _____	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____	\$ _____
96-page body, 8-page insert & cover	\$ _____	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____	\$ _____
104-page body, 8-page insert & cover	\$ _____	\$ _____	\$ _____
Price per additional 1,000 guides	\$ _____	\$ _____	\$ _____

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☐ Sheet-fed offset

Please explain if using more than one type: _____

Maximum number of pages for saddle-stitching: _____

Company Name: Solution 3 Graphics

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for **28,500 copies** of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$ 27,731.88 - per edition	\$ 28,589.57 - per edition	\$ 29,502.00 - per edition
Price per additional 1,000 guides	\$ 728.01	\$ 750.53	\$ 744.48
88-page body, 8-page insert & cover	\$ 29,686.88 - per edition	\$ 30,605.03 - per edition	\$ 31,581.79 - per edition
Price per additional 1,000 guides	\$ 773.24	\$ 797.15	\$ 822.60
96-page body, 8-page insert & cover	\$ 30,683.13 - per edition	\$ 31,632.09 - per edition	\$ 32,641.63 - per edition
Price per additional 1,000 guides	\$ 804.09	\$ 828.96	\$ 855.41
104-page body, 8-page insert & cover	\$ 32,636.88 - per edition	\$ 33,646.27 - per edition	\$ 34,720.09 - per edition
Price per additional 1,000 guides	\$ 849.28	\$ 875.55	\$ 903.49

Please indicate what print method would be used to create this periodical? (Check one or more)



Heatset Web-fed offset

☐ Coldset Web-fed offset



Sheet-fed offset

Please explain if using more than one type: Cover, Sheetfed / Pages - Heatset Web

***PLEASE NOTE - MAILING SIMPLIFIED - POSTAGE ADDITIONAL

Company Name: Solution 3 Graphics

Price Proposal
RFP #17-011
Orland Park Senior Program Guide

Each edition will require approximately 10,000 copies to be printed. Please list prices based on the stated specifications for 10,000 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: 2017 shall only have one edition (Summer/Fall 2017) printed; 2018 and 2019 shall have both editions printed.

Finished book size will be 8.125" x 10.58" with SADDLE STITCH bindery.

COVER— 4-page cover

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1	Year 2	Year 3
	Summer/Fall 2017	Winter/Spring 2018 Summer/Fall 2018	Winter/Spring 2019 Summer/Fall 2019
36-page body, 8-page insert & cover	\$ 8,711.25 - per edition	\$ 8,934.62 - per edition	\$ 9,210.95 - per edition
Price per additional 1,000 guides	\$ 414.44	\$ 425.07	\$ 438.22
40-page body, 8-page insert & cover	\$ 8,960.00 - per edition	\$ 9,189.74 - per edition	\$ 9,473.96 - per edition
Price per additional 1,000 guides	\$ 432.60	\$ 448.82	\$ 462.70
44-page body, 8-page insert & cover	\$ 9,743.75 - per edition	\$ 9,993.59 - per edition	\$ 10,302.67 - per edition
Price per additional 1,000 guides	\$ 459.52	\$ 471.30	\$ 485.88
48-page body, 8-page insert & cover	\$ 10,133.10 - per edition	\$ 10,392.92 - per edition	\$ 10,714.35 - per edition
Price per additional 1,000 guides	\$ 462.31	\$ 474.16	\$ 488.82

Please indicate what print method would be used to create this periodical? (Check one or more)



Heatset Web-fed offset



Coldset Web-fed offset



Sheet-fed offset

Please explain if using more than one type: Covers - Sheeted / pages - Heatset Web

***PLEASE NOTE - DATABASE SUPPLIED - PRESORT STANDARD POSTAGE ADDITIONAL

Company Name: Solution 3 Graphics

Price Proposal
RFP #17-011
Orland Park Public Newsletter

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: Each year may have 2 or 3 editions printed.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Gloss cover—coated stock

Color: 4/4, full bleed

BODY

Stock: 70# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition		
	Year 1 May/June 2017 thru Nov/Dec 2017	Year 2 May/June 2018 thru Nov/Dec 2018	Year 3 May/June 2019 thru Nov/Dec 2019
32-page body plus cover	\$ 13,274.75 - per edition	\$ 13,615.13 - per edition	\$ 13,973.42 - per edition
Price per additional 1,000 guides	\$ 326.34	\$ 334.71	\$ 343.52
36-page body plus cover	\$ 14,721.00 - per edition	\$ 15,098.46 - per edition	\$ 15,495.79 - per edition
Price per additional 1,000 guides	\$ 353.56	\$ 362.63	\$ 372.17
40-page body plus cover	\$ 15,391.00 - per edition	\$ 15,949.22 - per edition	\$ 16,201.05 - per edition
Price per additional 1,000 guides	\$ 373.89	\$ 383.48	\$ 393.57
44-page body plus cover	\$ 16,206.82 - per edition	\$ 16,704.99 - per edition	\$ 17,060.04 - per edition
Price per additional 1,000 guides	\$ 395.60	\$ 405.75	\$ 416.42
48-page body plus cover	\$ 16,698.50 - per edition	\$ 17,126.67 - per edition	\$ 17,577.37 - per edition
Price per additional 1,000 guides	\$ 409.40	\$ 419.90	\$ 430.95
52-page body plus cover	\$ 18,489.75 - per edition	\$ 18,963.44 - per edition	\$ 19,462.47 - per edition
Price per additional 1,000 guides	\$ 442.88	\$ 454.24	\$ 466.19

Please indicate what print method would be used to create this periodical? (Check one or more)



Heatset Web-fed offset

☐ Coldset Web-fed offset



Sheet-fed offset

Please explain if using more than one type: Cover - Sheetfed / Pages - Heatset Web

***PLEASE NOTE - MAILING SIMPLIFIED - POSTAGE ADDITIONAL

Company Name: Solution 3 Grpahics

Price Proposal
RFP #17-011
Village of Orland Park Annual Report

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Dull Cover (or matte cover)—coated stock

Color: 4/4, full bleed

Finishing: Soft Touch coating, outside front & back cover

BODY

Stock: 80# dull text (or matte text) — coated stock

Color: 4/4, full bleed

	Cost per Edition	
	Year 1 Feb/March 2018	Year 2 Feb/March 2019
40-page body plus cover	\$ 17,283.50 - per edition	\$ 17,818.04 - per edition
Price per additional 1,000 guides	\$ 425.84	\$ 439.01
44-page body plus cover	\$ 18,946.00 - per edition	\$ 19,531.96 - per edition
Price per additional 1,000 guides	\$ 462.09	\$ 476.38
48-page body plus cover	\$ 20,201.13 - per edition	\$ 20,825.91 - per edition
Price per additional 1,000 guides	\$ 483.57	\$ 498.53
52-page body plus cover	\$ 21,287.64 - per edition	\$ 21,956.33 - per edition
Price per additional 1,000 guides	\$ 521.13	\$ 537.25
56-page body plus cover	\$ 22,220.64 - per edition	\$ 22,907.88 - per edition
Price per additional 1,000 guides	\$ 545.68	\$ 562.56

Please indicate what print method would be used to create this periodical? (Check one or more)



Heatset Web-fed offset



Coldset Web-fed offset



Sheet-fed offset

Please explain if using more than one type: Covers - Sheetfed / Pages - Heatset Web

***PLEASE NOTE - MAILING SIMPLIFIED - POSTAGE ADDITIONAL

Company Name: Solution 3 Graphics

PROPOSAL SUMMARY SHEET
RFP # 17-011
Village of Orland Park Periodicals

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: Woodward Printing Services

Street Address: 11 Means Drive

City, State, Zip: Platteville, WI 53818

Contact Name: Jeff Gourley

Phone: 800-348-5515 Fax: 608-348-2816

E-Mail address: jgourley@wcinet.com

Signature of Authorized Signee: Jeff Gourley

Title: Account Executive

Date: 2/22/17

ACCEPTANCE: This proposal is valid for ninety (90) calendar days from the date of submittal.

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for **28,500 copies** of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate) - *back panel 7.75" (folded in)*

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
* these body page counts will require binding flap on coldset press			
84-page body, 4-page insert & cover	\$ 15,039	\$ 15,039	\$ 15,039
Price per additional 1,000 guides	\$ 418	\$ 418	\$ 418
92-page body, 4-page insert & cover	\$ 15,698	\$ 15,698	\$ 15,698
Price per additional 1,000 guides	\$ 435	\$ 435	\$ 435
100-page body, 4-page insert & cover	\$ 16,912	\$ 16,912	\$ 16,912
Price per additional 1,000 guides	\$ 467	\$ 467	\$ 467
108-page body, 4-page insert & cover	\$ 17,571	\$ 17,571	\$ 17,571
Price per additional 1,000 guides	\$ 488	\$ 488	\$ 488

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☒ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: Sheet fed for Cover and Coldset Web for body
insert

Maximum number of pages for saddle-stitching: 132

Company Name: Woodward Printing Services

Price Proposal
RFP #17-011
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for **28,500 copies** of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 1

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

4-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 4 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
84-page body, 4-page insert & cover	\$ <u>18,091</u>	\$ <u>18,091</u>	\$ <u>18,091</u>
Price per additional 1,000 guides	\$ <u>428</u>	\$ <u>428</u>	\$ <u>428</u>
92-page body, 4-page insert & cover	\$ <u>18,750</u>	\$ <u>18,750</u>	\$ <u>18,750</u>
Price per additional 1,000 guides	\$ <u>445</u>	\$ <u>445</u>	\$ <u>445</u>
100-page body, 4-page insert & cover	\$ <u>19,964</u>	\$ <u>19,964</u>	\$ <u>19,964</u>
Price per additional 1,000 guides	\$ <u>422</u>	\$ <u>422</u>	\$ <u>422</u>
108-page body, 4-page insert & cover	\$ <u>20,623</u>	\$ <u>20,623</u>	\$ <u>20,623</u>
Price per additional 1,000 guides	\$ <u>498</u>	\$ <u>498</u>	\$ <u>498</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☒ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: Sheet fed on Cover - Coldset web on body
+ insert

Company Name: Woodward Printing

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for **28,500 copies** of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with SADDLE STITCH bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$ <u>16,497</u>	\$ <u>16,497</u>	\$ <u>16,497</u>
Price per additional 1,000 guides	\$ <u>470</u>	\$ <u>470</u>	\$ <u>470</u>
88-page body, 8-page insert & cover	\$ <u>17,156</u>	\$ <u>17,156</u>	\$ <u>17,156</u>
Price per additional 1,000 guides	\$ <u>487</u>	\$ <u>487</u>	\$ <u>487</u>
96-page body, 8-page insert & cover	\$ <u>18,320</u>	\$ <u>18,320</u>	\$ <u>18,320</u>
Price per additional 1,000 guides	\$ <u>519</u>	\$ <u>519</u>	\$ <u>519</u>
104-page body, 8-page insert & cover	\$ <u>19,029</u>	\$ <u>19,029</u>	\$ <u>19,029</u>
Price per additional 1,000 guides	\$ <u>540</u>	\$ <u>540</u>	\$ <u>540</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☒ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: Sheetfed Cover & Insert - Coldset Web
for body pages

Maximum number of pages for saddle-stitching: 132

Company Name: Woodward Printing

Price Proposal
RFP #17-003
Orland Park Recreation Program Guides

Each edition will require approximately 28,500 copies to be printed. Please list prices based on the stated specifications for **28,500 copies** of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size shall be 8.125" x 10.58" with PERFECT bindery.

OPTION 2

COVER— 6-page gatefold cover (back gate)

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock

	Cost per Edition		
	Year 1 Summer 2017 thru Winter/Spring 2018	Year 2 Summer 2018 thru Winter/Spring 2019	Year 3 Summer 2019 thru Winter/Spring 2020
80-page body, 8-page insert & cover	\$ <u>19,549</u>	\$ <u>19,549</u>	\$ <u>19,549</u>
Price per additional 1,000 guides	\$ <u>480</u>	\$ <u>480</u>	\$ <u>480</u>
88-page body, 8-page insert & cover	\$ <u>20,208</u>	\$ <u>20,208</u>	\$ <u>20,208</u>
Price per additional 1,000 guides	\$ <u>497</u>	\$ <u>497</u>	\$ <u>497</u>
96-page body, 8-page insert & cover	\$ <u>21,422</u>	\$ <u>21,422</u>	\$ <u>21,422</u>
Price per additional 1,000 guides	\$ <u>529</u>	\$ <u>529</u>	\$ <u>529</u>
104-page body, 8-page insert & cover	\$ <u>22,081</u>	\$ <u>22,081</u>	\$ <u>22,081</u>
Price per additional 1,000 guides	\$ <u>550</u>	\$ <u>550</u>	\$ <u>550</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☒ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: Sheet fed Cover + Insert - Cold set on
body pages

Company Name: Woodward Printing Services

Price Proposal
RFP #17-011
Orland Park Senior Program Guide

Each edition will require approximately 10,000 copies to be printed. Please list prices based on the stated specifications for 10,000 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: 2017 shall only have one edition (Summer/Fall 2017) printed; 2018 and 2019 shall have both editions printed.

Finished book size will be 8.125" x 10.58" with SADDLE STITCH bindery.

COVER— 4-page cover

Stock: 80# Dull cover (or matte cover)—coated stock

Color: 4/4, full bleed

8-PG CENTER SPREAD * – Folded Size: 8.125" x 10.58"

Stock: 80# dull text (or matte text)—coated stock

Color: 4/4, full bleed

BODY

Stock: 50# white offset/92-bright minimum

Color: 4/4, full bleed

* The center 8 pages of the book are printed on a different stock.

*36 + 44 pg. body will
require binding flap

	Cost per Edition		
	Year 1 Summer/Fall 2017	Year 2 Winter/Spring 2018 Summer/Fall 2018	Year 3 Winter/Spring 2019 Summer/Fall 2019
36-page body, 8-page insert & cover	\$ <u>4,701</u>	\$ <u>4,701</u>	\$ <u>4,701</u>
Price per additional 1,000 guides	\$ <u>290</u>	\$ <u>290</u>	\$ <u>290</u>
40-page body, 8-page insert & cover	\$ <u>4,836</u>	\$ <u>4,836</u>	\$ <u>4,836</u>
Price per additional 1,000 guides	\$ <u>300</u>	\$ <u>300</u>	\$ <u>300</u>
44-page body, 8-page insert & cover	\$ <u>5,177</u>	\$ <u>5,177</u>	\$ <u>5,177</u>
Price per additional 1,000 guides	\$ <u>316</u>	\$ <u>316</u>	\$ <u>316</u>
48-page body, 8-page insert & cover	\$ <u>5,112</u>	\$ <u>5,112</u>	\$ <u>5,112</u>
Price per additional 1,000 guides	\$ <u>321</u>	\$ <u>321</u>	\$ <u>321</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☒ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: Sheetfed Cover + Insert - Coldset on
body pages

Company Name: Woodward Printing Services

Price Proposal
RFP #17-011
Orland Park Public Newsletter

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

NOTE: Each year may have 2 or 3 editions printed.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Gloss cover—coated stock

Color: 4/4, full bleed

BODY

Stock: 70# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition		
	Year 1 May/June 2017 thru Nov/Dec 2017	Year 2 May/June 2018 thru Nov/Dec 2018	Year 3 May/June 2019 thru Nov/Dec 2019
32-page body plus cover	\$ <u>14,958</u>	\$ <u>14,958</u>	\$ <u>14,958</u>
Price per additional 1,000 guides	\$ <u>488</u>	\$ <u>488</u>	\$ <u>488</u>
36-page body plus cover	\$ <u>16,647</u>	\$ <u>16,647</u>	\$ <u>16,647</u>
Price per additional 1,000 guides	\$ <u>483</u>	\$ <u>483</u>	\$ <u>483</u>
40-page body plus cover	\$ <u>17,780</u>	\$ <u>17,780</u>	\$ <u>17,780</u>
Price per additional 1,000 guides	\$ <u>517</u>	\$ <u>517</u>	\$ <u>517</u>
44-page body plus cover	\$ <u>19,604</u>	\$ <u>19,604</u>	\$ <u>19,604</u>
Price per additional 1,000 guides	\$ <u>575</u>	\$ <u>575</u>	\$ <u>575</u>
48-page body plus cover	\$ <u>20,732</u>	\$ <u>20,732</u>	\$ <u>20,732</u>
Price per additional 1,000 guides	\$ <u>613</u>	\$ <u>613</u>	\$ <u>613</u>
52-page body plus cover	\$ <u>24,662</u>	\$ <u>24,662</u>	\$ <u>24,662</u>
Price per additional 1,000 guides	\$ <u>728</u>	\$ <u>728</u>	\$ <u>728</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: Woodward Printing Services

Price Proposal
RFP #17-011
Village of Orland Park Annual Report

Each edition will require approximately 30,015 copies to be printed. Please list prices based on the stated specifications for 30,015 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Finished book size will be 8.125" x 10.58" with saddle stitch bindery.

COVER— 4-page cover

Stock: 80# Dull Cover (or matte cover)—coated stock

Color: 4/4, full bleed

Finishing: Soft Touch coating, outside front & back cover

BODY

Stock: 80# dull text (or matte text) – coated stock

Color: 4/4, full bleed

	Cost per Edition	
	Year 1 Feb/March 2018	Year 2 Feb/March 2019
40-page body plus cover	\$ <u>26,143</u>	\$ <u>26,143</u>
Price per additional 1,000 guides	\$ <u>554</u>	\$ <u>554</u>
44-page body plus cover	\$ <u>28,059</u>	\$ <u>28,059</u>
Price per additional 1,000 guides	\$ <u>585</u>	\$ <u>585</u>
48-page body plus cover	\$ <u>29,264</u>	\$ <u>29,264</u>
Price per additional 1,000 guides	\$ <u>649</u>	\$ <u>649</u>
52-page body plus cover	\$ <u>33,291</u>	\$ <u>33,291</u>
Price per additional 1,000 guides	\$ <u>662</u>	\$ <u>662</u>
56-page body plus cover	\$ <u>34,491</u>	\$ <u>34,491</u>
Price per additional 1,000 guides	\$ <u>819</u>	\$ <u>819</u>

Please indicate what print method would be used to create this periodical? (Check one or more)

☐ Heatset Web-fed offset

☐ Coldset Web-fed offset

☒ Sheet-fed offset

Please explain if using more than one type: _____

Company Name: Woodward Printing Services