

		Village of Orland Park 2021 Cabana Comparison & Proposal						
Facility Name	Facility Location	Number of Guests	Weekday Rental Fee	Weekend Rental Fee	Chairs	Tables	Lounges	Additional Amenities
Centennial Park Aquatic Center	Orland Park, IL							
Cabanas Rentals - CPAC Member		8-12	\$50	\$60	4-6	1	2	<u>Solar Powered Safe w/ charging ports</u>
Cabanas Rentals - OP Resident		8-12	\$60	\$70	4-6	1	2	<u>Solar Powered Safe w/ charging ports</u>
Cabanas Rentals - Non-resident		8-12	\$120	\$140	4-6	1	2	<u>Solar Powered Safe w/ charging ports</u>
Considerations		Member rate creates a membership benefit supporting membership sales.						
		Comparable facilities are "destination attractions" with a high number of the latest aquatics features allowing for a higher price point.						
		Goal is to price cabanas conservatively to achieve a 40% weekdays (~3 per weekday) and 75% on weekends (~6 per weekend day) occupancy.						
		Estimated revenue based above percentages is \$25,200 per 14 week season at the resident rate.						
		Cabana rentals do not include pool admission.						
Raging Waves	Yorkville, IL							
Kooka Nests		6	\$75	--	4	1	2	Daily Treat
Koala Cabanas		8	\$200	--	4	1	2	Daily Treat
Quokka Huts		8	\$200	--	4	1	2	Daily Treat
Queen Cabanas		8	\$200	--	5	1	3	Daily Treat
Surfside Cabanas		8	\$150	--	5	1	3	Daily Treat
upHIGHa Hut PREMIUM		14	\$300	--	n/a	n/a	n/a	Daily Treat, Fan, Fridge
King Cabana PREMIUM		14	\$275	--	n/a	n/a	n/a	Daily Treat, Fan, Fridge
Barrier Reef Suite PREMIUM		16	\$350	--	n/a	n/a	n/a	Daily Treat, Fan, Fridge
Magic Waters	Rockford, IL							
Beach Lounger		2	\$55	--	0	1	2	
Island Patio		12	\$125	--	n/a	n/a	n/a	
Queen Cabanas		8	\$125	--	n/a	n/a	n/a	
King Cabana		8	\$150	--	n/a	n/a	n/a	
Hurricane Harbor	Gurnee, IL							
Queen Cabanas		6	\$200	--	n/a	n/a	n/a	Fridge
King Cabanas		8	\$300	--	n/a	n/a	n/a	Fridge, Private Safe, 32" TV w/ Direct TV

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Facility Name	Facility Location	Number of Guests	Weekday Rental Fee	Weekend Rental Fee	Chairs	Tables	Lounges	Additional Amenities
Raging Rivers	Grafton, IL							
Standard Cabana		8	\$80	\$95	6	1	2	15% off merchandise, locker rental, souvenir koozie collapsable cooler, special cabana menu
Bigger Cabana		12	\$110	\$125	6	1	2	15% off merchandise, locker rental, souvenir koozie collapsable cooler, special cabana menu
Waterpark at Monon Community Center	Carmel, IN							
8x8 Flowrider Cabana		8	\$49	\$79	3	2	1	Fan, radio volume control, outlets, lockable cabinet, cooler w/ ice
12x12 Main Cabanas		8	\$69	\$99	3	2	1	Fan, radio volume control, outlets, lockable cabinet, cooler w/ ice
Deep River Waterpark	Crown Point, IN							
Cabanas 1-3		8	\$94	\$114	4	0	4	Optional add-on of 8 tube rentals & 8 water bottles for \$20
Cabanas 4-8		12	\$134	\$154	4	2	4	Optional add-on of 12 tube rentals & 12 water bottles for \$30