

Prepared for: Mr. Tom Morgan, Village Of Orland Park

2020 Transit-350 Cargo AWD Medium Roof Van 147.6" WB Base (W2C)

Price Level: 15



Client Proposal

Prepared by:
THOMAS SULLIVAN
Office: 815-464-9200
Quote ID: oppd2
Date: 10/25/2019



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Village Of Orland Park

Prepared by: THOMAS SULLIVAN

10/25/2019



Currie Commercial Center | 10125 W. Laraway Frankfort Illinois | 60423

2020 Transit-350 Cargo AWD Medium Roof Van 147.6" WB Base (W2C)

Price Level: 15 | Quote ID: oppd2

Selected Equip & Specs

Dimensions

- Exterior height: 100.8"
- Wheelbase: 147.6"

Powertrain

- 271hp 3.5L DOHC 24 valve V-6 engine with variable valve control, port/direct injection
- ULEV II
- All-wheel drive
- Fuel Economy Cty: N/A
- Capless fuel filler
- Recommended fuel : regular unleaded
- 10 speed automatic transmission with overdrive
- Limited slip differential
- Fuel Economy Highway: N/A

Suspension/Handling

- Front independent strut suspension with anti-roll bar
- Electric power-assist rack-pinion Steering
- LT235/65SR16 CBSW AS front and rear tires
- Rear rigid axle leaf spring suspension with regular shocks
- Front and rear 16 x 6.5 argent steel wheels

Body Exterior

- 3 doors
- * **Driver and passenger power remote heated, manual folding door mirrors with turn signal indicator**
- Black door mirrors
- Clearcoat paint
- 1 rear tow hook(s)
- Sliding right rear passenger
- * **Turn signal indicator in mirrors**
- Black bumpers
- Front and rear 16 x 6.5 wheels

Convenience

- Manual air conditioning
- Power front windows
- Remote power door locks with 2 stage unlock and illuminated entry
- Manual telescopic steering wheel
- Emergency SOS
- * **SYNC 3 AppLink smart device integration**
- Front cupholders
- Full overhead console
- * **Upfitter switches**
- * **Rear HVAC**
- Driver 1-touch down
- Manual tilt steering wheel
- FordPass Connect 4G LTE WiFi internet access
- Wireless phone connectivity
- 1 1st row LCD monitor
- * **Full floor console**
- Driver and passenger door bins

Seats and Trim

- Seating capacity of 2
- 4-way driver seat adjustment
- 4-way passenger seat adjustment
- Front bucket seats
- * **Manual driver lumbar support**
- * **Driver and passenger armrests**

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Selected Equip & Specs (cont'd)

* Cloth seat upholstery

- Metal-look instrument panel insert

Entertainment Features

- AM/FM stereo radio
- External memory control
- 4 speakers
- Fixed antenna
- Auxiliary audio input
- Steering wheel mounted radio controls
- Streaming audio

Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Light tinted windows
- Tachometer
- Low tire pressure warning
- Lane departure
- Variable intermittent front windshield wipers
- Front reading lights
- Camera(s) - rear
- Trip odometer

Safety and Security

- 4-wheel ABS brakes
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- Airbag supplemental restraint system occupancy sensor
- SecuriLock immobilizer
- Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) Feature
- Brake assist with hill hold control
- Electronic stability control
- Dual front impact airbag supplemental restraint system with passenger cancel
- Safety Canopy System curtain 1st row overhead airbag supplemental restraint system
- Power remote door locks with 2 stage unlock and panic alarm
- Manually adjustable front head restraints

Dimensions

General Weights

Curb	5,471 lbs.	GVWR	9,500 lbs.
Payload	3,970 lbs.		

Front Weights

Front GAWR	4,600 lbs.
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Rear Weights

Rear GAWR	5,750 lbs.
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General Trailering

*Towing capacity	5100 lbs.	* GCWR	10800 lbs.
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Selected Equip & Specs (cont'd)*Fuel Tank type*

Capacity 25.1 gal. Capless fuel filler Yes

Powertrain*Engine Type*

Block material	Aluminum	Cylinders	V-6
Head material	Aluminum	Ignition	Spark
Injection	Port/direct injection	Liters	3.5L
Orientation	Longitudinal	Recommended fuel	Regular unleaded
Valves per cylinder	4	Valvetrain	DOHC
Variable valve control	Yes		

Engine Spec

Compression ratio 11.8:1

Engine Power

Output 271 HP Torque 260 ft.-lb.

Alternator

Amps 250

Battery

Amp hours 70 Run down protection Yes

Type** **DualTransmission*

Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	10
Type	Automatic		

Transmission Extras

Sequential shift control SelectShift Oil cooler Regular duty

Drive Type

4wd type Automatic full-time Type All-wheel drive

Drive Feature

Limited slip differential	Mechanical	Traction control	ABS and driveline
Locking hub control	Permanent		

Drive Axle

Ratio 3.73

Exhaust

Material Stainless steel System type Single

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Selected Equip & Specs (cont'd)*Emissions*

CARB ULEV II EPA Tier 2 Bin 5

Fuel Economy

Fuel type Gasoline

Driveability*Brakes*ABS 4-wheel ABS channels 4
Type 4-wheel disc Vented discs Front*Brake Assistance*

Brake assist Yes Hill hold control Yes

Suspension Control

Ride Regular Electronic stability control Stability control with anti-roll

*Front Suspension*Independence Independent Type Strut
Anti-roll bar Regular*Front Spring*

Type Coil Grade Regular

Front Shocks

Type Regular

Rear Suspension

Independence Rigid axle Type Leaf

Rear Spring

Type Leaf Grade Regular

Rear Shocks

Type HD

Steering

Activation Electric power-assist Type Rack-pinion

Steering Specs

of wheels 2

Exterior*Front Wheels*

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Selected Equip & Specs (cont'd)

Diameter	16"	Width	6.50"
Rear Wheels			
Diameter	16"	Width	6.50"
Spare Wheels			
Wheel material	Steel		
Front and Rear Wheels			
Appearance	Argent	Material	Steel
Front Tires			
Aspect	65	Diameter	16"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	235mm	LT load rating	C
RPM	720		
Rear Tires			
Aspect	65	Diameter	16"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	235mm	LT load rating	C
RPM	720		
Spare Tire			
Mount	Underbody w/crankdown	Type	Full-size
Wheels			
Wheelbase	147.6"		
Body Features			
Body material	Fully galvanized steel	Side impact beams	Yes
Rear tow hook(s)	1		
Body Doors			
Door count	3	Right rear passenger	Sliding
Rear cargo	Split swing-out		
Exterior Dimensions			
Body height	100.8"	Rear door opening degree	253.0
Safety			
Airbags			
Driver front-impact	Yes	Driver side-impact	Seat mounted

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Selected Equip & Specs (cont'd)

Occupancy sensor Yes

Passenger front-impact Cancellable

Seatbelt

Height adjustable Front

Pre-tensioners (#) 2

Security

Immobilizer SecuriLock

Overhead ... Safety Canopy System curtain 1st row

Passenger side-impact Seat mounted

Pre-tensioners Front

Panic alarm Yes

Seating**Passenger Capacity**

Capacity 2

Front Seats

Split Buckets

Type Bucket

Driver Seat

Fore/aft Manual

Way direction control 4

Reclining Manual

*** Lumbar support** **Manual****Passenger seat**

Fore/aft Manual

Way direction control 4

Reclining Manual

Front Head Restraint

Control Manual

Type Adjustable

Front Armrest

Driver Yes

*** Passenger** **Yes****Front Seat Trim***** Material** **Cloth***** Back material** **Cloth****Convenience****AC And Heat Type**

Air conditioning Manual

*** Underseat ducts** **Yes***** Rear HVAC** **Yes****Audio System**

Auxiliary audio input Yes

Radio grade Regular

External memory control External memory control

Radio AM/FM stereo

Seek-scan Yes

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Selected Equip & Specs (cont'd)*Audio Speakers*

Speaker type	Regular	Speakers	4
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Audio Controls

Steering wheel controls	Yes	Streaming audio	Bluetooth yes
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Audio Antenna

Type	Fixed
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LCD Monitors

1st row	1	* Primary monitor size (inches)	8
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Convenience Features

Driver foot rest	Yes	12V DC power outlet	2
Emergency SOS	Integrated	Wireless phone connectivity	Bluetooth
* Back-up alarm	Yes	* Smart device integration	App link
* Upfitter switches	Yes		

Door Lock Activation

Type	Power with 2 stage unlock	Remote	Keyfob (all doors)
Integrated key/remote	Yes	Auto locking	Yes

Door Lock Type

Tailgate/rear door lock	Included with power door locks
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Instrumentation Type

Display	Analog
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Instrumentation Gauges

Tachometer	Yes	Engine temperature	Yes
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Instrumentation Warnings

Oil pressure	Yes	Engine temperature	Yes
Battery	Yes	Lights on	Yes
Key	Yes	Low fuel	Yes
Door ajar	Yes	Rear cargo ajar	Yes
Service interval	Yes	Brake fluid	Yes
Low tire pressure	Yes		

Instrumentation Displays

Clock	In-radio display	Camera(s) - rear	Yes
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Instrumentation Feature

Trip odometer	Yes	Lane departure	Warning
Forward collision	Mitigation		

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Selected Equip & Specs (cont'd)*Steering Wheel Type*

Material	Urethane	Tilting	Manual
Telescoping	Manual		

Front Side Windows

Window 1st row activation	Power
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Window Features

1-touch down	Driver	Tinted	Light
Laminated glass	Yes		

Front Windshield

Wiper	Variable intermittent
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Interior*Headliner*

Coverage	Front	Material	Cloth
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Floor Trim

Coverage	Front	Covering	Vinyl/rubber
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Trim Feature

Instrument panel insert	Metal-look	Gear shift knob	Urethane
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Lighting

Dome light type	Fade	Front reading	Yes
Illuminated entry	Yes	Variable IP lighting	Yes

Floor Console Storage

Storage	Yes	* Type	Full
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Overhead Console Storage

Storage	Yes	Type	Full
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Storage

Driver door bin	Yes	Front Beverage holder(s)	Yes
Glove box	Locking	Passenger door bin	Yes
Instrument panel	Bin		

Cargo Space Feature

Tie downs	Yes	Light	Yes
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Major Equipment

(Based on selected options, shown at right)

3.5L V-6 DOHC w/port/direct injection 271hp
10 speed automatic w/OD

Exterior: Oxford White

Interior: Ebony

- * 4-wheel ABS
- * Traction control
- * Battery with run down protection
- * Air conditioning
- * AM/FM stereo with seek-scan, auxiliary audio input, external memory control
- * Dual power remote heated mirrors
- * 16 x 6.5 steel wheels
- * Driver and front passenger seat mounted side airbags
- * SecuriLock immobilizer
- * Underseat ducts
- * Audio control on steering wheel
- * Brake assistance
- * LT 235/65R16 C BSW AS S-rated tires
- * Advance Trac w/Roll Stability Control
- * Tinted glass
- * Bluetooth streaming audio
- * Variable intermittent wipers
- * Dual front airbags w/passenger cancel
- * Airbag occupancy sensor
- * Tachometer
- * Reclining front bucket seats

Fuel Economy**City**

N/A

**Hwy**

N/A

As Configured Vehicle

MSRP

STANDARD VEHICLE PRICE	\$43,830.00
Order Code 101A	N/C
Engine: 3.5L PFDi V6 Flex-Fuel	Included
Transmission: 10-Spd Automatic w/OD & SelectShift	Included
GVWR: 9,500 lbs	Included
Tires: 235/65R16C 121/119 R AS BSW	Included
Wheels: 16" Silver Steel w/Exposed Lug Nuts	Included
Monotone Paint Application	STD
148" Wheelbase	STD
50-State Emissions System	STD
3.73 Limited-Slip Axle Ratio	Included
Oxford White	N/C
Ebony	N/C
Cloth Front Bucket Seats	N/C
Ebony Cloth Bucket Seats	\$115.00
Front Black Wheel Well Liners	\$295.00
Back Up Alarm	\$125.00
Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors	\$160.00

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<i>As Configured Vehicle</i>	MSRP
Driver Controlled Front/Rear Aux A/C & Heater	\$860.00
Radio: AM/FM w/SYNC 3 & 8" Screen	\$410.00
SYNC 3 Communications & Entertainment System ..	Included
Upfitter Package	\$610.00
Large Center Console	Included
Auxiliary Fuse Panel	Included
Dual AGM Batteries (70 Amp-hr Each)	Included
Modified Vehicle Wiring System	Included
2 Additional Keys (4 Total)	\$75.00
SUBTOTAL	\$46,480.00
Destination Charge	\$1,495.00
TOTAL	\$47,975.00

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As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
W2C	Base Vehicle Price (W2C)	\$43,830.00
Packages		
101A	Order Code 101A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection. - 3.73 Limited-Slip Axle Ratio - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - GVWR: 9,500 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Exposed Lug Nuts	N/C
Powertrain		
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i> <i>Includes:</i> - 3.73 Limited-Slip Axle Ratio	Included
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included
STDGV	GVWR: 9,500 lbs	Included
Wheels & Tires		
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included
STDWL	Wheels: 16" Silver Steel w/Exposed Lug Nuts	Included
Seats & Seat Trim		
21M	Ebony Cloth Bucket Seats <i>Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat and driver and passenger armrest.</i>	\$115.00
C	Cloth Front Bucket Seats	N/C
Other Options		
PAINT	Monotone Paint Application	STD

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As Configured Vehicle (cont'd)

Code	Description	MSRP
148WB	148" Wheelbase	STD
545	Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	\$160.00
67E	Large Center Console <i>Includes an integrated shifter, a dual cup holder and an additional storage area.</i>	Included
87E	Auxiliary Fuse Panel <i>Includes high spec interface connector. Includes: - Dual AGM Batteries (70 Amp-hr Each) - Modified Vehicle Wiring System Includes modified vehicle connections for customized wiring harness provisions.</i>	Included
53K	Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	Included
57G	Driver Controlled Front/Rear Aux A/C & Heater <i>Heat is distributed from rear of front-passenger seat. A/C is distributed from the rear of van.</i>	\$860.00
58X	Radio: AM/FM w/SYNC 3 & 8" Screen <i>Includes Bluetooth, audio input jack, dual USB ports, a colored multi-function touch screen and 4 speakers (front). Includes: - SYNC 3 Communications & Entertainment System Includes 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack.</i>	\$410.00
63E	Dual AGM Batteries (70 Amp-hr Each)	Included
67C	Upfitter Package <i>Includes high capacity upfitter switches. Includes: - Large Center Console Includes an integrated shifter, a dual cup holder and an additional storage area. - Auxiliary Fuse Panel Includes high spec interface connector. - Dual AGM Batteries (70 Amp-hr Each) - Modified Vehicle Wiring System Includes modified vehicle connections for customized wiring harness provisions.</i>	\$610.00
86F	2 Additional Keys (4 Total) <i>Includes key fobs.</i>	\$75.00
43B	Back Up Alarm <i>Includes 102 dB(A) warning capability.</i>	\$125.00
15C	Front Black Wheel Well Liners	\$295.00

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As Configured Vehicle (cont'd)

Code	Description	MSRP
Emissions		
425	50-State Emissions System	STD
Interior Colors		
CB_01	Ebony	N/C
Primary Colors		
YZ_01	Oxford White	N/C
Upfit Options		
EVT-001	HAVIS INSERT	\$22,909.22
	<i>Havis Prisoner Transport Insert For 2015 Ford Transit Medium roof long length 148" wheel base cargo van Havis Ford Transit Prisoner Transport Vent Adapter Kit Havis Prisoner Transport option to be used with PT-A-503 vent adaptor kit Havis Flip Down Step Option Havis Prisoner Transport Sound Deadening Insulation Option Havis Prisoner Transport Intercom System Option Havis Prisoner Transport Thermometer Option Console, Enclosed Console Series, 24" Total mounting space, 0 Degrees, Housing complete, With vehicle mount, 10" Deep Havis 4-Piece Front and Rear Hump Mounting Bracket for 2015-2019 Ford Transit Havis Internal Console Cupholder Havis side mount armrest Havis Accessory Console Pocket Misc Installation Materials (Wire, In-Line Fuse Holders, Fuses, Connectors, Hole Plugs, ZipTies, Tape, Screws, Bolts, Etc) Install Prisoner transport sytem and Equipment Center console</i>	
SUBTOTAL		\$69,389.22
Destination Charge		\$1,495.00
TOTAL		\$70,884.22

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Pricing Summary - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$43,830.00
Options & Colors	\$2,650.00
Upfitting	\$22,909.22
Destination Charge	\$1,495.00
<i>Discount Adjustments</i>	
Discount	-\$9,084.00
Total	\$61,800.22

Customer Signature

Acceptance Date

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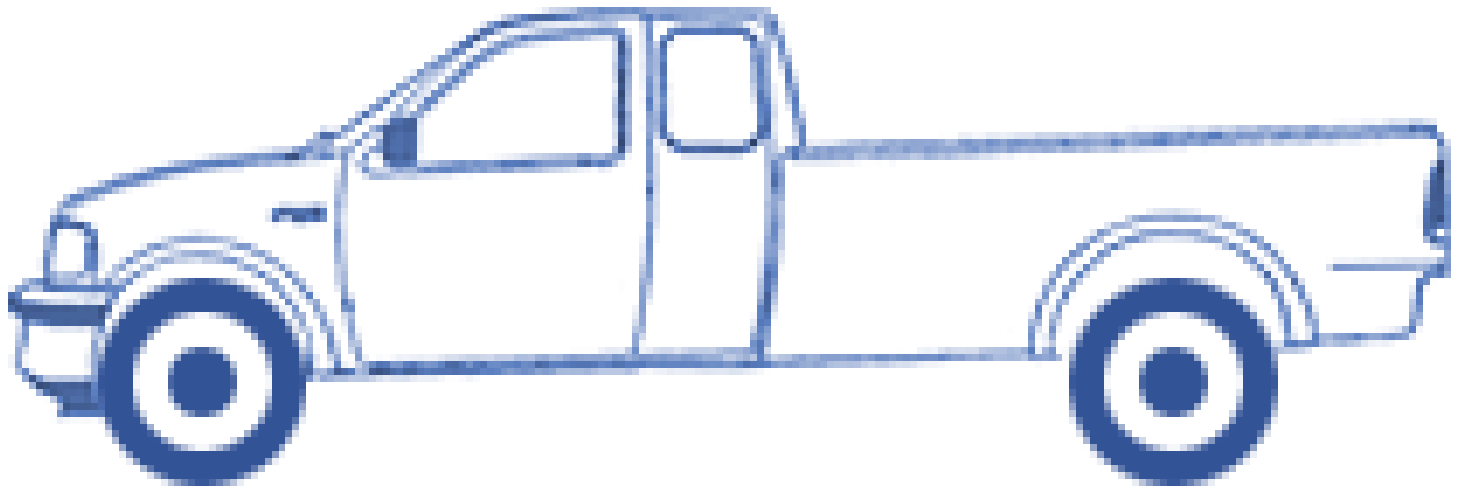
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Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.



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Vehicle Dimension and Performance Summary (cont'd)

Light Duty

GVW	Totals
1 Payload - (Payload)	0 lbs
Occupants Weight	300 lbs
Curb Weight (as configured)	5,471 lbs
TOTAL	5,771 lbs
GVWR	9,500 lbs

GCW	Totals
Adjusted Truck GVW	5,771 lbs
Weight of trailer	0 lbs
Weight of trailer cargo	0 lbs
Total Weight of trailer	0 lbs
TOTAL	5,771 lbs
GCWR	10,800 lbs

Highway use only. Ford Motor Company recommends that a separate, functional brake system be used on any towed vehicle or trailer.