

|                                                        | Year 1            | Year 2            | Year 3            | Year 4            | Year 5            | Total               |
|--------------------------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|---------------------|
| <b>Initial Costs</b>                                   |                   |                   |                   |                   |                   |                     |
| Implementation Fees                                    | \$ 82,650         | \$ -              | \$ -              | \$ -              | \$ -              | \$ 82,650           |
| Carrier Feeds                                          | 9,000             | -                 | -                 | -                 | -                 | 9,000               |
| Conversion Costs                                       | 7,142             | -                 | -                 | -                 | -                 | 7,142               |
| <b>Total per Year</b>                                  | <b>\$ 98,792</b>  | <b>\$ -</b>       | <b>\$ -</b>       | <b>\$ -</b>       | <b>\$ -</b>       | <b>\$ 98,792</b>    |
| <b>Projected Annual Costs</b>                          |                   |                   |                   |                   |                   |                     |
| Full Time & Part Time Employees with Benefits          | \$ 113,214        | \$ 118,098        | \$ 118,098        | \$ 118,098        | \$ 118,098        | \$ 585,606          |
| Part Time Employees without Benefits                   | 77,266            | 80,760            | 80,760            | 80,760            | 80,760            | 400,306             |
| Seasonal Employees                                     | 24,458            | 25,640            | 25,640            | 25,640            | 25,640            | 127,018             |
| Police Pension Retirees                                | 2,381             | 2,381             | 2,381             | 2,381             | 2,381             | 11,905              |
| Terminated Employees                                   | 2,640             | 2,640             | 2,640             | 2,640             | 2,640             | 13,200              |
| <b>Total per Year</b>                                  | <b>\$ 219,959</b> | <b>\$ 229,519</b> | <b>\$ 229,519</b> | <b>\$ 229,519</b> | <b>\$ 229,519</b> | <b>\$ 1,138,035</b> |
| <b>Total Initial and Projected Annual Costs</b>        | <b>\$ 318,751</b> | <b>\$ 229,519</b> | <b>\$ 229,519</b> | <b>\$ 229,519</b> | <b>\$ 229,519</b> | <b>\$ 1,236,827</b> |
| <b>Direct Cost Savings</b>                             |                   |                   |                   |                   |                   |                     |
| Elimination of annual costs for Innoprise Maintenance  | \$ 10,546         | \$ 10,546         | \$ 10,546         | \$ 10,546         | \$ 10,546         | \$ 52,730           |
| Elimination of annual costs for ATS Print Freedom      | 6,700             | 6,700             | 6,700             | 6,700             | 6,700             | 33,500              |
| Elimination of annual costs for Recruiting/Onboarding  | -                 | 33,000            | 33,000            | 33,000            | 33,000            | 132,000             |
| Elimination of costs from printing benefits enrollment | 1,000             | 1,000             | 1,000             | 1,000             | 1,000             | 5,000               |
| Elimination of scheduling software at CPAC             | 496               | 506               | 516               | 526               | 537               | 2,581               |
| Reclassify FT Payroll Administrator to PT              | 35,885            | 73,923            | 75,401            | 75,401            | 75,401            | 336,012             |
| <b>Total Direct Cost Savings</b>                       | <b>\$ 54,627</b>  | <b>\$ 125,675</b> | <b>\$ 127,163</b> | <b>\$ 127,174</b> | <b>\$ 127,184</b> | <b>\$ 561,824</b>   |
| <b>Net Cost Increase</b>                               | <b>\$ 264,124</b> | <b>\$ 103,844</b> | <b>\$ 102,356</b> | <b>\$ 102,345</b> | <b>\$ 102,335</b> | <b>\$ 675,003</b>   |
|                                                        |                   |                   |                   |                   | <b>NPV</b>        | <b>\$ 642,447</b>   |

**The net cash flow is equivalent to 1.2 FTEs annually. Additional efficiencies to be realized with the HCM are listed below.**

- Reduced time spent and errors from manually entering data from HR to payroll and vice versa - approximately 518 to 864 hours saved per year
- Reduced time responding to employee/manager HR questions - approximately 315 to 525 hours saved per year
- Improved employee management and administration through manager/employee self service - approximately 7 to 12 hours saved per manager and 3 to 6 hours saved per employee per year
- Decreased time in the benefit enrollment process - approximately 150 to 250 hours saved per year
- Decreased time spent manually entering and sending benefits information to benefits providers - approximately 52 to 86 hours saved per year
- Reduced time on compensation planning process - approximately 27 to 45 hours saved per year
- Reduced time in managing the current in-house systems and managing the database maintenance and interfaces - approximately 65 to 108 hours saved per year
- Reduced time in providing support for existing HR/payroll systems - approximately 52 to 86 hours saved per year