



ORLAND PARK

RFP Tabulation

RFP Number: 24-016
 RFP Issue: 1/26/2024
 RFP Opening: 2/28/2024

Project Title: **Banking Services**
 Department: **Finance**
 Addenda: No. 1 - 1/31/2024; No. 2 - 2/6/2024; No. 3 - 2/9/2024

BIDDER	PROPOSAL PRICE	CONTACT INFORMATION
BMO (Electronic Submittal)	SEE PROPOSAL SUMMARY SHEET	Hank Gay 320 S. Canal Street Chicago, IL 60603 P: 312-461-2439 / F: 872-289-3245 Email: rob@markingspecialist.net
Fifth Third Bank (Electronic Submittal)	SEE PROPOSAL SUMMARY SHEET	Jessica Curran 6111 N. River Rd Rosemont, IL 60018 P: 630-203-1086 Email: jessica.curran@53.com
J.P. Morgan (Electronic Submittal)	SEE PROPOSAL SUMMARY SHEET	Maria Warden 10 S. Dearborn - Fl 36 Chicago, IL 60603 P: 312-732-2162 Email: maria.warden@jpmorgan.com
Old National Bank (Electronic Submittal)	SEE PROPOSAL SUMMARY SHEET	Nadine Johnson 8750 W. Bryn Mawr Chicago, IL 60631 P: 224-570-6804 / F: 872-946-6611 Email: nadine.johnson@oldnational.com
Orland Park Bank & Trust, a branch of Old Plank Trail Community Bank N.A. (Electronic Submittal)	SEE PROPOSAL SUMMARY SHEET	Andrea Ramirez-Justin 15330 S. LaGrange Road Orland Park, IL 60462 P: 815-3462-5519 / F: 866-582-6454 Email: ajustin@wintrust.com

Proposals are subject to review for completeness, accuracy, and compliance with all terms and conditions of the bid specifications
 Prepared by: Brandi Watson, Management Analyst - Village of Orland Park

Village of Orland Park RFP Responsiveness Check

RFP Number: 24-016

Project Title: Banking Services

Bid Requirements	BMO (Electronic Submittal)	Fifth Third Bank (Electronic Submittal)	J.P. Morgan (Electronic Submittal)	Old National Bank (Electronic Submittal)	Orland Park Bank & Trust, a branch of Old Plank Trail Community Bank N.A. (Electronic Submittal)
Submitted a Technical Proposal	√	√	√	√	√
Submitted a completed Proposal Summary Sheet	√	√	√	√	√
Submitted a completed Certificate of Compliance	√	√	√	√	√
Submitted three (3) references	√	√	√	√	√
Submitted signed Insurance Requirements form	√	V1	√	√	V2
Acknowledgment of Addendum No. 1, No. 2 & No. 3	√	√	√	√	√
Grand Total Proposal Price	SEE PROPOSAL SUMMARY SHEET	SEE PROPOSAL SUMMARY SHEET	SEE PROPOSAL SUMMARY SHEET	SEE PROPOSAL SUMMARY SHEET	SEE PROPOSAL SUMMARY SHEET

*A check mark in the box indicates inclusion of the required form with the proposal package.

A "V#" indicates a variance that will be explained below.

V1 - Vendor did not submit a signed copy of the Insurance Requirements form but did provide an example of their COI.

V2 - Vendor did not submit a signed copy of the Insurance Requirements form but did provide an example of their COI.

Prepared by: Brandi Watson, Management Analyst - Village of Orland Park

PROPOSAL SUMMARY SHEET
RFP #24-016
Banking Services

Business Name: BMO Bank N.A.

Street Address: 320 S. Canal Street

City, State, Zip: Chicago, IL 60603

Contact Name: Hank Gay

Title: Director, Relationship Manager

Phone: 312.461.2439 Fax: 872.289.3245

E-Mail address: Hank.gay@bmo.com

Price Proposal

Enter estimated annual cost per year.

<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
\$ 113,640	\$ 113,640	\$ 113,640	\$ 113,640	\$ 113,640

The estimated annual cost per year is based on monthly fees of \$9,470 which is based on \$10MM in operating deposits. This is fee only, and does not factor the net impact of the interest earned.

AUTHORIZATION & SIGNATURE

Name of Authorized Signee: Hank Gay

Signature of Authorized Signee: 

Title: Director, Relationship Manager Date: February 28, 2024

PROPOSAL SUMMARY SHEET
RFP #24-016
Banking Services

Business Name: Fifth Third Bank
Street Address: 6111 N River Rd
City, State, Zip: _ Rosemont, IL 60018
Contact Name: Jessica Curran
Title: Vice President, Government Banking Team Lead
Phone: (630) 203-1086
E-Mail address: Jessica.Curran@53.com

Price Proposal

Enter estimated annual cost per year.

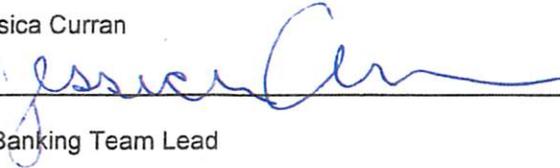
<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
\$ 10,285.72	\$ 10,285.72	\$ 10,285.72	\$ 10,285.72	\$ 10,285.72

These amounts are before earnings credits. Please see the Proposal document with our full pricing proforma for full fee details and notes.

AUTHORIZATION & SIGNATURE

Name of Authorized Signee: Jessica Curran

Signature of Authorized Signee: _____



Title: Vice President, Government Banking Team Lead

Date: February 28, 2024

PROPOSAL SUMMARY SHEET

RFP #24-016

Banking Services

Business Name: J.P. Morgan Chase Bank, N.A.

Street Address: 10 S. Dearborn FI 36

City, State, Zip: Chicago, IL 60603

Contact Name: Maria Warden

Title: Vice President - Government Banker/Authorized Officer

Phone: 321-732-2162 Fax: _____

E-Mail address: maria.warden@jpmorgan.com

Price Proposal

Enter estimated annual cost per year.

<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
\$ 0 - transition year	\$ 0 - balances offset			

AUTHORIZATION & SIGNATURE

Name of Authorized Signee: Maria Warden

Signature of Authorized Signee: *Maria Warden*

Title: Vice President/Authorized Officer Date: 2/20/24

PROPOSAL SUMMARY SHEET
RFP #24-016
Banking Services

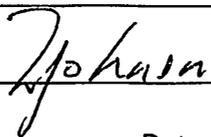
Business Name: Old National Bank
Street Address: 8750 W. Bryn Mawr
City, State, Zip: Chicago, IL 60631
Contact Name: Nadine Johnson
Title: Senior Vice President
Phone: 224-570-6804 Fax: 872-946-6611
E-Mail address: nadine.johnson@oldnational.com

Price Proposal

Enter estimated annual cost per year.

<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
\$ 87,830	\$ 87,830	\$ 87,830	\$ 87,830	\$ 87,830

AUTHORIZATION & SIGNATURE

Name of Authorized Signee: Nadine Johnson
Signature of Authorized Signee: 
Title: Senior Vice President Date: 2/28/24

PROPOSAL SUMMARY SHEET

RFP #24-016
Banking Services

Business Name: Orland Park Bank & Trust, a branch of Old Plank Trail Community Bank, N.A.

Street Address: 15330 S. LaGrange Road

City, State, Zip: Orland Park, Illinois 60462

Contact Name: Andrea Ramirez-Justin

Title: Director / Government Banking

Phone: 815-462-5519 / Office; 708-224-9292 / Cellular Fax: 866-582-6454

E-Mail address: ajustin@wintrust.com

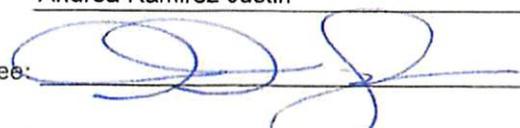
Price Proposal

Enter estimated annual cost per year.

<u>2024</u>	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>
\$ 79,664	\$ 79,664	\$ 79,664	\$ 79,664	\$ 79,664

AUTHORIZATION & SIGNATURE

Name of Authorized Signee: Andrea Ramirez-Justin

Signature of Authorized Signee:  _____

Title: Director / Government Banking Date: February 28, 2024