

Orland Park Health & Fitness Center Proposal Evaluation

Recreation & Parks Committee Members: Stacy Landis, Registration Supervisor; Josephine Winumuc, Financial Analyst; Kurt Heinlen, Division Manager; Greg Bruggeman, Assistant Director; Ray Piattoni, Director

|    | RFP Requirements - graded 0 - 10 (10 being best)         | Power Wellness                            | Healthplex                                |
|----|----------------------------------------------------------|-------------------------------------------|-------------------------------------------|
| 1  | Operating History                                        | 8                                         | 7                                         |
| 2  | Qualifications                                           | 9                                         | 7                                         |
| 3  | Experience overseeing pools/whirl pools, sauna and steam | 8                                         | 6                                         |
| 4  | Proposed Fee - 5 yr. proforma                            | No grade awarded, See Board Item Narative | No grade awarded, See Board Item Narative |
| 5  | Detailed Staffing Plan                                   | 8                                         | 5                                         |
| 6  | Group Exercise Schedule                                  | 9                                         | 4                                         |
| 7  | Personal Training                                        | 7                                         | 5                                         |
| 8  | Marketing Plan                                           | 10                                        | 7                                         |
| 9  | Additional Services, programs and events                 | 7                                         | 8                                         |
| 10 | Member Services                                          | 8                                         | 5                                         |
| 11 | Membership Sales/Retention                               | 8                                         | 6                                         |
| 12 | Collections                                              | 7                                         | 7                                         |
| 13 | incidents                                                | 9                                         | 6                                         |
| 14 | Emergency Response                                       | 9                                         | 6                                         |
| 15 | Cleaning                                                 | 7                                         | 6                                         |
| 16 | Customer Satisfaction                                    | 8                                         | 6                                         |
| 17 | Transition Plan                                          | No grade awarded, See Board Item Narative | No grade awarded, See Board Item Narative |
| 18 | Financial & Membership Reporting                         | 8                                         | 8                                         |
| 19 | Interview                                                | 8                                         | 6                                         |
| 20 | Discretionary                                            | 9                                         | 7                                         |
|    | TOTAL POINTS POSSIBLE: 180                               | 147                                       | 112                                       |