



# ORLAND PARK

## RFP Compliance Summary

RFP Number: 25-009  
RFP Issue: 1/16/2025  
RFP Opening: 2/2/2026

Project Title: **Publishing of Orland Park Newsletter**  
Department: **Communications and Marketing**  
Addenda: No. 1 - 1/30/2026

PROPOSER	PROPOSAL PRICE	CONTACT INFORMATION
CPC Printing and Promotions (Paper Submittal)	SEE UNIT PRICE SHEETS	SEE PROPOSAL SUMMARY SHEET
One Step, Inc. (Paper Submittal)	SEE UNIT PRICE SHEETS	SEE PROPOSAL SUMMARY SHEET
GH Printing LLC (Electronic Submittal)	SEE UNIT PRICE SHEETS	SEE PROPOSAL SUMMARY SHEET

Proposals are subject to review for completeness, accuracy, and compliance with all terms and conditions of the RFP specifications.  
Prepared by: Brandi Watson, Purchasing/Contract Administrator - Village of Orland Park

## Village of Orland Park RFP Responsiveness Check

RFP Number: 25-009

Project Title: Publishing of Orland Park Newsletter

Solicitation Requirements	CPC Printing and Promotions (Paper Submittal)	One Step, Inc. (Paper Submittal)	GH Printing LLC (Electronic Submittal)
Submitted a Technical Proposal	<i>V1</i>	√	√
Submitted a completed Proposal Summary Sheet	√	√	√
Submitted a completed Certificate of Compliance	√	<i>V3</i>	√
Submitted three (3) references	√	√	√
Submitted signed Insurance Requirements form	√	√	√
Submitted a completed Business Relationship Disclosure Form	√	√	√
Submitted 2 signed Unit Price Sheets	√	√	√
Acknowledgment of Addendum No. 1	<i>V2</i>	√	√
<b>Grand Total Proposal Price</b>	<b>SEE UNIT PRICE SHEETS</b>	<b>SEE UNIT PRICE SHEETS</b>	<b>SEE UNIT PRICE SHEETS</b>

*\*A check mark in the box indicates inclusion of the required form with the proposal package.*

*A "V#" indicates a variance that will be explained below.*

*V1 - Vendor did not submit a complete Technical Proposal but did submit a company summary.*

*V2 - Vendor did not provide acknowledgement of Addendum No. 1; Downloaded Document information for this vendor was not available in BidNet.*

*V3 - Vendor did not indicate "How are you certifying?" in Question #2 - Status Of Ownership.*

Prepared by: Brandi Watson, Purchasing/Contract Administrator - Village of Orland Park



**Unit Price Sheet  
RFP #26-009**

**Publishing of Orland Park Newsletter**

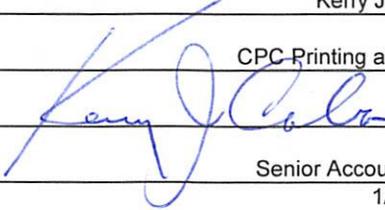
Each edition will require approximately 34,000 copies to be printed. Please list prices based on the stated specifications for 34,000 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

Proposer agrees to furnish to the VILLAGE all necessary materials, equipment, labor, etc. to complete the PROJECT in accordance with provisions, instructions, and specifications of the VILLAGE for the prices as follows:

ITEM	DESCRIPTION	COST PER EDITION				
		Year 1	Year 2	Year 3	Year 4	Year 5
		Jan/Feb 2026 thru Nov/Dec 2026	Jan/Feb 2027 thru Nov/Dec 2027	Jan/Feb 2028 thru Nov/Dec 2028	Jan/Feb 2029 thru Nov/Dec 2029	Jan/Feb 2030 thru Nov/Dec 2030
1	28-page body plus cover	\$18,918.79	\$19,289.17	\$19,761.40	\$20,245.45	\$20,840.81
	Price per additional 1,000 guides	\$411.79	\$420.03	\$428.43	\$436.99	\$449.90
2	32-page body plus cover	\$19,418.70	\$19,815.99	\$20,222.63	\$20,656.53	\$21,099.98
	Price per additional 1,000 guides	\$441.25	\$451.08	\$460.90	\$470.58	\$481.10
3	36-page body plus cover	\$21,265.88	\$21,681.20	\$22,147.18	\$22,601.77	\$23,088.01
	Price per additional 1,000 guides	\$447.74	\$487.77	\$498.09	\$508.47	\$519.75
4	40-page body plus cover	\$22,379.19	\$22,838.67	\$23,309.76	\$23,786.74	\$24,275.75
	Price per additional 1,000 guides	\$510.40	\$521.12	\$532.07	\$543.26	\$554.96
5	44-page body plus cover	\$24,138.24	\$24,645.14	\$25,162.69	\$25,691.08	\$26,230.62
	Price per additional 1,000 guides	\$544.29	\$555.72	\$567.39	\$579.31	\$591.47
6	48-page body plus cover	\$24,641.86	\$25,159.34	\$25,687.69	\$26,227.13	\$26,777.90
	Price per additional 1,000 guides	\$576.80	\$588.91	\$601.28	\$613.90	\$626.80
7	52-page body plus cover	\$26,386.79	\$26,940.91	\$27,506.67	\$28,084.31	\$28,674.08
	Price per additional 1,000 guides	\$610.28	\$623.10	\$636.18	\$649.54	\$663.18
8	56-page body plus cover	\$27,517.94	\$28,095.82	\$28,685.83	\$29,288.23	\$29,903.28
	Price per additional 1,000 guides	\$643.47	\$656.98	\$670.78	\$684.87	\$699.25

Proposer: \_\_\_\_\_ Kerry J. Caba

Firm Name: \_\_\_\_\_ CPC Printing and Promotions

Signed: \_\_\_\_\_ 

Title: \_\_\_\_\_ Senior Account Executive

Dated: \_\_\_\_\_ 1/21/2026



ORLAND PARK

Unit Price Sheet - SENIOR

RFP #26-009

Publishing of Orland Park Newsletter

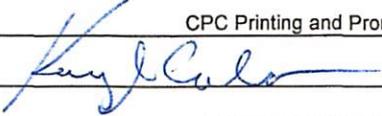
Senior letter will require approximately 10,000 copies to be printed. Please list prices based on the stated specifications for 10,000 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

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1	24-page body plus cover	\$7,407.40	\$7,555.55	\$7,714.21	\$7,879.24	\$8,048.64
	Price per additional 1,000 guides	\$386.32	\$394.05	\$402.32	\$411.74	\$421.32
2	28-page body plus cover	\$8,122.14	\$8,284.58	\$8,458.56	\$8,639.24	\$8,813.56
	Price per additional 1,000 guides	\$424.60	\$433.09	\$442.21	\$451.97	\$464.07
3	32-page body plus cover	\$7,798.56	\$7,954.53	\$8,121.58	\$8,313.02	\$8,487.59
	Price per additional 1,000 guides	\$452.43	\$461.48	\$471.96	\$482.32	\$493.99
4	36-page body plus cover	\$8,766.14	\$8,941.46	\$9,129.24	\$9,329.84	\$9,526.69
	Price per additional 1,000 guides	\$490.50	\$500.32	\$510.93	\$522.64	\$538.50
5	40-page body plus cover	\$9,139.43	\$9,322.22	\$9,518.99	\$9,727.86	\$9,931.96
	Price per additional 1,000 guides	\$525.58	\$536.09	\$547.36	\$558.97	\$572.65

Proposer: Kerry J. Caba

Firm Name: CPC Printing and Promotions

Signed: 

Title: Senior Account Executive

Dated: 2/25/2026



ORLAND PARK

Unit Price Sheet

RFP #26-009

Publishing of Orland Park Newsletter

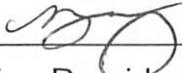
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1	28-page body plus cover	\$32,228.00	\$33,194.84	\$34,190.69		
	Price per additional 1,000 guides	\$907.00	\$934.21	\$962.24		
2	32-page body plus cover	\$35,315.00	\$36,374.45	\$37,465.68		
	Price per additional 1,000 guides	\$1,068.00	\$1,100.04	\$1,133.04		
3	36-page body plus cover	\$38,786.00	\$39,949.58	\$41,148.07		
	Price per additional 1,000 guides	\$1,095.00	\$1,127.85	\$1,161.69		
4	40-page body plus cover	\$41,873.00	\$43,129.19	\$44,423.07		
	Price per additional 1,000 guides	\$1,179.00	\$1,214.37	\$1,250.80		
5	44-page body plus cover	\$44,960.00	\$46,308.80	\$47,698.06		
	Price per additional 1,000 guides	\$1,275.00	\$1,313.25	\$1,352.65		
6	48-page body plus cover	\$48,068.00	\$49,510.04	\$50,995.34		
	Price per additional 1,000 guides	\$1,332.00	\$1,371.96	\$1,413.12		
7	52-page body plus cover	\$51,540.00	\$53,086.20	\$54,678.79		
	Price per additional 1,000 guides	\$1,450.00	\$1,493.50	\$1,538.31		
8	56-page body plus cover	\$54,624.00	\$56,262.72	\$57,950.60		
	Price per additional 1,000 guides	\$1,528.00	\$1,573.84	\$1,621.06		

Proposer: Brian May

Firm Name: ONE STEP, INC.

Signed: 

Title: Vice President

Dated: 01-29-2026



**ORLAND PARK**  
**Unit Price Sheet - SENIOR**  
**RFP #26-009**  
**Publishing of Orland Park Newsletter**

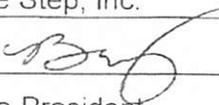
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1	24-page body plus cover	\$10,564.00	\$10,880.92	\$11,207.35		
	Price per additional 1,000 guides	\$853.00	\$878.59	\$904.95		
2	28-page body plus cover	\$11,456.00	\$11,799.68	\$12,153.67		
	Price per additional 1,000 guides	\$951.00	\$979.53	\$1,008.92		
3	32-page body plus cover	\$12,962.00	\$13,350.86	\$13,751.39		
	Price per additional 1,000 guides	\$1,092.00	\$1,124.76	\$1,158.50		
4	36-page body plus cover	\$13,667.00	\$14,077.01	\$14,499.32		
	Price per additional 1,000 guides	\$1,124.00	\$1,157.72	\$1,192.45		
5	40-page body plus cover	\$14,578.00	\$15,015.34	\$15,465.80		
	Price per additional 1,000 guides	\$1,224.00	\$1,260.72	\$1,298.54		

Proposer: Brian May

Firm Name: One Step, Inc.

Signed: 

Title: Vice President

Dated: 01-29-2026



**Unit Price Sheet  
RFP #26-009**

**Publishing of Orland Park Newsletter**

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1	28-page body plus cover	\$22,994.00	\$23,638.00	\$24,300.00	\$24,980.00	\$25,679.00
	Price per additional 1,000 guides	\$534.12	\$549.08	\$564.45	\$580.25	\$596.50
2	32-page body plus cover	\$24,428.00	\$25,112.00	\$25,815.00	\$26,538.00	\$27,281.00
	Price per additional 1,000 guides	\$574.52	\$590.61	\$607.14	\$624.14	\$641.62
3	36-page body plus cover	\$27,053.00	\$27,810.00	\$28,589.00	\$29,389.00	\$30,212.00
	Price per additional 1,000 guides	\$618.64	\$635.96	\$653.77	\$672.07	\$690.89
4	40-page body plus cover	\$28,460.00	\$29,257.00	\$30,076.00	\$30,918.00	\$31,784.00
	Price per additional 1,000 guides	\$658.27	\$676.70	\$695.65	\$715.13	\$735.15
5	44-page body plus cover	\$31,147.00	\$32,019.00	\$32,916.00	\$33,838.00	\$34,785.00
	Price per additional 1,000 guides	\$703.48	\$723.18	\$743.43	\$764.24	\$785.64
6	48-page body plus cover	\$32,582.00	\$33,494.00	\$34,432.00	\$35,396.00	\$36,387.00
	Price per additional 1,000 guides	\$743.93	\$764.76	\$786.17	\$808.19	\$830.82
7	52-page body plus cover	\$35,497.00	\$36,491.00	\$37,513.00	\$38,563.00	\$39,643.00
	Price per additional 1,000 guides	\$796.55	\$818.85	\$841.78	\$865.35	\$889.58
8	56-page body plus cover	\$36,843.00	\$37,875.00	\$38,936.00	\$40,026.00	\$41,147.00
	Price per additional 1,000 guides	\$836.14	\$859.55	\$883.62	\$908.36	\$933.79

Proposer: Jason Danta

Firm Name: GTH Printing LLC

Signed: [Signature]

Title: Vice President

Dated: 1/30/26



ORLAND PARK

Unit Price Sheet - SENIOR

RFP #26-009

Publishing of Orland Park Newsletter

Senior letter will require approximately 10,000 copies to be printed. Please list prices based on the stated specifications for 10,000 copies of the guide. The submitted proposal shall be stated as a total cost per edition, and shall apply to each edition for that contract year.

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1	24-page body plus cover	\$9,341.00	\$9,603.00	\$9,872.00	\$10,149.00	\$10,434.00
	Price per additional 1,000 guides	\$609.37	\$626.43	\$643.97	\$662.00	\$680.54
2	28-page body plus cover	\$10,777.00	\$11,079.00	\$11,390.00	\$11,709.00	\$12,037.00
	Price per additional 1,000 guides	\$660.00	\$678.48	\$697.48	\$717.01	\$737.08
3	32-page body plus cover	\$11,303.00	\$11,620.00	\$11,946.00	\$12,281.00	\$12,625.00
	Price per additional 1,000 guides	\$702.63	\$722.30	\$742.53	\$763.32	\$784.69
4	36-page body plus cover	\$12,805.00	\$13,164.00	\$13,533.00	\$13,912.00	\$14,302.00
	Price per additional 1,000 guides	\$753.94	\$775.05	\$796.75	\$819.06	\$841.99
5	40-page body plus cover	\$13,269.00	\$13,641.00	\$14,023.00	\$14,416.00	\$14,820.00
	Price per additional 1,000 guides	\$796.33	\$818.63	\$841.55	\$865.11	\$889.34

Proposer: Jason Dante

Firm Name: GH Printing LLC

Signed: [Signature]

Title: Vice President

Dated: 1/30/26