



February 2, 2022

Dear Mr. Ray Piattoni,

Power Wellness' National Contracted Pricing through Life Fitness would provide your organization a higher percentage of discount given the national size / scope of their business. Power Wellness' contracted unit price for the Integrity Series treadmill w/ D base and SE3HD console would be \$9,114.00.

If a single Power Wellness managed location were to reach out to Life Fitness for direct / non-contracted pricing outside of Power Wellness' procurement services, the unit price for the Integrity Series treadmill w/ D base and SE3HD console would be approximately \$9,707.47 (freight, installation and sales tax if not tax exempt would be applicable).

Sincerely,

Jonathan Abrams  
Active Aging / Rehab Segment Manager

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*Life Fitness*

**HAMMER  
STRENGTH**

**SCYBEX**

**INDOOR CYCLING**  
GROUP

**SCIFIT**