

**VILLAGE OF ORLAND PARK
2018 CENTENNIAL PARK WEST CONCERT**

ANTICIPATED REVENUE:

Ticket Sales	1,200	@	\$30	At \$25/tix - \$30,000	
Sponsorships				At \$35/tix - \$42,000	36,000.00
Vendors (restaurants/food trucks)	6	@	\$100	At \$40/tix - \$48,000	5,000.00
Beer Sales (Miller Products - 48 cases; .96/person)	1,152	@	\$4		600.00
Beer Sales (Bud Products - 24 cases; .48/person)	576	@	\$4		4,608.00
FMB Sales (5 cases; .096/person)	115	@	\$4		2,304.00
Craft Beer Sales (5 cases; .1/person)	120	@	\$5		460.80
Wine Sales (Copa Di Vino - 14 cases; .14 per person)	168	@	\$4		600.00
Bottle Water Sales (12 cases; .24/person)	288	@	\$2		672.00
Total Beverages Sold (2.02/person)	2,419.20				576.00

Total Rev \$50,820.80

ANTICIPATED SALARY EXPENSES:

Event Set-up	Park FT	36.98	16	5	2,958.40
2 days straight time		salary	# hrs	# employees	Total
Overtime	Parks FT	55.47 x	10	4	2,218.80
2:30p- 12:30a		salary	# hrs	# employees	Total
	Police Commander	102.00 x	7	1	714.00
		salary	# hrs	# employees	Total
	Police FT	77.00 x	7	7	3,773.00
		salary	# hrs	# employees	Total
PT Hourly Wage:	CSO's	12.00 x	7	8	672.00
		salary	# hrs	# employees	Total
SE Coord., Sponsorship Coord.	PT Rec. Staff	16.00 x	7	2	224.00
		salary	# hrs	# employees	Total
	PT Rec. Staff	15.00 x	7	11	1,155.00
		salary	# hrs	# employees	Total
	PT Parks Staff	15.00 x	7	0	0.00
		salary	# hrs	# employees	Total

Salary \$11,715.20
FICA/Medicare \$896.21
IMRF \$1,252.44
Total Salary \$13,863.85

2018 Projected IMRF = .1186

ANTICIPATED EXPENSES:

Object	Account Description	Narative	Individual Item	Target Amount
441300	Electricity	(2) 100KW Generators (main stage)	415	1,504.00
		(2 - 3) 40KW Generator (Band Trailers)	293	
		(1) 20KW Generator (delay tower)	350	
		(1) 25 KW Generator Vendors/Staff	196	
		(25) Cable Ramps @ \$10 each	250	
442300	Ads & Publications	Newspaper Ads (4 @ \$600 each)	2400	2,400.00
442450	Entertainment Services	Headliner (9p - 10:30p)	50000	57,500.00
	Other Services	2 Acts 6p & 7:30p)	7500	
444500	Machinery & Equipment Rentals	SL-320 40' x 40' Stage w/FOH Enclosure	17000	48,482.45
		Audio w/delay	10000	
		Lighting System	5700	
		Stage, Audio, Lights Labor	5400	
		Tents/lights/(3) gates, (1) beer sales, (4) sponsors, (4) vendors, (1) tickets/wristbands	3882.45	
		Band Green Room (RV or trailers \$3350 each)	0	
		Fencing (3000 linear feet)	6000	
		(2) Trash Dumpsters, (1) recycling dumpster	0	
		Ice Truck	300	
		Recycling totes (WM Sponsorship)	200	
444550	Porta John Rentals	(10) Standard Units (\$57 each)	570	4,835.00
		(2) ADA Units (\$97)	194	
		(3) Hand Washing Stations (\$67)	201	
		(3) 300 gallon water/waste support units for trailers	3870	
452850	Special Event Premiums	Liability & Rain Insurance	5000	5,000.00
460140	Printing & Stationary	Posters/Postcards	500	3,050.00
		Alcohol Drink/Water Roll Tickets (12 @ \$3.35 each)	50	
		Stage Banners (sponsor(s)	1500	
		Event Tickets (designed in house; printed out of house, perforated)	1000	
460150	Domestics Supplies	Trash Can Liners (20 cases), Gloves, Zip-Ties, Mosquito Spray	1500	1,500.00
460190	Uniforms	Event Staff T-shirts (50 @ \$6 each)	300	300.00
460290	Other Supplies	Wristbands (5000) (10 boxes of 500 @ \$14.49/box + shipping)	175	175.00
460300	Marketing & Promotion Supplies	Banners	2000	2,000.00
463300	Restoration & Ground Supplies	Turf Repair	1000	1,000.00

Will be provided by Terry's, c/o Dave Corradino, at no cost, in exchange for sponsorship

464100	Food & Meals	Bands (catering)	1000	4,011.90
		Staff (water/gatorade)	100	
		(Miller Products) Beer (48 cases @ 27.95)	1341.6	
		(Bud Products) Beer (24 cases @ \$22.10/case)	530.4	
		FMB - Hayes, Sales (5 cases @ 37.95)	189.75	
		Craft Beers, Lake Shore, Sales (5 cases @ 32.63)	163.15	
		Wines Sales (14 cases, 12/case @ \$22.50/case	315	
		Bottled Water (sales) 12 cases @ \$6/case	72	
		Ice (100, 20lb. Bags @ \$3/bag beer/wine/water sales)	300	

Program Expenses	131,758.35
Salary Expenses	13,863.85
Salary & Prog	\$145,622.20

15%	\$21,843.33
Total Exp	\$167,465.53

Account Bal	<u><u>-\$116,644.73</u></u>
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