

Quote Date: July 3rd, 2024

Quote Description: Two Cisco 9300 Switch Additions
mGig 24 Port Essentials -r2

Mindsight - 2001 Butterfield Road - Suite 250 - Downers Grove, IL 60515
Office: (630) 981-5000 Fax: (630) 729-3058 Web: www.gomindsight.com

Bill To: Ben Smogolski
Village of Orland Park

Account Executive: Don Vargo 630-981-5012 dvargo@gomindsight.com
Contract Solution Specialist: Gaby Patino 630-981-5034 gpatino@gomindsight.com

Ship to: Ben Smogolski
Village of Orland Park

Line Item	Product Description	Qty	Customer Unit Price	Customer Extended Price
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Two Cisco 9300 mGig 24-Port Switch Additions
(Police Department)

1.0	Catalyst 9300 24-port 10G/mGig copper with modular uplink, UPOE, Network Essentials	2	\$ 16,006.84	\$ 32,013.68
2.0	Cisco - Screw kit (pack of 4 pieces)	2	\$ -	\$ -
3.0	Cisco C9300 DNA Essentials, 24-Port Term Licenses	2	\$ -	\$ -
4.0	Cisco Digital Network Architecture Essentials - Term License (3 years) - 24 ports	2	\$ 721.56	\$ 1,443.12
5.0	Cisco Network Plug-N-Play Connect for Zero Touch Device Deployment	2	\$ -	\$ -
6.0	Cisco StackPower - Power cable	2	\$ 112.38	\$ 224.76
7.0	Cisco C9300 Network Essentials, 24-Port License	2	\$ -	\$ -
8.0	Cisco Catalyst 9300 Series Network Module - Expansion module - 10 Gigabit SFP+ x 8	2	\$ 3,016.36	\$ 6,032.72
9.0	Cisco Power supply - hot-plug (plug-in module) - 80 PLUS Platinum - AC 115-240 V - 1100 Watt Watt)	2	\$ -	\$ -
10.0	Cisco Rubber feet	2	\$ -	\$ -
11.0	Cisco Cable management guide - 1U	2	\$ -	\$ -
12.0	Cisco StackWise 480 - Stacking cable - 1.6 ft	2	\$ 118.29	\$ 236.58
13.0	Cisco Catalyst 9300 XE 17.12 Universal	2	\$ -	\$ -
14.0	Cisco Configuration option - for Catalyst 9300	2	\$ -	\$ -
15.0	Cisco Secondary Power Supply - Hot-plug / Redundant - 80 PLUS Platinum - AC 115-240 V - 1100 Watt	2	\$ 2,247.48	\$ 4,494.96
16.0	Cisco Power cable - IEC 60320 C15 to NEMA 5-15 (M) - AC 110 V - 8 ft - North America	4	\$ -	\$ -
Total Product Pricing:				\$ 44,445.82

Annual Cisco SMARTnet Maintenance Support

Cisco SNT (8x5xNBD Parts) for Catalyst C9300-24UX-E Switch	2	\$ 1,150.00	\$ 2,300.00
Total Maintenance Pricing:			\$2,300.00

Total Product Pricing from Above: \$ 44,445.82
Mindsight Discount Off Above Pricing: \$ (15,556.04)
Additional Mindsight Discount Off Above Pricing: \$ (2,222.29)

Total Maintenance from Above: \$ 2,300.00
Additional Cisco / Mindsight Purchase Incentive Discount: \$ (1,777.83)

Product Sales Tax: Actual TBD
Estimated Shipping and Processing Charges: Actual TBD
Professional Services Estimate: TBD If Needed

GRAND TOTAL *:	\$ 27,189.66
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[* Please Note](#)
Pricing Incentives and Promotions Change Often
Please Ask for Updated Pricing Before Ordering



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TERMS AND CONDITIONS:

Due to current tariffs and economic conditions, hardware pricing is subject to change at any time. Please request updated quotes with current accurate pricing prior to any placing orders. Any and all changes that are requested or required will render all pricing and terms of this proposal null and void, pending the submission of a revised proposal. Clients may elect to expedite shipment at a flat cost of two percent (2%) of the entire hardware purchase or provide a billing account number for Federal Express. This cost is in addition to our standard shipping and handling fee. Expedite timeframe is not guaranteed.

Until paid in full, Mindsight retains Title and a Purchase Money Security Interest in all products sold to secure the payment of all amounts owed to Mindsight under agreement. Terms apply regardless of client method of financing. Starting in 2022, all new Cisco direct orders for equipment and related software and services that are submitted will be non-cancelable and non-returnable within 45 days of Cisco's estimated ship date.

For all third-party services billed through Mindsight, including but not limited to UCaaS, IaaS, SaaS, Azure, AWS, or other subscription-based services, the Customer shall bear full responsibility for all costs and fees. This obligation persists regardless of how the costs and fees were incurred or cancelled by Customer, including but not limited to a security breach, early termination of services, or failure to cancel within contract windows.

Hardware, Software, SMARTnet, and Mindsight T-SUPPORT Agreements are due NET 30 from shipment (to Mindsight or customer site for staging).

Service Projects (with Cutover milestone): 50% Due NET15 at Signoff of Statement of Work, 35% Due NET15 Upon Customer Cutover, and 15% Due NET15 Upon Completion of Project and Customer's Final Acceptance. In the event a project will extend beyond 6 months, Mindsight reserves the right to invoice cutover and completion of each site separately.

Service Projects (without Cutover milestone): 50% due upon project kickoff meeting for low level design, and 50% due immediately upon project completion.

CUSTOMER APPROVAL:

I am authorized by our organization to commit to this proposal and agree to the pricing, terms and conditions, warranty and warranty conditions and payment herein.

Authorized Signature and Date: _____

Name and Title (printed): _____

Purchase Order Number (if required for invoice payment): _____

REMITTANCE ADDRESS:

Mindsight (address Above)
ACH & Wire: ABA Routing #071925402 - Account #250036827
Mail: Mindsight - 2001 Butterfield Road - Suite 250 - Downers Grove, IL 60515

DELIVERY:

30 Days or Less (unless otherwise noted). Returns accepted in accordance with manufacturer's policies, only within 30 days of invoice, and with all original packaging materials, manuals, and documentation. Mindsight reserves the right to issue RMA's. Items returned without prior RMA will be refused.