

Prepared for: , Village Of Orland Park

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2025 Transit-250 Cargo RWD Medium Roof Van 148" WB Base (R1C)

Price Level: 520

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**Client Proposal**

Prepared by:  
THOMAS SULLIVAN  
Office: 815-464-9200  
Quote ID: optra  
Date: 01/23/2025



**Prepared for:**

Village Of Orland Park

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01/23/2025



Currie Commercial Center | 10125 W. Laraway Frankfort Illinois | 60423

**2025 Transit-250 Cargo RWD Medium Roof Van 148" WB Base (R1C)**

Price Level: 520 | Quote ID: optra

***Major Equipment***(Based on selected options, shown at right)  
10-speed automatic

- \* Running boards
- \* Class III tow rating
- \* Front tires LT load rating: C
- \* Lock-up transmission
- \* Alternator Amps: 250A
- \* All-speed ABS and driveline traction control
- \* Battery run down protection
- \* Steering wheel mounted audio controls
- \* 4 inch primary display
- \* AM/FM
- \* Auxiliary input jack
- \* Vehicle body length: 235.5"
- \* Interior cargo length: 143.7 "
- \* Power door mirrors
- \* Light tinted windows
- \* Manual climate control
- \* Seat mounted side impact driver airbag
- \* Seat mounted side impact front passenger airbag
- \* 6 airbags

Exterior: Race Red

- \* 16 x 6.5-inch front and rear silver steel wheels
- \* LT235/65RS16 AS BSW front and rear tires
- \* Overdrive transmission
- \* Transmission electronic control
- \* Stainless steel single exhaust
- \* Dual lead acid battery
- \* Fuel tank capacity: 25.10 gal.
- \* Wireless audio streaming
- \* AM/FM stereo radio
- \* Seek scan
- \* External memory control
- \* Wheelbase: 148.0"
- \* Standard ride suspension
- \* Manual folding door mirrors
- \* Variable intermittent front windshield wipers
- \* Driver front impact airbag
- \* Cancellable front passenger air bag
- \* Airbag occupancy sensor
- \* Ford Co-Pilot360 w/Side Wind Stabilization electronic stability control system with anti-rollover

***As Configured Vehicle***

MSRP

|                                                         |             |
|---------------------------------------------------------|-------------|
| STANDARD VEHICLE PRICE .....                            | \$50,800.00 |
| Order Code 101A .....                                   | N/C         |
| Engine: 3.5L PFDi V6 Flex-Fuel .....                    | Included    |
| Transmission: 10-Spd Automatic w/OD & SelectShift ..... | Included    |
| GVWR: 9,070 lb .....                                    | Included    |
| Tires: 235/65R16C 121/119 R AS BSW .....                | Included    |
| Monotone Paint Application .....                        | STD         |
| 148" Wheelbase .....                                    | STD         |
| Fleet Customer Powertrain Limited Warranty .....        | N/C         |
| 50-State Emissions System .....                         | STD         |
| Race Red .....                                          | N/C         |
| Cloth Front Bucket Seats .....                          | N/C         |
| Dark Palazzo Gray Cloth Bucket Seats w/Armrests .....   | \$115.00    |
| 3.73 Limited-Slip Axle Ratio .....                      | Included    |
| Front Black Wheel Well Liners .....                     | \$295.00    |
| Vehicle Maintenance Monitor .....                       | \$45.00     |
| Heavy-Duty Front Axle .....                             | \$315.00    |
| Wheels: 16" Silver Steel w/Silver Hubcaps .....         | N/C         |
| Reverse Sensing System .....                            | \$295.00    |

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Price Level: 520 | Quote ID: optra

### Major Equipment

|                                                |                                                        |
|------------------------------------------------|--------------------------------------------------------|
| * SecuriLock immobilizer                       | * Bucket front seats                                   |
| * Driver seat with 4-way directional controls  | * Front passenger seat with 4-way directional controls |
| * Height adjustable front seat head restraints | * Manual front seat head restraint control             |
| * Driver seat armrest                          | * Front passenger seat armrest                         |
| * Manual reclining driver seat                 | * Manual driver seat fore/aft control                  |
| * Manual reclining passenger seat              | * Manual passenger seat fore/aft control               |
| * Cloth front seat upholstery                  | * Cloth front seatback upholstery                      |
| * Manual driver seat lumbar                    | * 4-wheel disc brakes                                  |
| * 4-wheel antilock (ABS) brakes                | * Electronic parking brake                             |
| * Brake assist system                          | * Hill start assist                                    |

### Fuel Economy

City

N/A



Hwy

N/A

### As Configured Vehicle

MSRP

|                                              |          |
|----------------------------------------------|----------|
| Passenger Running Boards                     | \$310.00 |
| Trailer Brake Controller (TBC)               | \$230.00 |
| Heavy-Duty Trailer Tow Package               | \$485.00 |
| Tow/Haul Mode w/Trailering Wiring Provisions | Included |
| Frame Mounted Hitch Receiver                 | Included |
| Large Center Console                         | Included |
| Adaptive Cruise Control                      | \$625.00 |
| 2 Additional Keys (4 Total)                  | \$75.00  |
| Exterior Upgrade Package                     | \$535.00 |
| Wiper Activated Headlamps                    | Included |
| Front Fog Lamps                              | Included |
| Honeycomb Mesh Grille w/Chrome Surround      | Included |
| Upfitter Package                             | \$610.00 |
| Auxiliary Fuse Panel                         | Included |
| Dual AGM Batteries (70 Amp-hr Each)          | Included |
| Modified Vehicle Wiring System               | Included |
| Back Up Alarm                                | \$185.00 |
| D-Pillar Assist Handles                      | \$60.00  |
| Full Rear Compartment Lighting               | \$75.00  |

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Price Level: 520 | Quote ID: optra

| <i>As Configured Vehicle</i>                       | MSRP               |
|----------------------------------------------------|--------------------|
| Front Overhead Shelf .....                         | \$75.00            |
| Chrome High-Intensity Discharge (HID) Headlamps .. | \$455.00           |
| Radio: AM/FM Stereo w/SYNC 3 .....                 | \$280.00           |
| 70-mph Governed Top Speed .....                    | \$80.00            |
| <hr/>                                              |                    |
| SUBTOTAL .....                                     | \$55,945.00        |
| Destination Charge .....                           | \$2,095.00         |
| <hr/>                                              |                    |
| <b>TOTAL .....</b>                                 | <b>\$58,040.00</b> |

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**2025 Transit-250 Cargo RWD Medium Roof Van 148" WB Base (R1C)**

Price Level: 520 | Quote ID: optra

**As Configured Vehicle**

| Code                         | Description                                                                                                                                                                                                                                                           | MSRP        |
|------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| <b>Base Vehicle</b>          |                                                                                                                                                                                                                                                                       |             |
| R1C                          | Base Vehicle Price (R1C)                                                                                                                                                                                                                                              | \$50,800.00 |
| <b>Packages</b>              |                                                                                                                                                                                                                                                                       |             |
| 101A                         | Order Code 101A<br><i>Includes:</i><br>- Engine: 3.5L PFDi V6 Flex-Fuel<br>Includes port injection.<br>- Transmission: 10-Spd Automatic w/OD & SelectShift<br>Includes auxiliary transmission oil cooler.<br>- GVWR: 9,070 lb<br>- Tires: 235/65R16C 121/119 R AS BSW | N/C         |
| <b>Powertrain</b>            |                                                                                                                                                                                                                                                                       |             |
| 998                          | Engine: 3.5L PFDi V6 Flex-Fuel<br><i>Includes port injection.</i>                                                                                                                                                                                                     | Included    |
| 44U                          | Transmission: 10-Spd Automatic<br>w/OD & SelectShift<br><i>Includes auxiliary transmission oil cooler.</i>                                                                                                                                                            | Included    |
| X7L                          | 3.73 Limited-Slip Axle Ratio                                                                                                                                                                                                                                          | Included    |
| 41E                          | Heavy-Duty Front Axle<br><i>Up to 4,630 lb FGAWR.</i><br><br><i>Includes:</i><br>- 3.73 Limited-Slip Axle Ratio                                                                                                                                                       | \$315.00    |
| STDGV                        | GVWR: 9,070 lb                                                                                                                                                                                                                                                        | Included    |
| <b>Wheels &amp; Tires</b>    |                                                                                                                                                                                                                                                                       |             |
| STDTR                        | Tires: 235/65R16C 121/119 R AS<br>BSW                                                                                                                                                                                                                                 | Included    |
| 641                          | Wheels: 16" Silver Steel w/Silver<br>Hubcaps<br><i>Includes exposed lug nuts.</i>                                                                                                                                                                                     | N/C         |
| <b>Seats &amp; Seat Trim</b> |                                                                                                                                                                                                                                                                       |             |
| C                            | Cloth Front Bucket Seats                                                                                                                                                                                                                                              | N/C         |

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**As Configured Vehicle (cont'd)**

| Code | Description                                                                                                                              | MSRP     |
|------|------------------------------------------------------------------------------------------------------------------------------------------|----------|
| 21L  | Dark Palazzo Gray Cloth Bucket Seats w/Armrests<br><i>Includes 2-way manual driver seat with lumbar and 2-way manual passenger seat.</i> | \$115.00 |

**Other Options**

|       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |          |
|-------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| PAINT | Monotone Paint Application                                                                                                                                                                                                                                                                                                                                                                                                                                                      | STD      |
| 148WB | 148" Wheelbase                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | STD      |
| 91A   | Chrome High-Intensity Discharge (HID) Headlamps<br><i>Includes LED signature surround. HID headlamps emit a brighter, more natural light than halogen headlamps, which can help improve visibility.</i>                                                                                                                                                                                                                                                                         | \$455.00 |
| 91B   | Wiper Activated Headlamps                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Included |
| 55D   | Front Fog Lamps<br><i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i>                                                                                                                                                                                                                                                                                                               | Included |
| 68H   | Passenger Running Boards<br><i>Covers the B-C pillar passenger-side.</i>                                                                                                                                                                                                                                                                                                                                                                                                        | \$310.00 |
| 67D   | Trailer Brake Controller (TBC)<br><br>This option must be added at time of ordering. Neither a Ford or aftermarket trailer brake controller can be added later (after vehicle is built).                                                                                                                                                                                                                                                                                        | \$230.00 |
| 53B   | Heavy-Duty Trailer Tow Package<br><br>If a TBC is required, it must be added to initial order. Neither a Ford nor aftermarket TBC can be added later.<br><br><i>Deletes rear tow hook. Includes 4/7 pin connector assembly and rear jumper and relay system for backup/B+/running lights. This package does not include a Trailer Brake Controller (TBC) (67D).</i><br><br><i>Includes:</i><br>- Tow/Haul Mode w/Trailering Wiring Provisions<br>- Frame Mounted Hitch Receiver | \$485.00 |
| 66C   | D-Pillar Assist Handles<br><i>Located on the driver and passenger-side. Due to space requirements, the driver-side handle is deleted if front/rear aux a/c and heater (driver controlled) (57G) is also ordered.</i>                                                                                                                                                                                                                                                            | \$60.00  |
| 15F   | Full Rear Compartment Lighting<br><i>Includes cargo area LED lights at C-pillar and D-pillar and rear compartment LED switch.</i>                                                                                                                                                                                                                                                                                                                                               | \$75.00  |
| 66D   | Front Overhead Shelf                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$75.00  |
| 67E   | Large Center Console<br><i>Includes an integrated shifter, a dual cup holder and an additional storage area.</i>                                                                                                                                                                                                                                                                                                                                                                | Included |

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Price Level: 520 | Quote ID: optra

**As Configured Vehicle (cont'd)**

| Code | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | MSRP     |
|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| 87E  | <b>Auxiliary Fuse Panel</b><br><i>Includes high spec interface connector.</i><br><br><i>Includes:</i><br>- Dual AGM Batteries (70 Amp-hr Each)<br>- Modified Vehicle Wiring System<br><i>Includes modified vehicle connections for customized wiring harness provisions.</i>                                                                                                                                                                                                 | Included |
| 53K  | <b>Modified Vehicle Wiring System</b><br><i>Includes modified vehicle connections for customized wiring harness provisions.</i>                                                                                                                                                                                                                                                                                                                                              | Included |
| 58V  | <b>Radio: AM/FM Stereo w/SYNC 3</b><br><i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i>                                                                                                                                                                                                                                                                                                                                        | \$280.00 |
| 63E  | <b>Dual AGM Batteries (70 Amp-hr Each)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                   | Included |
| 61C  | <b>Vehicle Maintenance Monitor</b><br><i>Includes engine hour meter. Depending on the engine, this feature will display engine hour meter, oil life, oil level and tire pressure status.</i>                                                                                                                                                                                                                                                                                 | \$45.00  |
| 67C  | <b>Upfitter Package</b><br><i>Includes high capacity upfitter switches.</i><br><br><i>Includes:</i><br>- Large Center Console<br><i>Includes an integrated shifter, a dual cup holder and an additional storage area.</i><br>- Auxiliary Fuse Panel<br><i>Includes high spec interface connector.</i><br>- Dual AGM Batteries (70 Amp-hr Each)<br>- Modified Vehicle Wiring System<br><i>Includes modified vehicle connections for customized wiring harness provisions.</i> | \$610.00 |
| 86F  | <b>2 Additional Keys (4 Total)</b><br><i>Includes key fobs.</i>                                                                                                                                                                                                                                                                                                                                                                                                              | \$75.00  |
| 60D  | <b>Adaptive Cruise Control</b><br><i>Includes adjustable speed limiting device (ASLD) and intersection assist. Adaptive cruise control keeps a constant speed without having to work the brake or accelerator pedals. Plus it automatically maintains a driver-inputted preset distance (or gap) from vehicles ahead.</i>                                                                                                                                                    | \$625.00 |
| 43R  | <b>Reverse Sensing System</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                | \$295.00 |
| 18D  | <b>Exterior Upgrade Package</b><br><i>Includes:</i><br>- Wiper Activated Headlamps<br>- Front Fog Lamps<br><i>Auxiliary lamps that are generally integrated into the front fascia and designed to help illuminate the roadway during poor visibility.</i><br>- Honeycomb Mesh Grille w/Chrome Surround                                                                                                                                                                       | \$535.00 |
| 43B  | <b>Back Up Alarm</b><br><b>Ford accessory, pre-installed.</b>                                                                                                                                                                                                                                                                                                                                                                                                                | \$185.00 |

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As Configured Vehicle (cont'd)

| Code | Description                                                     | MSRP     |
|------|-----------------------------------------------------------------|----------|
|      | Includes 97 dB(A) warning capability.                           |          |
| 15C  | Front Black Wheel Well Liners<br>Ford accessory, pre-installed. | \$295.00 |

Fleet Options

|        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |         |
|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|
| 52H    | 70-mph Governed Top Speed<br>Requires valid FIN or dealer code.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$80.00 |
| WARANT | Fleet Customer Powertrain Limited<br>Warranty<br>Requires valid FIN code.<br><i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i> | N/C     |

Emissions

|     |                           |     |
|-----|---------------------------|-----|
| 425 | 50-State Emissions System | STD |
|-----|---------------------------|-----|

Exterior Color

|       |          |     |
|-------|----------|-----|
| PQ_02 | Race Red | N/C |
|-------|----------|-----|

Upfit Options

|          |                                                                           |          |
|----------|---------------------------------------------------------------------------|----------|
| 2023-008 | License and Title Fees<br><i>Doc Fee<br/>Title Fee<br/>License Plates</i> | \$203.00 |
|----------|---------------------------------------------------------------------------|----------|

|                    |             |
|--------------------|-------------|
| SUBTOTAL           | \$56,148.00 |
| Destination Charge | \$2,095.00  |
| TOTAL              | \$58,243.00 |

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Warranty

Standard Warranty

|                                      |                        |
|--------------------------------------|------------------------|
| Basic Warranty                       |                        |
| Basic warranty .....                 | 36 months/36,000 miles |
| Powertrain Warranty                  |                        |
| Powertrain warranty .....            | 60 months/60,000 miles |
| Corrosion Perforation                |                        |
| Corrosion perforation warranty ..... | 60 months/unlimited    |
| Roadside Assistance Warranty         |                        |
| Roadside warranty .....              | 60 months/60,000 miles |

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Pricing Summary - Single Vehicle

|                             | MSRP               |
|-----------------------------|--------------------|
| <i>Vehicle Pricing</i>      |                    |
| Base Vehicle Price          | \$50,800.00        |
| Options                     | \$5,145.00         |
| Colors                      | \$0.00             |
| Upfitting                   | \$203.00           |
| Fleet Discount              | \$0.00             |
| Fuel Charge                 | \$0.00             |
| Destination Charge          | \$2,095.00         |
| <b>Subtotal</b>             | <b>\$58,243.00</b> |
| <i>Discount Adjustments</i> |                    |
| Discount Adjustments        | -\$4,648.00        |
| <b>Total</b>                | <b>\$53,595.00</b> |

Customer Signature

Acceptance Date

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