



ORLAND PARK

RFP Tabulation

RFP Number: 22-016

RFP Issue: 2/21/2022

RFP Opening: 3/7/2022

Project Title: Meter Replacement Program Evaluation

Department: Finance

Addenda: No. 1-3/1/2022

PROPOSER	PROPOSAL PRICE	CONTACT INFORMATION
Arcadis U.S., Inc (Electronic Submittal)	See Proposal Summary Sheet	Anthony Smurlo 200 S. Michigan Avenue, Suite 2000 Chicago, IL 60604 P: 312-229-5455/F: Email: Anthony.Smurlo@arcadis.com
Baxter & Woodman, Inc. (Electronic Submittal)	See Proposal Summary Sheet	Ken Moore 8678 Ridgefield Road Crystal Lake, IL 60012 P: 815-444-4440/F: 708-478-8710 Email: kmoore@baxterwoodman.com
Veregy (Electronic Submittal)	See Proposal Summary Sheet	Danielle Melone 635 Butterfield Road #315 Oakbrook Terrace, IL 60181 P: 630-200-5204/F: Email: dmelone@veregy.com

Bids are subject to review for completeness, accuracy, and compliance with all terms and conditions of the bid specifications

Prepared by: Nicole Merced, Management Analyst - Village of Orland Park

Village of Orland Park RFP Responsiveness Check

RFP No. 22-016

Project Title: Meter Replacement Program Evaluation

RFP Requirement	Arcadis U.S., Inc (Electronic Submittal)	Baxter & Woodman, Inc. (Electronic Submittal)	Veregy (Electronic Submittal)		
Submitted a Technical Proposal	√	√	√		
Submitted a completed Proposal Summary Sheet	√	√	√		
Submitted a completed Certificate of Compliance	√	√	√		
Submitted three (3) references	√	√	√		
Acknowledgement of Addendum No. 1	√	√	V1		
Submitted signed Insurance Requirements form	√	√	√		

**A check mark in the box indicates inclusion of the required form with the proposal package.*

A "V#" indicates a variance that will be explained below.

V1: vendor did not download Addendum No. 1.

Prepared by: Nicole Merced, Management Analyst - Village of Orland Park

PROPOSAL SUMMARY SHEET
RFP 22-016
Meter Replacement Program Evaluation

Business Name: Arcadis U.S, Inc

Street Address: 200 S. Michigan Avenue, Suite 2000

City, State, Zip: Chicago, IL 60604

Contact Name: Anthony Smurlo

Title: Anthony Smurlo

Phone: 312 229 5455 Fax: NA

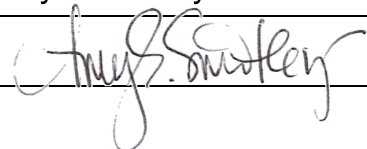
E-Mail address: Anthony.Smurlo@arcadis.com

Price Proposal

PROPOSAL TOTAL	\$ <u>\$447,226.00</u>
ALTERNATE PROPOSALS CONSIDERED. CLEARLY DESCRIBE PROPOSED ALTERNATIVE FUNDING / FINANCING PLAN	See Section D. Technical Approach and Section F. Fee Proposal Alternative 1 - Turn-Key Implementation Project - Reduces the fees associated with Tasks 2.1 and 2.2 by \$26,000. Alternative 2 - Optional Field Inspections during the Implementation would range between \$60,000 and \$110,000.

AUTHORIZATION & SIGNATURE

Name of Authorized Signee: Amy E. Smitley

Signature of Authorized Signee: 

Title: Vice President Date: March 7, 2022

Village of Orland Park Meter Replacement Program Evaluation - Fee Proposal

Labor Category	Principal Consultant II	Principal Consultant I (Project Manager)	Principal Consultant I (Project Principal)	Technical Support	Senior Consultant/Analyst	Staff Consultant/Analyst II	AMI Specialist	Installation QC Specialist		
Billable Labor Rate	\$ 250.00	\$ 210.00	\$ 210.00	\$ 95.00	\$ 185.00	\$ 120.00	\$ 265.00	\$ 207.00		
Description									Task Hours	Task Fee
Project Management	0	300	120	0	0	40	0	0	460	\$ 93,000.00
Task 1.1-Project Initiation	6	20	4	10	0	0	0	8	48	\$ 9,146.00
Task 1.2-Needs Assessment	40	110	4	110	0	0	8	40	312	\$ 54,790.00
Task 2.1-Procurement - Water Meter/AMI	40	130	24	140	0	0	0	40	374	\$ 63,920.00
Task 2.2-Procurement - Installation	16	110	24	100	0	0	0	40	290	\$ 49,920.00
Task 3.1 Software and Interface Quality Control	8	40	0	80	0	0	0	0	128	\$ 18,000.00
Task 3.2-Installation Quality Control	24	150	0	100	0	0	40	240	554	\$ 107,280.00
Task 3.3-Customer Communications	12	16	0	0	80	0	0	0	108	\$ 21,160.00
Task 4.1-Final Transition Plan	0	24	0	18	0	0	0	0	42	\$ 6,750.00
	\$ 36,500.00	\$ 189,000.00	\$ 36,960.00	\$ 53,010.00	\$ 14,800.00	\$ 4,800.00	\$ 12,720.00	\$ 76,176.00	2316	\$ 423,966.00
									Other Direct Costs	\$ 23,260.00
									Total Not-to-Exceed Fee	\$ 447,226.00

Village of Orland Park Meter Replacement Program Evaluation - Project Billable Labor Rates

Technical Support	\$95
Staff Consultant/Analyst I	\$110
Staff Consultant/Analyst II	\$120
Project Consultant/Analyst	\$150
Senior Consultant/Analyst	\$185
Principal Consultant I	\$210
Principal Consultant II	\$250
Director-Consultants/Analysts	\$290
AMI Specialist	\$265
Installation QC Specialist	\$207

PROPOSAL SUMMARY SHEET
RFP 22-016
Meter Replacement Program Evaluation

Business Name: Baxter & Woodman, Inc.

Street Address: 8678 Ridgefield Road

City, State, Zip: Crystal Lake, IL 60012

Contact Name: Ken Moore

Title: Project Manager

Phone: (815) 444-4440 Fax: (708) 478-8710

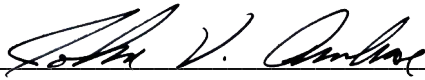
E-Mail address: kmoore@baxterwoodman.com

Price Proposal

PROPOSAL TOTAL	\$ <u>130,930</u>
ALTERNATE PROPOSALS CONSIDERED. CLEARLY DESCRIBE PROPOSED ALTERNATIVE FUNDING / FINANCING PLAN	

AUTHORIZATION & SIGNATURE

Name of Authorized Signee: John V. Ambrose

Signature of Authorized Signee: 

Title: President/CEO Date: March 7, 2022



A. Required Proposal Submission Documents

Required Proposal Submission Documents

PROPOSAL SUMMARY SHEET
RFP 22-016
Meter Replacement Program Evaluation

Business Name: Veregy

Street Address: 635 Butterfield Rd. #315

City, State, Zip: Oakbrook Terrace, IL 60181 63005

Contact Name: Danielle Melone

Title: Account Executive

Phone: 630-200-5204 Fax: _____

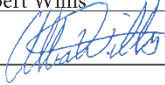
E-Mail address: dmelone@veregy.com

Price Proposal

PROPOSAL TOTAL	\$ <u>See Attached</u>
ALTERNATE PROPOSALS CONSIDERED. CLEARLY DESCRIBE PROPOSED ALTERNATIVE FUNDING / FINANCING PLAN	<u>See Attached</u>

AUTHORIZATION & SIGNATURE

Name of Authorized Signee: Albert Willis

Signature of Authorized Signee: 

Title: Vice President Midwest Date: March 4, 2022

RFP 22-016

1