

# Village of Orland Park

## Competitive Analysis Worksheet

| Project Title and Brief Description                                                                                                                                                                                                                                                                                                   |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Purchase of one (1) F550 dump truck with plow and chip cap                                                                                                                                                                                                                                                                            |
| Lead Department                                                                                                                                                                                                                                                                                                                       |
| Director: John J. Ingram                                                                                                                                                                                                                                                                                                              |
| Department: Public Works                                                                                                                                                                                                                                                                                                              |
| Division: 5006/Vehicles & Equipment                                                                                                                                                                                                                                                                                                   |
| Program/Service: Replacement medium duty dump truck for Parks Department of the Village                                                                                                                                                                                                                                               |
| Strategic Analysis                                                                                                                                                                                                                                                                                                                    |
| <b>What Strategic Pillar does this expenditure support?</b><br><br>Quality of life.                                                                                                                                                                                                                                                   |
| <b>What is the desired outcome of making this expenditure?</b><br><br>Replacement of a 12 year old dump truck that the division utilizes daily for hauling various materials for jobsites/parks. It will also include a chipper cap on it for tree maintenance thru out the Village, as well as a snow plow for winter needs.         |
| <b>How does this expenditure enable the Village to serve residents at current or improved service levels?</b><br><br>The new truck will improve the staff's ability to haul material, allowing greater maintenance of Village owned parks, buildings and work sites. Maintenance enhances the aesthetics of Village owned properties. |

### Alternatives Analysis

**Is this a replacement of an existing product/service or a proposal for new product/service?**

Replacement ☒

New ☐

**Describe the impact if the proposed new/replacement product/service is not made?**

The current 12 year old unit will need costly repairs to remain in service. Replacing it with a heavier cargo capacity and a tree chipper cap would improve operations in the Village of Orland Park.

**Is there an alternative to purchasing this product/service, such as leasing, outsourcing, etc.? If yes, please provide a detailed description of alternatives.**

Yes ☒

No ☐

The TCO form is attached to the committee action. Purchasing the truck outright is in the Village's best interest.

**Is there a competitor that offers the same product/service that can deliver the same expected outcome? If yes, please provide an explanation as to why this competitor is not being considered.**

Yes ☒

No ☐

The Suburban Purchasing Cooperative is recommended as the best course of acquisition.

**Is a Total Cost of Ownership (TCO) Analysis applicable to this proposed expenditure?**

Yes ☒

No ☐

Please see attached.

If yes, please attach TCO Analysis to this worksheet.

If no, please provide an explanation as to why a TCO Analysis does not apply.

### Additional Comments/Background Information

Attach additional documentation if necessary.

