

Jay Vending References

February 16, 2011

Island Beach State Park, Seaside, NJ 2009-present Mark Pitchell, Park Superintendent 732-793-0506	Good at what they do. Reports provided on time. On the ball, would definitely recommend. Cooperative; does what is asked of them.	Any problems, quickly resolved. Staff is good. Of the 25 vendors used, one of the top. Food quality good, however prices too high.	Parks concessions systems are not good due to Government bureaucracy; this prevents them from being as good as they could be.
Sandy Point State Park, Annapolis, MD 2004-present Melissa Tucker, Office Manager 410-974-2149	Payments on time. Great relationships. Very accommodating. Book keeping is accurate.	"Lucky you!" Best vendor we've had! Customer service is wonderful! Flexible, easy to work with. Would definitely recommend!	
Cape Henlopen State Park, Lewes DE 2008-present Patrick Cooper, Regional Administrator 302-645-8983	Professional Clean Product good Will be extending their contract!	Reports produced on time Bills paid on time Responsive and receptive at all locations	My honest feed back. Was skeptical at first, prefer the hometown type of operation, BUT, thrilled with Jay Vending!
Delaware Seashore State Park, Behtany & Dewey, DE 2006-present Doug Long, Park Superintendent 302-542-7482	Very good. Operate 2 beach locations. Very satisfied. Consistent product.	Good staffing levels. Would recommend! Food served typical for beach environment. (burgers, fries...)	In contract, set parameters on fees charged to prevent too high pricing.
Giant Center, Hersey, PA 202-present Sophia Zulli, Concessions Manager 717-508-1702	Customers enjoy food. Pricing is fine - are flexible. Supervision is very good! Always a manager on site.	Absolutely recommend! Customer service is great! Very responsive and open with communication.	Have never had a difficult situation with vendor or between vendor and customer. Strict with their personal appearance guidelines with their staff.
Penn State University - Beaver Stadium, State College, PA 2007-present Eric Ebling, Director of Food & Beverage 814-863-3418	Excellent! Started great and got better! Making more \$\$ with Jay Vending. Easy to work with.	Highly recommend. Book keeping accurate and on time. Go getters!	Started with two locations and have been given a third.
Maryland Better Business Bureau Not a member; no complaints listed			

**Village of Orland Park
Concessions RFP
2011**

	Overall RFP Grade	Percentage to Village	Menu Offerings	Menu Pricing	Supervision Structure	Staffing Plan	Athletic Org. Proposal	Daily Sanitation Plan	Book Keeping	Capital Improvemnets
Highest Point Value Available	125	20	10	10	15	15	5	15	5	5
Jay Vending	124	20	10	9	15	15	5	15	5	5
Aksten Corporation	48	5	8	10	6	5	2	5	2	0
Bennet Curtis House	75	0	7	10	15	10	3	15	5	0
Big Jims	32	18	5	8	0	0	1	0	0	0
C & W Concessions	58	15	10	10	2	2	5	2	2	0
Jashees	81	17	8	10	10	10	4	10	2	0
My Concessions	14	5	2	2	0	0	2	2	1	0
Old Town Pizza	57	14	8	10	5	5	3	5	5	2

Interview Pts.
25

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