

EXHIBIT A
TSI COST DETAIL TABLE

ITEM	SUBSCRIPTION TERM	YEAR 1	YEAR 2	YEAR 3	PROJECT TOTAL
BASE SOLUTION:					
Hardware (One Time)	One-Time	\$202,388.80			
Cisco Unified Communications Software Licensing Subscription (Annual)	3-Years Annual Payments	\$20,474.66	\$20,474.66	\$20,474.66	
Implementation Services (One Time)	One-Time	\$223,243.95			
Cisco SmartNet Hardware Support (3-Years Pre-Paid)	3-Years Pre-Paid	\$30,648.21			
ADDITIONAL ITEMS:					
Cisco Contact Center Call Center Queuing Software Licensing Subscription (Annual)	3-Years Annual Payments	\$5,510.93	\$5,510.93	\$5,510.93	
Informacast Emergency Notification Software Licensing Subscription (3-Years Pre-Paid)	3-Years Pre-Paid	\$7,866.69			
Variphy Reporting Software Licensing Subscription (3-Years Pre-paid)	3-Years Pre-Paid	\$10,418.05			
TOTALS:		\$500,551.29	\$25,985.59	\$25,985.59	\$552,522.47