

**Village of Orland Park
Concessions RFP 2011**

CPAC, JHC, Centennial Park and Special Events

Athletic Organizations

Capital Improvements Proposed

Aksten Corporation Tanya Aksu 11841 Somerset Rd Orland Park, IL	11%; 15% for special events	6%	Included in the start up funding is basic equipment, inventory, payroll, taxes, and operating costs. This is a reserve for \$75,000 not a capital improvement clarified by Camilla Stentsen.
Bennet Curtis House Scott Zizic 302 W Taylor St. Grant Park, IL www.bennetcurtis.com	\$3000 + 6% of sales	5%	"No major improvements. Additional equipment to produce items on menu and improve efficiency".
Big Jims Sangita Patel 15761 S. Bell Rd Homer Glen, IL	\$22,000 or 15% of gross + \$1500 per month. for June, July & August, whichever is greater	3% or \$1,000 which ever is greater in the months of June, July, August	No Proposed Improvements.
C & W Concessions David Creamer 20350 Cobble Stone Frankfort, IL	\$14,000 (\$1750 monthly April thru Nov.) OR \$1,600 yearly + 15%	10%	No Proposed Improvements.
Jashees Place Inc. Kalpana Patel 837 Yellowstone St Carol Stream IL	\$20,000 or 18% of sales; 18% for special events	\$2,000 annually split amongst all groups	No Proposed Improvements.
Jay Vending Co. 2141 Priest Bridge Dr Suite 2 Crofton, MD	\$25,000 + 15% for all sales above \$200,000	3%; Willing to increase % if org. volunteers work concessions with Jay Vending supervisor	\$75,000 for 2011 season including: freezers (4), chili & cheese warmer, cotton candy machine, flat grill, fryers (3), heat lamps, hood system, hot food merchandiser, Italian ice bunker box freezer, lemon squeezers, pizza convection oven, sandwich prep unit, soft serve machine and smoothie blender (\$55k). Signage & menu signage (\$5k). Registers and inventory software (\$5k). Start up inventory (\$10k)
My Concession Business Inc. Robert McCarthy 14437 W. Renmore Homer Glen, IL	\$18,000 minimum guarantee based upon 11% commission. If sales exceed \$300,00, 14% commission	"Open to ideas"	No Proposed Improvements.
Old Town Pizza Co. Jonathan Cowan 11128 W. 179th St. Orland Park, IL www.oldtownpizzaco.com	12%	6%	Slice box, convection oven & wireless credit card terminal. Do not have funds for cash registers in 2011

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	Overall RFP Grade	Percentage to Village	Menu Offerings	Menu Pricing	Supervision Structure	Staffing Plan	Athletic Org. Proposal	Daily Sanitation Plan	Book Keeping	Capital Improvemnets
Highest Point Value Available	125	20	10	10	15	15	5	15	5	5
Jay Vending	124	20	10	9	15	15	5	15	5	5
Aksten Corporation	48	5	8	10	6	5	2	5	2	0
Bennet Curtis House	75	0	7	10	15	10	3	15	5	0
Big Jims	32	18	5	8	0	0	1	0	0	0
C & W Concessions	58	15	10	10	2	2	5	2	2	0
Jashees	81	17	8	10	10	10	4	10	2	0
My Concessions	14	5	2	2	0	0	2	2	1	0
Old Town Pizza	57	14	8	10	5	5	3	5	5	2

Interview Pts.
25

25

5

10

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