

Village of Orland Park Competitive Analysis Worksheet

Project Title and Brief Description
Storage Area Network (SAN), Virtualized Shared Storage System Due to the increased storage needs resulting from recent legal mandates, the Police Department is requesting the purchase of two storage area networks (SAN). One will be installed in the police department server room, and the other will be installed in the back-up server room at 14600 S. Ravinia as a part of the disaster recovery system.
Lead Department
Director: Chief Timothy McCarthy
Department: Police
Division:
Program/Service: Public Safety
Strategic Analysis
What Strategic Pillar does this expenditure support? Quality of Life
What is the desired outcome of making this expenditure? Increased network storage capability to meet recent legal mandates requiring the preservation and archiving of digital evidence and incident data.
How does this expenditure enable the Village to serve residents at current or improved service levels? This expenditure will enable the Police Department to comply with legal requirements regarding the preservation and archiving of digital evidence and incident data. The Police Department will continue to demonstrate to the Village residents that they are responsive to and in compliance with changing legal requirements.

Alternatives Analysis	
Is this a replacement of an existing product/service or a proposal for new product/service? Replacement <input type="checkbox"/> New <input checked="" type="checkbox"/>	
Describe the impact if the proposed new/replacement product/service is not made? The Police Department will not be capable of complying with legal mandates.	
Is there an alternative to purchasing this product/service, such as leasing, outsourcing, etc.? If yes, please provide a detailed description of alternatives. Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>	
Is there a competitor that offers the same product/service that can deliver the same expected outcome? If yes, please provide an explanation as to why this competitor is not being considered. Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> By utilizing the State of Illinois' Joint Purchasing Program for this purchase, the Village is leveraging the State's procurement process to receive steeper price discounts than would be achievable by the Village on its own.	
Is a Total Cost of Ownership (TCO) Analysis applicable to this proposed expenditure? Yes <input type="checkbox"/> No <input checked="" type="checkbox"/> The SAN purchase is in response to recent legal mandates; there is not a suitable alternative to purchasing and maintaining the SAN's in-house.	
If yes, please attach TCO Analysis to this worksheet. If no, please provide an explanation as to why a TCO Analysis does not apply.	
Additional Comments/Background Information	
Attach additional documentation if necessary.	