



18900 South 82nd Ave., Mokena IL., 60423

April 3, 2019

Village of Orland Park
14700 S. Ravinia
Orland Park, IL., 60462

Attn: Mr. John Ingram-Infrastructure Maintenance Supervisor
Attn: Mrs. Annmarie Mampe-Finance Director

Subject: Quotation Sensus Analytics Software, Hosting Services, Customer Portal and Vantage Point Lighting

Sensus Analytics Hosting (SaaS) and Support Services

(1) Sensus Analytics (SA) Water/RNI Set Up Fee	<u>\$0.00</u> one time
(1) Annual Sensus Analytics (SA)/RNI SaaS Fee 25K services Year 1	<u>\$53,705.00</u> per yr.
(1) Annual Sensus Analytics (SA)/RNI SaaS Fee 25K services Year 2	<u>\$61,057.00</u> per yr.
(1) Annual Sensus Analytics (SA)/RNI SaaS Fee 25K services Year 3	<u>\$62,890.00</u> per yr.
(1) Annual Sensus Analytics (SA)/RNI SaaS Fee 25K services Year 4	<u>\$64,776.00</u> per yr.
(1) Annual Sensus Analytics (SA)/RNI SaaS Fee 25K services Year 5	<u>\$65,918.00</u> per yr.
(1) RNI Training (onsite)	<u>\$0.00</u> one time
(1) Annual Fee Text Messages Unlimited (5 Year)	<u>\$255.00</u> per yr.

Extended Warranties and Maintenance

(2) Annual Infrastructure Maintenance Agreement	<u>\$2,200.00</u> per M50
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(Optional) Consumer Portal

(1) Water Consumer Portal/Integration Set Up Fee	<u>\$16,675.00</u> one time
(1) Water Consumer Portal/Base Storage Fee	<u>\$8,400.00</u> per yr.
(1) Annual Water Consumer Portal Users Fee (1500 min) (5Year)	<u>\$7,100.00</u> per yr.
(1) Annual Water Consumer Portal Users Fee (over 1500) (5Year)	<u>\$3.10</u> per user
(1) Consumer Portal Training	<u>\$2,250.00</u> one time
(1) Annual Fee Text Messages Unlimited (5 Year)	<u>\$255.00</u> per yr.

Vantage Point Hosting (SaaS) and Support Services

(1) Implementation/Set Up Fee	<u>\$4,500.00</u>	one time
(1) Annual Sensus Vantage Point Hosting (SaaS) Fee Year 1	<u>\$8,870.00</u>	per yr.
(1) Annual Sensus Vantage Point Hosting (SaaS) Fee Year 2	<u>\$9,135.00</u>	per yr.
(1) Annual Sensus Vantage Point Hosting (SaaS) Fee Year 3	<u>\$9,408.00</u>	per yr.
(1) Annual Sensus Vantage Point Hosting (SaaS) Fee Year 4	<u>\$9,691.00</u>	per yr.
(1) Annual Sensus Vantage Point Hosting (SaaS) Fee Year 5	<u>\$9,982.00</u>	per yr.
(1) Sensus Model 3600 Lighting Control Module	<u>\$98.00</u>	per ea.
(1) Training	<u>\$0.00</u>	ea.net

NOTE :

*** *Hosting Services subject to a 3% annual increase after year 5.***

*** *Sensus to defer billing until May 25, 2020***

*** *Sensus to Waive SA/RNI Integration/Set Up and Training Fees contingent on Vantage Point Lighting Commitment.***

Prices are good until May 31, 2019. Delivery can be made from stock within twelve (12) weeks from receipt of your purchase order. Our terms are payment net thirty (30) days.

We appreciate your inquiry and trust that our product, prices and service will meet with your approval.

Sincerely,

Jerry Plotke
Meter Systems Manager