

VOP RECREATION DEPARTMENT
COLOR COPIER BIDS

VENDOR	COPIER	COPIER ONLY No operating costs included	TOTAL 1st Year Machine, B&W & color copies, toner, & maintenance	TOTAL 4 YR Machine, B&W & color copies, toner, & maintenance	RECOMMENDED VENDOR YES/NO WHY
A.T. Business Solutions	Sharp MX-5500N	no breakdown incl.	\$24,128.00		NO did not include 4th year on a sliding scale, high bid
Chicago Office Technology Group	Xerox WorkCentre7655	\$17,000.00	\$23,425.00	\$43,425.00	NO does not meet specs, high bid
Des Plaines Office Equipment	Sharp MX-5500N	\$16,703.00	\$19,528.00	\$44,753.00	NO high maintenance, per copy cost
Gateway Business Systems, Inc.	Konica Minolta C550	\$12,187.00	\$18,874.50	\$38,937.50	NO does not meet specs, performed poorly during demo*
Gordon Flesch Company, Inc.	Sharp MX-5500N	\$19,573.00	\$26,113.00	\$45,733.00	NO Higher cost for same specs
IKON Office solutions Inc.	Ricoh C4500	\$11,708.00	\$20,421.00	\$46,560.00	NO does not meet specs - high maintenance costs
Konica Minolta			DECLINED		
Proven Business Systems	Sharp MX-5500N	\$15,300.00	\$21,725.00	\$41,000.00	2nd choice - meets specs, higher than synergistic
Ricoh Business Solutions	Ricoh 3260C	\$25,942.58	\$31,005.08	\$56,817.08	NO does not meet specs, highest bid
Synergistic Office Solutions	Sharp MX-5500N		\$21,351.00	\$39,391.50	After maintenance contract is figured in over the four years there is only \$454 difference between Synergistic and Gateway. Sharp MX-5500N meets all specs & performed outstanding during demo period. Synergistic provides excellent customer service.

3 LOWEST BIDS

1st YEAR - MACHINE & MAINTENANCE

RECOMMENDED

*See memo on recommendation

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