

## PROPOSAL SUMMARY SHEET

Recreation Program Guides 2012-14  
Project Name

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: Mignone Communications, Inc.

Street Address: 880 East State St.

City, State, Zip: Huntington, IN 46750

Contact Name: Corey R. Sellers

Phone: (260)358-0266 ext. 272 Fax: (260)358-0268

E-Mail address: csellers@mignone.com

FEIN#: 35-1951734

I agree that the attached Detailed Price Sheets are complete and accurate.

Signature of Authorized Signee: 

Title: Director of Business Development

Date: April 26, 2011

**ACCEPTANCE:** This proposal is valid for 60 calendar days from the date of submittal.  
(Note: At least 60 days should be allowed for evaluation and approval)

## Detailed Price Sheet - Bid Prices for Program Guides

### YEAR 1

(Winter 2012 thru Fall 2012)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for **28,000 "per edition" copies** of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |              |                                       |           |
|--------------------------------|--------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 11,540.00 | Cost of each additional 1,000 guides: | \$ 297.24 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 12,370.00 | Cost of each additional 1,000 guides: | \$ 321.53 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 13,150.00 | Cost of each additional 1,000 guides: | \$ 346.27 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 13,960.00 | Cost of each additional 1,000 guides: | \$ 370.45 |

#### OPTION 2

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |              |                                       |           |
|--------------------------------|--------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 14,160.00 | Cost of each additional 1,000 guides: | \$ 321.21 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 15,170.00 | Cost of each additional 1,000 guides: | \$ 348.04 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 16,120.00 | Cost of each additional 1,000 guides: | \$ 375.11 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 17,080.00 | Cost of each additional 1,000 guides: | \$ 401.63 |

#### OPTION 3

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |              |                                       |           |
|--------------------------------|--------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 8,730.00  | Cost of each additional 1,000 guides: | \$ 209.40 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 9,240.00  | Cost of each additional 1,000 guides: | \$ 224.03 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 9,730.00  | Cost of each additional 1,000 guides: | \$ 239.14 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 10,230.00 | Cost of each additional 1,000 guides: | \$ 253.69 |

#### OPTION 4

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |              |                                       |           |
|--------------------------------|--------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 11,180.00 | Cost of each additional 1,000 guides: | \$ 233.23 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 11,840.00 | Cost of each additional 1,000 guides: | \$ 250.40 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 12,470.00 | Cost of each additional 1,000 guides: | \$ 267.83 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 13,110.00 | Cost of each additional 1,000 guides: | \$ 284.70 |

#### UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |             |
|---------------|-------------|
| 4 PAGE CENTER | \$ 1,250.00 |
| 8 PAGE CENTER | \$ 1,325.00 |

#### UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |             |
|---------------|-------------|
| 4 PAGE CENTER | \$ N/A      |
| 8 PAGE CENTER | \$ 1,000.00 |

## Detailed Price Sheet - Bid Prices for Guides

### YEAR 2

(Winter 2013 thru Fall 2013)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for **28,000 "per edition" copies** of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be **50# white offset/92-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                     |                                       |                  |
|--------------------------------|---------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | <u>\$ 11,655.00</u> | Cost of each additional 1,000 guides: | <u>\$ 297.24</u> |
| 80 PAGES BODY COPY PLUS COVER: | <u>\$ 12,493.00</u> | Cost of each additional 1,000 guides: | <u>\$ 321.53</u> |
| 88 PAGES BODY COPY PLUS COVER: | <u>\$ 13,281.00</u> | Cost of each additional 1,000 guides: | <u>\$ 346.27</u> |
| 96 PAGES BODY COPY PLUS COVER: | <u>\$ 14,100.00</u> | Cost of each additional 1,000 guides: | <u>\$ 370.45</u> |

#### OPTION 2

Body stock shall be **50# white offset/92-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                     |                                       |                  |
|--------------------------------|---------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | <u>\$ 14,302.00</u> | Cost of each additional 1,000 guides: | <u>\$ 321.21</u> |
| 80 PAGES BODY COPY PLUS COVER: | <u>\$ 15,322.00</u> | Cost of each additional 1,000 guides: | <u>\$ 348.04</u> |
| 88 PAGES BODY COPY PLUS COVER: | <u>\$ 16,281.00</u> | Cost of each additional 1,000 guides: | <u>\$ 375.11</u> |
| 96 PAGES BODY COPY PLUS COVER: | <u>\$ 17,251.00</u> | Cost of each additional 1,000 guides: | <u>\$ 401.63</u> |

#### OPTION 3

Body stock shall be **35# alternate offset/80-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                     |                                       |                  |
|--------------------------------|---------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | <u>\$ 8,817.00</u>  | Cost of each additional 1,000 guides: | <u>\$ 209.40</u> |
| 80 PAGES BODY COPY PLUS COVER: | <u>\$ 9,332.00</u>  | Cost of each additional 1,000 guides: | <u>\$ 224.03</u> |
| 88 PAGES BODY COPY PLUS COVER: | <u>\$ 9,827.00</u>  | Cost of each additional 1,000 guides: | <u>\$ 239.14</u> |
| 96 PAGES BODY COPY PLUS COVER: | <u>\$ 10,332.00</u> | Cost of each additional 1,000 guides: | <u>\$ 253.69</u> |

#### OPTION 4

Body stock shall be **35# alternate offset/80-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                     |                                       |                  |
|--------------------------------|---------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | <u>\$ 11,292.00</u> | Cost of each additional 1,000 guides: | <u>\$ 233.23</u> |
| 80 PAGES BODY COPY PLUS COVER: | <u>\$ 11,958.00</u> | Cost of each additional 1,000 guides: | <u>\$ 250.40</u> |
| 88 PAGES BODY COPY PLUS COVER: | <u>\$ 12,595.00</u> | Cost of each additional 1,000 guides: | <u>\$ 267.83</u> |
| 96 PAGES BODY COPY PLUS COVER: | <u>\$ 13,241.00</u> | Cost of each additional 1,000 guides: | <u>\$ 284.70</u> |

#### UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |                   |
|---------------|-------------------|
| 4 PAGE CENTER | <u>\$1,300.00</u> |
| 8 PAGE CENTER | <u>\$1,375.00</u> |

#### UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |                   |
|---------------|-------------------|
| 4 PAGE CENTER | <u>\$N/A</u>      |
| 8 PAGE CENTER | <u>\$1,025.00</u> |

## Detailed Price Sheet - Bid Prices for Guides

### YEAR 3

(Winter 2014 thru Fall 2014)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for **28,000 "per edition" copies** of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be **50# white offset/92-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                     |                                       |                  |
|--------------------------------|---------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>11,715.00</u> | Cost of each additional 1,000 guides: | \$ <u>297.24</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>12,555.00</u> | Cost of each additional 1,000 guides: | \$ <u>321.53</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>13,350.00</u> | Cost of each additional 1,000 guides: | \$ <u>346.27</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>14,170.00</u> | Cost of each additional 1,000 guides: | \$ <u>370.45</u> |

#### OPTION 2

Body stock shall be **50# white offset/92-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                     |                                       |                  |
|--------------------------------|---------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>14,375.00</u> | Cost of each additional 1,000 guides: | \$ <u>321.21</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>15,400.00</u> | Cost of each additional 1,000 guides: | \$ <u>348.04</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>16,363.00</u> | Cost of each additional 1,000 guides: | \$ <u>375.11</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>17,340.00</u> | Cost of each additional 1,000 guides: | \$ <u>401.63</u> |

#### OPTION 3

Body stock shall be **35# alternate offset/80-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                     |                                       |                  |
|--------------------------------|---------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>8,865.00</u>  | Cost of each additional 1,000 guides: | \$ <u>209.40</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>9,380.00</u>  | Cost of each additional 1,000 guides: | \$ <u>224.03</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>9,880.00</u>  | Cost of each additional 1,000 guides: | \$ <u>239.14</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>10,385.00</u> | Cost of each additional 1,000 guides: | \$ <u>253.69</u> |

#### OPTION 4

Body stock shall be **35# alternate offset/80-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                     |                                       |                  |
|--------------------------------|---------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>11,350.00</u> | Cost of each additional 1,000 guides: | \$ <u>233.23</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>12,020.00</u> | Cost of each additional 1,000 guides: | \$ <u>250.40</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>12,660.00</u> | Cost of each additional 1,000 guides: | \$ <u>267.83</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>13,310.00</u> | Cost of each additional 1,000 guides: | \$ <u>284.70</u> |

#### UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |                    |
|---------------|--------------------|
| 4 PAGE CENTER | \$ <u>1,325.00</u> |
| 8 PAGE CENTER | \$ <u>1,400.00</u> |

#### UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |                    |
|---------------|--------------------|
| 4 PAGE CENTER | \$ <u>N/A</u>      |
| 8 PAGE CENTER | \$ <u>1,050.00</u> |

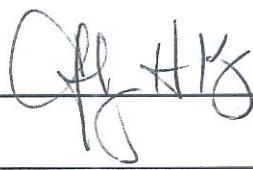
## PROPOSAL SUMMARY SHEET

Recreation Program Guides 2012-14  
Project Name

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: TITAN PRINT SOLUTIONS, INC  
Street Address: 490 WOODCREEK DR UNIT E.  
City, State, Zip: BOLINGBROOK ILLINOIS 60440  
Contact Name: JEFF KREY  
Phone: 630 679-0400 Fax: 630 378-9805  
E-Mail address: jeff@titanprintolutions.com  
FEIN#: 36-2927675

I agree that the attached Detailed Price Sheets are complete and accurate.

Signature of Authorized Signee:   
Title: VICE PRESIDENT  
Date: 4/27/11

**ACCEPTANCE:** This proposal is valid for 60 calendar days from the date of submittal.  
(Note: At least 60 days should be allowed for evaluation and approval)

FINAL SIZE = 8 1/8" x 10 3/4"

## Detailed Price Sheet - Bid Prices for Program Guides

### YEAR 1

(Winter 2012 thru Fall 2012)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for 28,000 "per edition" copies of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be 50# white offset/92-bright minimum, and outside cover shall be a 65# bright white uncoated cover stock (or comparable). Ink shall be 4 color process for the cover and back, and black for the body copy.

|                                |             |                                       |           |
|--------------------------------|-------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 15515.00 | Cost of each additional 1,000 guides: | \$ 525.00 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 14465.00 | Cost of each additional 1,000 guides: | \$ 510.00 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 13115.00 | Cost of each additional 1,000 guides: | \$ 405.00 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 19200.00 | Cost of each additional 1,000 guides: | \$ 650.00 |

#### OPTION 2

Body stock shall be 50# white offset/92-bright minimum, and outside cover shall be a 65# bright white uncoated cover stock (or comparable). Ink shall be 4 color process for the cover and back, and 4 color process for the body copy.

|                                |             |                                       |           |
|--------------------------------|-------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 15965.00 | Cost of each additional 1,000 guides: | \$ 535.00 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 17275.00 | Cost of each additional 1,000 guides: | \$ 570.00 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 18865.00 | Cost of each additional 1,000 guides: | \$ 615.00 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 20105.00 | Cost of each additional 1,000 guides: | \$ 640.00 |

#### OPTION 3

Body stock shall be 35# alternate offset/80-bright minimum, and outside cover shall be a 65# bright white uncoated cover stock (or comparable). Ink shall be 4 color process for the cover and back, and black for the body copy.

|                                |             |                                       |           |
|--------------------------------|-------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 11375.00 | Cost of each additional 1,000 guides: | \$ 390.00 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 12220.00 | Cost of each additional 1,000 guides: | \$ 410.00 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 13000.00 | Cost of each additional 1,000 guides: | \$ 440.00 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 13755.00 | Cost of each additional 1,000 guides: | \$ 470.00 |

#### OPTION 4

Body stock shall be 35# alternate offset/80-bright minimum, and outside cover shall be a 65# bright white uncoated cover stock (or comparable). Ink shall be 4 color process for the cover and back, and 4 color process for the body copy.

|                                |             |                                       |           |
|--------------------------------|-------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 11425.00 | Cost of each additional 1,000 guides: | \$ 345.00 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 12840.00 | Cost of each additional 1,000 guides: | \$ 425.00 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 13750.00 | Cost of each additional 1,000 guides: | \$ 455.00 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 14465.00 | Cost of each additional 1,000 guides: | \$ 495.00 |

#### UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |           |   |
|---------------|-----------|---|
| 4 PAGE CENTER | \$ 125.00 | X |
| 8 PAGE CENTER | \$ 125.00 | X |

#### UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |           |   |
|---------------|-----------|---|
| 4 PAGE CENTER | \$ 125.00 | X |
| 8 PAGE CENTER | \$ 125.00 | X |

\* OF PAGE COUNT ABOVE NOT ADDITIONAL PAGES

FINAL SIZE = 8 1/8" X 10 3/4"

## Detailed Price Sheet - Bid Prices for Guides

### YEAR 2

(Winter 2013 thru Fall 2013)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for 28,000 "per edition" copies of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be 50# white offset/92-bright minimum, and outside cover shall be a 65# bright white uncoated cover stock (or comparable). Ink shall be 4 color process for the cover and back, and black for the body copy.

|                                |             |                                       |           |
|--------------------------------|-------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 16355.00 | Cost of each additional 1,000 guides: | \$ 550.00 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 17555.00 | Cost of each additional 1,000 guides: | \$ 590.00 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 19090.00 | Cost of each additional 1,000 guides: | \$ 630.00 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 20240.00 | Cost of each additional 1,000 guides: | \$ 670.00 |

#### OPTION 2

Body stock shall be 50# white offset/92-bright minimum, and outside cover shall be a 65# bright white uncoated cover stock (or comparable). Ink shall be 4 color process for the cover and back, and 4 color process for the body copy.

|                                |             |                                       |           |
|--------------------------------|-------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 16905.00 | Cost of each additional 1,000 guides: | \$ 595.00 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 18170.00 | Cost of each additional 1,000 guides: | \$ 620.00 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 19600.00 | Cost of each additional 1,000 guides: | \$ 655.00 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 21145.00 | Cost of each additional 1,000 guides: | \$ 690.00 |

#### OPTION 3

Body stock shall be 35# alternate offset/80-bright minimum, and outside cover shall be a 65# bright white uncoated cover stock (or comparable). Ink shall be 4 color process for the cover and back, and black for the body copy.

|                                |             |                                       |           |
|--------------------------------|-------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 11995.00 | Cost of each additional 1,000 guides: | \$ 430.00 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 12990.00 | Cost of each additional 1,000 guides: | \$ 465.00 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 13720.00 | Cost of each additional 1,000 guides: | \$ 500.00 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 14525.00 | Cost of each additional 1,000 guides: | \$ 535.00 |

#### OPTION 4

Body stock shall be 35# alternate offset/80-bright minimum, and outside cover shall be a 65# bright white uncoated cover stock (or comparable). Ink shall be 4 color process for the cover and back, and 4 color process for the body copy.

|                                |             |                                       |           |
|--------------------------------|-------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 12450.00 | Cost of each additional 1,000 guides: | \$ 465.00 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 13500.00 | Cost of each additional 1,000 guides: | \$ 500.00 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 14470.00 | Cost of each additional 1,000 guides: | \$ 535.00 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 15430.00 | Cost of each additional 1,000 guides: | \$ 570.00 |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |           |   |
|---------------|-----------|---|
| 4 PAGE CENTER | \$ 125.00 | * |
| 8 PAGE CENTER | \$ 125.00 | * |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |           |   |
|---------------|-----------|---|
| 4 PAGE CENTER | \$ 125.00 | * |
| 8 PAGE CENTER | \$ 125.00 | * |

\* OF PAGE COUNT ABOVE NOT ADDITIONAL PAGES

FINAL SIZE = 8 7/8 x 10 3/4

### Detailed Price Sheet - Bid Prices for Guides

#### YEAR 3

(Winter 2014 thru Fall 2014)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for 28,000 "per edition" copies of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be 50# white offset/92-bright minimum, and outside cover shall be a 65# bright white uncoated cover stock (or comparable). Ink shall be 4 color process for the cover and back, and black for the body copy.

|                                |             |                                       |           |
|--------------------------------|-------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 17240.00 | Cost of each additional 1,000 guides: | \$ 575.00 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 18505.00 | Cost of each additional 1,000 guides: | \$ 615.00 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 20120.00 | Cost of each additional 1,000 guides: | \$ 655.00 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 21340.00 | Cost of each additional 1,000 guides: | \$ 695.00 |

#### OPTION 2

Body stock shall be 50# white offset/92-bright minimum, and outside cover shall be a 65# bright white uncoated cover stock (or comparable). Ink shall be 4 color process for the cover and back, and 4 color process for the body copy.

|                                |             |                                       |           |
|--------------------------------|-------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 17640.00 | Cost of each additional 1,000 guides: | \$ 585.00 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 19120.00 | Cost of each additional 1,000 guides: | \$ 625.00 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 20970.00 | Cost of each additional 1,000 guides: | \$ 665.00 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 22245.00 | Cost of each additional 1,000 guides: | \$ 705.00 |

#### OPTION 3

Body stock shall be 35# alternate offset/80-bright minimum, and outside cover shall be a 65# bright white uncoated cover stock (or comparable). Ink shall be 4 color process for the cover and back, and black for the body copy.

|                                |             |                                       |           |
|--------------------------------|-------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 12650.00 | Cost of each additional 1,000 guides: | \$ 480.00 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 13600.00 | Cost of each additional 1,000 guides: | \$ 515.00 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 14480.00 | Cost of each additional 1,000 guides: | \$ 550.00 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 15335.00 | Cost of each additional 1,000 guides: | \$ 585.00 |

#### OPTION 4

Body stock shall be 35# alternate offset/80-bright minimum, and outside cover shall be a 65# bright white uncoated cover stock (or comparable). Ink shall be 4 color process for the cover and back, and 4 color process for the body copy.

|                                |             |                                       |           |
|--------------------------------|-------------|---------------------------------------|-----------|
| 72 PAGES BODY COPY PLUS COVER: | \$ 13100.00 | Cost of each additional 1,000 guides: | \$ 495.00 |
| 80 PAGES BODY COPY PLUS COVER: | \$ 14215.00 | Cost of each additional 1,000 guides: | \$ 545.00 |
| 88 PAGES BODY COPY PLUS COVER: | \$ 15230.00 | Cost of each additional 1,000 guides: | \$ 595.00 |
| 96 PAGES BODY COPY PLUS COVER: | \$ 16240.00 | Cost of each additional 1,000 guides: | \$ 645.00 |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |           |   |
|---------------|-----------|---|
| 4 PAGE CENTER | \$ 125.00 | X |
| 8 PAGE CENTER | \$ 125.00 | X |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |           |   |
|---------------|-----------|---|
| 4 PAGE CENTER | \$ 125.00 | X |
| 8 PAGE CENTER | \$ 125.00 | X |

\* OF PAGE COUNT ABOVE NOT ADDITIONAL PAGES

## PROPOSAL SUMMARY SHEET

Recreation Program Guides 2012-14

Project Name

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: John Swift Print of Des Plaines

Street Address: 999 Commerce Court

City, State, Zip: Buffalo Grove, IL 60089

Contact Name: Felicia Muresan

Phone: 847-465-3300 x182 Fax: 847-465-3309

E-Mail address: fmuresan@johnswiftprint.com

FEIN#: 74-3207273

I agree that the attached Detailed Price Sheets are complete and accurate.

Signature of Authorized Signee: Felicia Muresan

Title: Account Executive

Date: 4/28/2011

**ACCEPTANCE:** This proposal is valid for 90 calendar days from the date of submittal.  
(Note: At least 60 days should be allowed for evaluation and approval)

## Detailed Price Sheet - Bid Prices for Program Guides

### YEAR 1

(Winter 2012 thru Fall 2012)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for **28,000 "per edition" copies** of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be **50# white offset/92-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                  |                                       |               |
|--------------------------------|------------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>19,937</u> | Cost of each additional 1,000 guides: | \$ <u>622</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>21,472</u> | Cost of each additional 1,000 guides: | \$ <u>675</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>23,027</u> | Cost of each additional 1,000 guides: | \$ <u>730</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>24,563</u> | Cost of each additional 1,000 guides: | \$ <u>784</u> |

#### OPTION 2

Body stock shall be **50# white offset/92-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                  |                                       |               |
|--------------------------------|------------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>22,035</u> | Cost of each additional 1,000 guides: | \$ <u>663</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>23,688</u> | Cost of each additional 1,000 guides: | \$ <u>721</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>25,362</u> | Cost of each additional 1,000 guides: | \$ <u>780</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>27,015</u> | Cost of each additional 1,000 guides: | \$ <u>838</u> |

#### OPTION 3

Body stock shall be **35# alternate offset/80-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                  |                                       |               |
|--------------------------------|------------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>14,510</u> | Cost of each additional 1,000 guides: | \$ <u>428</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>15,445</u> | Cost of each additional 1,000 guides: | \$ <u>460</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>16,379</u> | Cost of each additional 1,000 guides: | \$ <u>497</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>17,333</u> | Cost of each additional 1,000 guides: | \$ <u>525</u> |

#### OPTION 4

Body stock shall be **35# alternate offset/80-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                  |                                       |               |
|--------------------------------|------------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>16,142</u> | Cost of each additional 1,000 guides: | \$ <u>453</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>17,144</u> | Cost of each additional 1,000 guides: | \$ <u>488</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>18,144</u> | Cost of each additional 1,000 guides: | \$ <u>522</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>19,165</u> | Cost of each additional 1,000 guides: | \$ <u>558</u> |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |                  |
|---------------|------------------|
| 4 PAGE CENTER | \$ <u>800.</u>   |
| 8 PAGE CENTER | \$ <u>1,000.</u> |

\$5 / Add'l 1,000  
\$10 / Add'l 1,000

UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |                  |
|---------------|------------------|
| 4 PAGE CENTER | \$ <u>800.</u>   |
| 8 PAGE CENTER | \$ <u>1,000.</u> |

\$5 / M  
\$10 / M

## Detailed Price Sheet - Bid Prices for Guides

### YEAR 2

(Winter 2013 thru Fall 2013)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for 28,000 "per edition" copies of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                  |                                       |               |
|--------------------------------|------------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>20,336</u> | Cost of each additional 1,000 guides: | \$ <u>635</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>21,902</u> | Cost of each additional 1,000 guides: | \$ <u>689</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>23,488</u> | Cost of each additional 1,000 guides: | \$ <u>745</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>25,055</u> | Cost of each additional 1,000 guides: | \$ <u>800</u> |

#### OPTION 2

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                  |                                       |               |
|--------------------------------|------------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>22,476</u> | Cost of each additional 1,000 guides: | \$ <u>677</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>24,162</u> | Cost of each additional 1,000 guides: | \$ <u>736</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>25,870</u> | Cost of each additional 1,000 guides: | \$ <u>796</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>27,556</u> | Cost of each additional 1,000 guides: | \$ <u>855</u> |

#### OPTION 3

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                  |                                       |               |
|--------------------------------|------------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>14,801</u> | Cost of each additional 1,000 guides: | \$ <u>437</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>15,754</u> | Cost of each additional 1,000 guides: | \$ <u>470</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>16,707</u> | Cost of each additional 1,000 guides: | \$ <u>502</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>17,680</u> | Cost of each additional 1,000 guides: | \$ <u>536</u> |

#### OPTION 4

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                  |                                       |               |
|--------------------------------|------------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>16,465</u> | Cost of each additional 1,000 guides: | \$ <u>463</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>17,487</u> | Cost of each additional 1,000 guides: | \$ <u>498</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>18,507</u> | Cost of each additional 1,000 guides: | \$ <u>533</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>19,549</u> | Cost of each additional 1,000 guides: | \$ <u>570</u> |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |                 |        |
|---------------|-----------------|--------|
| 4 PAGE CENTER | \$ <u>816</u>   | \$6/M  |
| 8 PAGE CENTER | \$ <u>1,020</u> | \$11/M |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |                 |        |
|---------------|-----------------|--------|
| 4 PAGE CENTER | \$ <u>816</u>   | \$6/M  |
| 8 PAGE CENTER | \$ <u>1,020</u> | \$11/M |

## Detailed Price Sheet - Bid Prices for Guides

### YEAR 3

(Winter 2014 thru Fall 2014)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for **28,000 "per edition" copies** of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                  |                                       |               |
|--------------------------------|------------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>20,235</u> | Cost of each additional 1,000 guides: | \$ <u>647</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>22,331</u> | Cost of each additional 1,000 guides: | \$ <u>702</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>23,949</u> | Cost of each additional 1,000 guides: | \$ <u>760</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>25,546</u> | Cost of each additional 1,000 guides: | \$ <u>816</u> |

#### OPTION 2

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                  |                                       |               |
|--------------------------------|------------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>22,917</u> | Cost of each additional 1,000 guides: | \$ <u>690</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>24,636</u> | Cost of each additional 1,000 guides: | \$ <u>750</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>26,377</u> | Cost of each additional 1,000 guides: | \$ <u>812</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>28,096</u> | Cost of each additional 1,000 guides: | \$ <u>872</u> |

#### OPTION 3

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                  |                                       |               |
|--------------------------------|------------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>15,091</u> | Cost of each additional 1,000 guides: | \$ <u>446</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>16,074</u> | Cost of each additional 1,000 guides: | \$ <u>479</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>17,035</u> | Cost of each additional 1,000 guides: | \$ <u>512</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>18,027</u> | Cost of each additional 1,000 guides: | \$ <u>547</u> |

#### OPTION 4

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                  |                                       |               |
|--------------------------------|------------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>16,788</u> | Cost of each additional 1,000 guides: | \$ <u>472</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>17,830</u> | Cost of each additional 1,000 guides: | \$ <u>508</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>18,870</u> | Cost of each additional 1,000 guides: | \$ <u>543</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>19,932</u> | Cost of each additional 1,000 guides: | \$ <u>581</u> |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |                 |
|---------------|-----------------|
| 4 PAGE CENTER | \$ <u>832</u>   |
| 8 PAGE CENTER | \$ <u>1,040</u> |

\$17/M  
\$12/M

UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |                 |
|---------------|-----------------|
| 4 PAGE CENTER | \$ <u>835</u>   |
| 8 PAGE CENTER | \$ <u>1,040</u> |

\$7/M  
\$12/M

## PROPOSAL SUMMARY SHEET

Recreation Program Guides 2012-14  
Project Name

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: Hagg Press, Inc

Street Address: 1165 JANSEN FARM CT

City, State, Zip: Elgin, IL 60123

Contact Name: Ed Hannay

Phone: 847-695-1820 x 1407 Fax: 847-695-9541

E-Mail address: ehannay@haggpress.com

FEIN#: 36-2907156

I agree that the attached Detailed Price Sheets are complete and accurate.

Signature of Authorized Signee: Ed Hannay

Title: Account Executive

Date: April 26, 2011

ACCEPTANCE: This proposal is valid for 60 calendar days from the date of submittal.  
(Note: At least 60 days should be allowed for evaluation and approval)

## Detailed Price Sheet - Bid Prices for Guides

### YEAR 2

(Winter 2013 thru Fall 2013)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for 28,000 "per edition" copies of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be **50# white offset/92-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                                |                                       |                             |
|--------------------------------|--------------------------------|---------------------------------------|-----------------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>14,371.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>431.<sup>00</sup></u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>15,487.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>471.<sup>00</sup></u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>16,610.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>531.<sup>00</sup></u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>17,738.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>555.<sup>00</sup></u> |

#### OPTION 2

Body stock shall be **50# white offset/92-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                                |                                       |                             |
|--------------------------------|--------------------------------|---------------------------------------|-----------------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>18,887.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>546.<sup>00</sup></u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>19,122.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>569.<sup>00</sup></u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>22,246.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>652.<sup>00</sup></u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>22,281.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>659.<sup>00</sup></u> |

#### OPTION 3

Body stock shall be **35# alternate offset/80-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |               |                                       |               |
|--------------------------------|---------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>NO</u>  | Cost of each additional 1,000 guides: | \$ <u>NO</u>  |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>NO</u>  | Cost of each additional 1,000 guides: | \$ <u>NO</u>  |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>BID</u> | Cost of each additional 1,000 guides: | \$ <u>BID</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>BID</u> | Cost of each additional 1,000 guides: | \$ <u>BID</u> |

#### OPTION 4

Body stock shall be **35# alternate offset/80-bright** minimum, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |               |                                       |               |
|--------------------------------|---------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>NO</u>  | Cost of each additional 1,000 guides: | \$ <u>NO</u>  |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>NO</u>  | Cost of each additional 1,000 guides: | \$ <u>NO</u>  |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>BID</u> | Cost of each additional 1,000 guides: | \$ <u>BID</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>BID</u> | Cost of each additional 1,000 guides: | \$ <u>BID</u> |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |                              |
|---------------|------------------------------|
| 4 PAGE CENTER | \$ <u>1500.<sup>00</sup></u> |
| 8 PAGE CENTER | \$ <u>2400.<sup>00</sup></u> |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |                  |
|---------------|------------------|
| 4 PAGE CENTER | \$ <u>NO BID</u> |
| 8 PAGE CENTER | \$ <u>NO BID</u> |

## Detailed Price Sheet - Bid Prices for Guides

### YEAR 3

(Winter 2014 thru Fall 2014)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for 28,000 "per edition" copies of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                                |                                       |                             |
|--------------------------------|--------------------------------|---------------------------------------|-----------------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>14,587.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>438.<sup>00</sup></u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>15,719.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>478.<sup>00</sup></u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>16,859.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>539.<sup>00</sup></u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>18,004.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>563.<sup>00</sup></u> |

#### OPTION 2

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                                |                                       |                             |
|--------------------------------|--------------------------------|---------------------------------------|-----------------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>19,170.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>554.<sup>00</sup></u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>19,408.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>578.<sup>00</sup></u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>22,575.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>662.<sup>00</sup></u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>22,615.<sup>00</sup></u> | Cost of each additional 1,000 guides: | \$ <u>669.<sup>00</sup></u> |

#### OPTION 3

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |               |                                       |               |
|--------------------------------|---------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>NO</u>  | Cost of each additional 1,000 guides: | \$ <u>NO</u>  |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>NO</u>  | Cost of each additional 1,000 guides: | \$ <u>NO</u>  |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>bid</u> | Cost of each additional 1,000 guides: | \$ <u>bid</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>bid</u> | Cost of each additional 1,000 guides: | \$ <u>bid</u> |

#### OPTION 4

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |               |                                       |               |
|--------------------------------|---------------|---------------------------------------|---------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>NO</u>  | Cost of each additional 1,000 guides: | \$ <u>NO</u>  |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>NO</u>  | Cost of each additional 1,000 guides: | \$ <u>NO</u>  |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>bid</u> | Cost of each additional 1,000 guides: | \$ <u>bid</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>bid</u> | Cost of each additional 1,000 guides: | \$ <u>bid</u> |

#### UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |                              |
|---------------|------------------------------|
| 4 PAGE CENTER | \$ <u>1545.<sup>00</sup></u> |
| 8 PAGE CENTER | \$ <u>2438.<sup>00</sup></u> |

#### UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |                  |
|---------------|------------------|
| 4 PAGE CENTER | \$ <u>NO bid</u> |
| 8 PAGE CENTER | \$ <u>NO bid</u> |

## PROPOSAL SUMMARY SHEET

Recreation Program Guides 2012-14  
Project Name

IN WITNESS WHEREOF, the parties hereto have executed this proposal as of date shown below.

Organization Name: KB Publishing, Inc  
dba Park Press

Street Address: 930 E 162nd Street

City, State, Zip: South Holland, IL 60473

Contact Name: Arlo Kallemeyn

Phone: 708-331-6352  
or 708-333-0773 Fax: 708-596-9688

E-Mail address: arlok@kbpublishing.com

FEIN#: 36-4121710

I agree that the attached Detailed Price Sheets are complete and accurate.

Signature of Authorized Signee: Arlo Kallemeyn

Title: President

Date: April 26, 2011

**ACCEPTANCE:** This proposal is valid for 120 calendar days from the date of submittal.  
(Note: At least 60 days should be allowed for evaluation and approval)

## Detailed Price Sheet - Bid Prices for Program Guides

### YEAR 1

(Winter 2012 thru Fall 2012)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for 28,000 "per edition" copies of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                  |                                       |                  |
|--------------------------------|------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>13,399</u> | Cost of each additional 1,000 guides: | \$ <u>461.00</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>14,280</u> | Cost of each additional 1,000 guides: | \$ <u>490.00</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>15,220</u> | Cost of each additional 1,000 guides: | \$ <u>521.00</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>16,101</u> | Cost of each additional 1,000 guides: | \$ <u>550.00</u> |

#### OPTION 2

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                  |                                       |                  |
|--------------------------------|------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>14,474</u> | Cost of each additional 1,000 guides: | \$ <u>476.50</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>15,355</u> | Cost of each additional 1,000 guides: | \$ <u>505.50</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>16,295</u> | Cost of each additional 1,000 guides: | \$ <u>536.50</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>17,176</u> | Cost of each additional 1,000 guides: | \$ <u>565.50</u> |

#### OPTION 3

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                  |                                       |                  |
|--------------------------------|------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>9,150</u>  | Cost of each additional 1,000 guides: | \$ <u>308.00</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>9,559</u>  | Cost of each additional 1,000 guides: | \$ <u>321.00</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>10,026</u> | Cost of each additional 1,000 guides: | \$ <u>335.00</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>10,435</u> | Cost of each additional 1,000 guides: | \$ <u>348.00</u> |

#### OPTION 4

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                  |                                       |                  |
|--------------------------------|------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>10,225</u> | Cost of each additional 1,000 guides: | \$ <u>323.50</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>10,634</u> | Cost of each additional 1,000 guides: | \$ <u>336.50</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>11,101</u> | Cost of each additional 1,000 guides: | \$ <u>350.50</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>11,510</u> | Cost of each additional 1,000 guides: | \$ <u>363.50</u> |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |                  |
|---------------|------------------|
| 4 PAGE CENTER | \$ <u>90.00</u>  |
| 8 PAGE CENTER | \$ <u>180.00</u> |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |                  |
|---------------|------------------|
| 4 PAGE CENTER | \$ <u>90.00</u>  |
| 8 PAGE CENTER | \$ <u>180.00</u> |

## Detailed Price Sheet - Bid Prices for Guides

### YEAR 2

(Winter 2013 thru Fall 2013)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for **28,000 "per edition" copies** of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                  |                                       |                  |
|--------------------------------|------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>13,667</u> | Cost of each additional 1,000 guides: | \$ <u>470.00</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>14,566</u> | Cost of each additional 1,000 guides: | \$ <u>500.00</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>15,524</u> | Cost of each additional 1,000 guides: | \$ <u>531.00</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>16,423</u> | Cost of each additional 1,000 guides: | \$ <u>561.00</u> |

#### OPTION 2

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                  |                                       |                  |
|--------------------------------|------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>14,763</u> | Cost of each additional 1,000 guides: | \$ <u>486.00</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>15,662</u> | Cost of each additional 1,000 guides: | \$ <u>516.00</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>16,621</u> | Cost of each additional 1,000 guides: | \$ <u>547.00</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>17,520</u> | Cost of each additional 1,000 guides: | \$ <u>577.00</u> |

#### OPTION 3

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                  |                                       |                  |
|--------------------------------|------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>9,333</u>  | Cost of each additional 1,000 guides: | \$ <u>314.00</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>9,750</u>  | Cost of each additional 1,000 guides: | \$ <u>327.00</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>10,227</u> | Cost of each additional 1,000 guides: | \$ <u>342.00</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>10,644</u> | Cost of each additional 1,000 guides: | \$ <u>355.00</u> |

#### OPTION 4

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                  |                                       |                  |
|--------------------------------|------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>10,430</u> | Cost of each additional 1,000 guides: | \$ <u>330.00</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>10,847</u> | Cost of each additional 1,000 guides: | \$ <u>343.00</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>11,323</u> | Cost of each additional 1,000 guides: | \$ <u>358.00</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>11,740</u> | Cost of each additional 1,000 guides: | \$ <u>371.00</u> |

#### UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |                  |
|---------------|------------------|
| 4 PAGE CENTER | \$ <u>90.00</u>  |
| 8 PAGE CENTER | \$ <u>180.00</u> |

#### UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |                  |
|---------------|------------------|
| 4 PAGE CENTER | \$ <u>90.00</u>  |
| 8 PAGE CENTER | \$ <u>180.00</u> |

## Detailed Price Sheet - Bid Prices for Guides

### YEAR 3

(Winter 2014 thru Fall 2014)

All three (3) editions may be awarded based upon any one of the following "per edition" specifications: Each edition will require approximately 28,000 copies to be printed. Please list your bid price based on the above stated specifications for **28,000 "per edition" copies** of the guide unless otherwise stated.

#### OPTION 1

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                  |                                       |                  |
|--------------------------------|------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>14,145</u> | Cost of each additional 1,000 guides: | \$ <u>487.00</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>15,075</u> | Cost of each additional 1,000 guides: | \$ <u>517.00</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>16,068</u> | Cost of each additional 1,000 guides: | \$ <u>550.00</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>16,998</u> | Cost of each additional 1,000 guides: | \$ <u>581.00</u> |

#### OPTION 2

Body stock shall be **50# white offset/92-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                  |                                       |                  |
|--------------------------------|------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>15,280</u> | Cost of each additional 1,000 guides: | \$ <u>503.00</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>16,210</u> | Cost of each additional 1,000 guides: | \$ <u>534.00</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>17,203</u> | Cost of each additional 1,000 guides: | \$ <u>566.00</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>18,133</u> | Cost of each additional 1,000 guides: | \$ <u>597.00</u> |

#### OPTION 3

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and black for the body copy**.

|                                |                  |                                       |                  |
|--------------------------------|------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>9,660</u>  | Cost of each additional 1,000 guides: | \$ <u>325.00</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>10,091</u> | Cost of each additional 1,000 guides: | \$ <u>339.00</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>10,584</u> | Cost of each additional 1,000 guides: | \$ <u>354.00</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>11,016</u> | Cost of each additional 1,000 guides: | \$ <u>367.00</u> |

#### OPTION 4

Body stock shall be **35# alternate offset/80-bright minimum**, and outside cover shall be a **65# bright white uncoated cover stock** (or comparable). Ink shall be **4 color process for the cover and back, and 4 color process for the body copy**.

|                                |                  |                                       |                  |
|--------------------------------|------------------|---------------------------------------|------------------|
| 72 PAGES BODY COPY PLUS COVER: | \$ <u>10,795</u> | Cost of each additional 1,000 guides: | \$ <u>342.00</u> |
| 80 PAGES BODY COPY PLUS COVER: | \$ <u>11,226</u> | Cost of each additional 1,000 guides: | \$ <u>355.00</u> |
| 88 PAGES BODY COPY PLUS COVER: | \$ <u>11,719</u> | Cost of each additional 1,000 guides: | \$ <u>370.00</u> |
| 96 PAGES BODY COPY PLUS COVER: | \$ <u>12,151</u> | Cost of each additional 1,000 guides: | \$ <u>384.00</u> |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (50# Offset)

|               |                  |
|---------------|------------------|
| 4 PAGE CENTER | \$ <u>90.00</u>  |
| 8 PAGE CENTER | \$ <u>180.00</u> |

UPCHARGE TO RUN FULL COLOR CENTER PAGES (35# alternate offset/80-bright minimum)

|               |                  |
|---------------|------------------|
| 4 PAGE CENTER | \$ <u>90.00</u>  |
| 8 PAGE CENTER | \$ <u>180.00</u> |