



April 9, 2018

Mr. John Ingram/Mr. Bill Cunningham  
Public Works Director/Assistant Public Work Director  
Village of Orland Park  
15655 Ravinia Avenue  
Orland Park, IL 60464

Re: Phase II Proposal for 2018 Orland Park Budget Year – T-12 Lighting Upgrade

Mr. Ingram & Mr. Cunningham,

Per our conversation, we have provided the following final proposal for the CTS Guaranteed Energy Savings Contract Phase II – T-12 Lighting Upgrades planned for Budget Year 2018.

As your preferred Qualified Provider, competitively selected by the Village of Orland Park in June of 2015, the CTS Group has provided the following turn-key proposal including a fully engineered solution, competitively priced and with the installation managed by our team. This proposal is a guaranteed price with no change orders unless requested by the Village.

### T-12 Lighting Upgrades

The following Village Buildings contain inefficient T-12 lighting fixtures. These fixtures are inefficient, difficult to maintain and no longer being manufactured. The Village would like to replace all existing T-12 fixtures throughout the Village facilities. Currently the local utility (Com-Ed) has incentives for replacement. As requested by the Village, CTS has provided pricing for the replacement of the T-12 lighting with LED fixtures in all facilities to improve lighting levels, reduce energy consumption and reduce maintenance costs throughout the Village.

- Cultural Center
- Public Works
- Recreation Administration Building
- Centennial Park

CTS estimates that the incentives available for these LED upgrades are \$20,945.00 available through the Com-Ed grant program. CTS will apply for these incentives on behalf of the Village of Orland Park.

**Total Phase II Price Add for LED Lighting Upgrade: \$96,414**

**Phase II Contract Total (Amount Approved on February 5, 2018): \$634,253**

**New Phase II Contract Total with LED Lighting Upgrade: \$730,667**

Please contact me if you have any questions or need additional information. Thanks again.

Sincerely,

Michele A. James  
CTS Account Manager  
773.633.0691 (p)  
[mjames@ctsgroup.com](mailto:mjames@ctsgroup.com)