

PROPOSAL

TO: Village of Orland Park
15655 Ravinia Ave
Orland Park, IL 60462

DATE: November 22, 2010
Revised from October 28, 2010

PROJECT: 131st St. Lift Station
Motor Replacement/Soft Starts

ATTN: John Ingram
email jingram@orland-park.il.us

ENGINEER: N/A

The seller hereby offers the following equipment subject to all terms & conditions noted on this contract:

We are pleased to provide the following revised proposal for your review and consideration. In this revision, a discounted price is offered if (3) three replacement motors are purchased all together rather than individually.

Qty Description

3 Smith & Loveless replacement motor for your existing pump station as noted above. The motor will be 60 HP, 3/60/460 VAC, 1750 RPM, inverter duty rated.

Your price for the replacement motor as offered above will be: \$22,089.00

1 Installation for the motor as offered above by GAI, based on GAI providing (1) one Service Technician and V.O.P. providing a second man or two as helpers, and the use of your boom truck to remove and replace the old motor with the new motor, with the GAI Service Technician replacing the pump mechanical seal, volute gaskets and seal filter elements, making any final adjustments and starting the new equipment (per pump).

Your price for the installation and start up of the new motors as outlined above will be: \$2,373.00 each*

***If a firm price per unit is required, please use the price above. As an alternative, we can perform the service based on time and materials which could save the Village some of the expense if we can complete the service faster than estimated in the original price.**

NOTES: Motor has turn down speed ratio of 20/1 however, it is not recommended to idle for extended time periods. Motor is not available with insulated bushings and harmonics grounding system.

Delivery: Approximately 6-8 weeks ARO.

Freight: Included for customer pick up at GAI.

Taxes: Not included.

Terms: In accordance with attached Terms & Conditions sheet.

Installation: Installation and start-up services for the equipment offered above are not included but are available for additional charges if desired. Please contact our Service Manager, Ed Bukowski for details.