



# ORLAND PARK

## RFP Tabulation

RFP Number: 18-021  
 RFP Issue: April 12, 2018  
 RFP Opening: May 3, 2018

Project Title: Insurance Brokerage/Consulting Services  
 Department: Finance/HR  
 Addenda: n/a

Proposals submitted electronically via BidNet Direct

| PROPOSER   | GRAND TOTAL PROPOSAL PRICE   | CONTACT INFORMATION  |
|--|--|--|
| Alliant Mesirow  | see detail summary   | Mesirow Insurance Services<br>Michael Mackey<br>353 N. Clark Street<br>Chicago, IL 60654<br>P: 312-595-7900   F: 312-595-7909<br>E: michael.mackey@alliant.com   |
| Connor & Gallagher Insurance Services, Inc.<br>(CGO)         | see detail summary   | Daniel Gallagher<br>750 Warrenville Rd., Suite 400<br>Lisle, IL 60532<br>P: 708-710-3961   F: 630-810-0100<br>Email: dgallagher@GoCGO.com                        |
| Gallagher/Arthur J. Gallagher Risk Management Services, Inc. | see detail summary<br>submitted 2 separate proposals (one for property;<br>one for employee) | Tyler Feeney/Ryan Doyle<br>2850 Golf Road<br>Rolling Meadows, IL 60008<br>P: 630-285-3678   F: 630-285-4062<br>Email: Tyler_Feeney@AJG.com<br>Ryan_Doyle@ajg.com |
| The Horton Group   | see detail summary   | Mike Wojcik<br>10320 Orland Parkway<br>Orland Park, IL 60467<br>P: 708-845-3126   F: 708-845-4236<br>Email: mike.wojcik@thehortongroup.com                       |

Bids are subject to review for completeness, accuracy, and compliance with all terms and conditions of the bid specifications

Prepared by: Denise Domalewski, Purchasing Administrator - Village of Orland Park

**Village of Orland Park RFP Responsiveness Check**

**RFP No. 18-021**

**Project Title: Insurance Brokerage/Consulting Services**

| RFP Requirement                                 | Alliant Mesirow | CGO | Gallagher | Horton |  |  |
|---|-----------------|-----|-----------|--------|--|--|
| Submitted Technical Proposal                    | √               | √   | √         | √      |  |  |
| Submitted a completed Proposal Summary Sheet    | √               | √   | √         | √      |  |  |
| Submitted a completed Certificate of Compliance | √               | √   | √         | √      |  |  |
| Submitted three (3) references                  | √               | √   | √         | √      |  |  |
| Submitted signed Insurance Requirements form    | √               | V1  | √         | √      |  |  |
|   |                 |     |           |        |  |  |
|   |                 |     |           |        |  |  |

*\*A check mark in the box indicates inclusion of the required form with the proposal package. A "V#" indicates a variance that will be explained below.*

*V1 - currently do not meet all of the requirements but agree to provide necessary coverage if awarded the contract*

Prepared by: Denise Domalewski, Purchasing Administrator - Village of Orland Park

**RFP 18-021 Detail pricing**

|                            | <b>Alliant Mesirow</b> | <b>CGO</b>   | <b>Gallagher</b> | <b>Horton</b> | <b>Current - 2018</b> |
|----------------------------|------------------------|--------------|------------------|---------------|-----------------------|
| <b>Property/Liability</b>  |                        |              |                  |               | \$49,500.00           |
| <b>2019</b>                | \$55,000.00            | \$49,500.00  | \$42,000.00      | \$44,500.00   |                       |
| <b>2020</b>                | \$55,000.00            | \$49,500.00  | \$42,000.00      | \$44,500.00   |                       |
| <b>2021</b>                | \$55,000.00            | \$49,500.00  | \$42,000.00      | \$39,500.00   |                       |
| <b>2022</b>                | \$55,000.00            | \$49,500.00  | \$42,000.00      | \$39,500.00   |                       |
| <b>2023</b>                | \$55,000.00            | \$49,500.00  | \$42,000.00      | \$39,500.00   |                       |
| <b>Employee Benefits</b>   |                        |              |                  |               | \$50,000.00           |
| <b>2019</b>                | \$55,000.00            | \$49,500.00  | \$48,500.00      | \$42,500.00   |                       |
| <b>2020</b>                | \$55,000.00            | \$49,500.00  | \$49,470.00      | \$42,500.00   |                       |
| <b>2021</b>                | \$55,000.00            | \$49,500.00  | \$50,459.00      | \$44,625.00   |                       |
| <b>2022</b>                | \$55,000.00            | \$49,500.00  | \$51,468.00      | \$44,625.00   |                       |
| <b>2023</b>                | \$55,000.00            | \$49,500.00  | \$52,497.00      | \$44,625.00   |                       |
| <b>Grand Total 5 years</b> | \$550,000.00           | \$495,000.00 | \$462,394.00     | \$426,375.00  | \$497,500.00          |