

**VILLAGE OF ORLAND PARK
2018 CENTENNIAL PARK WEST CONCERT**

ANTICIPATED REVENUE:

Ticket Sales	5,000	@	\$30
Sponsorships			
Vendors (restaurants/food trucks)	6	@	\$100
Beer Sales (Miller Products - 200 cases; .96/person)	4,800	@	\$4
Beer Sales (Bud Products - 100 cases; .48/person)	2,400	@	\$4
FMB Sales (20 cases; .096/person)	480	@	\$4
Craft Beer Sales (20 cases; .096/person)	480	@	\$5
Wine Sales (Copa Di Vino - 60 cases.14/person)	720	@	\$4
Bottle Water Sales (50 cases; .24/person)	1,200	@	\$2
Total Beverages Sold (2.02/person)	10,080.00		

At \$25/tix - \$125,000	
At \$35/tix - \$175,000	150,000.00
At \$40/tix - \$200,000	5,000.00
	600.00
	19,200.00
	9,600.00
	1,920.00
	2,400.00
	2,880.00
	2,400.00

Total Rev \$194,000.00

ANTICIPATED SALARY EXPENSES:

Event Set-up	Park FT	36.98	16	5	2,958.40
2 days straight time		salary	# hrs	# employees	Total
Overtime	Parks FT	55.47 x	10	x 10	5,547.00
2:30p- 12:30a		salary	# hrs	# employees	Total
	Police Commander	102.00 x	7	x 1	714.00
		salary	# hrs	# employees	Total
	Police FT	77.00 x	7	x 7	3,773.00
		salary	# hrs	# employees	Total
PT Hourly Wage:	CSO's	12.00 x	7	x 8	672.00
		salary	# hrs	# employees	Total
SE Coord., Sponsorship Coord., J. Farrell	PT Rec. Staff	16.00 x	7	x 3	336.00
		salary	# hrs	# employees	Total
	PT Rec. Staff	15.00 x	7	x 33	3,465.00
		salary	# hrs	# employees	Total
	PT Parks Staff	15.00 x	7	x 6	630.00
		salary	# hrs	# employees	Total

Salary \$18,095.40
FICA/Medicare \$1,384.30
IMRF \$1,660.45
Total Salary \$21,140.15

2018 Projected IMRF = .1186

ANTICIPATED EXPENSES:

Object	Account Description	Narative	Individual Item	Target Amount
441300	Electricity	(2) 100KW Generators (main stage)	415	1,504.00
		(2 - 3) 40KW Generator (Band Trailers)	293	
		(1) 20KW Generator (delay tower)	350	
		(1) 25 KW Generator Vendors/Staff	196	
		(25) Cable Ramps @ \$10 each	250	
442300	Ads & Publications	Newspaper Ads (4 @ \$600 each)	2400	2,400.00
442450	Entertainment Services	Headliner (9p - 10:30p)	50000	57,500.00
	Other Services	2 Acts 6p & 7:30p)	7500	
444500	Machinery & Equipment Rentals	SL-320 40' x 40' Stage w/FOH Enclosure	17000	48,682.45
		Audio w/delay	10000	
		Lighting System	5700	
		Stage, Audio, Lights Labor	5400	
		Tents/lights/(3) gates, (1) beer sales, (4) sponsors, (4) vendors, (1) tickets/wristbands	3882.45	
		Band Green Room (RV or trailers \$3350 each)	0	
		Fencing (3000 linear feet)	6000	
		(2) Trash Dumpsters, (1) recycling dumpster	0	
		Ice Truck	300	
		Recycling totes (WM Sponsorship)	400	
444550	Porta John Rentals	(25) Standard Units (\$57 each)	1425	6,115.00
		(5) ADA Units (\$97)	485	
		(5) Hand Washing Stations (\$67)	335	
		(3) 300 gallon water/waste support units for trailers	3870	
452850	Special Event Premiums	Liability & Rain Insurance	5000	5,000.00
460140	Printing & Stationary	Posters/Postcards	500	3,050.00
		Alcohol Drink/Water Roll Tickets (12 @ \$3.35 each)	50	
		Stage Banners (sponsor(s)	1500	
		Event Tickets (designed in house; printed out of house, perforated)	1000	
460150	Domestics Supplies	Trash Can Liners (20 cases), Gloves, Zip-Ties, Mosquito Spray	1500	1,500.00
460190	Uniforms	Event Staff T-shirts (50 @ \$6 each)	300	300.00
460290	Other Supplies	Wristbands (5000) (10 boxes of 500 @ \$14.49/box + shipping)	175	175.00
460300	Marketing & Promotion Supplies	Banners	2000	2,000.00
463300	Restoration & Ground Supplies	Turf Repair	1500	1,500.00

Will be provided by Terry's, c/o Dave Corradino, at no cost, in exchange for sponsorship

464100	Food & Meals	Bands (catering)	1000	13,861.60
		Staff (water/gatorade)	200	
		(Miller Products) Beer (200 cases @ 27.95) & FMB Sales	5590	
		(Bud Products) Beer (100 cases @ \$22.10/case)	2210	
		FMB - Hayes, Sales (20 cases @ 37.95)	759	
		Craft Beers, Lake Shore, Sales (20 cases @ 32.63)	652.6	
		Wines Sales (60 cases, 12/case @ \$22.50/case	1350	
		Bottled Water (sales) 50 cases @ \$6/case	300	
		Ice (600, 20lb. Bags @ \$3/bag beer/wine/water sales)	1800	
Program Expenses			143,588.05	
Salary Expenses			21,140.15	
Salary & Prog			\$164,728.20	
15%			\$24,709.23	
Total Exp			\$189,437.42	
Account Bal			\$4,562.58	