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Village of Orland Park, Illinois  
Department of Public Works  
c/o Ahmad Zayyad, MPA  
15655 Ravinia Avenue  
Orland Park, IL 60462

August 26/ 2016

**Subject: Proposal for 27 Ford Explorers/3—Tahoes Non-DI;  
Alternative Fuel Conversion Kits**

Dear Mr. Zayyad,

Icom is the leader in Propane Autogas Systems in the USA. Icom Autogas Systems are manufactured in the USA with a high US value content. Icom has attained the industry leading EPA certification covering over 800 vehicle platforms. The Icom JTG II System is bifuel, so gasoline is still utilized as a backup fuel.

Fleets across America are converting to propane autogas and enjoying the huge savings and the greening of their fleet while utilizing a domestic and stable fuel source. Icom has over 20,000 systems in use in the USA and Canada and we have a network of over 100 installation centers in the USA.

The pricing below is all inclusive for all the parts and labor necessary to complete the conversions at your location. Previously discussed, the pricing is based on the 27 Ford Explorers 2012-2015 + 3 Tahoes w/5.3L as follows:

- **Conversion kit + standard tank + labor \$7000.00 each**

Please note that an Explorer tank is 13x36 (13 useable gallons) with vapor seal and compartment built around it. Tank for the Tahoes will be 13x13x32 (21 useable gallons) mounted in place of spare tire.

If later model Tahoes are requested for future 2014-2016, they would be Direct Injection. The volume price on 30 + vehicles is \$7995.00 each. 2016-2017 Ford Explorers will be Direct Injection and price will be \$7995.00. This is due to new style calibrations which will enhance performance.

Ahmad, thank you for the opportunity to work with you on this project.

Best Regards,

Ed Zoglman

V.P. Central Division

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