

Hey and Associates, Inc.

Engineering, Ecology and Landscape Architecture

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November 4, 2021

Scott Lueken, PE
Senior Engineer
Village of Orland Park
14700 Ravinia Avenue
Orland Park, IL 60462

Re: Landscape Architect Services
Request for Proposals #21-055
Hey # 21-0369

Dear Mr. Lueken:

As requested, we are providing the attached corrected page 20 of our proposal for Landscape Architect Services. As you noted, there was a typo in Jeff Mengler's Base Hourly Rate. We apologize for any confusion.

Hey agrees to limit future hourly rates to those shown in the column titled Rate with 2.81 DLM, subject to a maximum annual compensation increase of up to 5%.

Thank you for this opportunity to clarify our proposal. Please contact us with any questions or comments.

Sincerely,

A handwritten signature in black ink, reading "Tim Pollowy". The signature is written in a cursive, flowing style.

Tim Pollowy, PLA, ASLA
Senior Landscape Architect

Hourly Rates

We propose using our 2021 IDOT overhead rate of 168.15% and a 5% profit rate, resulting in a total direct labor multiplier (DLM) of 2.81% [$1.05 * (1 + 1.68) = 2.81$]. With an estimated annual compensation increase of up to 5%, hourly rates are summarized below.

Staff	Base Hourly Rate	Rate with 2.81 DLM	Rate with 5% increase
Tim Pollowy	\$56.51	\$158.79	\$166.73
Ryan Alexander	\$31.25	\$87.81	\$92.20
Vince Mosca	\$36.06	\$101.33	\$106.40
Jeff Mengler	\$52.87	\$148.56	\$155.99

The noted rates are for the specific staff members included in this technical proposal, and reflect their experience and expertise. We would seek the Village's approval prior to assigning any different or additional staff members to this project.

Reimbursable fees would be in addition to the hourly rates listed above. Reimbursable fees could include, but are not limited to: mileage at current IRS rate, outside reproduction, shipping/delivery, or specialized equipment other than 'tools of the trade.' The proposed fees do not include any amount for sales or use taxes, or any other tax from which the Village is exempt.

We have reviewed and take no exceptions to the General Terms and Conditions provided with the RFP by the Village.



Hey has the specialized experience and expertise to successfully assist the Village with Landscape Architect and Wetland Specialist services.