



**Grasso  
Graphics**  
Commercial  
Printers

Grasso Graphics, Inc.

5156 West 125th Place ■ Alsip, Illinois 60803  
Tel: 708-489-2060 ■ Fax: 708-489-2084 ■ www.grassographics.com

*Responsible caretakers of the environment...  
craftsmen in the art of print communications.*

## ESTIMATE

No. **E#10277**

Date 2/22/13

Customer P.O. No.

Antonio Gentile  
Village of Orland Park  
14650 Ravinia Ave.  
Orland Park IL 60462  
Phone: 708.403.6296

| QUANTITY                                                                                                                                                                                                                                                            | DESCRIPTION                                                                                                                                                                                                                                                                                                                | AMOUNT                          |          |  |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|----------|--|
| 25,000                                                                                                                                                                                                                                                              | 2013 Summer Entertainment Guide: 24 page self cover; 80# Uncoated White Opaque Text; 4/4; 8.5 x 11" (flat); fold/collate/saddlestitch/trim to final 8.5" x 5.5"; pack convenient; Deliver 24m to OP Prarie, Balance to O.P. Rec. Dept.                                                                                     | 5,256.66                        |          |  |
| 26,000                                                                                                                                                                                                                                                              | 2013 Summer Entertainment Guide: 24 page self cover; 80# Uncoated White Opaque Text; 4/4; 8.5 x 11" (flat); fold/collate/saddlestitch/trim to final 8.5" x 5.5"; pack convenient; Deliver 24m to OP Prarie, Balance to O.P. Rec. Dept.                                                                                     | 5,434.59                        |          |  |
| 27,000                                                                                                                                                                                                                                                              | 2013 Summer Entertainment Guide: 24 page self cover; 80# Uncoated White Opaque Text; 4/4; 8.5 x 11" (flat); fold/collate/saddlestitch/trim to final 8.5" x 5.5"; pack convenient; Deliver 24m to OP Prarie, Balance to O.P. Rec. Dept.<br>All prices based upon 10 working day production time (From Final proof approval) | 5,612.52                        |          |  |
| Additional 1000's = \$ 207.87/m<br>PDF Proof<br>Print ready digital files supplied by you. Any prepress time to prepare for print is extra.<br>10% over/under-run will be considered a complete order and will be billed accordingly.<br>10 working days production |                                                                                                                                                                                                                                                                                                                            | 2013 Summer Entertainment Guide | SUB      |  |
|                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                            |                                 | TAX      |  |
|                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                            |                                 | SHIPPING |  |
|                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                            |                                 | TOTAL    |  |



1165 Jansen Farm Court, Elgin, Illinois 60123-9494

Phone: 847-695-1820

Fax: 847-695-9541

Estimate Number:

151189

Estimate Date:

2/21/2013

February 21, 2013

Customer Number: 000000000654

MR. ANTONIO GENTILE  
ORLAND PARK, VILLAGE OF  
ATTN: BARB O'BRIEN  
14700 S. RAVINIA AVE.  
ORLAND PARK IL 60462

We are pleased to submit the following estimate. Please call if you have questions or need to make any changes.

Salesperson: ED HANNAY

Estimated By: EHANNAY

**DESCRIPTION:**

24pp self cover stitch book- 5.5 x 8.5  
4cp/4cp Bleed Mac Disc  
Carton FOB (2) locations  
Changed repeat of j# 45290

**Estimate Totals:**

|                  |                   |                   |                   |
|------------------|-------------------|-------------------|-------------------|
| <b>Quantity:</b> | <b>25,000</b>     | <b>26,000</b>     | <b>27,000</b>     |
| <b>Price:</b>    | <b>5,310.19</b>   | <b>5,498.00</b>   | <b>5,687.60</b>   |
| <b>Per /M:</b>   | <b>212.41</b>     | <b>211.46</b>     | <b>210.65</b>     |
| <b>Shipping:</b> |                   |                   |                   |
| <b>Total:</b>    | <b>\$5,310.19</b> | <b>\$5,498.00</b> | <b>\$5,687.60</b> |

Number of Pages: 24      FORMS: 1      Page Size: 5 1/2 x 8 1/2

Stock: FLO, CTD DUL BK, WHITE, 80.00#

Ink: PROCESS INK (CMYK), Both Sides      40.00% Coverage

Bleeds: YES

Contact Proof: Sherpa

Low-Res Proof: HP

•Paper prices can be volatile and may change daily. This quotation is otherwise valid for sixty days. Hagg Press reserves the right to amend paper costs at the time of purchase order receipt. •Overruns or underruns not to exceed 10% of the amount ordered shall constitute an acceptable delivery and the excess or the deficiency shall be charged or credited to the customer proportionately, unless agreed in writing to the contrary. •Quoted prices are subject to the review of furnished electronic files. •Above prices DO NOT include tax. If taxable, then add 3.875% to above prices. •Press proofs include 30 minutes of labor, plus 500 sheets of stock. Tardiness will be assessed immediately after scheduled press proof time at the hourly rate of that press. •Freight charges quoted assume most economical way. •Any rush, messenger, or next day air charges would be additional to this quoted price. •Recent fuel surcharges may affect quoted freight costs.

Thank you

# QUOTE



18625 West Creek Drive | Tinley Park, IL 60477

V: 708.633.7450 | F: 708.633.7449 | [www.LibertyCreativeSolutions.com](http://www.LibertyCreativeSolutions.com)

February 22, 2013

**Antonio Gentile**  
**Village of Orland Park**  
Recreation & Parks Department  
14600 Ravinia Avenue  
Orland Park, IL 60462

*This is the estimate you have requested for the following product:*

**2012 Summer Entertainment Guide**

Pages: 24

Size: 8.5" x 5.5" oblong

Press: Offset 4/4

Stock: 80# White uVelvet Text

Artwork: Village of Orland Park to furnish hi res output ready final electronic files

Pre-press Work: Liberty to prepare for press and show proof for approval

Finishing: Saddle stitch and pack in cartons

F.O.B. Kankakee, IL and Orland Park, IL

|           |                      |                      |                      |                         |
|-----------|----------------------|----------------------|----------------------|-------------------------|
| Quantity: | <b><u>25,000</u></b> | <b><u>26,000</u></b> | <b><u>27,000</u></b> | <b><u>Add'l M's</u></b> |
| Price:    | \$ 5,750.00          | \$ 5,887.00          | \$ 6,022.00          | \$ 135.00               |

Please refer to quote number **17882** in all correspondence concerning this quote. The above prices were given to Antonio Gentile by Colette McCool on 2/22/2013.

A 4% surcharge will be added to all invoices paid by credit card.

Please note that this is an estimate only and may be subject to revision upon receipt of your electronic file or film. For printing orders it is understood and agreed that the number of delivered pieces may vary +/- 10% from the quantity ordered and will be charged or credited pro-rata.

*Thank you for considering **Liberty Creative Solutions** for your printing needs. Please feel free to contact us with any questions.  
This estimate is good for 30 days from 2/22/2013.*

## Therese Dubelbeis

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**From:** Marc Lochow - PrintSource Plus 708.389.6252 <marc@printsourceplus.net>  
**Sent:** Thursday, February 28, 2013 1:58 PM  
**To:** Antonio Gentile  
**Cc:** Therese Dubelbeis  
**Subject:** Re: Village of Orland Park - 2013 Summer Entertainment Guide Quote

Hi Antonio,

Thank you for the opportunity to bid on the guide.

25,000 \$7,687.00  
26,000 \$7,853.00  
27,000 \$8,019.00

additional copies \$297.00 per 1,000

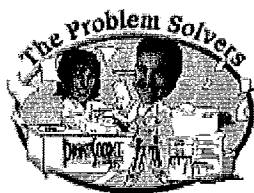
Delivery to Kankakee \$75.00

Please let me know if you have any questions or comments.

*Marc Lochow*

Marc Lochow

**PROPRIETOR OF PRINT**



**Print • Promotional • Apparel • Mailing**

PrintSource Plus, Inc. is a member of CPrint International  
A professional organization of printers dedicated to higher standards.

12128 South Western Avenue | Blue Island, IL 60406

708.389.6252 | 800.579.2500 | Fax 708.389.9907 | **Cell 708.774.1400**

[marc@printsourceplus.net](mailto:marc@printsourceplus.net) | [www.printsourceplus.net](http://www.printsourceplus.net) | ASI Number 375294

On Feb 26, 2013, at 2:51 PM, Antonio Gentile wrote:

Marc,

Below are the specs for our 2013 Summer Entertainment Guide. Could you please provide us with a price quote?

**Size:** 8.5 in. x 5.5 in.

**Pages:** 24 pages, self cover

**Colors:** 4/4, with bleeds

**Finishing:** Saddle Stitched

**Paper:** 80# uncoated text

**Quantities:** 25,000 | 26,000 | 27,000 (please also include pricing for additional 1,000 copies)

**Delivery:** 24,000 copies will be delivered to Orland Park Prairie, Kankakee, IL and remaining copies delivered to Village of Orland Park Recreation Administration Office.

Sorry for the late notice, but is there any chance you could send me a quote by tomorrow afternoon?

Thanks and I look forward to reviewing your quote.

**ANTONIO GENTILE**

Graphic Designer

tel 708.403.6296

fax 708.403.6274