

PROPOSAL DETAIL SHEET
RFP # 16-005 – Use of Force Simulator

<u>Item Description</u>	<u>Quantity</u>	<u>Cost/Unit</u>	<u>Total Cost</u>
Use of Force Simulation system	1	\$ <u>19,750.00</u>	\$ <u>19,750.00</u>
Lock Back Glock 22 recoil kits with a total of four magazines or two replica Glock handguns compatible with the system	2	\$ <u>2900.00 (1-inc in base)</u>	\$ <u>2,900.00</u>
Dry Fire Laser Kit for Glock	2	\$ <u>1,000.00</u>	\$ <u>2,000.00</u>
Drop in recoil kits for M4 Rifle with a total of four magazines or two replica M4 rifles compatible with the system	2	\$ <u>2,000.00</u>	\$ <u>4,000.00</u>
Refill Nozzles for Recoil Kits	2	\$ <u>400.00</u>	\$ <u>800.00</u>
X2 Tasers and two dual laser cartridges for reloading drills for each weapon	2	\$ <u>2,600.00</u>	\$ <u>5,200.00</u>
Flashlights with Filter	2	\$ <u>250.00 (1-inc)</u>	\$ <u>250.00</u>
OC Laser Sprays with thumb activation	2	\$ <u>1,400.00 (1-inc)</u>	\$ <u>1,400.00</u>
Drop in shot gun adapter w/laser insert	1	\$ <u>1,400.00</u>	\$ <u>1,400.00</u>
An Auxiliary Control Box with Light bar	1	\$ <u>1,450.00</u>	\$ <u>1,450.00</u>
Ceiling Mount (at least one)		\$ <u>1 inc</u>	\$ <u>1 inc</u>
50' Cable Bundle	1	\$ <u>1 inc</u>	\$ <u>1 inc</u>
Instructor Course Onsite for up to six trainees	n/a	\$ <u>3,000.00</u>	\$ <u>3,000.00</u>
A complete upgrade on all simulation system components by the end of the 4 th year of ownership	n/a	\$ <u>10,500.00</u>	\$ <u>10,500.00</u>
20 lb. CO2 tanks, all air cabling and two sleds for refillable magazines if applicable with the recoil system	2	\$ <u>300.00</u>	\$ <u>600.00</u>
TOTAL COST OF BASE SYSTEM + REQUIREMENTS			\$ <u>53,250.00</u>

Preferred but not Required Items

<u>Item Description</u>	<u>Quantity</u>	<u>Cost/Unit</u>	<u>Total Cost</u>
Active Eyewear 3D Shutter Glasses (Anaglyph 3D utilizing Red and Blue Glasses are not acceptable).	2	\$ <u>inc</u>	\$ <u>inc</u>
Projector that is 3D Capable with Active Eyewear (Anaglyph 3D is not acceptable).	1	\$ <u>inc</u>	\$ <u>inc</u>
3D scenarios included in the preloaded scenario library. These 3D scenarios must be Stereoscopic HD1080i and work with Active Eyewear. At least 50 scenarios should be preloaded and new 3D scenarios will be free of charge and auto shipped quarterly with the scenario subscription.	n/a	\$ <u>inc</u>	\$ <u>inc</u>
3D Audio Controls for each individual speaker (Minimum 2)		\$ <u>inc</u>	\$ <u>inc</u>
A system that includes a Return Fire Simulation that is controlled wirelessly.	n/a	\$ <u>3,250.⁰⁰</u>	\$ <u>3,250.⁰⁰</u>
A system that includes scenarios that automatically activate the Return Fire functionality when shots are fired.	n/a	\$ <u>inc</u>	\$ <u>inc</u>
Additional 4 year warranty with CPU upgrade replacement and Laser refurbishment.	n/a	\$ <u>inc</u>	\$ <u>inc</u>

Number of days to delivery from order date: 60

Signature of Authorized Signee: Kyle J. H.

Title: VP Sales

Date: 01/04/2014

ACCEPTANCE: This proposal is valid for ninety (90) calendar days from the date of submittal.

Training Lab – Use of Force Training System: Permanent Mount

Custom TRAINING LAB Configuration: Windows Professional Operating System – with Microsoft Office High Definition Video Projector Native 16 x 9 format. 1280x720 Resolution 5.1 Simulated Surround Sound Speaker System with Mounting Hardware and wires 22' Flat Panel Touch Screen Instructor Monitor Keyboard & Optical Mouse. All Wires, cables and connectors necessary. 50' Length Deluxe Ceiling Mount 12'x7' Projection Screen Low Light feature, adjustable light conditions on any Scenario. Scenario creation software w/ ability to Customize existing Scenarios . Scenario and "On-the-Fly" 3-D Audio. Customizable Trainee Report Generation. After scenario debriefing, allows any Microsoft™ material to be viewed. Picture in picture (PiP) in full color and audio for viewing on replay. Pause, play, restart and stop functions during scenario play. Slow Motion, Pause, Frame Forward, Frame Back controls on debrief replay. Digital scrolling capabilities in the replay video. Capable of creating scenario "playlist" with save and recall function. Training Scenario Library 530+ native HD scenarios preloaded. Free HD scenarios (2D and 3D) for the life of the system (15+ each quarter) Professional filming with special effects for maximizing training objectives. Skill Builder Shooting Drills in Graphic Applications Pre Loaded 2 Year Warranty – Includes 24/7 support line and loaner system. Master Instructor Training * See Training Description Laser/Devices Included: 1- Drop In Lock Back Recoil Kit for Glock 22 Handgun (Weapon is not included) 1- OC Laser Canister 1- Baton Branching for Training Lab 1- Surefire Flashlight with Filter.	
Training Lab Base System Pricing	\$19,750

Additional Options Requested	
☐ 2- X2 TASER Laser Package (for use with Live TASER X2 Handle)	\$5,200
☐ 1- Additional Glock 22 Lock Back Recoil Kit (Weapon not included)	\$2,900
☐ 2- Additional Recoil Magazines for Glock 22	INC
☐ 2- Dry Fire Laser Kit for Glock	\$2,000
☐ 2- All Metal Recoil Replica M4 Rifles with laser	\$4,000
☐ 1- Drop In Shotgun Laser Insert	\$1,400
☐ 2- Refill Nozzle for Recoil CO2	\$800

Ti 1- Additional OC Laser	\$1,400
Ti 1- Additional Flashlight with Filter	\$250
Ti 1- Auxiliary Control Box with light bar	\$1,450
Ti 3D Upgrade w/ pair glasses	INC
Ti 1- Master Instructor Course Onsite	\$3,000
Ti 2- 20lb CO2 Tanks (Shipped Empty)	\$600
Ti 1- V-Vest for Simulation Package (1 Room Laser, 1 Vest)	\$3,250
Sub Total	\$46,000
Additional 4 Year Warranty with Upgrade	\$10,500
Total Price with Requested Options:	\$56,500

Master Instructor Training @ Customer Site or Ti Academy (Golden, CO)

Training is for 6 Students at the customers' site, 3 consecutive days 24 Hours)

or

At the Ti Training Academy in Golden, CO (Denver): includes Airfare, Hotel, Breakfast, and Training (24 Hours) for 2 students. Ti will provide transportation to/from Denver International airport, hotel and academy or it is the responsibility of the students to rent a car. Additional Students can be added for \$1,000 each to cover training & travel.

Ti Training recommends the students attend the academy for a full tour of the facility, meeting customer service personnel, sitting with the video production crew for future scenario ideas, learning all options and future options being designed for the system and most important, for the undivided attention of the students allowing the ability for the greatest possible learning.

Training is on set up, basic operation, running students through simulation. Also included is our Advanced Training that includes Simulation Integration and Hybrid Usage as well as filming and editing of custom scenarios to customize your simulator to your needs and policies.

Shipping: There is no additional charge for shipping. Shipping is FOB destination.

Terms:

- a. Net 30 days from invoice / 2% discount net 10 days
- b. FOB: Destination
- c. Delivery: 45 days
- d. Warranty: 6 year from delivery
- e. Partial Shipment and/or Partial Invoices are accepted. Please note otherwise.
- f. Payment cannot be held for training completion. Training dates are set by the end user to accommodate schedule and are not controlled by Ti Training.
- g. Ti Training will set up the system but cannot "Install" the system. Ti Training personnel cannot drill, hang, hardwire or mount any equipment to a Structure.