

Prepared for: Mr. Tom Morgan, Village Of Orland Park

2020 Police Intercept Utility AWD Base (K8A)

Price Level: 25



Client Proposal

Prepared by:
THOMAS SULLIVAN
Office: 815-464-9200
Date: 12/19/2019



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Village Of Orland Park

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Currie Commercial Center | 10125 W. Laraway Frankfort Illinois | 60423

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Major Equipment

(Based on selected options, shown at right)

3.3L V-6 DOHC w/gasoline direct injection 285hp
10 speed automatic w/OD

- * 4-wheel ABS
- * Traction control
- * Advance Trac w/Roll Stability Control
- * Dual zone electronic automatic temperature control
- * AM/FM stereo with seek-scan, external memory control
- * Rear child safety locks
- * Variable intermittent speed-sensitive wipers
- * Dual front airbags
- * Airbag occupancy sensor
- * Tachometer
- * Underseat ducts
- * 35-30-35 folding rear split-bench
- * Class III hitch

Exterior: Oxford White
Interior: Charcoal Black

- * Brake assistance
- * P 255/60R18 BSW AS W-rated tires
- * Automatic air conditioning
- * Tinted glass
- * LED brakelights
- * Dual power remote heated mirrors
- * 18 x 8 steel wheels
- * Driver and front passenger seat mounted side airbags
- * Rear window defroster
- * Message Center
- * Reclining front bucket seats
- * Audio control on steering wheel

Fuel Economy

City
N/A



Hwy
N/A

As Configured Vehicle

MSRP

STANDARD VEHICLE PRICE	\$40,615.00
Order Code 500A	N/C
3.73 Axle Ratio	Included
GVWR: TBD	Included
Tires: 255/60R18 AS BSW	Included
Wheels: 18" x 8" 5-Spoke Painted Black Steel	Included
Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included
Monotone Paint Application	STD
119" Wheelbase	STD
Radio: AM/FM/MP3 Capable	Included
50 State Emission System	STD
Oxford White	N/C
Charcoal Black	N/C
Engine: 3.3L V6 Direct-Injection (FFV)	-\$3,530.00
Transmission: 10-Speed Automatic (44U)	N/C
Dark Car Feature	\$25.00
Switchable Red/White Lighting in Cargo Area	\$50.00
Driver Only LED Spot Lamp (Unity)	\$395.00
Underbody Deflector Plate	\$335.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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<i>As Configured Vehicle</i>	MSRP
Rear-Door Controls Inoperable	\$75.00
Heated Sideview Mirrors	\$60.00
Reverse Sensing System	\$275.00
Keyed Alike - 1284x	\$50.00
Noise Suppression Bonds (Ground Straps)	\$100.00
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SUBTOTAL	\$38,450.00
Destination Charge	\$1,195.00
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TOTAL	\$39,645.00

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As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
K8A	Base Vehicle Price (K8A)	\$40,615.00
Packages		
500A	Order Code 500A <i>Includes:</i> - 3.73 Axle Ratio - GVWR: TBD - Tires: 255/60R18 AS BSW - Wheels: 18" x 8" 5-Spoke Painted Black Steel <i>Includes polished stainless steel hub cover, center caps and full size spare.</i> - Unique HD Cloth Front Bucket Seats w/Vinyl Rear <i>Includes reduced bolsters, driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both front seatbacks.</i> - Radio: AM/FM/MP3 Capable <i>Includes clock, 4-speakers, Bluetooth interface with hands-free voice command support (compatible with most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display.</i>	N/C
Powertrain		
99B	Engine: 3.3L V6 Direct-Injection (FFV) <i>(136-MPH Top Speed). Note: Deletes regenerative braking and lithium-ion battery pack; adds 250-Amp alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon.</i>	-\$3,530.00
44U	Transmission: 10-Speed Automatic (44U)	N/C
STDAX	3.73 Axle Ratio	Included
STDGV	GVWR: TBD	Included
Wheels & Tires		
STDTR	Tires: 255/60R18 AS BSW	Included
STDWL	Wheels: 18" x 8" 5-Spoke Painted Black Steel <i>Includes polished stainless steel hub cover, center caps and full size spare.</i>	Included
Seats & Seat Trim		
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear <i>Includes reduced bolsters, driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both front seatbacks.</i>	Included

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As Configured Vehicle (cont'd)

Code	Description	MSRP
Other Options		
PAINT	Monotone Paint Application	STD
119WB	119" Wheelbase	STD
STDRD	Radio: AM/FM/MP3 Capable <i>Includes clock, 4-speakers, Bluetooth interface with hands-free voice command support (compatible with most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display.</i>	Included
43D	Dark Car Feature <i>Courtesy lamps disabled when any door is opened.</i>	\$25.00
17T	Switchable Red/White Lighting in Cargo Area <i>Deletes 3rd row overhead map light.</i>	\$50.00
51R	Driver Only LED Spot Lamp (Unity)	\$395.00
76D	Underbody Deflector Plate <i>Engine and transmission shield.</i>	\$335.00
68G	Rear-Door Controls Inoperable <i>Locks, handles and windows. Note: Can manually remove window or door disable plate with special tool. Note: Locks/windows operable from driver's door switches.</i>	\$75.00
59B	Keyed Alike - 1284x	\$50.00
549	Heated Sideview Mirrors	\$60.00
76R	Reverse Sensing System	\$275.00
60R	Noise Suppression Bonds (Ground Straps)	\$100.00

Emissions

425	50 State Emission System	STD
Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles equipped with the 3.3L V6 Direct-Injection engine.		

Interior Colors

96_01	Charcoal Black	N/C
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Primary Colors

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As Configured Vehicle (cont'd)

Code	Description	MSRP
YZ_01	Oxford White	N/C
SUBTOTAL		\$38,450.00
Destination Charge		\$1,195.00
TOTAL		\$39,645.00

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Pricing Summary - Single Vehicle

	MSRP
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$40,615.00
Options & Colors	-\$2,165.00
Upfitting	\$0.00
Destination Charge	\$1,195.00
<i>Discount Adjustments</i>	
Discount	-\$6,354.00
Total	\$33,291.00

Customer Signature

Acceptance Date

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Pricing Summary - Multiple Vehicles (6)

	MSRP
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$243,690.00
Options & Colors	-\$12,990.00
Upfitting	\$0.00
Destination Charge	\$7,170.00
<i>Discount Adjustments</i>	
Discount	-\$38,124.00
Total	\$199,746.00

Customer Signature

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