



Legislation Details (With Text)

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|-----------------------|--|----------------------|---|----------------------|----------------------------|
| File #: | 2017-0213 | Version: | 0 | Name: | Athletic Field Concessions |
| Type: | MOTION | Status: | | Status: | PASSED |
| File created: | 3/16/2017 | In control: | | In control: | Board of Trustees |
| On agenda: | 4/3/2017 | Final action: | | Final action: | 4/3/2017 |
| Title: | Athletic Field Concessions | | | | |
| Code sections: | | | | | |
| Attachments: | 1. Proposal, 2. RV Concessions - Signed Contract - Centennial Park & JHC Ballfield | | | | |

| Date | Ver. | Action By | Action | Result |
|-----------|------|-----------------------|---------------------|--------|
| 4/3/2017 | 0 | Board of Trustees | | |
| 3/16/2017 | 0 | Recreation Department | INTRODUCED TO BOARD | |

Title
Athletic Field Concessions

History

Since 2011, Jay Vending Company has been operating the concessions stands at the Centennial Park Aquatic Center, Centennial Park ball fields, and John Humphrey Complex ball fields. Over this period, concessions revenues at the fields only have declined from \$102,059 in 2011 to \$58,348 in 2016. The decline in revenue has been experienced due to decreasing football games, as teams move to high school turf fields, and high costs of menu offerings.

Jay Vending has proposed withdrawing from operating the athletic field concession stands in 2017. To offset this, the lump sum payment to the Village would increase from \$27,040 to \$30,000 in 2017.

Recreation Department staff has engaged (4) local restaurants to potentially operate the 2017 athletic field concession stands. Both Papa Joe’s and Wooden Paddle Pizza were unresponsive; Joey’s Red Hots initially expressed interest and later withdrew. RoccoVino’s, operating concessions under RV Concessions, LLC, has submitted a proposal to operate the Centennial Park and John Humphrey Complex (JHC) concession stands. As part of this proposal the Village would receive 5% of net sales.

The RV Concessions proposal indicates their extensive experience in operating local Park District concession stands similar to Orland Park’s. (See attached.) This experience, along with their close proximity to Centennial Park and JHC, will enable them to provide high quality, reliable services to the organizations and patrons utilizing the fields.

Staff is recommending approval of a one (1) year contract to RV Concessions, LLC, to operate the concession stands of both Centennial Park and John Humphrey Complex for the 2017 season.

Financial Impact

The Village will receive 5% of net sales.

Recommended Action/Motion

I move to approve the one year contract with RV Concessions, LLC to provide concessions at Centennial Park and John Humphrey Complex athletic fields for the 2017 season.