



## Legislation Text

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**File #:** 2017-0251, **Version:** 0

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### Title

2017 Musical - Beauty and the Beast

### History

The annual Orland Park Theatre Troupe musical production, Disney's Beauty and the Beast, was held March 24 - 26, 2017, at Carl Sandburg High School Performing Arts Center. The rights and royalties were secured in 2016 from Music Theatre International (MTI) in New York. The total cost of the contract included royalty fees to sell tickets on the main floor at Carl Sandburg High School Performing Arts Center. The fees for rights and royalties totaled \$4,790.00.

Due to the popularity of the show, the main floor tickets were sold out for the Friday, Saturday, and Sunday performances, plus the added Sunday balcony seats approved by the board on March 20, 2017. With the Friday and Saturday evening shows selling out prior to opening night, balcony seats were also added for the Friday and Saturday evening performances. The total cost for these additional balcony seats is \$555.00 in royalties. A total of 199 balcony tickets were sold on Friday and Saturday; 212 on Sunday. Only 34 tickets needed to be sold in order to cover the additional \$555.00 cost. The current contract with MTI is currently at \$4,790.00, plus the approved \$555.00 for Sunday's balcony, for a total of \$5,345.00. With the additional royalty fee for the Friday and Saturday balcony seats, the new total cost is \$5,900.00. This production exceeded the projected revenues for 2017.

### Financial Impact

This item will be covered by offsetting revenue from additional ticket sales of the balcony seats at \$14, \$16 or \$18 per ticket. (Expenditure Account #283-4002-490470).

### Recommended Action/Motion

I move to approve the additional payment of \$555.00 to MTI (total contract fee of \$5,900.00) for the additional royalties for balcony seats for the Friday and Saturday, March 24-25, 2017, production of Beauty and the Beast.