



## Legislation Text

---

**File #:** 2020-0570, **Version:** 0

---

### Title

Request For Proposals #20-021 Network and Telecommunications Infrastructure (Consent)

### History

The Village issued a Request For Proposals June 26, 2020, for vendors to design and replace the network structured cabling infrastructure (NSCI), the network communications infrastructure (NCI), and telecommunications system infrastructure (TSI) at ten (10) Village facilities. This RFP was structured as three projects NSCI, NCI, and TSI so that vendors could submit proposals for any one of the three projects or all three projects. Sixteen (16) people, twelve (12) vendors attended the mandatory pre-proposal conference and facility tour July 8, 2020, which enabled vendors to familiarize themselves with the unique characteristics of Village facilities. The deadline for vendor proposals was initially set for July 24, 2020, but was extended an extra five days to July 30 to allow vendors extra time to prepare and submit their proposals.

Mindsight, a current Village Vendor from Downers Grove, Illinois was the only vendor to submit proposals for the NCI and TSI projects. Advanced Data Technologies, from Naperville, Illinois, a vendor formerly used by the Village, was the only vendor to submit a proposal for the NSCI project. If the Village was to award this RFP to these two vendors the total cost incurred by the Village would be \$1,565,770.02. Village staff spoke with vendors who did not submit proposals and met with Mindsight and Advanced Data Technologies to review their proposals in detail. After evaluating the information received from these vendor meetings, staff recommends the Village reject all the vendor proposals received in response to this RFP and reissue an RFP, separating each of the three projects. Staff believes with some tweaking of the requirements for each project, and by issuing them as separate RFPs, the Village will encourage more vendors to submit proposals, increasing competitiveness and thereby reducing total cost.

### Financial Impact

None.

### Recommended Action/Motion

I move to approve rejecting all vendor proposals received in response to RFP #20-021 Network and Telecommunications Infrastructure.