



Legislation Text

File #: 2021-0758, **Version:** 1

Title

Data Backup, Ransomware Protection and Disaster Recovery Managed Services

History

A new report from consumer tech information site Comparitech shows that cyber attacks cost American government organizations about \$18.88 billion in recovery costs and downtime in 2020. IT staff researched and attended various vendor demonstrations for solutions to enhance protection against ransomware. ThinkGard uniquely offers a single vendor solution that includes ransomware protection, as well as services that regularly monitor and test these backups, develop and maintain a technology disaster recovery plan and the capability to spin up Village servers in its cloud data centers, enabling the Village to recover quickly from disasters that disable the Village's on premise data centers. ThinkGard's platform and services relieves DoIT staff from the daily management of backups, so these resources can be allocated to work on other Village priorities. Other vendors who provide ransomware protection require the Village to separately contract, procure, install, manage and support the software, backup appliances, and cloud storage services.

Staff pursued pricing through ThinkGard's reseller Insight Public Sector using the OMNIA cooperative purchase contract. After extensive negotiations, ThinkGard's final proposal included an annual cost of \$56,400, two-12TB backup appliances priced at \$7,950 each, and installation services priced at \$2,200 at no cost to the Village. Staff is therefore recommending approval of a three-year contract with ThinkGard to provided data backup and managed disaster recovery services.

ThinkGard presented its proposal before the Technology Commission at the Tuesday, October 12 meeting (Vendor Presentation Attached). The Technology Commission voted unanimously to recommend to the Board of Trustees approval of staff's recommendation.

Financial Impact

This project was included in the FY 2021 Department of Information Technology Budget.

Recommended Action/Motion

I move to approve a three-year contract with Insight Public Sector, Inc. through the OMNIA Partners cooperative purchase contract for IT Products & Services #4400006644 with software, hardware, and services provided by ThinkGard, for a not to exceed cost of \$169,200;

And,

To authorize the Village Manager to execute all related contracts, subject to Village Attorney review.

