



Legislation Text

File #: 2018-0128, **Version:** 1

Title

Sportsplex Woodway Treadmill Model 4 Front with TV Purchase Approval

History

On November 16, 2015, staff presented the Sportsplex Market Segmentation to the Recreation Committee and provided copies of the report to the Board of Trustees. The report included a summary of the community and Sportsplex membership demographics, an overview of the Sportsplex facility amenities, a full inventory of the fitness center equipment including current conditions of each piece, an overview of the feedback gleaned from the past two Sportsplex customer surveys, financial data and Capital projects/purchases, and a recommendation for future improvements and investment based on feedback and analysis.

Staff reviewed the findings of the report with the committee which identified the Sportsplex as a high-quality; mid-tier fitness facility providing a range of equipment options that satisfies the diverse needs of members. While several tiers of equipment are offered, it is prudent to maintain a consistency by type in each tier to provide users with the desired familiarity. In 2016, staff replaced two of the four original Woodway treadmills from the Sportsplex opening 17 years ago. The equipment recommendation that is being considered tonight is aligned with the goal of maintaining the position of Sportsplex in its market segment as described in the report.

See Appendix A: Sportsplex Equipment pages 34-35 in the Sportsplex Market Segmentation Report for photos of equipment.

Woodway treadmills are unique because they utilize an internationally patented slat-belt system that was designed by specialists from the Institute of Cardiovascular and Sports Medicine in Cologne, Germany. Due to patents held by Woodway USA, Inc., no other company can offer a comparable running surface or system on their treadmills. Woodway USA, Inc. is the only manufacturer and distributor of the Woodway treadmill. No other distributor has access to sell Woodway in the United States without the written consent of Woodway USA, Inc. (See attached Sole Source letter.) These unique treadmills have individual T-slats and ball bearing transportation system, which allows for less stress on the user's joints, muscles, and tendons. These treadmills have a life expectancy of 150,000 running miles.

Sportsplex staff is requesting to purchase two (2) Woodway Model 4 treadmills with 19" HDTV attachment, at a cost of \$10,650.00 each. The Integrated PVS TV kit would be \$1,199.00 each; shipping and installation is \$976.00. Staff will trade in the two old units for \$2,305.20, and receive a discount of 10 percent off the purchase price which comes to \$2,369.80. The proposed purchase would include all the equipment, discount, trade-in, and shipping and installation for a total cost of **\$19,999.00**. (See attached quote.)

On March 5, 2018, this item was reviewed and approved by the Parks and Recreation Committee,

recommended for approval and referred to the Village Board of Trustees for consideration.

Financial Impact

These items are budgeted in FY2018 account 283-4007-460180.

Recommended Action/Motion

I move to approve waiving the bid process for the purchase of two (2) Woodway treadmills from the manufacturer;

And

I move to approve the purchase of two (2) Woodway treadmills from the manufacturer, Woodway USA, Inc. as outlined in the amount of \$19,999.00.