

(Exhibit A)

**RFP SUMMARY**

**RFP Opening Date: November 8, 2013**

**For: Snack Vending, Beverage Supply and Sponsorship**

BIDDER NAMES >>>>>>	Pepsi Beverages Company (V4)	Hometown Vending (V1)(V2)	Coca-Cola V2	DPSG (Current vendor did not submit)
12 oz can			8.64/24 case	
CSD 20 oz bottles - Vending	\$1.50		\$1.50	\$1.50
CSD 20 oz bottles - 3rd Party Concessionaire Pricing	20.18/24 pk		19.32/24 case	\$16.25
Tea 20 oz bottles	\$1.50		\$2.00	\$1.50
Tea 20 oz bottles - 3rd Party Concessionaire Pricing	20.18/24 pk			\$20.85
Water 20 oz bottles	\$1.50		\$1.50	\$1.25
Water 20 oz bottles - 3rd Party Concessionaire Pricing	10.48/24 pk		10.08/24 case	\$9.50
Gatorade 20 oz bottles			\$1.50	\$1.50
Gatorade 20 oz bottles-3rd party concessionaire pricing	21.06/24 pk		18.46/24 case	\$14.50
Juice			\$1.75	\$1.50
inflation	annual price increase not to exceed 5% per year			
Five Gallon Fountain	13.55/gallon (\$67.75)			\$59.07
3 Gallon Fountain	13.98/gallon (\$41.94)			\$36.52
Snack Vending Service	Can partner with Snack vendor, but did not provide anyone		Sub contract with Snack Pro Vending	
Chips 1 oz		\$0.75		
Chips 2 oz		\$1.00		
Gum		\$0.75		
Lifesavers		\$0.75		
Cookies		\$0.90		
Candy Bars		\$1.00		
Healthy Snacks		\$1.00		
Popcorn		\$1.00		
Fresh Pastry		\$1.25		
Rebate on all bottled products purchased directly or through 3rd party concessionaire.	\$2.00		cases are discounted	\$2.00
Commissions on all vended products. Cash in Bag removed from machine.	30% less fees	21% gross sales	30%-28%-26%	30%
Marketing support	\$500 annually		Sampling at Splex	\$500 annually
Sponsorship	\$8,000 Annually	not offered	\$3,000 Annually	\$7500 annually

\*A check mark in the box indicates inclusion of the required form with the proposal package. A "V#" indicates a variance that will be explained below.

**VARIANCE EXPLANATIONS:**

V1 - Please note Hometown Vending & Foodservice did not notarize their RFP submission documents.

V2 - Hometown Vending did not list beverages or pricing for beverages.

V3 - Subcontractor listed for vendor, but no pricing was provided for snack items.

V4 - Pepsi requested modifications to contract terms, min sales of 10,800 products over 3 years

**NOTE: If the potential recommended bidder had any variances, please verify with the Contract Administrator that they are not material variances prior to recommendation to your committee.**