



# ORLAND PARK

## RFP Tabulation

RFP Number: 21-035  
 RFP Issue: 7/30/2021  
 RFP Opening: 8/20/2021

Water: Meter Replacement Evaluation, Leak  
 Project Title: Detection, and Rate Study  
 Department: Finance  
 Addenda: N/A

PROPOSER	PROPOSAL PRICE	CONTACT INFORMATION
Baxter & Woodman, Inc. (Electronic Submittal)	See Price Proposal	Sean O'Dell 8678 Ridgfield Rd. Crystal Lake, IL 60012 P: 815-444-4438/F: 708-478-8710 Email: sodell@baxterwoodman.com
NewGen Strategies and Solutions, LLC (Electronic Submittal)	See Price Proposal	Eric Callocchia 911-A Commerce Road Annapolis, MD 21401 P: 443-951-4207/F: 410-266-5545 Email: ecallocchia@newgenstrategies.net
SL-serco, Inc. (Electronic Submittal)	See Price Proposal	Laurie Allen 322 Groveland Ave. Minneapolis, MN 55403 P: 612-709-6107/F: 612-782-9782 Email: systemsoptimized@Slserco.com

Bids are subject to review for completeness, accuracy, and compliance with all terms and conditions of the bid specifications  
 Prepared by: Nicole Merced, Purchasing Coordinator - Village of Orland Park

**Village of Orland Park RFP Responsiveness Check**

RFP No. 21-035

Project Title: **Water: Meter Replacement Evaluation, Leak Detection, and Rate Study**

RFP Requirement	Baxter & Woodman, Inc. (Electronic Submittal)	NewGen Strategies and Solutions, LLC (Electronic Submittal)	SL-serco, Inc. (Electronic Submittal)
Submitted a Technical Proposal	√	√	√
Submitted a completed Proposal Summary Sheet	√	√	√
Submitted a completed Certificate of Compliance	√	√	√
Submitted three (3) references	√	√	√
Submitted signed Insurance Requirements form	√	√	√

*\*A check mark in the box indicates inclusion of the required form with the proposal package.  
A "V#" indicates a variance that will be explained below.*

Prepared by: Nicole Merced, Purchasing Coordinator - Village of Orland Park

Village of Orland Park RFP Price Proposal

RFP No. 21-035

Project Title: Water: Meter Replacement Evaluation, Leak Detection, and Rate Study

Work Effort	Baxter & Woodman, Inc. (Electronic Submittal)	NewGen Strategies and Solutions, LLC (Electronic Submittal)	SL-serco, Inc. (Electronic Submittal)
Work Effort #1: Meter Replacement Program Evaluation	N/A	N/A	\$355,000.00 + \$70,000.00 travel costs
Work Effort #2: Water System Loss Control and Leak Detection System	N/A	N/A	N/A
Work Effort # 3: Water and Sewer Rates	\$70,000.00	\$48,890.00	\$70,000.00
<b>PROPOSAL TOTAL</b>	<b>\$70,000.00</b>	<b>\$48,890.00</b>	<b>\$495,000.00</b>

Prepared by: Nicole Merced, Purchasing Coordinator - Village of Orland Park