### Cable wiring quotes and recommendations 2013

#### Sounds of Music:

Best quote submitted by far more experience doing this wiring in fitness centers such as Elmhurst Park District, Athletic Club in Libertyville, Gurnee Centre Club, Good Samaritan hospital, Southcourt fitness, Wicker park fitness, and more. Very detailed and exact with their quote and plan for operation. With their submittal they included a floor layout, example bill with Direct TV, and more detail than any other. Knowledge how to connect wiring to different styles of equipment. None of the others were familiar on how to connect properly.

#### Procom:

Lack of experience in the fitness industry. Never have done a job like this before. Tripe the cost we have budgeted for this project. Good detail in quote but aren't aware how to connect to the treadmills, elliptical or steppers.

#### Plus one audio and video:

Good detail but would be higher than what we have budgeted and also doesn't have any experience with fitness centers. Zero knowledge on connection of the machines needed.

# **Estimate**



Four Frances Avenue • Mundelein, IL 60060 847.566.4461 • Fax 847.566.3322 • www.soundofmusicvs.com

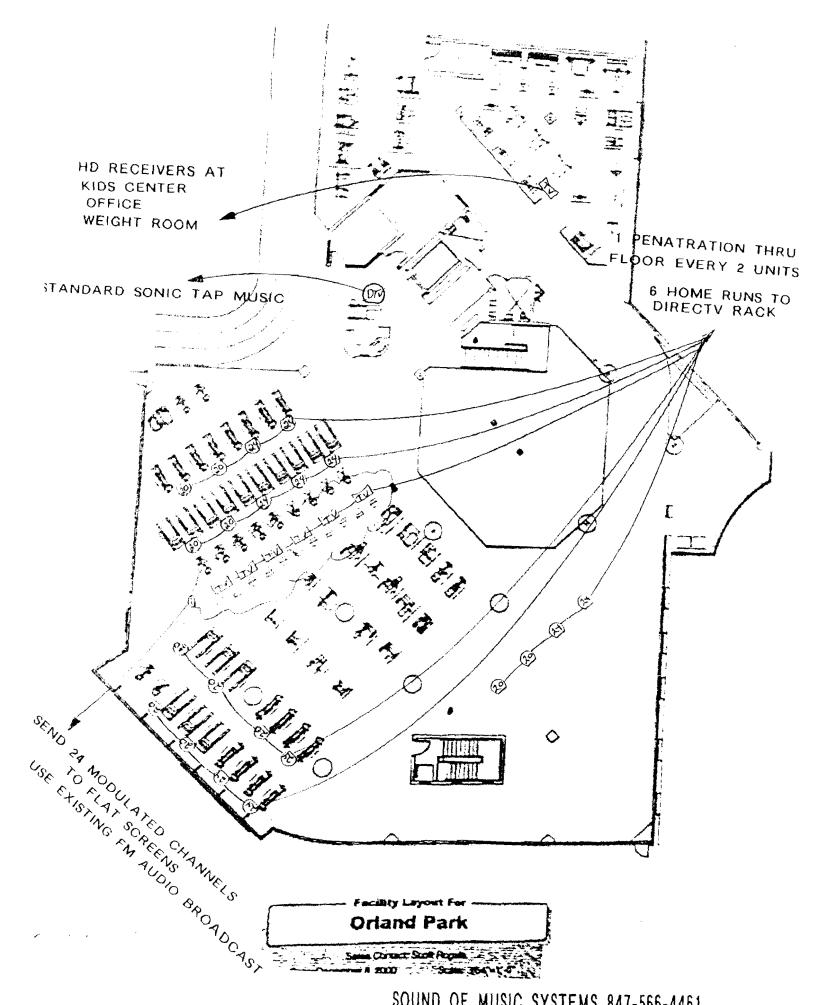
Name / Address			Ship To		Date	Estimate #	
Orland Park Recreation Center Kurt Heinlen 11351 W.159th Street Orland Park, IL. 60467 USA			Orland Park Recreation C Kurt Heinlen 11351 W.159th Street Orland Park, IL 60467 USA	Center	5/21/2013 1692		
	94						
P.O. No.	).	Terms	Project	Customer Co	ontact	Customer Phone	
	_	Net 30	Directy Distribution	Kurt Hein	len	708-403-6284	
Item		Description		Qty		Total	
24CHANNEL-SD	MODULATED 2 DEFINITION	4 CHANNEL DIRECT	V RACK STANDARD		1	5,539.81T	
SL5	DIRECT TV SLI	MLINE KAKU 5 LNB	MULTI WIRE USED		1	77.52T	
SLSP-F NPR6A	WITH MULT-SWITCH DIRECT TV SLIMLINE SATELLITE DISH LESS LNB NON-PENETRATING ROOF MOUNT BASE 1 3/4" & 2" OD FLIP MAST FOR AT9				1	91.80T 82.78T	
NPRMAT8	NON PENATRATING ROOF MOUNT RUBBER PAD 38"x36"				1	24.58T	
999-1		At Screens To Receive 3)Office 4)Weight Room	All 180 Channels 1)Kids			T00.0	
H24	DIRECT TV H24 HDTV SATELLITE RECEIVER HDMI/COMPONENT/COMPOSITE/MPEG 4				4	612.00T	
999-2 D12		Receiver For Music 2nd BASIC SATELLITE I	l Floor Imformation Desk RECEIVER		1	0.00T 56.00T	
200201 999-1	RG6 Coaxial Cab MISC.HARDWA Machines	le .RE Taps & Splitters &	Floor Boxes Between		1,000 I	160.00T 200.00T	
INSTALLATION	INSTALLATION Sales Tax	I			32	3,040.00 0.00	
1 Year Warranty Parts &	Labor Under Norn	nal Wear & Use.Thank	You For Your Business.	Total		\$9,884.49	

DI RECTV FOR BUSINESS:	Signature	Date
ITUNGIZEN REALES		

Audio: Digital Music Systems • Pro Bose Systems • In Store Messaging and Paging

Messaging on Hold • Soundmasking • Room Combining

Video: Digital Signage • HD Video Distribution • Flat Screen HDTVs • Commercial Direct TV



SOUND OF MUSIC SYSTEMS 847-566-4461



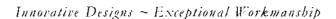
# **Business Viewing Order Form**

	IR	F	$\cap$	n/	Δ	cr	· ^ I	int	#.
,	117	ι.		1 1/2	~	1 4	.1 31	11 11	11

(Required when ordering additional services after account activation :

Customer Name <u>Orland Park Recreation Center</u>	Email Address <u>khein</u>	len	@orland-par	k.il.us
DBA Same	Contact Name Kurt	Hei	nlen	
Service Address <u>11351 W.159th Street</u> (Street address must be given)	City Orland Park	***************************************	State IL.	Zip60467
Service Phone Number 708-403-6284 Service Fax Num	nber 708-364-7234		Instail Date	
Billing Address Same	City		State	Zip
Billing Phone Number	Billing Fax Number			1177 VI 100 MA WA WA WA WAR WAR WAR WAR WAR WAR WAR W
Please choose one (Legal Structure) Sole Proprietorship Partnersh State of Organization (e.g., CA, NY, etc.): Federal Tax ID Number Livou are a government against a common or premious ment against a specified.			X Government	Agency
Please choose your applicable type of establishment  BUSINESS VIEWING THEALTH CLUB LOBBY PRIVATE  EVO: 100 FCO  Programming (please fill in)  By signing up for any DIRECTV programming services subscriber is automatically eligit	TE CLUB (AIRLINE) BANK		RETAIL WAI	
season provided DIRECTV continues to carry the service  BUSINESS CHOICE Package Service automatically renews**		 S	Monthly Fee*	Annual / Season*
BUSINESS ENTERTAINMENT Package Service automatically renews**		- °. S	84.99	
BUSINESS INFORMATION Package Service automatically renews**		- °. S		
BOSINESS IN CHIMATION ACKAGE Service automatically reviews				. •
Local Channels		- \$ 	5.00	\$ 
HD Service		- S 	13.00	\$
Sonic Tap Music		<b>.</b> \$	34.99	\$
Additional receivers charged at \$6.00 monthly, per receiver for all activ	ated programming. ] , ()()-\$6.90	₽.¥ ‴	29 receivers =	\$ 29.00pm
# of Tvs # of HD Receivers # of SD Receiver	rs		TOTAL PAYMENT:	\$ 166.98 pm
SEASONAL SPORTS SUBSCRIPTIONS: The following sports subscript PLEASE CHECK APPROPIATE BOX IF ELECTING 3-PAY OPTION:				
Payme	nt Options Purchase of	RDE	RS NOT ACCEPTED	
Check Enclosed Visu MasterCard	American Express		Other	
Name on credit card Credit C	Card #		CCV #	_ Exp Date
Amount to charge against credit card (total payment) 5				
Signature of Cardbolder				
Customer Signature.	Date			
Commercial	Dealer Information		# * .	
certify that the foregoing information is to the best of my knowledge, complete and accumulation ments by personally visiting the above retrievied establishment.		acy of	the information that is	referenced in the contracts
Commercial Sales Agent Name <u>Sound Of Music Systems</u>	Commercial Dealer	Numt	per <u>#174217</u>	0
Phone Number 847-566-4461 Fax Number 847-566	-3322 Email Address	sou	ndofmusic@p	rodigy.net
Signature of Sales Agent <u>Rich Cushing</u>	Date <u>9-12-2</u>	012	2001000	
1'S trate explained on Page 11 Page	8 of 11			

# PROCOM



### **QUOTATION**

Date:	1/23/13
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Prepared For: Orland Park Sportsplex

**Project:** Cable Based In-House TV Network Routed to 52 Locations

REQUESTED BY	SHIPPED VIA	TERMS
Kurt Heinlen	Procom Truck	50% Deposit, Balance Due Upon Completion

QUANTITY	DESCRIPTION	AMOUNT			
1	Blonder Tongue Cable TV Amplifier				
Note	Provides power for (24) new cable boxes				
1	Blonder Tongue 32 Way Cable TV Splitter				
Note	Splits cable TV signal to (24) new cable boxes				
Lot	Associated Labor to Install (24) New Cable Boxes				
24	Middle Atlantic 1 Space Equipment Shelf (for new cable boxes)				
	SUBTOTAL	\$ Continued			
	SALES TAX	\$ N/A			
	SHIPPING AND HANDLING	\$ Inc.			
	TOTAL DUE	\$ Continued			

If you have any questions concerning this quotation, call: Keith Spale

CONTRACT ACCEPT.	ANCE		
Authorized Signature:		Date:	

# **QUOTATION**

**Date:** 1/23/13

**Prepared For:** Orland Park Sportsplex

**Project:** Cable Based In-House TV Network Routed to 52 Locations

REQUESTED BY	SHIPPED VIA	TERMS
Kurt Heinlen	Procom Truck	50% Deposit, Balance Due Upon Completion

QUANTITY	DESCRIPTION	AMOUNT			
2	Blonder Tongue 12 Channel Modulator System				
Note	Eliminates the need to have cable boxes located at each of the				
	52 exercise machines. In-house cable TV system features 24				
	pre-selected cable TV channels.				
1	1 Blonder Tongue 32 Input Combiner				
Note	Combines output of 24 cable boxes into one signal				
1	Blonder Tongue Cable TV Amplifier				
Note	Provides power to split new in-house cable TV network to 52				
	exercise machines.				
	SUBTOTAL	\$ Continued			
	SALES TAX	\$ N/A			
	SHIPPING AND HANDLING	\$ Inc.			
	TOTAL DUE	\$ Continued			

If you have any questions concerning this quotation, call: Keith Spale

CONTRACT ACCEPTANCE		
Authorized Signature:	Date:	

# **QUOTATION**

Date:

1/23/13

Prepared For:

**Orland Park Sportsplex** 

Project:

Cable Based In-House TV Network Routed to 52 Locations

REQUESTED BY	SHIPPED VIA	TERMS
Kurt Heinlen	Procom Truck	50% Deposit, Balance Due Upon Completion

QUANTITY	DESCRIPTION	AMOUNT
3	Blonder Tongue 1 x 3 splitter	
Note	Splits new in-house cable TV system to 3 main locations; right	
	wing, left wing, & window area.	
7	Blonder Tongue 1 x 8 splitter	<u>.</u>
Note	Splits new in-house cable TV system to 52 exercise machine	
	locations throughout right wing, left wing, & window area.	
52	RCI Heavy-Duty Cable TV Output Plates	
Note	Installed in floor at each of the 52 exercise machines	
1	Middle Atlantic 6' Free Standing Equipment Rack w/Casters	
	SUBTOTAL	\$ Continued
	SALES TAX	\$ N/A
	CHIRDING AND HANDLING	¢ Inc

SHIPPING AND HANDLING | \$ Inc. TOTAL DUE **\$ Continued** 

If you have any questions concerning this quotation, call: Keith Spale

CONTRACT ACCEPTA	ANCE		
Authorized Signature:		Date: _	

# **QUOTATION**

**Date:** 1/23/13

**Prepared For:** Orland Park Sportsplex

Project: Cable Based In-House TV Network Routed to 52 Locations

REQUESTED BY	SHIPPED VIA	TERMS
Kurt Heinlen	Procom Truck	50% Deposit, Balance Due Upon Completion

QUANTITY	DESCRIPTION	AMOUNT
2	Middle Atlantic 24 Outlet Power Distribution Module	
Lot	Associated Cable, Hardware, Labor , Programming, Testing, &	
Note Price does not include connection of exercise machines to		
	system	
	SUBTOTAL	\$33,694.24
	SALES TAX	\$ N/A
	SHIPPING AND HANDLING	\$ Inc.
	TOTAL DUE	\$33,694.24

If you have any questions concerning this quotation, call: Keith Spale

CONTRACT ACCEPTANCE		
Authorized Signature:	Date:	



# plus one audio + video

2/28/13

Mr. Kurt Heinlen Village of Orland Park Recreation Department Orland Park SportsPlex 11351 W. 159th Street Orland Park, IL 60467

Dear Mr. Heilen:

Plus One AV is pleased to submit this proposal for the Distributed Antenna Upgrades for the SportsPlex facility. At Plus One AV, our process is cooperative. Using the information you provided regarding your needs and project budget, we have worked to design you a system that is professional, easy to use, and works within your budget. We provide training with every system we install to teach you how to use your new system because it's important to us that you feel that you have invested wisely.

Over the years, our staff has been asked to create custom solutions for many schools, houses of worship and various businesses because of our long-standing reputation for professional engineering, quality workmanship and responsible service.

Please call me if you have any questions regarding this proposal. We thank you for this opportunity to earn your business and look forward to working with you in the future.

Sincerely,

Ron Pachuta Project Manager

### About Your System...

Per your request, Plus One AV will furnish and install the Distributed Antenna system upgrades to the 52 locations as discussed in the SportsPlex walk thru.

We will use the existing Comcast signal that is connected to the existing televisions and divide and extend the RF signal to the three (3) areas, for the new 52 exercise machines.

We propose to install one (1), small surface mounted equipment racks in each of the three (3) areas were the new exercise equipment is to be located. Inside these equipment racks shall house the video signal distribution amplifiers needed for that exercise area. From the equipment rack we shall install surface mounted metal raceway, across the floor, for the RG6 coaxial cable that shall connect each machine to the distribution amplifiers in each area.

All of the electronic equipment shall be located in the small wall mounted equipment racks, a/c power shall be required at each of these equipment racks.

Once the listed equipment is installed and connected, the antenna system shall be adjusted for the best optimum picture.

### **Equipment List.**

QTY	MFR	MODEL#	DESCRIPTION
4	BLONDER TONGUE	BT-ZCM-201	BROADBAND DA
7	CHANNEL PLUS	CP-DA550BID	1X8 DA
4	CHANNEL PLUS	CP-2534	1X4 SPLITTER
3	MID-ATLANTIC	TOR-3-20SP	3 RU WALL RACK
3	MID-ATLANTIC	U2	2 RU SHELF
3	MID-ATLANTIC	PD815-SC-NS	RACK POWER
a/r	WESTPEN	RG6	COAXIAL CABLE
a/r	IDEAL	COMPRESSION	F CONNECTORS
a/r	WIREMOLD	2400BC	RACEWAY
a/r	WIREMOLD	2401	COULPER

We will include all parts and materials necessary for a complete and functional system.

Distributed Antenna System Total Installed Price

\$ 11,675.00

Prices are subject to change without notice; however we are happy to honor these prices for a period of thirty (30) days from the date included herein. Prices reflect current costs and do not include applicable sales taxes.

#### **Copyright Protected**

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Any unauthorized use may violate copyright, trademark and other applicable laws and could result in criminal or civil penalties.

### **About Our Installation**

Plus One AV shall perform the installation as outlined in the above proposal. Plus One AV uses only highly qualified technicians to perform our installations. We know that it is important to you that your new system be installed in a timely and undisruptive fashion. That is why we make every effort to work within your schedule and availability of facilities whenever possible.

#### WARRANTY

- A one-year warranty is included with all installed systems, which covers all workmanship and any applicable manufacturer's warranties and begins from the time the installation is complete.
- This warranty does not cover any existing equipment and wiring.
- Additional service warranty programs are available and can be tailored to meet your needs.

NOTE: Any and all required conduit or related electrical boxes shall be provided by others. Plus One AV shall provide conduit requirements and project coordination upon acceptance of this proposal.

While every effort shall be made to provide a clean and aesthetically pleasing sound system installation, cosmetic repairs to millwork, plaster, paint, any applicable mounting surfaces and the respective cost for such work is not included in the scope of this proposal.

The cost for repair or replacement of any existing damaged or non-functioning wiring, mechanical hardware, electrical services or electronic components is not provided for within the scope of this proposal and shall be billed to the Purchaser (customer) at Purchaser's expense.

#### Payment Terms and Conditions

- A Deposit of 50% shall be required to initiate the ordering of hardware and establish a position in the installation queue. A Purchase Order shall waive the deposit requirements; payment shall become due upon completion of the installation.
- The remaining balance will be due at the time of substantial completion.
- The following credit terms, Net 30, shall be granted upon completion and approval of a credit application.
- A finance charge of 1.5% per month will be assessed if the invoice remains open for Thirty-One (31) days.

#### Payment; Default

Terms of payment shall be Net 30 days after date of invoice. Until the Purchaser pays the full purchase price of the merchandise sold hereunder, Plus One AV ("Company") shall have, and is hereby granted by the Purchaser, a purchase money security interest in the equipment sold hereunder in accordance with the Uniform Commercial Code. The Purchaser further agrees to execute such financing statements and other documentation as the Company may reasonably request in order to perfect such security interest. The Purchaser authorizes the Company to file financing statements with respect to such security interest without the additional signature of the Purchaser wherever law permits such filing.

Failure of the Purchaser to pay the amounts due hereunder, or its insolvency, bankruptcy, assignment for the benefit of creditors, or its dissolution or termination of existence, shall constitute a default and shall afford to Company all remedies of secured party under the Uniform Commercial Code. In addition, the Company may repossess the equipment without notice and the Purchaser agrees to pay the Company's costs and expenses of collection and/or repossession, including the maximum attorney's fee permitted by law.

If your organization maintains a tax-exempt status you must provide a copy of your state's internal revenue service tax-exempt letter for Plus One AV's file.

Presented by:	Presented to:	
Parl		
Ron Pachuta	Mr. Kurt Heilen	
Plus One AV		
rius One Av	Village of Orland Park	
	Recreation Department	