

Friday, May 30th, 2025

Mr. Tad Spencer The Village of Orland Park 14700 S. Ravinia Avenue Orland Park, IL 60462

Dear Mr. Spencer:

Please find the attached proposal I prepared for you. As discussed, I can provide the following services for all of your maintenance and support contracts.

- <u>Contract Consolidation</u> Organizations like yours are simplifying and consolidating the number of partners and contracts.
  - 1) Merge contracts eliminating multiple contract numbers
  - 2) Grant additional discounting for additional contracts
- Co-Terminate Contract End Dates Mindsight will renew all vendors' maintenance contracts at one time and will target one consistent end date. Continuous budgeting, verifying, and approval of maintenance contract renewals from multiple vendors with multiple end dates are time consuming. As new products or contracts are purchased, we will continue to target this same co-terminus contract end date.
- <u>Full Contract Administration</u> An inventory of all the equipment covered will be verified with
  manufacturer and the customer for accuracy prior to renewal. Continuous adjustments will be
  made as requested on RMA's, location moves, and or any additions. A single spreadsheet will
  also be provided as a customer quick reference once contract(s) are registered.
- Three Year Discounted Renewals Options can be shown for both one year and three-year contract renewals. By purchasing a three-year contract now, you avoid the typical price increase of maintenance support each year, and also will receive additional discounts across all 3 years. Lease options are available.
- Mindsight Services Support Options available upon request
  - 1) T&M Agreements
  - 2) Retainer Based Support with or without SLA
  - 3) Managed Services including monitoring, and or full management

I look forward to your call for additional services or for more information.

Thank you in advance for your time and courtesy -

Gabriela Patiño
Contract Management/Sales
Cisco IP Phone: 630-981-5034
Email: gpatino@gomindsight.com

## **Current Contracts and Products Due For Renewal – (Cisco)**

Product Number   Vapord   Valumber   Valumb				IV	[indsig]				
Last Date of Support				Forme	rly Tympani, Inc.		SM		
Last Date of				Tech	nology. Transparency.	Irust.			
Last Date of   PAK/Serial   Support   Support   Number   Forestein   Support   Number   Forestein   Support   Support   Number   Forestein   Support   Support   Support   Support   Support   JAE251911KJ   JAE25191KJ   JAE25191KJ   Support   JAE25191KJ   JAE25191KJ   Support   JAE25191KJ   Support   JAE25191LJ   Support   JAE25191LJ   Support   JAE25191LJ   Support   JAE25191KJ   Support   JAE25191KJ   Support   JAE25191KJ   Support   JAE25190KJ   Support   JAE25191KJ   Suppor				-	o SMARTnet Renew	al: VILLA	SE OF ORL	AND PARK	(
Product Number   C9200L-48P-4X-E				Smart	Account: orlandpark.org				
Product Number   Vapord   Valumber   Valumb						Co-Term to 6/30/26 MARTnet Renewal			
Product Number   C9200L-48P-4X-E   JAE25191LYF		Source	Current						
G9900L-48P-4X-E         JAE25191LYF           C9200L-48P-4X-E         JAE25191KSL           C9200L-48P-4X-E         JAE25191L33           C9500-16X-A         FJB2440E00L           C9500L-34P-4X-E         FDC25201GSM           C9200L-48P-4X-E         JAE25191LMR           C9200L-48P-4X-E         JAE25180SQG           C9200L-48P-4X-E         JAE25190VTL           C9200L-48P-4X-E         JAE25191LMR           C9200L-48P-4X-E         JAE25191UV           C9200L-48P-4X-E         JAE25191UV           C9200L-48P-4X-E         JAE25191UV           C9200L-48P-4X-E         JAE25191TM           C9300-24UX-E         FJC283915KD           C9300-24UX-E         FJC283915KD           C9300-24UX-E         FJC28391486           C9300-4BV4C-A         FD025110HYJ           C9500-48Y4C-A         FD025110HYJ           BE7H-M5-K9         29-Feb-28         WMP2516006F           G9200L-48P-4X-E         JAE25191LW           C9200L-48P-4X-E         JAE25191LW           C9200L-48P-4X-E         JAE25191LW           C9200L-48P-4X-E         JAE25191LW           C9200L-48P-4X-E         JAE25191LW           C9200L-48P-4X-E         JAE25191LW           C9	Service Leve	Contract Number	Contract End Date	Qt ~	Site Building	CUSTOMER PRICE *	BEGIN DA1	END DATE *	Notes from Meeting 5/14/25
G9200L-48P-4X-E         JAE25191KSL           G9200L-48P-4X-E         JAE25191L33           C9500-16X-A         FJB2440E00L           C9500-16X-A         FJB2440E00L           C9500-16X-A         FJB2440E00L           C9500-16X-A         FJC25201G5M           C9200L-4P-4X-E         FCC25201G5M           C9200L-4P-4X-E         JAE25191LMR           C9200L-4BP-4X-E         JAE25190VTL           C9200L-4BP-4X-E         JAE25191LMH           C9200L-4BP-4X-E         JAE25191LW           C9200L-4BP-4X-E         JAE25191TP           C9200L-4BP-4X-E         JAE25190PT           C9300-24UX-E         FJC283915KD           C9300-24UX-E         FJC283915KD           C9300-4BWA-A         FJC25292AD9           C9500-4BY4C-A         FD025110HYJ           C9500-4BY4C-A         FD025110HYJ           BE7H-M5-K9         29-Feb-28         WMP251600BF           BE7H-M5-K9         29-Feb-28         WMP251600BF           C9200L-4BP-4X-E         JAE25191LPC           C9200L-4BP-4X-E         JAE25191LPC           C9200L-4BP-4X-E         JAE25191LPC           C9200L-4BP-4X-E         JAE25191LPC           C9200L-4BPX-6AX-E         JAE251714DV <t< td=""><td>SNT</td><td>203786193</td><td>6/30/2025</td><td>1</td><td>PARKS ADMINISTRATION</td><td>\$ 611.00</td><td>1-Jul-2025</td><td>30-Jun-2026</td><td>3/14/23</td></t<>	SNT	203786193	6/30/2025	1	PARKS ADMINISTRATION	\$ 611.00	1-Jul-2025	30-Jun-2026	3/14/23
G9200L-48P-4X-E         JAE251911.33           C9500-16X-A         FJB2440E00L           C9500-16X-A         FJB2440E00T           C9500-16X-A         FJB2440E00T           C9200L-24P-4X-E         JAE25191LMR           C9200L-48P-4X-E         JAE25191UM           C9200L-48P-4X-E         JAE25190VTL           C9200L-48P-4X-E         JAE25191LM           C9200L-48P-4X-E         JAE25191LM           C9200L-48P-4X-E         JAE25191LW           C9200L-48P-4X-E         JAE25191LV           C9200L-48P-4X-E         JAE25191TLM           C9300-24UX-E         FJC283915KD           C9300-24UX-E         FJC283915KD           C9300-34UX-E         FJC283915KD           C9300-48WA-A         FJC25292AD9           C9500-48V4-C-A         FD025110HYJ           C9500-48V4-C-A         FD025110HYJ           BE7H-M5-K9         29-Feb-28         WMP25160008           C9200L-48P-4X-E         JAE25191HZ           C9200L-48P-4X-E         JAE251911LA           C9200L-48P-4X-E         JAE25191HZ           C9200L-48P-4X-E         JAE25191HZ           C9200L-48P-4X-E         JAE25191HZ           C9200L-48P-4X-E         JAE25191HZ           C9200L-48P	SNT	203786193	6/30/2025	1	PARKS ADMINISTRATION	\$ 611.00	1-Jul-2025	30-Jun-2026	-
C9500-16X-A         FJB2440E00L           C9500-16X-A         FJB2440E01T           C9200L-24P-4X-E         FJC25201c5M           G9200L-48P-4X-E         JAE25191LMR           G9200L-48P-4X-E         JAE25180SGG           G9200L-48P-4X-E         JAE25191LMC           G9200L-48P-4X-E         JAE25191LMC           G9200L-48P-4X-E         JAE25191LMC           G9200L-48P-4X-E         JAE25191LQV           G9200L-48P-4X-E         JAE25191LQV           G9200L-48P-4X-E         JAE25191TPT           G9300-24UX-E         FJC283915KD           G9300-24UX-E         FJC283915KD           G9300-4BUM-A         FJC25292AD9           G9500-48Y4C-A         FD025110HYJ           G9500-48Y4C-A         FD025110HYJ           BE7H-M5-K9         29-Feb-28         WMP251600BF           BE7H-M5-K9         29-Feb-28         WMP251600BF           G9200L-48P-4X-E         JAE25191LM2           G9200L-48P-4X-E         JAE25191LD2           G9200L-48P-4X-E         JAE25191LD2           G9200L-48P-4X-E         JAE25191LD2           G9200L-48PX-G-4X-E         JAE25111AD           G9300-48UXM-A         FOC2302U17F           G9300-48UXM-A         FCW2302C188 <td>SNT</td> <td>203786193</td> <td>6/30/2025</td> <td>1</td> <td>PARKS ADMINISTRATION</td> <td>\$ 611.00</td> <td>1-Jul-2025</td> <td>30-Jun-2026</td> <td></td>	SNT	203786193	6/30/2025	1	PARKS ADMINISTRATION	\$ 611.00	1-Jul-2025	30-Jun-2026	
C9500-16X-A         FJB2440EDIT           C9200L-24P-4X-E         FOC2520165M           C9200L-48P-4X-E         JAE25191LMR           C9200L-48P-4X-E         JAE25190VL           C9200L-48P-4X-E         JAE25191UMH           C9200L-48P-4X-E         JAE25191UV           C9200L-48P-4X-E         JAE25191LV           C9200L-48P-4X-E         JAE25191TQV           C9300-24UX-E         FJC28391486           C9300-24UX-E         FJC28391486           C9300-40UX-E         FDC25110HYJ           C9500-49Y4C-A         FD025110J97           BE7H-M5-K9         29-Feb-28         WMP2516006B           C9200L-49P-4X-E         JAE25191M22           C9200L-49P-4X-E         JAE25191M2           C9200L-48P-4X-E         JAE25191M2           C9200L-48P-4X-E         JAE25191M2           C9200L-48PXG-4X-E         JAE251714DV           C9200L-48PXG-4X-E         JAE2517112A           C9200L-48P	SNT	203786193	6/30/2025	1	PARKS ADMINISTRATION	\$ 1,384.42	1-Jul-2025	30-Jun-2026	
G9200L-24P-4X-E         FOC252016SM           G9200L-48P-4X-E         JAE25191LIMR           G9200L-48P-4X-E         JAE25190SQG           G9200L-48P-4X-E         JAE25190VTL           G9200L-48P-4X-E         JAE25191LIMR           G9200L-48P-4X-E         JAE251911LIMR           G9200L-48P-4X-E         JAE251911LIMR           G9200L-48P-4X-E         JAE251911LIMR           G9200L-48P-4X-E         JAE251911LIMR           G9300-24UX-E         FJC283915KD           G9300-24UX-E         FJC283915KD           G9300-04UX-E         FJC283918AB           G9300-04WA-C-A         FD025110HYJ           G9500-48Y4C-A         FD025110HYJ           BE7H-M5-K9         29-Feb-28         WMP2516006B           G9200L-24P-4X-A         JAE25191LIPS           G9200L-48P-4X-E         JAE25191LIPS           G9200L-48P-4X-E         JAE25191LIPS           G9200L-48P-4X-E         JAE25191LIPS           G9200L-48P-4X-E         JAE25111AD           G9200L-48P-4X-E         JAE25111AD           G9200L-48P-4X-E         JAE25111AD           G9200L-48P-4X-E         JAE25111AD           G9200L-48P-4X-E         JAE25111AD           G9200L-48PX-G-4X-E         JAE2511AD <td>SNT</td> <td>203786193</td> <td>6/30/2025</td> <td>1</td> <td>PARKS ADMINISTRATION</td> <td>\$ 1,384.42</td> <td>1-Jul-2025</td> <td>30-Jun-2026</td> <td></td>	SNT	203786193	6/30/2025	1	PARKS ADMINISTRATION	\$ 1,384.42	1-Jul-2025	30-Jun-2026	
G9200L-48P-4X-E	SNT	203786193	6/30/2025	1	POLICE DEPARTMENT	\$ 362.00	1-Jul-2025	30-Jun-2026	
G9200L-48P-4X-E         JAE25180SOG           G9200L-48P-4X-E         JAE25180V7L           G9200L-48P-4X-E         JAE25191LMH           G9200L-48P-4X-E         JAE25191LML           G9200L-48P-4X-E         JAE251911LW           C9200L-48P-4X-E         JAE251911CV           C9300-24UX-E         FJC283915KD           C9300-24UX-E         FJC283915KD           C9300-0-24UX-E         FJC283916WD           C9300-48P4C-A         FD025110HYJ           C9500-48P4C-A         FD025110HYJ           G9500-48P4C-A         FD025110HYJ           G9500-48P4C-A         FD025110HYJ           G9200L-48P-4X-E         JAE25191M22           G9200L-48P-4X-E         JAE25191HZ           G9200L-48P-4X-E         JAE25191HZ           G9200L-48P-4X-E         JAE25191HZ           G9200L-48P-4X-E         JAE251911LA           C9200L-48P-4X-E         JAE251911LA           C9200L-48P-4X-E         JAE251911LA           C9200L-48P-4X-E         JAE251911LA           C9200L-48P-4X-E         JAE251911LA           C9200L-48P-4X-E         JAE251911LA           C9300-48UM-A         FOC2302017F           G9300-48UM-A         FCW2302C188           C9300-48UM-A	SNT	203786193	6/30/2025	1	POLICE DEPARTMENT	\$ 611.00	1-Jul-2025	30-Jun-2026	
G9200L-48P-4X-E         JAE25180V7L           C9200L-48P-4X-E         JAE25191LMP           C9200L-48P-4X-E         JAE25191LQV           C9200L-48P-4X-E         JAE25191LQV           C9200L-48P-4X-E         JAE25190TPT           C9300-24UX-E         FJC283915KD           C9300-24UX-E         FJC283915KD           C9300-10NA-E-24=         FJC25292AD9           C9300-48V4C-A         FD025110HYJ           C9500-48Y4C-A         FD025110HYJ           BE7H-M5-K9         29-Feb-28         WMP2516006F           BE7H-M5-K9         29-Feb-28         WMP2516006F           C9200L-48P-4X-E         JAE25191LP2           C9200L-48P-4X-E         JAE25191LM2           C9200L-48P-4X-E         JAE25191LP2           C9200L-48PXG-4X-E         JAE251714DV           C9200L-48PXG-4X-E         JAE251711HZ           C9300-48DXM-A         FCV2302C189           C9300-48UXM-A         FCV2302C189           C9300-48UXM-A         FCV2302C189           C9300-48UXM-A         FCV2302C189           C9300-48UXM-A         FCV2302C189           C9300-0NA-824=         FD025100P4M           C9300-0NA-824-         FD025100P4M           C9300-0NA-874C-A         FD025100P4M	SNT	203786193	6/30/2025	1	POLICE DEPARTMENT	\$ 611.00	1-Jul-2025	30-Jun-2026	
G9200L-48P-4X-E         JAE25191LOV           G9200L-48P-4X-E         JAE25180TPT           G9300-24UX-E         FJC283915KD           G9300-24UX-E         FJC28391486           G9300-0AUX-E         FJC28391486           G9300-DNE-24=         G9300-DNA-E24=           G9300-DNA-E24=         FD025110HYJ           G9500-48Y4C-A         FD025110HYJ           BE7H-M5-K9         29-Feb-28         WMP251600BF           BE7H-M5-K9         29-Feb-28         WMP251600BF           G9200L-48P-4X-E         JAE25191H22         G9200L-48P-4X-E           G9200L-48P-4X-E         JAE25191HL2         G9200L-48P-4X-E           G9200L-48P-4X-E         JAE25191HL2         G9200L-48P-4X-E           G9200L-48P-4X-E         JAE251714DV           G9200L-48P-4X-E         JAE251714DV           G9200L-48P-4X-E         JAE251714DV           G9200L-48P-4X-E         JAE251714DV           G9300-48UMM-A         FCW2302C189           G9300-48UMM-A         FCW2302C189           G9300-48UMM-A         FW2302C189           G9300-48UMM-A         FJC25391CK0           G9300-48UMM-A         FJC27082NXJ           G9300-09UM-E-24=         G9500-09M-48Y4C-A           G9500-09M-48Y4C-A	SNT	203786193	6/30/2025	1	POLICE DEPARTMENT	\$ 611.00	1-Jul-2025	30-Jun-2026	
C9200L-48P-Mx-E         JAE25180TPT           C9300-24UX-E         FJC283915KD           C9300-24UX-E         FJC283915KD           C9300-DNA-E-24=         FJC2839148A           C9500-BY4C-A         FD025110HYJ           C9500-48Y4C-A         FD025110HYJ           BE7H-M5-K9         29-Feb-28         WMP251600BF           BE7H-M5-K9         29-Feb-28         WMP251600BF           C9200L-48P-4X-A         JAE25191HZ           C9200L-48P-4X-E         JAE25191HZ           C9200L-48P-4X-E         JAE25191LA           C9200L-48P-4X-E         JAE25191HZ           C9200L-48P-4X-E         JAE25191HZ           C9200L-48P-64-X-E         JAE25191HZ           C9300L-48P-64-X-E         JAE25191HZ           C9300L-48P-64-X-E         JAE25191HZ           C9300L-48P-64-X-E         JAE25191HZ           C9300L-48P-MA-A         FCC2302U17F           C9300-48UMM-A         FCW2302C189           C9300-48UMM-A         FCW2302C188           C9300-48UMM-A         FJC25391CK0           C9300-48UMM-A         FJC25391CK0           C9300-048V4C-A         FD025100P4M           C9300-0NA-824         FJC25151UD           C9300-0NA-84Y4C-A         FD025100P4M </td <td>SNT</td> <td>203786193</td> <td>6/30/2025</td> <td>1</td> <td>POLICE DEPARTMENT</td> <td>\$ 611.00</td> <td>1-Jul-2025</td> <td>30-Jun-2026</td> <td></td>	SNT	203786193	6/30/2025	1	POLICE DEPARTMENT	\$ 611.00	1-Jul-2025	30-Jun-2026	
C9300-24UX-E         FJC283915KD           C9300-24UX-E         FJC28391488           C9300-DNA-E24=         FJC25292AD9           C9300-BUXM-A         FDC25110HYJ           C9500-489Y4C-A         FDC25110HYJ           C9500-489Y4C-A         FDC25110HYJ           BE7H-M5-K9         29-Feb-28         WMP251600B5           BE7H-M5-K9         29-Feb-28         WMP251600B5           C9200L-24P-4X-A         JAE25191HZ2           C9200L-48P-4X-E         JAE25191HZ2           C9200L-48P-4X-E         JAE25191HZ2           C9200L-48P-4X-E         JAE251714DV           C9200L-48P-4X-E         JAE251714DV           C9200L-48P-4X-E         JAE251714DV           C9200L-48P-4X-E         JAE251714DV           C9200L-48P-4X-E         JAE251714DV           C9300-48UXM-A         FOC2302017F           C9300-48UXM-A         FCW2302C189           C9300-48UXM-A         FCW2302C189           C9300-48UXM-A         FJC253910K0           C9300-48UXM-A         FJC2502NXJ           C9300-48V4C-A         FD0250707DU           C9500-48Y4C-A         FD0250707DU           C9500-48Y4C-A         FD025100P4M           29500-DNA-48Y4C-A=         FD025100P4M	SNT	203786193	6/30/2025	1	POLICE DEPARTMENT	\$ 611.00	1-Jul-2025	30-Jun-2026	
C9300-24UX-E  C9300-10NA-E-24=  C9300-4BUMM-A  C9500-48Y4C-A  C9500-48Y4C-A  ED025110HYJ  EF7-M5-K9  EF7-M5-K9	SNT	203786193	6/30/2025	1	POLICE DEPARTMENT	\$ 611.00	1-Jul-2025	30-Jun-2026	
C9300-DNA-E-24=   C9300-480XM-A   FJC25292AD9	SNT		4/1/2026	1	POLICE DEPARTMENT	\$ 282.79	2-Apr-2026	30-Jun-2026	
C9300-48UXM-A   FJC25292AD9	SNT		4/1/2026	1	POLICE DEPARTMENT	\$ 282.79	2-Apr-2026	30-Jun-2026	
C9500-48Y4C-A	SSTC		4/8/2028	2	POLICE DEPARTMENT				NOT RENEWING
C9500-48P4C-A	SNT	203786193	6/30/2025	1	PUBLIC WORKS	\$ 1,149.52	1-Jul-2025	30-Jun-2026	
BE7H-M5-K9 BE7H-M5-K9 B29-Feb-28 WMP251600BS C92001-24P-4X-A JAE2519008 C92001-48P-4X-E JAE251911E2 C92001-48P-4X-E JAE251911E2 C92001-48P-4X-E JAE251911E3 JAE251911E3 JAE251911E4 C92001-48PXG-4X-E JAE251911E4 C92001-48PXG-4X-E JAE251911E4 C92001-48PXG-4X-E JAE251911E4 C92001-48PXG-4X-E JAE251911E4 C92001-48PXG-4X-E JAE251713H0 C92001-48PXG-4X-E C9300-48UXM-A FCW2302C188 C9300-48UXM-A FCW2302C188 C9300-48UXM-A FCW2302C188 C9300-48UXM-A FCW2302C188 C9300-48UXM-A FCW2302C188 C9300-BUXM-A FCW2302C189 C9300-DNA-482-B C9300-DNA-482-B C9300-DNA-482-B C9300-DNA-4874C-A FD025100P4M S9500-DNA-48Y4C-A FFD2110-NGFW-K9 31-M8y-30 JMX2312Y058 FFR2110-NGFW-K9 31-M8y-30 JMX2312Y058 FSR4431-V/K9 30-Nov-28 FJC25151JJT SISR4431-V/K9 SONOPA-8 FJC25151JJT SISR441-V/K9 SONOPA-8 FJCZ5151JJT SISR441-V/K9 SONOP	SNT	203786193	6/30/2025	1	PUBLIC WORKS	\$ 2,052.00	1-Jul-2025	30-Jun-2026	
BE7H-M5-K9 C9200L-48P-4X-A C9200L-48P-4X-E JAE24520208 C9200L-48P-4X-E JAE25191M22 C9200L-48P-4X-E JAE25191M22 JAE25191M22 JAE25191M22 JAE25191M22 JAE25191M22 JAE25191M22 JAE25191M22 JAE251714DV C9200L-48P-XG-4X-E JAE251714DV C9300L-48PXG-4X-E JAE251714DV C9300L-48PXG-4X-E JAE251714DV C9300L-48PXM-A FCW2302C188 FCW2302C188 FCW2302C188 C9300-48UXM-A FCW2302C188 FCW2302C188 C9300-48UXM-A FCW2302C189 C9300-48UXM-A FJC253910K0 C9300-48UXM-A FJC253910K0 C9300-BUXM-A FJC253910K0 C9300-BUXM-A FJC253910K0 C9300-BUXM-A FJC253910K0 FD025100P4M JS000-DNA-48P4C-A FD025100P4M JS000-DNA-48P4C-A FPR2110-NGFW-K9 JS000-DNA-48P4C-A FPR2110-NGFW-K9 JS000-DNA-48P4C-A FPR2110-NGFW-K9 JSM2312Y058 FJC25151JJT JSM2312Y058 FJC25151JT JSM2312Y058 FJC25151JJT JSM2312	SNT	203786193	6/30/2025	1	PUBLIC WORKS	\$ 2,052.00	1-Jul-2025	30-Jun-2026	
C9200L-24P-4X-A         JAE24520208           C9200L-48P-4X-E         JAE25191M22           C9200L-48P-4X-E         JAE25191LF2           C9200L-48P-4X-E         JAE25191LF2           C9200L-48P-64X-E         JAE251714DV           C9200L-48P-64X-E         JAE251713H2           C9200L-48P-84X-E         JAE251713H2           C9300-48UXM-A         FOC2302U17F           C9300-48UXM-A         FCW2302C189           C9300-48UXM-A         FCW2302C189           C9300-48UXM-A         FJC25391Ck0           C9300-48UXM-A         FJC25391Ck0           C9300-48UXM-A         FJC27082NXJ           C9300-BDNA-A-48-         G9300-DNA-A-8-           C9300-DNA-E-24-         C9500-48Y4C-A           S9500-DNA-48Y4C-A-         FD025100P4M           S9500-DNA-48Y4C-A-         FPR2110-NGFW-K9           FFR2110-NGFW-K9         31-Mgy-30         JMX2312Y058           FFR2110-NGFW-K9         31-Mgy-30         JMX2312Y057           ISR4431-V/K9         30-Nov-28         FJC25151JJT           ISR4431-V/K9         30-Nov-28         FJC25151JJK           L-AC-PLS-LIC=         YUUVZAPGFF	SNTP	203786193	6/30/2025	1	VILLAGE HALL	\$ 4,232.33	1-Jul-2025	30-Jun-2026	End of Cisco Suppor
C9200L-48P-4X-E	SNTP	203786193	6/30/2025	1	VILLAGE HALL	\$ 4,232.33	1-Jul-2025	30-Jun-2026	End of Cisco Suppor
G9200L-48P-4X-E         JAE25191LP           G9200L-48P-4X-E         JAE25191LA           G9200L-48PXG-4X-E         JAE251714DV           G9200L-48PXG-4X-E         JAE251713H2           G9200L-48DXM-A         FCC2302117F           G9300-48UXM-A         FCC2302117F           G9300-48UXM-A         FCW2302C189           G9300-48UXM-A         FVCW2302C189           G9300-48UXM-A         FJC253910K0           G9300-BUXM-A         FJC253910K0           C9300-DNA-A-48=         C9300-DNA-A-48-           G9500-BY4C-A         FD0250707DU           G9500-BY4C-A         FD025100P4M           29500-DNA-48Y4C-A=         FP02110-NGFW-K9           FPR2110-NGFW-K9         31-Mgy-30         JMX2312Y058           FPR2110-NGFW-K9         31-Mgy-30         JMX2312Y058           FSR4431-V/K9         30-Nov-28         FJC25151JJT           ISR4431-V/K9         30-Nov-28         FJC25151JJT           L-AC-PLS-LIC=         YUUVZAPGFF	SNT	203786193	6/30/2025	1	VILLAGE HALL	\$ 362.00	1-Jul-2025	30-Jun-2026	
C9200L-48P-4X-E         JAE25191LLA           C9200L-48PXG-4X-E         JAE251714DV           G9200L-48PXG-4X-E         JAE251713H2           C9300L-48PXG-4X-E         JAE251713H2           C9300-48UXM-A         FOC2302U17F           C9300-48UXM-A         FCW2302C189           C9300-48UXM-A         FCW2302C189           C9300-48UXM-A         FCW2302C189           C9300-48UXM-A         FJC253910K0           C9300-48UXM-A         FJC27082NXJ           C9300-48UXM-A         FJC27082NXJ           C9300-DNA-48=         C9300-DNA-48-2           C9300-DNA-E-24=         FDC251707DU           C9500-48Y4C-A         FDC25100P4M           FPR2110-NGFW-K9         31-May-30         JMX2312Y057           ISR4431-V/K9         30-Nov-28         FJC25151JJT           ISR4431-V/K9         30-Nov-28         FJC25151JJK5           1-AC-PLS-LIC=         YLUVZAPGFF         YLUVZAPGFF	SNT	203786193	6/30/2025	1	VILLAGE HALL	\$ 611.00	1-Jul-2025	30-Jun-2026	
C9200L-48PXG-4X-E JAE251714DV 93200L-48PXG-4X-E JAE251713H2 03300-48UXM-A FOC2302U17F C9300-48UXM-A FCW2302C188 C9300-48UXM-A FCW2302C188 C9300-48UXM-A FCW2302C188 FJC259310K0 C9300-48UXM-A FJC259310K0 C9300-18UXM-A FJC259310K0 C9300-18UXM-A FJC259310K0 FJC2	SNT	203786193	6/30/2025	1	VILLAGE HALL	\$ 611.00	1-Jul-2025	30-Jun-2026	
C92001_48PXG-4X-E C9300_48UXM-A FOC2302U17F C9300_48UXM-A FOCV2302C189 C9300_48UXM-A FOCV2302C189 FOC2302C189 FOC2302C189 FOC2300_48UXM-A FOCV2302C189 FOC2300_48UXM-A FOCV2302C189 FOC2300_48UXM-A FOCV2302C189 FJC25391CK0 C9300_48UXM-A FJC25391CK0 FJC27082NXJ	SNT	203786193	6/30/2025	1	VILLAGE HALL	\$ 611.00	1-Jul-2025	30-Jun-2026	
C9300-48UXM-A   FOC2302U17F	SNT	203786193	6/30/2025	1	VILLAGE HALL	\$ 863.00	1-Jul-2025	30-Jun-2026	
C9300-481XM-A   FCW2302C189   C9300-481XM-A   FCW2302C189   C9300-481XM-A   FCW2302C189   C9300-481XM-A   FCW2302C189   FJC253910K0   C9300-481XM-A   FJC253910K0   C9300-481XM-A   FJC253910K0   C9300-481XM-A   FJC27082NXJ   C9300-DNA-4-8=   C9300-DNA-4-2=   C9500-4874C-A   FD0251707DU   FD0251	SNT	203786193	6/30/2025	1	VILLAGE HALL	\$ 863.00	1-Jul-2025	30-Jun-2026	
C9300-48UXM-A   FCW2302C189	SNT	203786193	6/30/2025	1	VILLAGE HALL	\$ 1,149.52	1-Jul-2025	30-Jun-2026	
C9300-48UXM-A   FCW2302C188	SNT	203786193	6/30/2025	1	VILLAGE HALL	\$ 1,149.52	1-Jul-2025 1-Jul-2025	30-Jun-2026 30-Jun-2026	
C9300-48UXM-A	SNT	203786193 203786193	6/30/2025 6/30/2025	1	VILLAGE HALL VILLAGE HALL	\$ 1,149.52 \$ 1,149.52	1-Jul-2025 1-Jul-2025	30-Jun-2026 30-Jun-2026	
C9300-48UXM-A C9300-DNA-A-48= C9300-DNA-E-24= C9500-48Y4C-A C9500-48Y4C-A FD025170P4M FD02	SNT	203786193	6/30/2025	1	VILLAGE HALL VILLAGE HALL	\$ 1,149.52	1-Jul-2025 1-Jul-2025	30-Jun-2026	
C9300-DNA-A-48= C9300-DNA-E24= C9500-BY4C-A C9500-BY4C-A C9500-BY4C-A FD025100P4M FP025100P4M FP025100P4M FP02510-NG-W-K9 FP02510-NG-W-K9 FP02510-NG-W-K9 ISR4431-V/K9 ISR4441-V/K9 ISR4441	SNT	203786193	3/15/2026	1	VILLAGE HALL VILLAGE HALL	\$ 336.98	16-Mar-2026	30-Jun-2026	
C9300-DNA-E-24	SSTC	203786193	4/14/2026	1	VILLAGE HALL VILLAGE HALL	ψ 330.90	10-Ivia1-2020	30-3un-2020	NOT RENEWING
C9500-48Y4C-A   FD0250707DU	SSTC	206277484	10/23/2027	2	VILLAGE HALL VILLAGE HALL				NOT RENEWING
C9500-48Y4C-A  S9500-DNA-48Y4C-A= S9500-DNA-48Y4C-A= FPR2110-NGFW-K9 ISR4431-V/K9 ISR4441-V/K9 I	C4P	203786193	4/4/2026	1	VILLAGE HALL	\$ 978.21	5-Apr-2026	30-Jun-2026	INCINCTAING
99500-DNA-48Y4C-A= 99500-DNA-48Y4C-A= 99500-DNA-48Y4C-A= FPR2110-NGFW-K9 131-May-30 131-	C4P	203786193	4/4/2026	1	VILLAGE HALL	\$ 978.21	5-Apr-2026	30-Jun-2026	
9590-DNA-48Y4C-A=  FPR2110-NGFW-K9  FPR2110-NGFW-K9  31-May-30  JMX2312Y057  JMX231	SSTC	204035290	5/4/2026	1	VILLAGE HALL	, J.O.Z.I	- r tpr 2020	22 0411 2020	NOT RENEWING
FPR2110-NGFW-K9 31-May-30 JMX2312Y058 FPR2110-NGFW-K9 31-May-30 JMX2312Y057 ISR4431-V/K9 30-Nov-28 FJC25151JJT 1SR4431-V/K9 30-Nov-28 FJC25151JK5 L-AC-PLS-LIC= YLUUVZAPGPF J	SSTC	204035290	5/4/2026	1	VILLAGE HALL				NOT RENEWING
FPR2110-NGFW-K9 31-May-30 JMX2312Y057 ISR4431-V/K9 30-Nov-28 FJC25151JJT ISR4431-V/K9 30-Nov-28 FJC25151JK5 L-AC-PLS-LIC= YLUUVZAPOFF YLUUVZAPOFF	SNT	203786193	6/30/2025	1	VILLAGE HALL	\$ 1,113.00	1-Jul-2025	30-Jun-2026	Might Drop Support
ISR4431-V/K9   30-Nov-28   FJC25151JJT     ISR4431-V/K9   30-Nov-28   FJC25151JK5     L-AC-PLS-LIC=   YLUUVZAPGPF	SNT	203786193	6/30/2025	1	VILLAGE HALL	\$ 1,113.00	1-Jul-2025	30-Jun-2026	Might Drop Support
ISR4431-V/K9   30-Nov-28   FJC25151JK5   1	SSSNP	203786193	6/30/2025	1	VILLAGE HALL	\$ 4,976.41	1-Jul-2025	30-Jun-2026	J
L-AC-PLS-LIC= YLUUVZAPGPF	SSSNP	203786193	6/30/2025	1	VILLAGE HALL	\$ 4,976.41	1-Jul-2025	30-Jun-2026	
	ANYSL	204892953	6/30/2025	25	VILLAGE HALL	\$ 161.25	1-Jul-2025	30-Jun-2026	
L-FPR2110T-TM=	FTDMI	202772292	6/30/2025	2	VILLAGE HALL	\$ 8,803.96	1-Jul-2025	30-Jun-2026	Might Drop Support
	SNTP	203786193	6/30/2025	1	POLICE DEPARTMENT	\$ 1,015.68	1-Jul-2025	31-Oct-2025	End of Cisco Suppo
WS-C4500X-16SFP+ 31-Oct-25 JAE2326011A	SNTP	203786193	6/30/2025	1	POLICE DEPARTMENT	\$ 1,015.68	1-Jul-2025	31-Oct-2025	End of Cisco Suppor

	Que	ote Date:	5/30/2025			
$\mathbf{N}$	indsight Quote Des	cription:	n: Smartnet Renewal - 1 Year			
TAT	THUSISH //					
Formerly	Tympani, Inc.	Bill To:	Village of Orland			
lechno	ology. Transparency. Trust.		14700 Ravinia Avei	nue		
			Orland Park, IL 604	62		
		Attn:	Tad Spencer			
	2001 Putterfold Park   Seite 250   Parkers Server II 5051	Cl	\"II			
	t - 2001 Butterfield Road - Suite 250 - Downers Grove, IL 6051			0680		
Опісе: (6	30) 981-5000 Fax: (630) 729-3058 Web: www.gomindsight.	com	14700 Ravinia Ave			
Account F	executive: Don Vargo 630-981-5012 dvargo@gomindsight.com		Orland Park, IL 604	02		
	Solution Specialist: Gaby Patino 630-981-5034 gpatino@gomindsi	Δttn	Tad Spencer			
Contract	Solution Specialisti Gusy Lutino Good Sol Soot Special German	744	rua openicei			
Line		0.	Customer Unit	Customer		
Item	Product Description	Qty	Price	Extended Price		
	Cisco Smartnet Renewal - 1 Year					
T- D- Oud	lered via TIPS-USA Interlocal Purchasing System: TIPS Contract: 230105	Taskusla	- Calutiana Duadua	L.		
	TIPS Vendor Name: ACP CreativIT - Reseller Name: Mindsight	recimolo	igy solutions Produc	t:		
1.0	Smartnet Renewal - One Year	1	\$ 49,247.03	7		
1.0	Smartnet Renewal - One Year	1	\$ 49,247.03	\$ 49,247.03		
			\$ -	\$ -		
2.0	Subscriptions - One Year	1	\$ 8,803.96			
	Cassarpaisis Cité (ca		\$ -	\$ -		
		Total I	Maintenance Pricing	\$58,050.99		
	To	: \$ 58,050.99				
	Mindsight Discount	; \$ (7,387.05)				
	Mindsight Discount Of	;: \$ (4,313.94)				
			GRAND TOTAL *	: \$ 46,350.00		

Please list the Cisco user ID's of the	users that should	have access to	these contracts
within your organization:			

Please Note: This quote is valid for 30 days from the Quote Date.

While Mindsight always provide our best effort to ensure complete coverage, it's only practical for the customer to also verify that all the equipment that needs to be covered is listed above. It's also the customer's responsibility to ensure products are kept at current software version levels to ensure support. Manufactures do not provide support for products that have reached their End of Support status. It is critical to verify the End of Support status for all software versions or ask your Mindsight Contract Manager/Sales Rep to review software versions.

Please indicate your acceptance and authorization for Mindsight to invoice your company for the maintenance support contracts profiled by signing on the line below. All pricing listed is valid for 30 days from the date shown on the bottom left of this page:

authorize Mindsight to	renew the main		hereby as profiled and invoice our ayment terms NET 30 days):
OPTION-1	\$46,350.00	1-Year Cisco Smart N	et Total Care Contract(s)
Name (Signed) (Please return si	gned forms via f	Title ax to the attention of Gab	Date riela Patiño at 630-729-3058)

Cisco Support: 800-553-2447 or http://tools.cisco.com/ServiceRequestTool/create/launch.do

I am authorized by our organization to commit to the attached Proposal/Statement of Work and agree to the Pricing, Warranty, Warranty Conditions, and Payment Terms herein. Indicate your acceptance by signing on the line below.

### Cisco Smart Net Total Care – Detail of Options

### Hardware Replacement – Parts Only

### <u>Cisco "SNT" Smart Net Total Care Support = 8x5xNBD Hardware Replacement</u>

- 24 hour, 7-day priority telephone support
- Critical Problem escalation
- Electronic mail inquiries and responses
- Software updates via Cisco Connection Online (CCO) or media request
- Access to Cisco Connection Online
- Guaranteed next-business-day of replacement hardware, provided the request is received prior to 3:00p.m. Mon-Fri

### Cisco "SNTE" Smart Net Total Care Support = 8x5x4 Hardware Replacement

- 24 hour, 7-day priority telephone support
- Critical Problem escalation
- Electronic mail inquiries and responses
- Software updates via Cisco Connection Online (CCO) or media request
- Access to Cisco Connection Online
- Four-hour response time for hardware replacement from 9:00 a.m. to 5:00 p.m. local time Monday through Friday

### Cisco "SNTP" Smart Net Total Care Support = 7x24x4 Hardware Replacement

- 24 hour, 7-day priority telephone support
- Critical Problem escalation
- Electronic mail inquiries and responses
- Software updates via Cisco Connection Online (CCO) or media request
- Access to Cisco Connection Online
- Four hour response time for hardware replacement 24 hours per day, seven days per week

# Hardware Replacement – Parts & Labor (with OnSite Cisco Technician)

### <u>Cisco "OSE-C4S" Smart Net Total Care Support = 8x5x4 Hardware Replacement with</u> OnSite Technician

- All services covered under Smart Net Total Care
- On site service coverage from 9:00 a.m. to 5:00 p.m. local time Monday through Friday
- All parts, labor, and material required for remedial service
- Four-hour response time for remedial hardware services
- Labor for field installation of one software update per contract year
- Critical problem escalation
- Installation of all mandatory engineering and factory change notices.

### <u>Cisco "OSP-C4P" Smart Net Total Care Support = 7x24x4 Hardware Replacement with</u> OnSite Technician

- All services covered under Smart Net Total Care
- Four-hour response time with on site service coverage and parts 24 hours per day, seven days per week
- All parts, labor, and material required for hardware maintenance
- Labor for field installation of one software update per contract year
- Critical problem escalation
- Installation of all mandatory engineering and factory change notices.



## Cisco Software Support & Subscription Service for Telephony Solutions –

### Cisco Smart Net Total Care Software Support Service - "Cisco SWSS-(ECMU)"

- Software Support including 24 hour, 7-day priority telephone support (TAC) access
- Software support/maintenance for minor and major releases
- Access to major software upgrades
- Critical Problem escalation
- Electronic mail inquiries and responses
- Access to Cisco Connection Online (Cisco.com)

## Cisco Software Support for Non Telephony Solutions — Cisco "SAU" Smart Net Total Care Support = Software Application Support Plus Upgrades

- 24 hour, 7-day priority telephone support
- Critical Problem escalation
- Electronic mail inquiries and responses
- Software updates via Cisco Connection Online (CCO) or media request
- Access to Cisco Connection Online
- Installation of all mandatory engineering and factory change notices.
- · Software support on licensed systems software, including maintenance, minor and major releases

### Cisco "SAS" Smart Net Total Care = Software Application Support

- 24 hour, 7-day priority telephone support
- Critical Problem escalation
- Electronic mail inquiries and responses
- Software updates via Cisco Connection Online (CCO) or media request
- Access to Cisco Connection Online
- Labor for field installation of one software update per contract year
- Installation of all mandatory engineering and factory change notices.
- · Software support on licensed systems software, including maintenance, minor and major releases

#### Cisco "AMP" Advanced Malware Protection

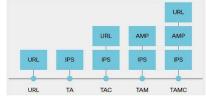
Get global threat intelligence, advanced sandboxing, and real-time malware blocking to prevent breaches with Cisco Advanced Malware Protection (AMP). But because you can't rely on prevention alone, AMP also continuously analyzes file activity across your extended network, so you can quickly detect, contain, and remove advanced malware

- · Global threat intelligence
- Advanced sandboxing
- Point-in-time malware detection and blocking
- Continuous analysis and retrospective security
- Protection before, during, and after an attack

#### **Cisco FirePOWER Services Subscriptions**

ISP, URL, and AMP can be added alone to the base Cisco ASA with FirePOWER services license or bundled.

- ISP subscription: provides highly effective threat prevention and full contextual awareness of users, infrastructure, applications, and content to detect multivector threats and automate defense response.
- URL Filtering subscription: adds the capability to filter more than 280 million top-level domains by risk level and more than 82 categories.
- AMP subscription: delivers inline network protection against sophisticated malware and Cisco Threat Grid sandboxing
- FirePOWER Subscription-Packaging Options:





### **Cisco AnyConnect Subscriptions**

AnyConnect offers a wide range of endpoint security services and streamlined IT operations from a single unified agent.

- AnyConnect Plus: Supports basic AnyConnect features such as VPN functionality for PC and mobile platforms
  (AnyConnect and standards-based IPsec IKEv2 software clients), FIPS, basic endpoint context collection,
  802.1x Windows supplicant, and web security SSL VPN. Plus licenses are most applicable to environments
  previously served by the AnyConnect Essentials license and users of ISE posture, Network Access Manager, or
  Web Security modules.
- AnyConnect Apex: Supports all basic AnyConnect Plus features in addition to advanced features such as
  clientless VPN, VPN posture agent, unified posture agent, Next Generation Encryption/Suite B, SAML, all plus
  services and flex licenses. Apex licenses are most applicable to environments previously served by the
  AnyConnect Premium, Shared, Flex, and Advanced Endpoint Assessment licenses.
- VPN Only: Supports VPN functionality for PC and mobile platforms, clientless (browser-based) VPN
  termination on ASA, VPN-only compliance and posture agent in conjunction with ASA, FIPS compliance, and
  next-generation encryption (Suite B) with AnyConnect and third-party IKEv2 VPN clients. VPN only licenses are
  most applicable to environments wanting to use AnyConnect exclusively for remote access VPN services but
  with high or unpredictable total user counts. No other AnyConnect function or service (such as Web Security
  module, Cisco Umbrella Roaming, ISE Posture, Network Visibility module, or Network Access Manager) is
  available with this licensee.

### Cisco Umbrella Services Subscriptions

Basic, Gold, and Platinum

	Platinum Dedicated TAM	Gold 24x7 Global Support	Basic 24x5 email-only (included)
Technical Support Access			
Email Access	•	0	•
Named Support Contacts	5	3	
24x7 for P1; 24x5 for P2/P3	•	•	
Dedicated Technical Account Manager (TAM)	<b>Ø</b>		

### Proprietary and Confidential Information

This document contains proprietary information. The data is being furnished to the customer in confidence with the understanding that it will not, without prior permission of Mindsight, be duplicated, used, or disclosed in whole or in part for any reason other than for evaluation of this proposal by the customer's employees only.

Any questions regarding this proposal can be directed to:

Mindsight 2001 Butterfield Road Suite 250 Downers Grove, IL 60515

Cisco IP Phone: (630) 981-5000
Facsimile: (630) 729-3058
Email: contracts@gomindsight.com

