

Prepared for: Mr. Tom Morgan, Village Of Orland Park

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2020 Transit-350 Cargo AWD Medium Roof Van 147.6" WB Base (W2C)

Price Level: 15

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**Client Proposal**

Prepared by:  
THOMAS SULLIVAN  
Office: 815-464-9200  
Quote ID: oppd2  
Date: 10/25/2019



## Prepared for: Mr. Tom Morgan

Village Of Orland Park

Prepared by: THOMAS SULLIVAN

10/25/2019

Currie Commercial Center | 10125 W. Laraway Frankfort Illinois | 60423



## 2020 Transit-350 Cargo AWD Medium Roof Van 147.6" WB Base (W2C)

Price Level: 15 | Quote ID: oppd2

# Selected Equip & Specs

### Dimensions

- Exterior height: 100.8"
- Wheelbase: 147.6"

### Powertrain

- 271hp 3.5L DOHC 24 valve V-6 engine with variable valve control, port/direct injection
- ULEV II
- All-wheel drive
- Fuel Economy Cty: N/A
- Capless fuel filler
- Recommended fuel : regular unleaded
- 10 speed automatic transmission with overdrive
- Limited slip differential
- Fuel Economy Highway: N/A

### Suspension/Handling

- Front independent strut suspension with anti-roll bar
- Rear rigid axle leaf spring suspension with regular shocks
- Electric power-assist rack-pinion Steering
- Front and rear 16 x 6.5 argent steel wheels
- LT235/65SR16 CBSW AS front and rear tires

### Body Exterior

- 3 doors
- \* **Driver and passenger power remote heated, manual folding door mirrors with turn signal indicator**
- Black door mirrors
- Clearcoat paint
- 1 rear tow hook(s)
- Sliding right rear passenger
- \* **Turn signal indicator in mirrors**
- Black bumpers
- Front and rear 16 x 6.5 wheels

### Convenience

- Manual air conditioning
- Power front windows
- Remote power door locks with 2 stage unlock and illuminated entry
- Manual telescopic steering wheel
- Emergency SOS
- \* **SYNC 3 AppLink smart device integration**
- Front cupholders
- Full overhead console
- \* **Upfitter switches**
- \* **Rear HVAC**
- Driver 1-touch down
- Manual tilt steering wheel
- FordPass Connect 4G LTE WiFi internet access
- Wireless phone connectivity
- 1 1st row LCD monitor
- \* **Full floor console**
- Driver and passenger door bins

### Seats and Trim

- Seating capacity of 2
- 4-way driver seat adjustment
- 4-way passenger seat adjustment
- Front bucket seats
- \* **Manual driver lumbar support**
- \* **Driver and passenger armrests**

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**Selected Equip & Specs (cont'd)**

\* **Cloth seat upholstery**

• Metal-look instrument panel insert

**Entertainment Features**

- AM/FM stereo radio
- External memory control
- 4 speakers
- Fixed antenna

- Auxiliary audio input
- Steering wheel mounted radio controls
- Streaming audio

**Lighting, Visibility and Instrumentation**

- Halogen aero-composite headlights
- Light tinted windows
- Tachometer
- Low tire pressure warning
- Lane departure

- Variable intermittent front windshield wipers
- Front reading lights
- Camera(s) - rear
- Trip odometer

**Safety and Security**

- 4-wheel ABS brakes
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- Airbag supplemental restraint system occupancy sensor
- SecuriLock immobilizer
- Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) Feature

- Brake assist with hill hold control
- Electronic stability control
- Dual front impact airbag supplemental restraint system with passenger cancel
- Safety Canopy System curtain 1st row overhead airbag supplemental restraint system
- Power remote door locks with 2 stage unlock and panic alarm
- Manually adjustable front head restraints

**Dimensions**

*General Weights*

Curb .....	5,471 lbs.	GVWR .....	9,500 lbs.
Payload .....	3,970 lbs.		

*Front Weights*

Front GAWR ..... 4,600 lbs.

*Rear Weights*

Rear GAWR ..... 5,750 lbs.

*General Trailering*

* <b>Towing capacity</b> .....	<b>5100 lbs.</b>	* <b>GCWR</b> .....	<b>10800 lbs.</b>
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**Selected Equip & Specs (cont'd)**

*Fuel Tank type*

Capacity ..... 25.1 gal. Capless fuel filler ..... Yes

**Powertrain**

*Engine Type*

Block material ..... Aluminum Cylinders ..... V-6  
Head material ..... Aluminum Ignition ..... Spark  
Injection ..... Port/direct injection Liters ..... 3.5L  
Orientation ..... Longitudinal Recommended fuel ..... Regular unleaded  
Valves per cylinder ..... 4 Valvetrain ..... DOHC  
Variable valve control ..... Yes

*Engine Spec*

Compression ratio ..... 11.8:1

*Engine Power*

Output ..... 271 HP Torque ..... 260 ft.-lb.

*Alternator*

Amps ..... 250

*Battery*

Amp hours ..... 70 Run down protection ..... Yes  
\* **Type** ..... **Dual**

*Transmission*

Electronic control ..... Yes Lock-up ..... Yes  
Overdrive ..... Yes Speed ..... 10  
Type ..... Automatic

*Transmission Extras*

Sequential shift control ..... SelectShift Oil cooler ..... Regular duty

*Drive Type*

4wd type ..... Automatic full-time Type ..... All-wheel drive

*Drive Feature*

Limited slip differential ..... Mechanical Traction control ..... ABS and driveline  
Locking hub control ..... Permanent

*Drive Axle*

Ratio ..... 3.73

*Exhaust*

Material ..... Stainless steel System type ..... Single

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**Selected Equip & Specs (cont'd)**

*Emissions*

CARB ..... ULEV II      EPA ..... Tier 2 Bin 5

*Fuel Economy*

Fuel type ..... Gasoline

**Driveability**

*Brakes*

ABS ..... 4-wheel      ABS channels ..... 4

Type ..... 4-wheel disc      Vented discs ..... Front

*Brake Assistance*

Brake assist ..... Yes      Hill hold control ..... Yes

*Suspension Control*

Ride ..... Regular      Electronic stability control ..... Stability control with anti-roll

*Front Suspension*

Independence ..... Independent      Type ..... Strut

Anti-roll bar ..... Regular

*Front Spring*

Type ..... Coil      Grade ..... Regular

*Front Shocks*

Type ..... Regular

*Rear Suspension*

Independence ..... Rigid axle      Type ..... Leaf

*Rear Spring*

Type ..... Leaf      Grade ..... Regular

*Rear Shocks*

Type ..... HD

*Steering*

Activation ..... Electric power-assist      Type ..... Rack-pinion

*Steering Specs*

# of wheels ..... 2

**Exterior**

*Front Wheels*

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**Selected Equip & Specs (cont'd)**

Occupancy sensor ..... Yes

Passenger front-impact ..... Cancellable

Overhead ... Safety Canopy System curtain 1st row

Passenger side-impact ..... Seat mounted

**Seatbelt**

Height adjustable ..... Front

Pre-tensioners (#) ..... 2

Pre-tensioners ..... Front

**Security**

Immobilizer ..... SecuriLock

Panic alarm ..... Yes

**Seating**

**Passenger Capacity**

Capacity ..... 2

**Front Seats**

Split ..... Buckets

Type ..... Bucket

**Driver Seat**

Fore/aft ..... Manual

Way direction control ..... 4

Reclining ..... Manual

\* **Lumbar support** ..... **Manual**

**Passenger seat**

Fore/aft ..... Manual

Way direction control ..... 4

Reclining ..... Manual

**Front Head Restraint**

Control ..... Manual

Type ..... Adjustable

**Front Armrest**

Driver ..... Yes

\* **Passenger** ..... **Yes**

**Front Seat Trim**

\* **Material** ..... **Cloth**

\* **Back material** ..... **Cloth**

**Convenience**

**AC And Heat Type**

Air conditioning ..... Manual

\* **Underseat ducts** ..... **Yes**

\* **Rear HVAC** ..... **Yes**

**Audio System**

Auxiliary audio input ..... Yes

Radio grade ..... Regular

External memory control ..... External memory control

Radio ..... AM/FM stereo

Seek-scan ..... Yes

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**Selected Equip & Specs (cont'd)**

*Audio Speakers*

Speaker type ..... Regular Speakers ..... 4

*Audio Controls*

Steering wheel controls ..... Yes Streaming audio ..... Bluetooth yes

*Audio Antenna*

Type ..... Fixed

*LCD Monitors*

1st row ..... 1 \* Primary monitor size (inches) ..... 8

*Convenience Features*

Driver foot rest ..... Yes 12V DC power outlet ..... 2  
Emergency SOS ..... Integrated Bluetooth  
\* Back-up alarm ..... Yes \* Smart device integration ..... App link  
\* Upfitter switches ..... Yes

*Door Lock Activation*

Type ..... Power with 2 stage unlock Remote ..... Keyfob (all doors)  
Integrated key/remote ..... Yes Auto locking ..... Yes

*Door Lock Type*

Tailgate/rear door lock. Included with power door locks

*Instrumentation Type*

Display ..... Analog

*Instrumentation Gauges*

Tachometer ..... Yes Engine temperature ..... Yes

*Instrumentation Warnings*

Oil pressure ..... Yes Engine temperature ..... Yes  
Battery ..... Yes Lights on ..... Yes  
Key ..... Yes Low fuel ..... Yes  
Door ajar ..... Yes Rear cargo ajar ..... Yes  
Service interval ..... Yes Brake fluid ..... Yes  
Low tire pressure ..... Yes

*Instrumentation Displays*

Clock ..... In-radio display Camera(s) - rear ..... Yes

*Instrumentation Feature*

Trip odometer ..... Yes Lane departure ..... Warning  
Forward collision ..... Mitigation

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**Selected Equip & Specs (cont'd)**

*Steering Wheel Type*

Material ..... Urethane      Tilting ..... Manual  
Telescoping ..... Manual

*Front Side Windows*

Window 1st row activation ..... Power

*Window Features*

1-touch down ..... Driver      Tinted ..... Light  
Laminated glass ..... Yes

*Front Windshield*

Wiper ..... Variable intermittent

**Interior**

*Headliner*

Coverage ..... Front      Material ..... Cloth

*Floor Trim*

Coverage ..... Front      Covering ..... Vinyl/rubber

*Trim Feature*

Instrument panel insert ..... Metal-look      Gear shift knob ..... Urethane

*Lighting*

Dome light type ..... Fade      Front reading ..... Yes  
Illuminated entry ..... Yes      Variable IP lighting ..... Yes

*Floor Console Storage*

Storage ..... Yes      \* Type ..... Full

*Overhead Console Storage*

Storage ..... Yes      Type ..... Full

*Storage*

Driver door bin ..... Yes      Front Beverage holder(s) ..... Yes  
Glove box ..... Locking      Passenger door bin ..... Yes  
Instrument panel ..... Bin

*Cargo Space Feature*

Tie downs ..... Yes      Light ..... Yes

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**Major Equipment**

(Based on selected options, shown at right)

3.5L V-6 DOHC w/port/direct injection 271hp  
10 speed automatic w/OD

- \* 4-wheel ABS
- \* Traction control
- \* Battery with run down protection
- \* Air conditioning
- \* AM/FM stereo with seek-scan, auxiliary audio input, external memory control
- \* Dual power remote heated mirrors
- \* 16 x 6.5 steel wheels
- \* Driver and front passenger seat mounted side airbags
- \* SecuriLock immobilizer
- \* Underseat ducts
- \* Audio control on steering wheel

Exterior: Oxford White  
Interior: Ebony

- \* Brake assistance
- \* LT 235/65R16 C BSW AS S-rated tires
- \* Advance Trac w/Roll Stability Control
- \* Tinted glass
- \* Bluetooth streaming audio
- \* Variable intermittent wipers
- \* Dual front airbags w/passenger cancel
- \* Airbag occupancy sensor
- \* Tachometer
- \* Reclining front bucket seats

**Fuel Economy**

**City**  
N/A



**Hwy**  
N/A

**As Configured Vehicle**

MSRP

STANDARD VEHICLE PRICE .....	\$43,830.00
Order Code 101A .....	N/C
Engine: 3.5L PFDi V6 Flex-Fuel .....	Included
Transmission: 10-Spd Automatic w/OD & SelectShift .....	Included
GVWR: 9,500 lbs .....	Included
Tires: 235/65R16C 121/119 R AS BSW .....	Included
Wheels: 16" Silver Steel w/Exposed Lug Nuts .....	Included
Monotone Paint Application .....	STD
148" Wheelbase .....	STD
50-State Emissions System .....	STD
3.73 Limited-Slip Axle Ratio .....	Included
Oxford White .....	N/C
Ebony .....	N/C
Cloth Front Bucket Seats .....	N/C
Ebony Cloth Bucket Seats .....	\$115.00
Front Black Wheel Well Liners .....	\$295.00
Back Up Alarm .....	\$125.00
Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors .....	\$160.00

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<i>As Configured Vehicle</i>	MSRP
Driver Controlled Front/Rear Aux A/C & Heater .....	\$860.00
Radio: AM/FM w/SYNC 3 & 8" Screen .....	\$410.00
SYNC 3 Communications & Entertainment System ..	Included
Upfitter Package .....	\$610.00
Large Center Console .....	Included
Auxiliary Fuse Panel .....	Included
Dual AGM Batteries (70 Amp-hr Each) .....	Included
Modified Vehicle Wiring System .....	Included
2 Additional Keys (4 Total) .....	\$75.00
<hr/>	
SUBTOTAL .....	\$46,480.00
Destination Charge .....	\$1,495.00
<hr/>	
<b>TOTAL .....</b>	<b>\$47,975.00</b>

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**As Configured Vehicle**

Code	Description	MSRP
<b>Base Vehicle</b>		
W2C	Base Vehicle Price (W2C)	\$43,830.00
<b>Packages</b>		
101A	Order Code 101A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection. - 3.73 Limited-Slip Axle Ratio - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - GVWR: 9,500 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Exposed Lug Nuts	N/C
<b>Powertrain</b>		
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i> <i>Includes:</i> - 3.73 Limited-Slip Axle Ratio	Included
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included
STDGV	GVWR: 9,500 lbs	Included
<b>Wheels &amp; Tires</b>		
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included
STDWL	Wheels: 16" Silver Steel w/Exposed Lug Nuts	Included
<b>Seats &amp; Seat Trim</b>		
21M	Ebony Cloth Bucket Seats <i>Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat and driver and passenger armrest.</i>	\$115.00
C	Cloth Front Bucket Seats	N/C
<b>Other Options</b>		
PAINT	Monotone Paint Application	STD

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**As Configured Vehicle (cont'd)**

<b>Code</b>	<b>Description</b>	<b>MSRP</b>
148WB	148" Wheelbase	STD
545	Short-Arm Manual-Folding Heated Pwr Adjusting Mirrors <i>Includes turn signals.</i>	\$160.00
67E	Large Center Console <i>Includes an integrated shifter, a dual cup holder and an additional storage area.</i>	Included
87E	Auxiliary Fuse Panel <i>Includes high spec interface connector. Includes: - Dual AGM Batteries (70 Amp-hr Each) - Modified Vehicle Wiring System Includes modified vehicle connections for customized wiring harness provisions.</i>	Included
53K	Modified Vehicle Wiring System <i>Includes modified vehicle connections for customized wiring harness provisions.</i>	Included
57G	Driver Controlled Front/Rear Aux A/C & Heater <i>Heat is distributed from rear of front-passenger seat. A/C is distributed from the rear of van.</i>	\$860.00
58X	Radio: AM/FM w/SYNC 3 & 8" Screen <i>Includes Bluetooth, audio input jack, dual USB ports, a colored multi-function touch screen and 4 speakers (front). Includes: - SYNC 3 Communications &amp; Entertainment System Includes 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack.</i>	\$410.00
63E	Dual AGM Batteries (70 Amp-hr Each)	Included
67C	Upfitter Package <i>Includes high capacity upfitter switches. Includes: - Large Center Console Includes an integrated shifter, a dual cup holder and an additional storage area. - Auxiliary Fuse Panel Includes high spec interface connector. - Dual AGM Batteries (70 Amp-hr Each) - Modified Vehicle Wiring System Includes modified vehicle connections for customized wiring harness provisions.</i>	\$610.00
86F	2 Additional Keys (4 Total) <i>Includes key fobs.</i>	\$75.00
43B	Back Up Alarm <i>Includes 102 dB(A) warning capability.</i>	\$125.00
15C	Front Black Wheel Well Liners	\$295.00

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**As Configured Vehicle (cont'd)**

<b>Code</b>	<b>Description</b>	<b>MSRP</b>
<b>Emissions</b>		
425	50-State Emissions System	STD
<b>Interior Colors</b>		
CB_01	Ebony	N/C
<b>Primary Colors</b>		
YZ_01	Oxford White	N/C
<b>Upfit Options</b>		
EVT-001	<b>HAVIS INSERT</b> <i>Havis Prisoner Transport Insert For 2015 Ford Transit Medium roof long length 148" wheel base cargo van Havis Ford Transit Prisoner Transport Vent Adapter Kit Havis Prisoner Transport option to be used with PT-A-503 vent adaptor kit Havis Flip Down Step Option Havis Prisoner Transport Sound Deadening Insulation Option Havis Prisoner Transport Intercom System Option Havis Prisoner Transport Thermometer Option Console, Enclosed Console Series, 24" Total mounting space, 0 Degrees, Housing complete, With vehicle mount, 10" Deep Havis 4-Piece Front and Rear Hump Mounting Bracket for 2015-2019 Ford Transit Havis Internal Console Cupholder Havis side mount armrest Havis Accessory Console Pocket Misc Installation Materials (Wire, In-Line Fuse Holders, Fuses, Connectors, Hole Plugs, ZipTies, Tape, Screws, Bolts, Etc) Install Prisoner transport sytem and Equipment Center console</i>	<b>\$22,909.22</b>
<b>SUBTOTAL</b>		<b>\$69,389.22</b>
<b>Destination Charge</b>		<b>\$1,495.00</b>
<b>TOTAL</b>		<b>\$70,884.22</b>

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## Pricing Summary - Single Vehicle

	<b>MSRP</b>
<i>Vehicle Pricing</i>	
Base Vehicle Price	\$43,830.00
Options & Colors	\$2,650.00
Upfitting	\$22,909.22
Destination Charge	\$1,495.00
<i>Discount Adjustments</i>	
Discount	-\$9,084.00
<b>Total</b>	<b>\$61,800.22</b>

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Customer Signature

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Acceptance Date

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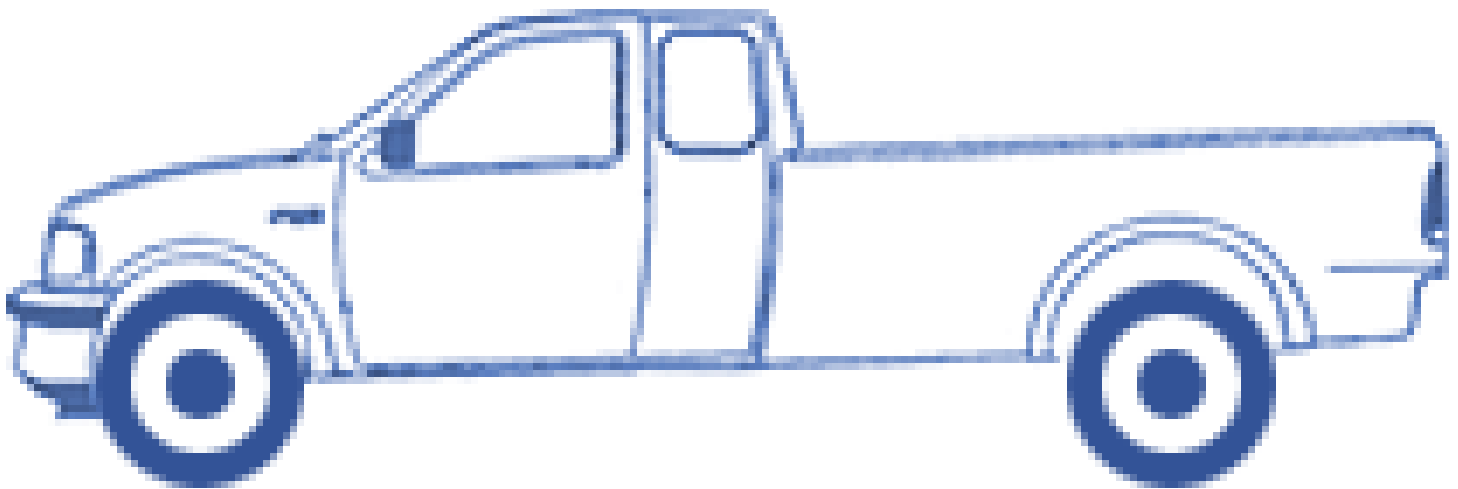
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## Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.



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**Vehicle Dimension and Performance Summary (cont'd)**

*Light Duty*

<b>GVW</b>	<b>Totals</b>
1 Payload - (Payload) .....	0 lbs
Occupants Weight .....	300 lbs
Curb Weight (as configured) .....	5,471 lbs
<b>TOTAL</b> .....	<b>5,771 lbs</b>
<b>GVWR</b> .....	<b>9,500 lbs</b>

<b>GCW</b>	<b>Totals</b>
Adjusted Truck GVW .....	5,771 lbs
Weight of trailer .....	0 lbs
Weight of trailer cargo .....	0 lbs
Total Weight of trailer .....	0 lbs
<b>TOTAL</b> .....	<b>5,771 lbs</b>
<b>GCWR</b> .....	<b>10,800 lbs</b>

Highway use only. Ford Motor Company recommends that a separate, functional brake system be used on any towed vehicle or trailer.

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.